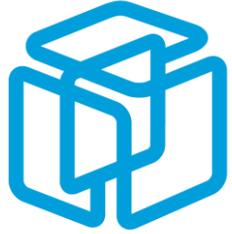# LTE-M is Gaining Velocity

Cameron Coursey
Vice President Product Development
AT&T Internet of Things Solutions

February 2017

Successful Pilot

Technology participants

- Ericsson
- Altair
- Qualcomm Technologies
- WNC

- Sierra Wireless
- uBlox
- Telit
- Xirgo

LTE-M
Pilot

San Francisco
___
November 2016

LTE-M Pilot Use Cases

November 2016	December 2016	1Q2017

AT&T Foundry
Smart Shelving

RM2
Asset Mgmt - Pallets

Xirgo Technologies
Container Monitoring

Samsung
Wearable/Tracker

Capstone Metering
Smart Water Meter

Telular
Alarm/Security

Pepsi
Soda Dispenser

Badger
Smart Water Meter

CalAmp
Fleet Tracking

LTE-M Launch Plans

2Q2017

EOY2017

Note: Maps are not intended to denote ubiquitous coverage.

Expectations: LTE-M vs. LTE Cat-1

1/6
the size

15+
dB extended coverage

1/2
the price

10
year battery life

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