Act now to implement RCS









This document is interactive, use the in-slide menu system to navigate it. Click the RCS Logo to return to this table of contents.

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Context	What is RCS?	Devices & Network Integration	Demonstrated OEM Co	ommitment	Market Opportunity

It's time to implement RCS!

The Opportunity

Rich Communication Services (RCS) is a driving force which will ensure your service retains relevance for your consumers – keeping them connected with your business and at the forefront of their minds. But it's more than that – it opens up a platform for future innovation and is the key to generating new revenue streams.

The Threat

The switch by consumers to using communication services from Internet service offerings applications is significant. Consumers who embrace Internet service offerings solutions quickly become part of a community that does not include your brand. You will lose them – and not get them back.

Other factors are impacting this drift away from using the conventional package of messaging services you offer. Smartphone penetration combined with the spread of Online service providers services pushes SMS usage into decline. Market data in Holland and Korea clearly shows the negative impact of Online Service Providers. And ultimately, the erosion of messaging revenues will spill into voice revenues, resulting in an inevitable decline of ARPUs.

Currently, the most popular rich communication applications are from Online Service Providers (OSPs). Collaborative action by operators is vital to build a single global Rich Communications platform – across networks and devices – that will leverage the unique operator proposition of universality, QoS, service discovery, privacy and security and wrest the benefits of RCS away from OSPs.

The GSMA has been working hard to establish an RCS ecosystem to facilitate this interoperability. Key to its development is the GSMA's Rich Communication Services (RCS) project, which comprises of experts in technical and commercial deployment, marketing, interoperability and specification evolution, all dedicated to ensuring the success of Rich Communications services based on RCS specifications.

This document sets out the resources that are on hand within the GSMA to help you with your RCS evaluation as well as a full contact list to enable you to take your discussions further.

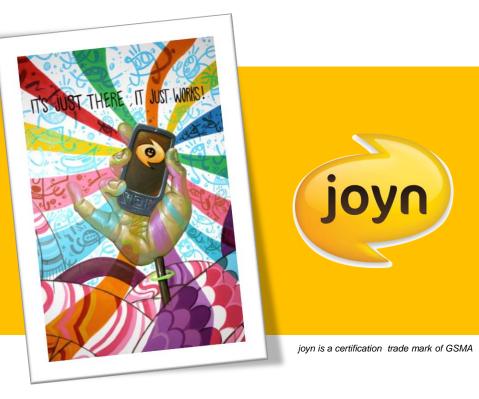




What is joyn?

joyn is the consumer-facing brand to identify and promote the RCS services. joyn makes everyday, mobile to mobile communications more engaging.

joyn brings you closer to the people in your mobile address book by combining all the ways you want to be in touch – Contacts, Chat, File share and Video share.



http://www.joynus.com

For consumers in some markets rich communication services are recognised by the joyn™ brand.





"It's not about the services ... it's about how we are bringing them to market"



For consumers in some markets rich communication services are recognised by the joyn™ brand.



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What is RCS?

The commercial specification for RCS was designed and specified by leading global operators based on clear market requirements and a deep understanding gathered from previous and service based trials about what works and doesn't work – in essence RCS is built by the industry for the industry. Native to the device – 'it's just there' – it gives users access to enriched services quickly and easily, simply by selecting from the multimedia capabilities in chat, file share or video share that are shown for each of their contacts – 'it just works'.

What is joyn?

joyn is the consumer brand for the range of RCS IP communications services being offered by many mobile network operators to their customers. The joyn feature set expands as additional functionality is brought into the corresponding RCS specification.

The first release of joyn is based on RCS specification V1.2.2 and is complemented by the joyn User Experience guidelines and includes one to one chat (instant messaging), group chat, file sharing and video sharing services. The second release of joyn, ("Blackbird" release) is an evolution which incorporates a selection of the features in the RCS 5.1 v4.0 specification. The features and the user experience are defined in the joyn Blackbird Product Definition Document (PDD). The PDD includes guidance on user experience and technical implementation of RCS 5.1 v4.0 for:

Discovery and Activation
 Group Chat
 Integrated Messaging
 File Transfer
 1-2-1 Chat

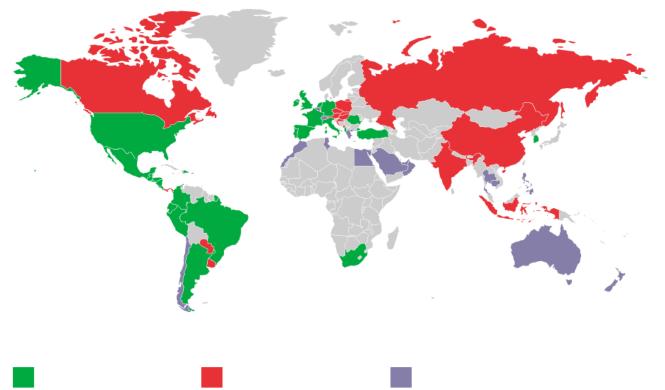
The latest specification Release 5.1 V4.0 was published on 28th November 2013. This release provide small enhancements, bug fixes and clarifications to support deployments of RCS 5.1.

NB: The consumer brand is always 'joyn'. Release names such as 'Blackbird', 'Crane' etc. are industry names which are not presented to the customer.





The GSMA's Rich Communication Services programme is a global initiative



Markets committed and live

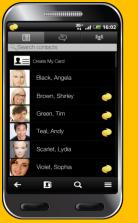
Hot prospects

Early and Interested markets



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Core RCS features (1 of 2): contacts, chat and file share



Contacts who

have joyn



My contact screen with joyn services available



joyn is mobile phone and network aware which means it automatically 'knows and shows' the ways you can share with any of your contacts – via chat, video, call or files – at any moment in time.



