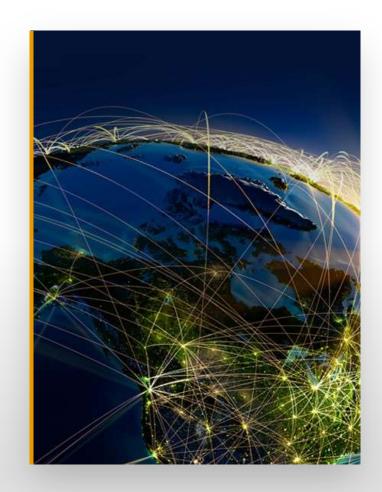


Where do the opportunities lie?

IDC: **70%** of worldwide spending on M2M city projects in 2013 will be on:

- Sustainability reducing energy usage and the cost of public services
- <u>Transportation</u> improving traffic flow and public transport
- Public safety protecting lone workers, public sites and the vulnerable





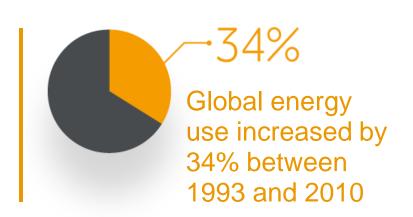


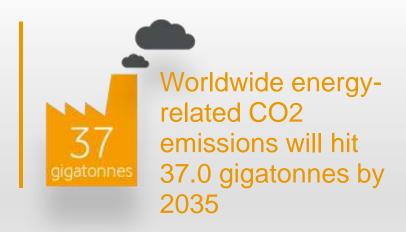
Improve sustainability with M2M

You're under pressure to lead the way in sustainability.

M2M technology can help you:

- Cut your energy use
- Track and reduce pollution
- Optimise waste collection







Air quality monitoring

Air pollution can affect healthcare costs, tourism and productivity.

M2M sensors installed around a city can gather data on local humidity, harmful chemicals, pressure, and other factors. You can use the data to:

- Restrict traffic or industry in highly polluted areas on a day-by-day basis
- Make a case for funding to improve air quality
- Report accurately on the progress towards improving air quality





Connected street lighting

Effective street lighting deters crime and improves safety for drivers and pedestrians — but lights are expensive to run and maintain.

M2M sensors installed on lights can:

- Alert maintenance workers when a fault occurs — removing the need for expensive routine check ups
- Detect when there's no traffic or people nearby — and dim the lights to cut energy use and light pollution





ASB — saved €1.8M with EDM

With more than **160 branches** across New Zealand, Auckland Savings Bank found that energy was a large portion of its costs

Within three years of using our EDM solution, ASB:





Saved **2,232 tonnes** of CO_2 — a reduction of 27%



Won the **2012 EECA Awards, Large Business Award** for energy savings

"We knew our power use had been rising and we had been trying to tackle this, but we weren't getting anywhere. With the smart meters we could see the profile of every branch immediately." Leo de Graaf, Senior Services Engineer, ASB Bank

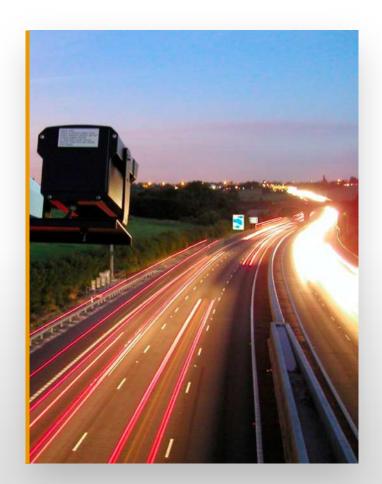


Improve traffic and transport with M2M

Traffic congestion and limited parking availability are pressing issues for towns and cities.

Our M2M solutions can help you:

- Optimise traffic flow and parking
- Enhance public transport service levels



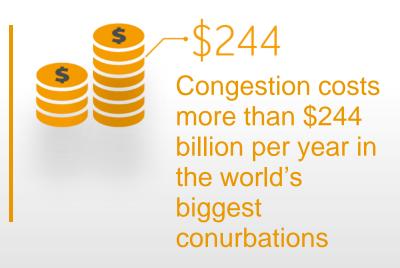


Traffic and parking management

Our M2M traffic and parking solutions can improve traffic flow and parking availability. M2M-enabled cameras collect data on traffic volume and use it to:

- Update digital signs notifying drivers of busy areas and parking spaces
- Adapt the timings of traffic signals to optimise the flow of vehicles
- Monitor road safety and alert emergency services to problems

Councils in the <u>UK</u> and parking companies in <u>the Netherlands</u> are already benefitting from M2M traffic and parking solutions.





Public transport management

Providing a high-quality and reliable service with accurate information is the best way to encourage citizens to use public transport.

Our M2M public transport solutions can:

- Update signage at train stations, and bus and tram stops
- Alert travellers to delays or amended routes via a mobile app
- Count the number of passengers using services to schedule extra capacity when needed
- Monitor vehicle performance to pre-empt technical problems



BMW DriveNow



Personal mobility has never been easier with intelligent usage based car sharing

Members worldwide by 2020

Per minute entry level tariff \$0.29

(including fuel, insurance, taxes and parking fees)





Safety and security



How can M2M help?

You have a duty of care to protect your own employees, the vulnerable, public sites and assets.

Our M2M solutions provide **simple** and **cost-effective** ways to:

- Protect lone workers
- Protect the vulnerable in their own homes
- Monitor public sites, such as parks





Improve surveillance

CCTV has dozens of uses but installing conventional systems around towns can be expensive, time-consuming and impractical.

With our wireless and solar-powered CCTV cameras, authorities can install cameras anywhere to:

- Monitor facilities, such as landfill sites and leisure centres
- Measure river levels and flood risks
- Monitor the safety of large crowds, for example at sporting events



Vodafone Approach



