



Wing K. Lee  
CEO

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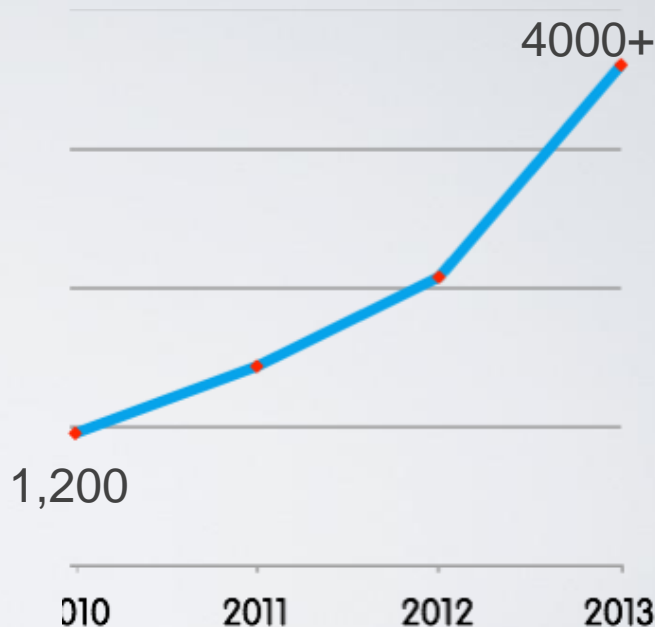
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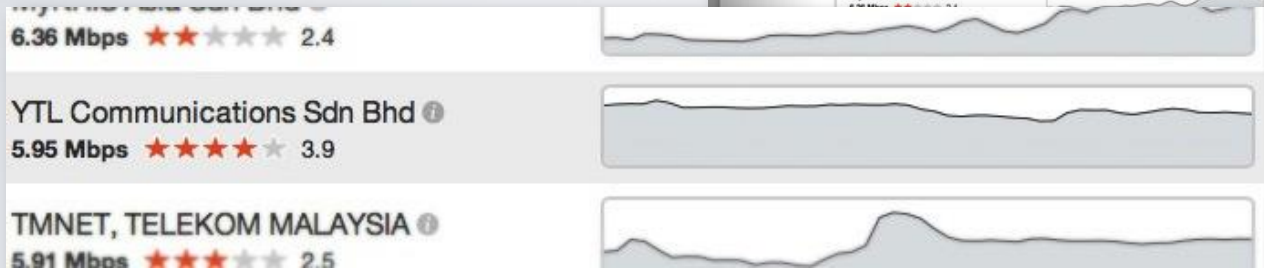
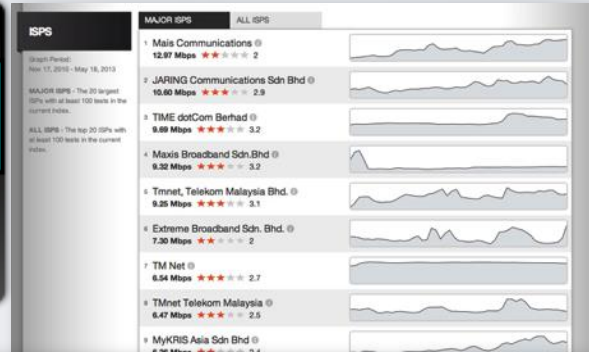
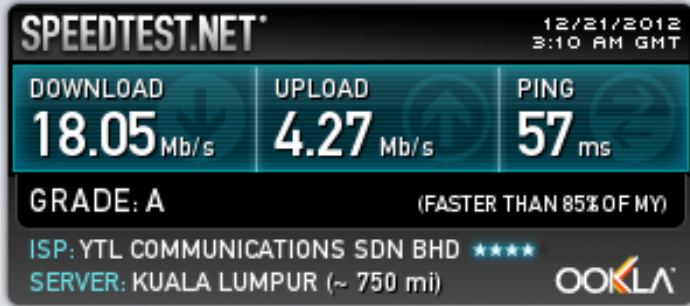
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# Widest 4G Coverage