Here joyn knows and shows that Sofia Violet has all the joyn capabilities and this is shown on her contacts profile, where the icons are all present.

joyn is a certification trade mark of GSMA



See these features as YouTube videos at

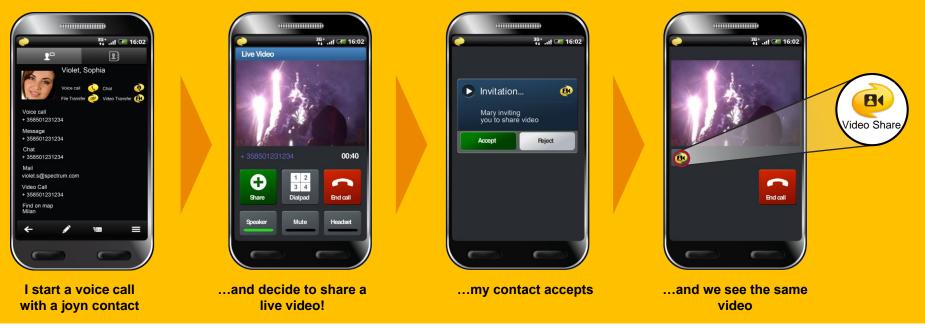
http://www.joynus.com/contacts

http://www.joynus.com/features/chat/

For consumers in some markets rich communication services are recognised by the joyn™ brand.

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Core RCS features (2 of 2): video share within a regular call



See these features as YouTube videos at

http://www.joynus.com/features/video-share/

For consumers in some markets rich communication services are recognised by the joyn™ brand.

joyn is a certification trade mark of GSMA





Devices and network integration

Most handset vendors are already engaged with the programme, with RCS capability already being available in some mobile devices.

joyn/RCS 'just works' because of interworking across operators and device boundaries. The RCS programme has developed an interoperability testing programme between devices and networks.



A Test Fest organised by the GSMA with technical support from Orange, Telefonica and Vodafone and took place in Madrid, Spain in July 2012. The test fest focused on two main work streams: a technical stream to resolve issues that had been identified during testing and a product one to improve the user interface and user experience. The technical work stream confirmed a high level of interoperability between different RCS devices and clients, as well as to the three Spanish networks. It also confirmed a high level of

convergence between the different RCS networks. At the same time, each participant gained useful insights in to possible improvements in the quality of the RCS implementation either on client side or network side. Further Test Fests took place in October 2012, April 2013 and September 2013. <u>Contact us</u> if your company would like to participate in future Test Fests.

For users, service access is intuitive and discovery is automatic. Contact information in a user's address book includes capability discovery – so users can be sure their chosen communication method will be successful. All information is laid out in a friendly, chat style interface.



joyn is a trade mark of GSMA



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Demonstrated OEM Commitment





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Market Opportunity

Differentiate your business

RCS enables operators to retain relevance amongst their customers, by offering them more flexible and innovative ways to communicate. It also provides the opportunity to re-invigorate and expand core product and service portfolios, creating potential new revenue streams. These new services will be built upon the core operator propositions of:

- Ubiquity
- Global interoperability
- QoS assurance
- Security and Privacy management

Gateway to innovation

The key to driving future RCS innovation lies in exposing its API's to third party web and applications developers in order to exploit all these opportunities and others as yet unimagined.

Developers and ISPs interoperating with RCS will highlight the benefits of universality that operators can offer and the ensuing developments will quickly embed and extend the use of RCS in new user segments.

Invest in the future

RCS is the future platform for operatorbranded personal communication services in an "all-IP" world. Without the implementation of RCS, future interoperability will not be achievable.

Rich Communications is the service upgrade that will transition SMS and voice capabilities from Circuit Switched technology to an all-IP world, including VoLTE. Rich Communications and VoLTE share the same IMS investment because both are built using the same IMS technology, and leverage the same IMS capabilities.

For more detailed information on the business case for Rich Communications please see the "The Business Opportunity" section.



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Strategic Rationale

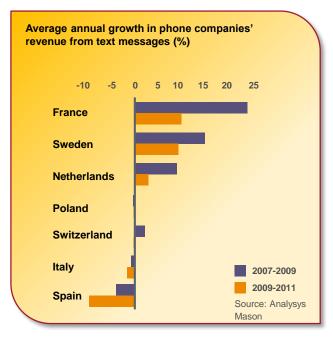
The Threat

- Operators are already experiencing decline in SMS usage; without RCS, voice will follow
- Currently, the most popular Rich Communications applications are from Internet service offerings communication services
- Once your customers start using an Internet service offerings service it becomes, for them, the lead brand for communications services – not their operator

RCS presents an opportunity for operators to

- Re-invigorate their core product and service portfolios
- Provide more choice and innovative offerings that "synch" with how customers are communicating today
- Retain relevance as the communication provider in the eyes of their customer
- Continue providing robust services underpinned by ubiquity, reliability and reach

Taken together, these opportunities may help to reduce declines in revenue by increasing the value of their service offerings and setting up a strong alternative to narrower, community-based Internet service offerings solutions.





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- New communication services natively within the device
- Maximum reach potential to reach anyone on any network and any device
- Intuitive use, seamless integration and easy discoverability – just like voice & SMS
- No need to install or set up: it's just there – it just works



- Strengthens the Operator core communication competency
- The initial feature set delivers substantial customer value
- Provides a sustainable operator positioning in IP communication as it will become a universal, interoperable service

The power of 'It's just there'

Multi-step Internet service offerings process vs. RCS intuitive placement and automatic service discovery.

