













Tuesday, 25 November 2014

AGENDA

Times	Contents
14.00 – 14.15	Opening. Introductions. Chair: Cristian Sepulveda, Entel Chile Deputy Chair: Andrea Lopez Salloun, Personal Argentina
14.15 – 15.00	Policy and Regulation for Internet of Things Stefano Nicoletti, GSMA London
15.00 – 15.30	Navigating the future: A regulatory update on privacy in the M2M context: Key privacy issues and considerations, use cases and next steps for industry. Yiannis Theodorou, GSMA London
15.30 – 16.00	Coffee Break
16.00 – 16.30	e-Waste Position Paper: Presentation and Approval Daniela Torres, Telefonica
16.30 – 17.30	Quality of Service: Update on GSMA Regional Activities. Review and comparison of regulations in Latin America Jose Aranda and Alexis Arancibia, GSMA Latin America Juan Ignacio Crosta, Blue Note Consulting
17.30 – 18.00	Increasing data revenues to pre-paid users: The success story of 1-800 data Francisco Soares, Qualcomm

Sessions colored in GREY are CLOSED, only OPERATORS can participate

Working Groups Coordinators:

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Wednesday, 26 November 2014

Times	Contents
09.00 – 10.30	Hot Regulatory Issues in Latin America
10.30 – 11.00	Coffee Break
11.00 – 13.00	Hot Regulatory Issues in Latin America
13.00 – 14.00	Lunch
14.00 – 15.30	CULLEN-INTERNATIONAL MINI-WORKSHOP: REGULATION AND COMPETITION IN MOBILE MARKETS 1. Competition law in mobile markets O Differences in terms of approach, objectives and impact of ex post vs ex ante regulation - Dominance, preponderance and significant market power - Main types of abuses - 3-criteria test and significant market power assessment - Methodology and country cases 2. MVNO access - Regulatory vs commercial approaches in Latin America 3. 4G auctions O LTE deployments – Case studies: Europe and Latin America O 4G auction conditions (coverage, MVNO access, equipment, QoS) Trainers: Ana Carolina Limbatto and Ezequiel Dominguez

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