- Largest nationwide 4G footprint - 4,000+ Base Stations
- Fastest expanding network- 85% of Malaysians covered
- Largest 4G network in all of Southeast Asia

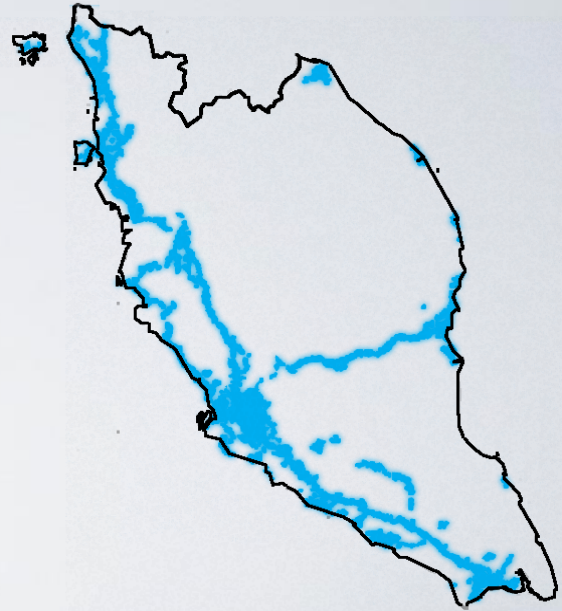


# Best Wireless Network



- Fastest wireless provider
- Most consistent speed
- Most loved by users

# Creative Partnerships



Covering all major highways -  
true 4G mobility



But we didn't just built a network;  
we built a platform to enable an  
Internet economy

The Internet is an  
Identity based Architecture



YAHOO!

amazon.com



Google

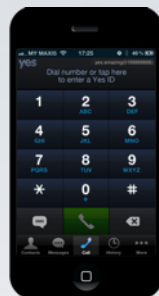
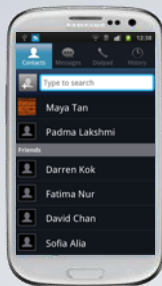
facebook



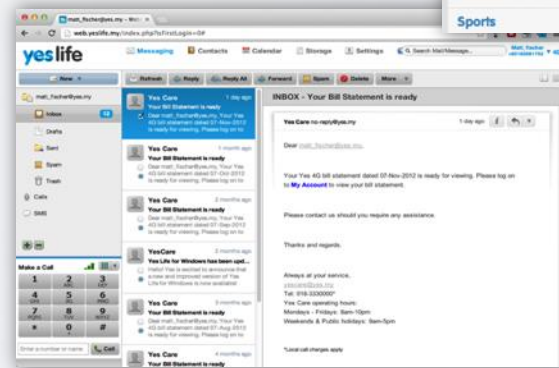
NETFLIX

Spotify

Alibaba.com



# yes ID



yes

# Full Convergence: A new telephony experience



Mobile

yes life

- One Number for Life
- Multi-ring
- Works globally
- No Roaming



Fixed

# Award Winning Network

**BROADBAND**  
INFOVISION AWARDS



Best New Service 2011

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F R O S T      S U L L I V A N