In contrast Internet service offering apps require installation, sometimes payment, account sign-in, and scanning of your address book.





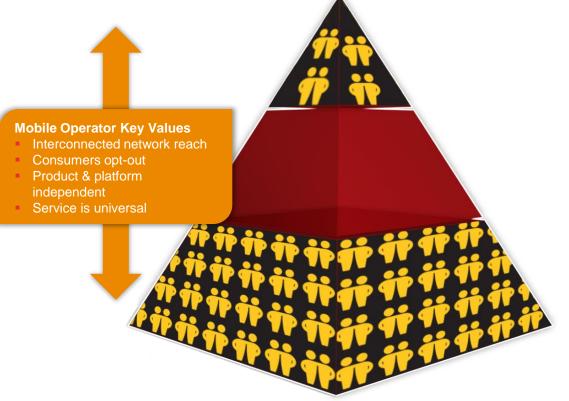
Here are your contacts for business case modelling advice

Name	Company	Email
Martin Soehn	Deutsche Telekom	martin.soehn@telekom.de
lan Germer	Orange	lan.germer@orange.com
Antonella Napolitano	Telecom Italia	antonia.napolitano@telecomitalia.it
Enrique Marti	Vodafone	enrique.marti@vodafone.com





The opportunity for mobile operators is to penetrate both the high end and the mass market due to the unique strengths of ubiquity and interconnected networks







A key area for successful RCS deployment is interconnect

A practical framework for RCS Interworking has been developed on the basis of existing principles as defined in GSMA Interconnect templates.

- Existing GSMA contract templates have been reused for RCS service components (File Share, IM, Group IM, Video/Image Share); but, advanced/adapted where necessary to achieve the overall objective
- Creation of practical guidelines (template contract, RCS Interworking requirements, practical recommendations) will enable easy implementation of RCS Interworking by all interested operators
- In May 2012 IWG approved two new PRDs
 - IN.25 "proposed national and international RCS Interworking requirements"
 - AA.69 "Interworking template agreement for RCS"

These documents will be maintained and evolved by the GSMA's Interconnect Solutions Working Group: IWG (SOLU) and are also available through the GSMA's Infocentre2.



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The table below shows the Service component within the current version of RCS and the principles on which charging is based

Service component	Charging principle	GSMA template
Capability Exchange	Mutual forgiveness; to be reviewed on demand	
One-to-One Chat (IM)	Incoming session invite charged; only for successful session setup	AA.69
Group chat (Group IM)	Incoming session invites charged; only for successful session setup	AA.69
Video Share	Incoming video session charged based on duration	AA.69
File Transfer	Incoming file transfer charged on total volume transferred	AA.69
Image Share	Incoming picture charged on total volume transferred	AA.69
Signalling	Mutual forgiveness; to be reviewed on demand	
ENUM query	Mutual forgiveness; to be reviewed on demand. ENUM look-up shall be strictly limited	

There will be no change in regard to interconnection for Voice, SMS, MMS; i.e. the respective existing Interconnect contracts remain in force without exception.

Please contact Hajo Kiefer (hajo.kiefer@telekom.de) for further information.



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Strategic Rationale	Competitive Landscape	Revenue Opportunity	Interconnect	Cost Analysis	s Devices & Client	Virtual Exhibition	Evolution of RCS

Interconnect Hubs

The creation of IPX Interconnect Hubs for RCS reduces the number of interconnections Operators have to make to achieve full interworking, as well as reducing the time, cost and complexity of achieving interconnection. Practically, an RCS Interconnect Hub must deliver two key functions:

- IPX Hub function: ONE technical interconnect and ONE commercial contract
- Interworking function: simplify complexity of interconnect by reconciling different RCS NNI implementations

The following companies responded to the GSMA Request for Information in 2013 and expect to have commercial IPX hub solutions by end of 2014

Company	Logo	IPX Hub	NNI Interworking
Aicent		Y	Y
BICS	bics	Y	Y
BTS	B T S	Y	Y
Hutchison	HIGC Hutchison Global Communications	Y	Y
Oteglobe		Y	Y
SAP	SAP	Y	Y
Syniverse	Syniverse •	Y	Y
ΤΑΤΑ		Y	Y
Telecom Italia		Y	Y
Telefonica	Telefinica	Y	Y
TNSI	TNS	Y	Y





RCS can be deployed via one of three options

The cost elements of a business model will vary according to an operator's installed technology and levels of sensitivity over owning versus renting core network capabilities. A critical question is the cost of deploying an IMS; whilst this can only be fully answered by infrastructure vendors it is agreed that RCS can be deployed via one of three options:

- Sole ownership
- Shared ownership
- Third party hosting

Depending on the option, the profile of a programme can change from one of CAPEX return on investment to a lower risk market entry programme.

Please see the Technical Evaluation section for the various IMS implementation options.





Devices & Clients

All RCS project team operators have received solid commitments for devices that will allow them to launch with devices from multiple OEMs. The following list shows individuals within the partnering OEMs who will be able to open discussions regarding device availability / timing / device types.

