#### GSMA Mobile IoT Summit: u-blox

Simon Glassman Head of Strategic Partnerships EMEA, Cellular 26 February 2017, Barcelona

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# u-blox at a glance

#### • Swiss semiconductor company

- Founded in 1997
- Listed on the SIX Swiss Exchange since 2007 (SIX:UBXN)

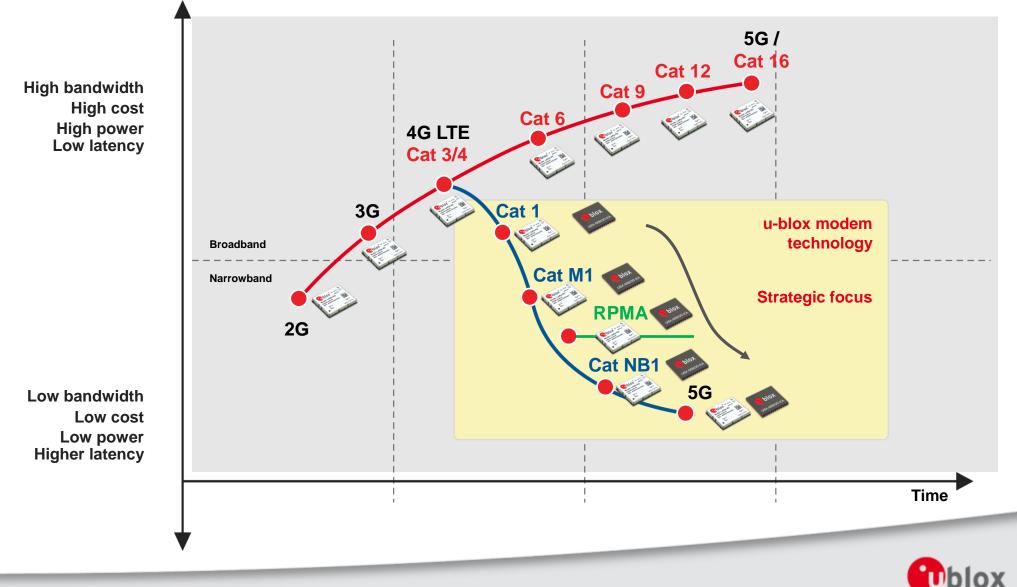
#### • Core competencies

- Cellular, Short range, Satellite based positioning
- Product offering
  - Integrated circuits, Modules, Services
- Market focus
  - Automotive robust, automotive grade products
  - Industrial durable components for professional electronics
  - **Consumer** mass market ICs and modules
- SIMCom cellular product line acquisition





### u-blox MIoT module portfolio coverage



### Market leadership position in NB-IoT (NB1) and LTE CAT M1

The world's 1<sup>st</sup> NB-IoT module

#### SARA-N2 series

- Ultra low power consumption, delivering 10+ years of battery life on a single cell primary battery
- $\checkmark$  Excellent extended range in buildings and underground (MCL of 164 dB)
- Extended temperature range and ISO/TS16949 manufacturing
- ✓ Very small 16x26mm SARA LGA form factor for easy manufacturing

#### Size optimized LTE CAT M1 module

### SARA-R4 series

- ✓ Industry-leading form factor 16 x 26 mm
- ✓ Low latency for time-sensitive and critical applications
- ✓ Full mobility and in-vehicle handover
- ✓ Extended range in buildings and basements (MCL 155.7 dB)
- ✓ Extended temperature range: −40 to +85°C

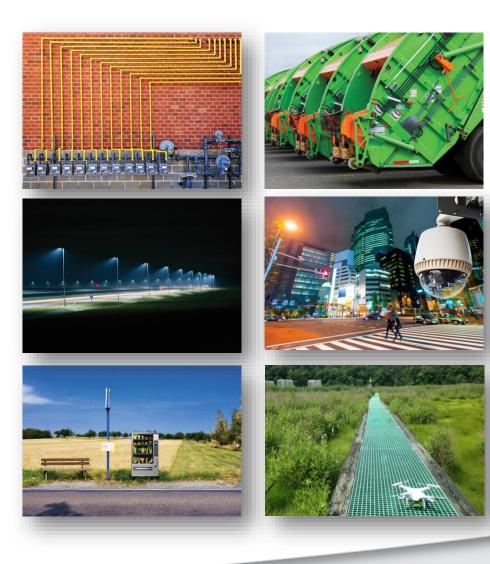






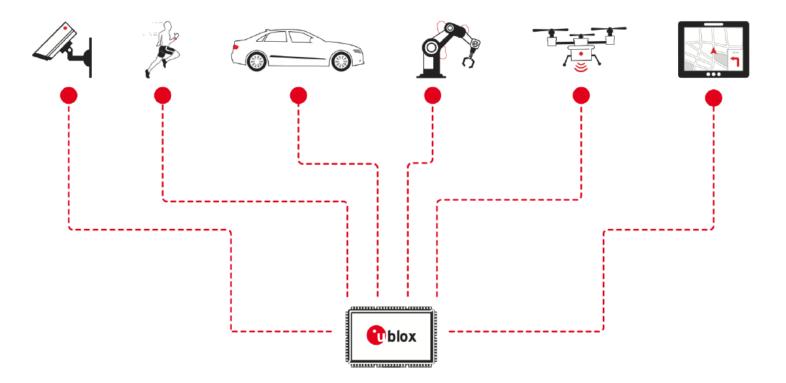
# Mobile IoT: Moving Forward in 2017 ...

- More applications and use cases
- Market readiness
  - Chipsets, Modules, Network Infrastructure, IoT Platforms
- Certification and roaming
- Trials to commercial deployments
- Ecosystem enablement
  - IoT EVKs and application boards
  - NB-IoT OpenLabs
  - Developer communities





Our vision



To be the leading, industry-quality supplier of communications and positioning components in The Internet of Things that Really Matter





Thank you!

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