F R O S T      S U L L I V A N

2012

BEST  
PRACTICES  
AWARD

Most Innovative  
Service Provider  
of the Year

Asia Pacific ICT  
Awards 2012

F R O S T      S U L L I V A N

2013

BEST  
PRACTICES  
AWARD

Most Promising  
Telecom Service  
Provider of the Year

Malaysia Excellence  
Awards 2013

**What's the next value creation  
opportunity?**

Cloud computing is the single  
most exciting global mega trend



Cloud computing is the single  
most exciting global mega trend



# Cloud computing is the single most exciting global mega trend



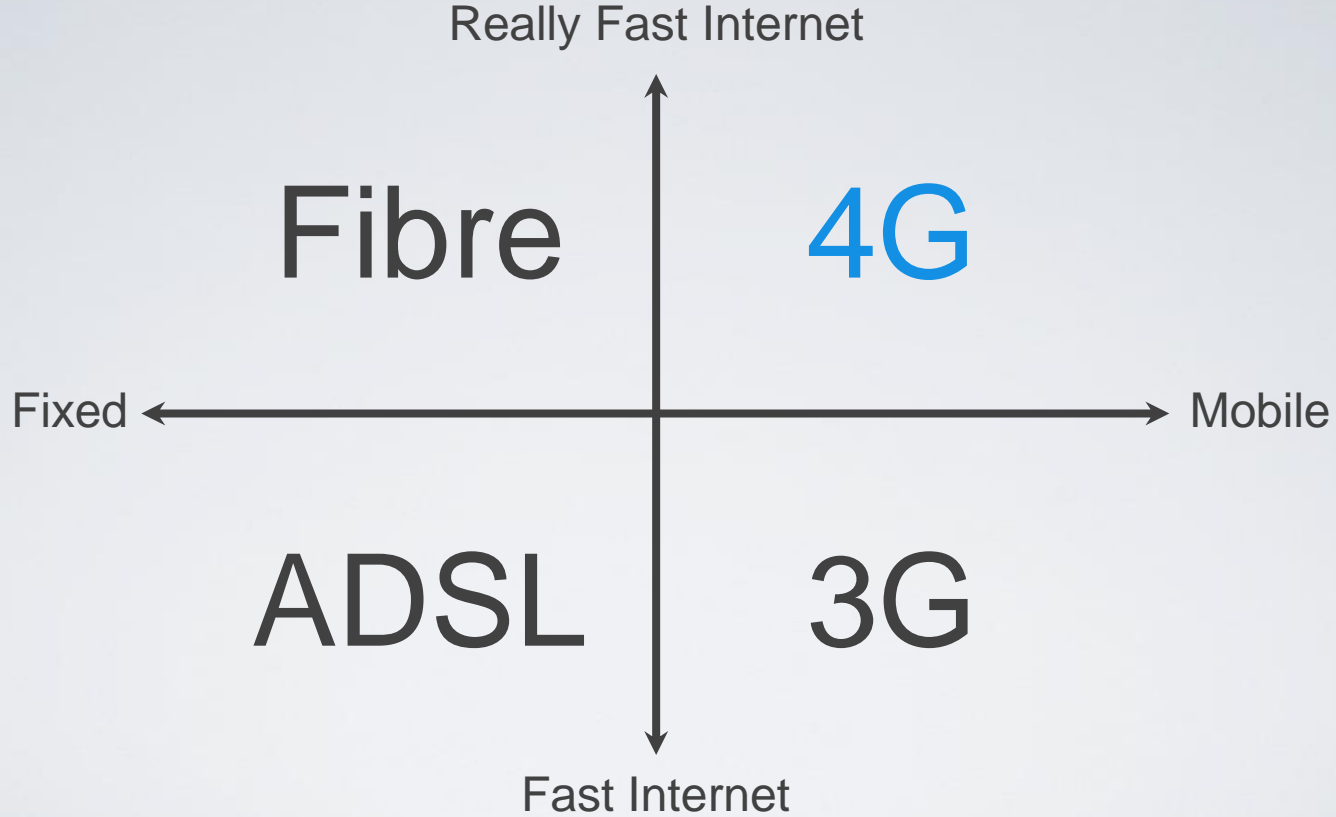
ORACLE®



Google Cloud Platform



A Great Network is Prerequisite



# A Great Network



Fastest & Widest 4G Network in Malaysia!

# Device Evolution



- Slows down over time
- Fixed/Nomadic use

# Device Evolution



- Small screen
- Compromised experience



- Consumption centric
- Limited interaction

A new thinking is required to  
deliver cloud service



# World's first Samsung 4G Chromebook



Google

SAMSUNG

yes

# 1 BestariNet

Best embodiment of our vision thus far



Frog VLE cloud based learning



Largest 4G network for  
anywhere; anytime  
learning

yesID



Google Apps for content creation &  
real-time collaboration



Nationwide secured  
cloud based VPN





In 16 months since the start, 75% of the 10,000 of schools already connected!





Two female students wearing white hijabs and blue school uniforms are sitting outdoors on a concrete surface. They are both looking at their silver laptops. The student on the left is wearing dark pants and white sneakers, while the student on the right is wearing blue pants. They are both smiling and looking towards each other. The background shows a concrete walkway and a metal railing.

Thank you