Company Name		Single Point of Contact	Email
Blackberry	##BlackBerry.	Mr. Calum Tsang	catsang@blackberry.com
HTC	htc quietly brilliant	Mr. Matt Lu	Matt_Lu@htc.com
Huawei	HUAWEI	Mr. Milan Patel	milan.patel@huawei.com
LGE	🕒 LG	Mr. Sean Chie	sean.chie@lge.com
Microsoft	Microsoft	Mr. Santtu Ahohen	Santtu.Ahonen@microsoft.com
Motorola		Mr. Gary Holmes	kptc64@motorola.com
Samsung	SAMSUNG	Mr. Yeo-jeong Yoon / Mr. Kyong Keun Lee	yeojeong.yoon@samsung.com / kyungkeun.lee@samsung.com
Sony Mobile Communications	SONY. make.believe	Mr. Madhavi Subramanian	Madhavi1.Subramanian@sonymobile.com





There are many network, device and apps vendors exhibiting their products and solutions on the <u>RCS Virtual Exhibition</u>







Unlock and exploit new revenue streams

RCS is the starting point for an evolving suite of communication services.



Communications

The RCS specification is continually evolving and developing as new opportunities and capabilities surface. <u>Click here</u> to read more about the latest specification



How can the GSMA help your organisation?

The GSMA represents the interests of mobile operators worldwide. Spanning more than 220 countries, the GSMA unites nearly 800 of the world's mobile operators with more than 230 companies in the broader mobile ecosystem, including handset makers, software companies, equipment providers and Internet companies, as well as organisations in industry sectors such as financial services, healthcare, media, transport and utilities. It provides comprehensive resources and a wealth of expertise for operators to draw upon when considering the business opportunity and the technical implementation options for RCS.

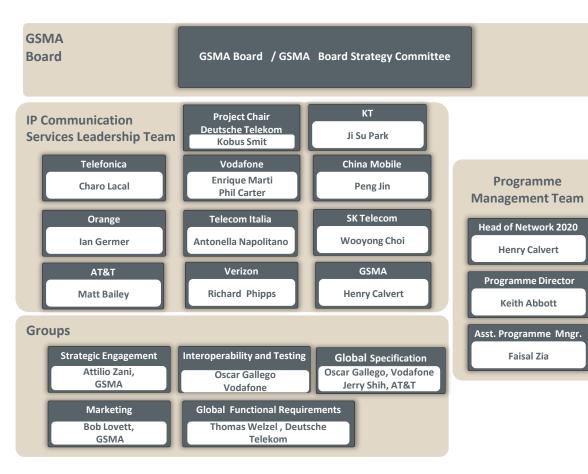
As the host of the RCS community, GSMA has a leadership team and working groups comprising key players from operators across the industry. These teams offer considerable expertise - expertise in what it takes to deploy inter-operator services like RCS either nationally or internationally and from both commercial and technical perspectives. This expertise is accessible to you today with a rigorous evaluation process outlined below.



RCS Evaluation Process







The Project Structure

The IP Communication Services project is set up by the industry with appropriate governance and structure to bring maximum power to bear in ensuring the success of RCS. It is part of the GSMA's Network 2020 Programme





Groups

Groups	These groups play a central role in the RCS strategy. Each group has a lead contact from participating mobile operator s and a GSMA representative. The GSMA provides management and facilitation of the flow of information. The Interoperability and Testing and Global Specification Group are open to appropriately qualified GSMA operator companies.						
	Mission and Output	Group Contact					
Strategic Engagement	Strategic Engagement consists of GSMA resources who provide outreach to operators, working with them to support the launch of interoperable RCS services. The team supports mobile operators in their individual and collective decisions by means of strategic rationale and advice on regulatory, legal and business case issues. Once operators have made the decision to deploy RCS, the Strategic Engagement team will support implementation projects and help to drive interoperable market launches. They share best practice of RCS / VoLTE market deployments throughout the lifecycle help, and help to drive scales of RCS by encouraging the development of Enterprise and other applications, and developing monetisable commercial models with partners.	Attilio Zani (GSMA) azani@gsma.com					
Global Functional Requirements	The Global Functional Requirements group (GFRG) consists of product development and product management leads from mobile operators on four continents. The role of the GFRG is to create and maintain the feature roadmap for IP Communications features; provide feature requirements for each specification release to the Global Specification Group; produce service descriptions for the technical enablers in each release of the RCS specification; and communicate the requirement for embedded IP Communications clients across the whole range of devices available from operators and the open market to Handset makers. It is also responsible for leveraging Rich Communications as a platform for innovative services based on APIs.	Thomas Welzel thomas.welzel@telekom.de					
Marketing	The Marketing Group operates across all projects within the Network 2020 programme. The team is responsible for developing a range of communications that present the IP Communication proposition roadmap to the different Operator audiences. It works actively within the Operator member community to raise awareness of IP Communication propositions and the benefits of the Green Button Promise, VoLTE, the native IP experience and IP Service Interconnection.	Bob Lovett (GSMA) blovett@gsma.com					
Global Specification	The role of the Global Specification Group (GSG) is to define the technology roadmap and agree the global technical specifications for services in partnership with the GSMA Working Groups: RCS and VoLTE. The Group makes appropriate change requests to the global Standards Development organisations (SDOs) as needed to support Network 2020, represents the technical function of RCS in other industry and standardization bodies and provides technical support to the Product and Implementation Support Group.	Oscar Gallego (Vodafone) oscar.gallego@vodafone.com Jerry Shih (AT&T) js9053@att.com					
Interoperability and Testing	The Interoperability and Testing Group consists of operator representatives and is managed by a Project Manager from GSMA. The Group's role is to ensure interoperability of RCS clients, networks and other products; collaboration with the GCF Certification Programme; delivering technical support to operators, device manufacturers, client providers, hosted solution providers and other members of the RCS ecosystem; managing test fest events and supporting operator implementations.	Oscar Gallego (Vodafone) oscar.gallego@vodafone.com					



Strategic Engagement strategy

The GSMA provides comprehensive resources and a wealth of expertise for operators to draw upon when considering the business opportunity and the technical implementation options for Rich Communications. As the host of the RCS community, GSMA has set up expert teams and working parties comprising key players from operators across the industry. These experts will apply their considerable knowledge and insight to help you evaluate the case for RCS for your organisation, and highlight potential pitfalls.

From our collaborative working with international operators and device manufacturers we know that many perceive certain barriers to adoption that either don't exist or are already being addressed. The GSMA is keen to work with operators in each national market to launch RCS, at the same time ensuring a strong focus on interoperability in order to deliver the best experience to end-users.

To help achieve this we will ensure there are:

- Legal frameworks in place e.g. commercial interworking agreements for wholesale interconnect billing and roaming
- Technical interoperable solutions for each feature
- Joint marketing communications (where appropriate)

For further information on the RCS Strategic Engagement strategy, or if you would like the GSMA to facilitate inter-operator discussions in your market, please contact:

Attilio Zani Strategic Engagement Director azani@gsma.com







The GSMA's RCS Strategic Engagement team has established a process designed to facilitate national and international operability.

After preliminary calls or meetings have established sufficient interest between multiple operators meeting together, the GSMA arranges in-country roundtables:

Interoperable Launch Agreement Roundtable #1

Introductory meeting to combine understanding and share agreement of the value to launch Rich Communications. Desired outcome is to have all operators in the meeting fully understand the overall business and strategic rationale for Rich Communications and agree that interoperability is the key to its success.

Interoperable Launch Agreement Roundtable #2

Following in-company discussions participants are to feed back to the group current perspectives on RCS and attempt to cover any outstanding questions. Country specific limitations or constraints will be identified here. Desired outcome is to agree timetable to launch Rich Communications.

Interoperable Launch Alignment meetings

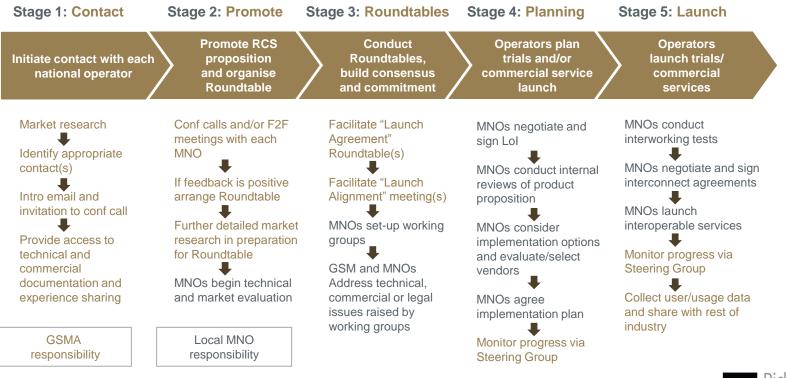
There will be multiple alignment meetings starting with a planning session in which a local country plan is put together for continued engagement through to launch.

Desired outcome includes technical / marketing / business / legal sessions to enable interoperability.





The GSMA's Strategic Engagement process for RCS



Rich Communications

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IP Communications Leadership Team	Role, Organisation	Email
Kobus Smit	Project Chair, Deutsche Telekom	kobus.smit@telekom.de
Matt Bailey	AT&T	mb0725@att.com
Peng Jin	China Mobile	pengjin@chinamobile.com
Ji Su Park	KT	Jisu.park@kt.com
Ian Germer	Orange	lan.germer@orange.com
Wooyong Choi	SK Telecom	wy.choi@sk.com
Antonella Napolitano	Telecom Italia	antonia.napolitano@telecomitalia.it
Charo Lacal	Telefonica	charo.lacal@telefonica.es
Richard Phipps	Verizon	Richard.Phipps@VerizonWireless.com
Phil Carter	Vodafone	phillip.carter@vodafone.com
Enrique Marti	Vodafone	enrique.marti@vodafone.com
Henry Calvert	Head of Network 2020, GSMA	hcalvert@gsma.com
Keith Abbott	Programme Director, GSMA	kabbott@gsma.com
Faisal Zia	Assistant Programme Manager, GSMA	fzia@gsma.com
Oscar Gallego	Group Contact – Global Specification and Interoperability and Testing Group , Vodafone	oscar.gallego@vodafone.com
Jerry Shih	Group Contact - Global Specification, AT&T	js9053@att.com
Thomas Welzel	Group Contact - Global Functional Requirments, Deutsche Telekom	thomas.welzel@telekom.de
Attilio Zani	Group Contact – Strategic Engagement, GSMA	azani@gsma.com
Bob Lovett	Group Contact - Marketing, GSMA	blovett@gsma.com

Contact with these key IP Communication experts during your own evaluation process is actively encouraged. Discover how they have championed the commercial and technical arguments for the deployment of Rich Communications within their own organisations. Why not take advantage of their experience, which they are keen to share with you.





RCS Specification

The RCS specification has been developed by the founding operators of the RCS project who have committed to launching the service, working together with leading infrastructure and device vendors.

1.2.2

V1.2.2 specification was published as a maintenance release of Version 1.2 of the RCS specification, and includes only bug fixes/lessons-learnt based on recent V1.2.1 IOT efforts in preparation for commercial launches. The specification is supplemented by the <u>RCS Implementation Guidelines</u>. Click <u>here</u> to download V1.2.2

5.1

5.1 is completely backward compatible with the V1.2 specifications and 5.0 and introduces additional new features such as Group Chat Store & Forward, File Transfer in Group Chat, File Transfer Store & Forward, and Best Effort Voice Call, as well as lessons-learnt and bug fixes from the V1.2 interoperability testing efforts. Global interoperability is a key aspect of these specifications, and 5.1 supports both OMA CPM and OMA SIMPLE

IM.

 Standalone Messaging 	Content Sharing	 Geo-location Exchange
 1-2-1 Chat 	 Network based blacklist 	Social Presence Information
Group Chat	 IP Voice call 	 Capability Exchange based
File Transfer	 Best Effort Video call 	on Presence or SIP options

5.2

5.2 improved central message store and introduced service extension tags into the specification. It also introduced a number of incremental improvements and bug fixes to RCS 5.1 V4.0 that improve the user experience and resolve issues that were noticed in deployed RCS networks.

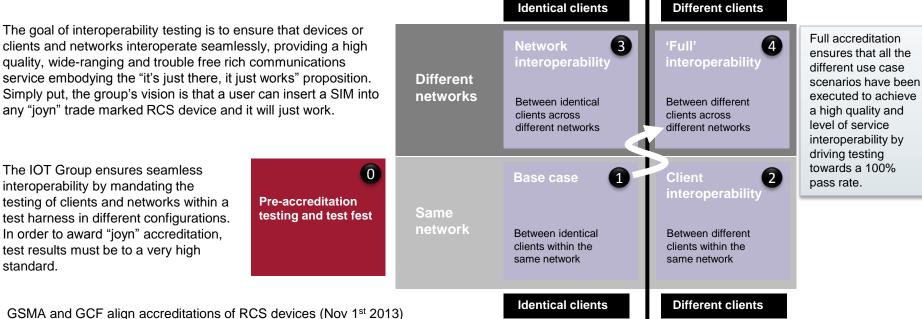
For further help in analysing the RCS Technical Specifications and their Interoperability and Testing please contact Oscar Gallego oscar.gallego@vodafone.com

For simplification purposes we have removed reference to RCS-e and RCS in front of the specification number. RCS-e V1.2.2 is now referred as V1.2.2 and RCS 5.0 and RCS 5.1 as 5.0 and 5.1





Interoperability



Full details of the changes and the submission process are available on the GSMA and GCF websites





Interoperability

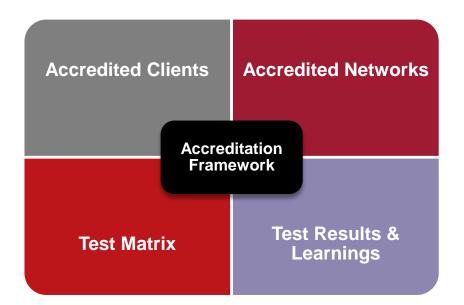
The heart of the IOT accreditation framework is the test harness.

The over-riding test concept is one of self-certification. Each RCS client, device and operator must establish their own self-accreditation and testing process in accordance with the approved test harness, the tool that defines both the IOT criteria and promotes an efficient way of verifying interoperability.

The Test Matrix is a configurable matrix of end-to-end (E2E) test cases which generates the set of tests required to be passed dependent upon the operator or test environment setup. Each test case has its own status: Mandatory, Recommended or Optional.

GSMA and GCF align accreditations of RCS devices (Nov 1st 2013) Full details of the changes and the submission process are available on the GSMA and GCF websites

www.gsma.com/rcs www.globalcertificationforum.org

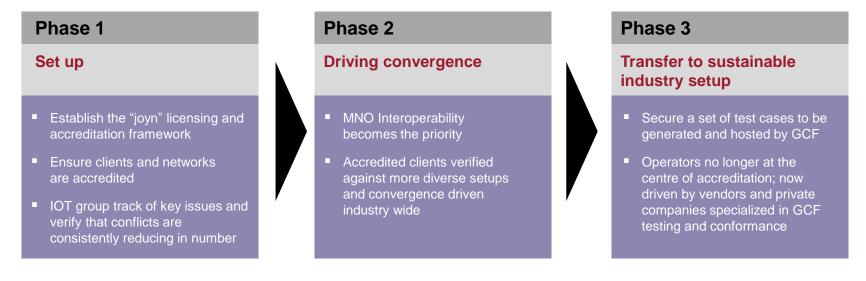






Interoperability

The IOT strategy was created in three phases towards the ultimate goal of achieving an effective test harness and transferring IOT responsibilities to a sustainable industry set up. Phase 2 to Phase 3 has just been completed for RCS 1.2 implementations and we are presently transitioning from Phase 1 to Phase 2 for RCS 5.1 implementations.



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Implementation Options

A number of implementation options exist for RCS including entry-level and variable cost options. The following slides describe the different options and provide examples of vendors who support each option.

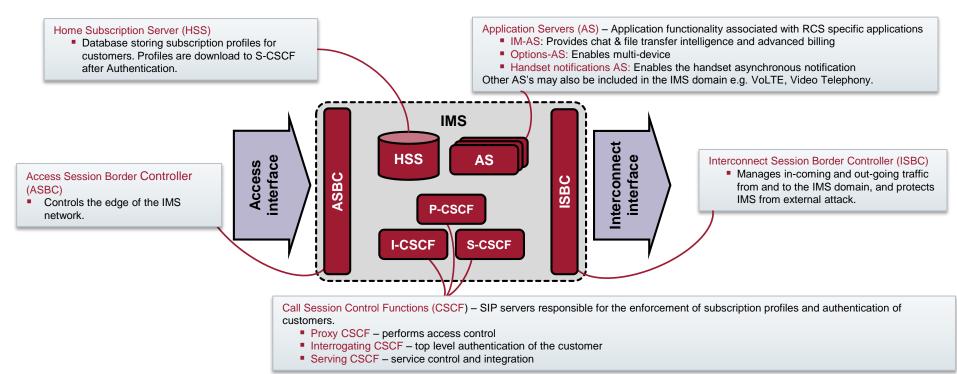
Some definitions are necessary to explain the differences between 'functional' and 'physical' architectures:

- 'functional' architectures this means they define functional elements and the reference points that exist between them. However, in some implementations, some of these functional elements can be clustered together into a single box (or physical element) and the interfaces between those functions are realised internally.
- 'physical' architectures the actual physical elements and the interfaces between those elements that are implemented in a network build.
- For IMS, it is widely acknowledged that the Functional architecture defined by 3GPP (3GPP TS 23.228) can be simplified in various ways when building a physical implementation.





IMS functional architecture - basics







Implementation Options - Cost Reduction

There are two approaches to cost reduction (not mutually exclusive!)

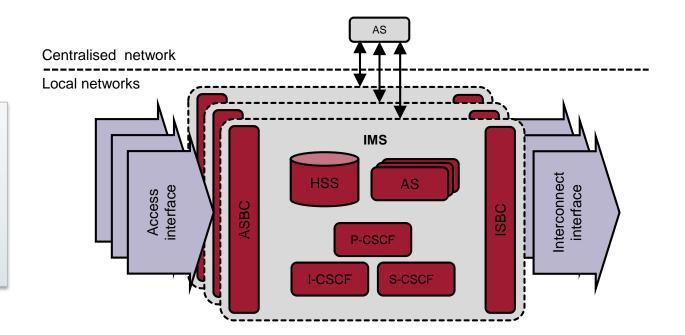
- Geographic centralisation the sharing of some or all of the IMS functions between more than one operation. Options include:
 - AS centralisation
 - Multi-operation hub and spoke
 - Third party hosted IMS
- Physical consolidation clustering together functional elements into different physical implemented boxes.
 Options include:
 - 'RCS in a box'
 - 'IMS in a box'
 - Edge-controlled IMS



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Application Services Centralisation

Geographic centralisation options (deployment options)





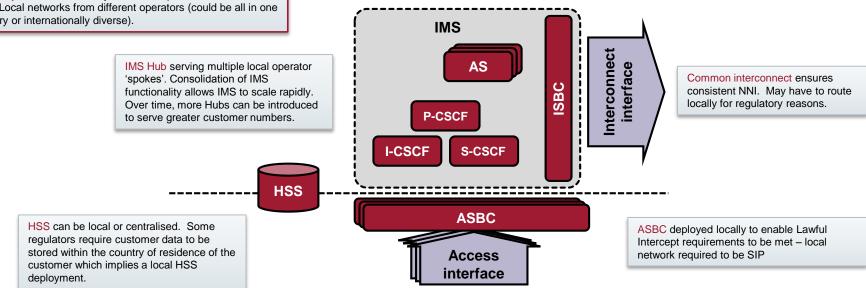
Application Services are consolidated into a centralised location and accessed by each local IMS domain to deliver service. Offers greater economy of scale on AS and greater commonality in service implementation.



Hub and Spoke / 3rd party hosted

Hub and Spoke – all elements owned by one 'Group' Operator,Local Networks being national operations of the Group.3rd Party Hosted – 3rd Party owns and operates centralisedHub; Local networks from different operators (could be all in onecountry or internationally diverse).

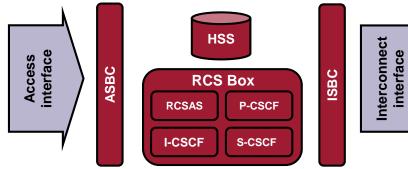
Geographic centralisation options (deployment options)





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'RCS in a box'



Example suppliers of 'RCS in a box' solutions

Supplier Name	Contact	Email
Acision	Marijn Kuijpers	marijn.kuijpers@acision.com
BICS	Luc Vidal-Madjar,	luc.vidal-madjar@bics.com
Crocodile	John Parr	john.parr@crocodile-rcs.com
Interop Technologies	Josh Wigginton	Josh.wigginton@interoptechnologies.com
Mavenir	Maryvonne Tubb	marketing@mavenir.com
Nable Communications	Kang Seong Heon	sales@nablecomm.com
NewNet (formerly NewPace)	Brent Newsome	brent.newsome@newnet.com
SAP	Michael Van Venn	Michael.van.veen@sap.com
WIT Software	Paulo Glórias	paulo.glorias@wit-software.com

Physical consolidation options (solution options)

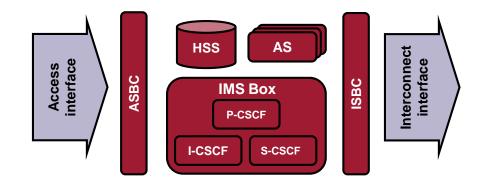
- RCS box contains P-, I-, and S-CSCF functions and the AS function for RCS
- Some vendors sell this as 'IMS-less' RCS, but reality is they have at least P- and I-CSCF functions included
- Can be fragmented into component parts if integrated into a full IMS implementation at a later date

If you wish to appear featured in the example of suppliers upon the next update or wish to exhibit on the Rich Communications Virtual Exhibition please contact <u>rcs@gsma.com</u>. For the latest news on our <u>Operator and Partner Ecosystem</u>



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'IMS in a box'



Example suppliers of 'IMS in a box' solutions

Supplier Name	Contact	Email
Alcatel-Lucent	Xavier Gros	xavier.gros@alcatel-lucent.com
Mavenir	Maryvonne Tubb	marketing@mavenir.com

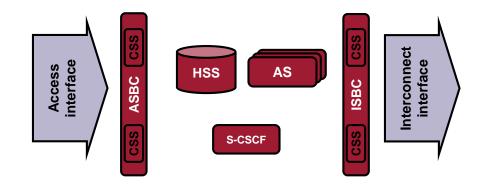
Physical consolidation options (solution options)

- IMS box contains P-, I-, and S-CSCF functions
- AS's separated may be from other vendors or to offer diversification in service combinations to customers
- P-, I- and S-CSCF tend to be software-based but on common hardware, hence elements can scale independently and be fragmented as customer base grows
- Typical vendors entry level offering from Tier 1 vendors (Alcatel-Lucent, Ericsson, Huawei, Nokia Siemens Networks...)



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Edge controlled IMS



Example suppliers of Edge controlled IMS solutions

Supplier Name	Contact	Email
Acme Packet	Kevin Mitchel	kmitchell@acmepacket.com
GenBand	Micaela Giuhat	micaela.giuhat@genband.com
Nable Communications	Kang Seong Heon	sales@nablecomm.com

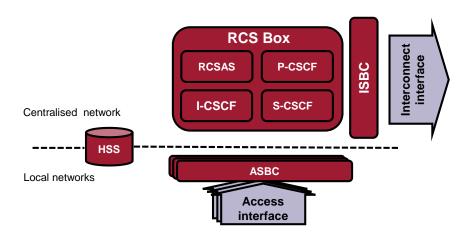
Physical consolidation options (solution options)

- P- and I-CSCF functions reside in SBCs
 - SBC might also contain other IMS elements Policy Control Enforcement, Media Resource Function, Media Gateway.
 - SBC vendors would argue they reside there anyway!
- S-CSCF is simply managing authentication credentials and Service brokering.
- Provides a 'shell' around any other vendor's core IMS elements





Rapid RCS starter – 3rd party hosted RCS in a box



Example suppliers of 3rd party hosted RCS in a box solutions

Supplier Name	Contact	Email
Crocodile	John Parr	john.parr@crocodile-rcs.com
Interop Technologies	John Wiggington	Josh.Wigginton@interoptechnologies.com
NewNet (formerly NewPace)	Brent Newsome	brent.newsome@newnet.com

If you wish to appear featured in the example of suppliers upon the next update or wish to exhibit on the Rich Communications Virtual Exhibition please contact <u>rcs@gsma.com</u>. For the latest news on <u>Hosted Solutions</u>

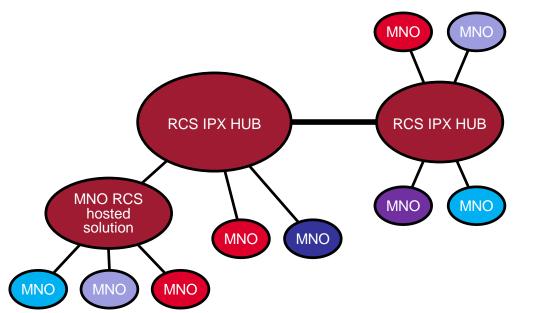
Physical consolidation options (solution options)

- Requires 3rd Party to host RCS box; operators to acquire ASBCs
- ISBC vendors may be able to implement 'RCS Box' function on same hardware as ISBC.
- Guaranteed Interop if this is only option in market as starting point of service.



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IPX Hubs



- After deciding on and implementing a solution architecture the Operator will next need to focus on Interconnect.
- A wide spread of interconnections is valuable as it grow the number of RCS-enabled contacts each customer has, thus promoting usage.
- One-to-one interconnection between Operators is difficult and can be time consuming.
- Connection to IPX RCS Hubs promises to greatly simplify and accelerate interconnection



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RCS specification Interoperability and Testing contacts

To discuss the RCS specifications, interoperability and the architecture and implementation options speak to any of the following members of the RCS Programme Team* or the GSMA can arrange a workshop to explore these issues further.

Company Name	Primary Contact	Secondary Contact
Deutsche Telekom	Fazli Erbas fazli.erbas@telekom.de	Wolfgang Bau wolfgang.bau@telekom.de
Orange	Vincent Trocme vincent.trocme@orange-ftgroup.com	Thibaud Mienville thibaud.mienville@orange-ftgroup.com
Telecom Italia	Antonella Napolitano antonia.napolitano@telecomitalia.it	Bruno Bottiero brunogabriele.bottiero@telecomitalia.it
Telefonica	Juan José Lozano juanjose.lozanolozano@telefonica.es	Adolfo Gutierrez Ocana adolfo.gutierrezocana.ext@telefonica.com
Vodafone	Oscar Gallego (lead) oscar.gallego@vodafone.com	Ioanna Chatzicharistou Ioanna.Chatzicharistou@vodafone.com

* Other operators also form part of the IP Communications project team



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Example Lists of Supplier Contacts

Example suppliers of Standard decomposed IMS solution

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Huawei	Bo Li	b.li@huawei.com
Nokia Siemens Networks	Jorma Jaakkola Christoph Aktas	moreabout.nsnrcs@nsn.com christoph.aktas@nsn.com
ZTE	She Kun	she.kun@zte.com.cn

Example suppliers of RCS application server

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Capgemini	Vivek Dwivedi	vivek.dwivedi@capgemini.com	Open N
Interop Technologies	Josh Wigginton	Josh.Wigginton@interoptechnologies.com	SAP
Mavenir	Maryvonne Tubb	marketing@mavenir.com	Solaien
Nable Communications	Kang Seong Heon	shkang@nablecomm.com	Syniver
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NewPace)	Dient Newsome	<u>brent.newsome@newnet.com</u>	WIT
WIT Software	Paulo Glórias	paulo.glorias@wit-software.com	ZTE

Example suppliers of RCS Hosted Solutions

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