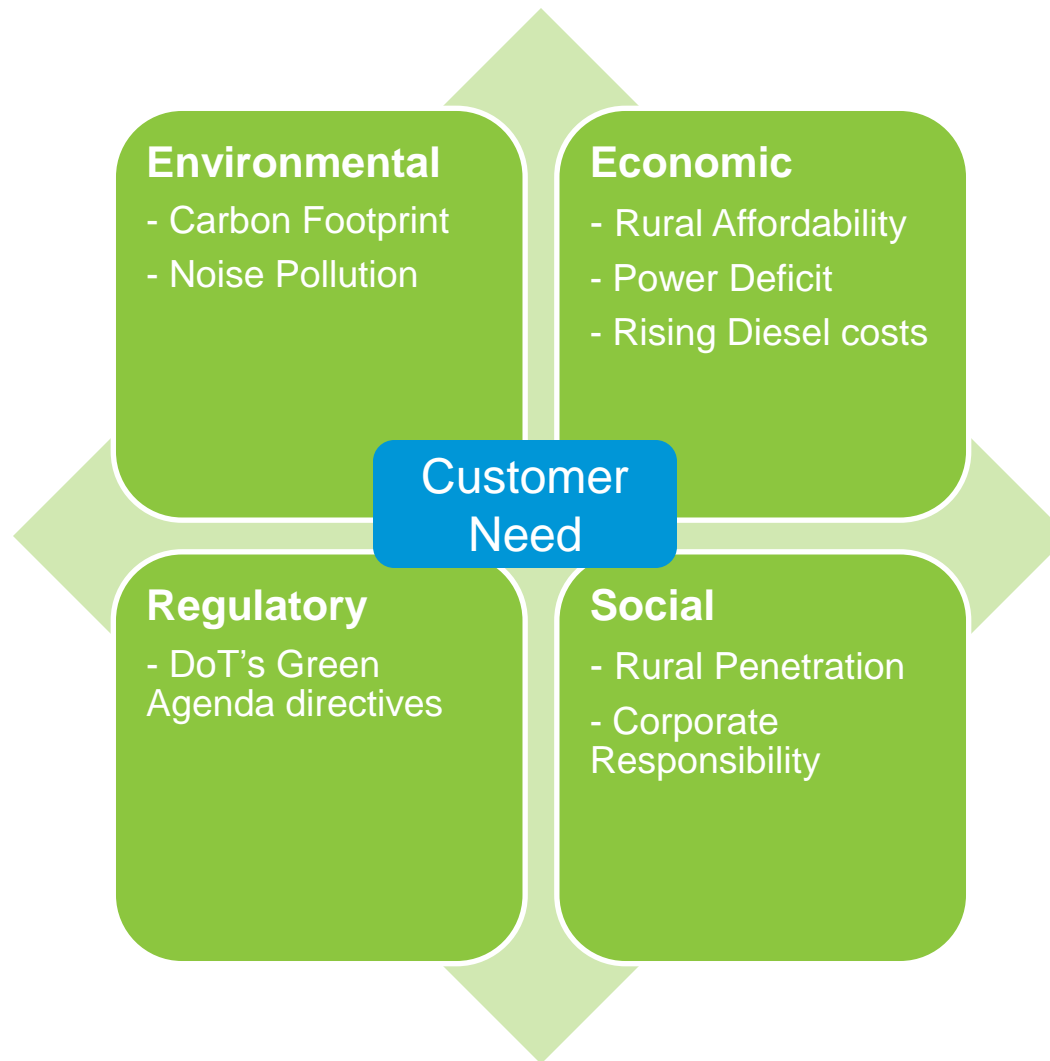




Partnering for Power Outsourcing

February 2013

Drivers for Green Telecom



A step towards building a Sustainable Economy

Rational for Power Outsourcing

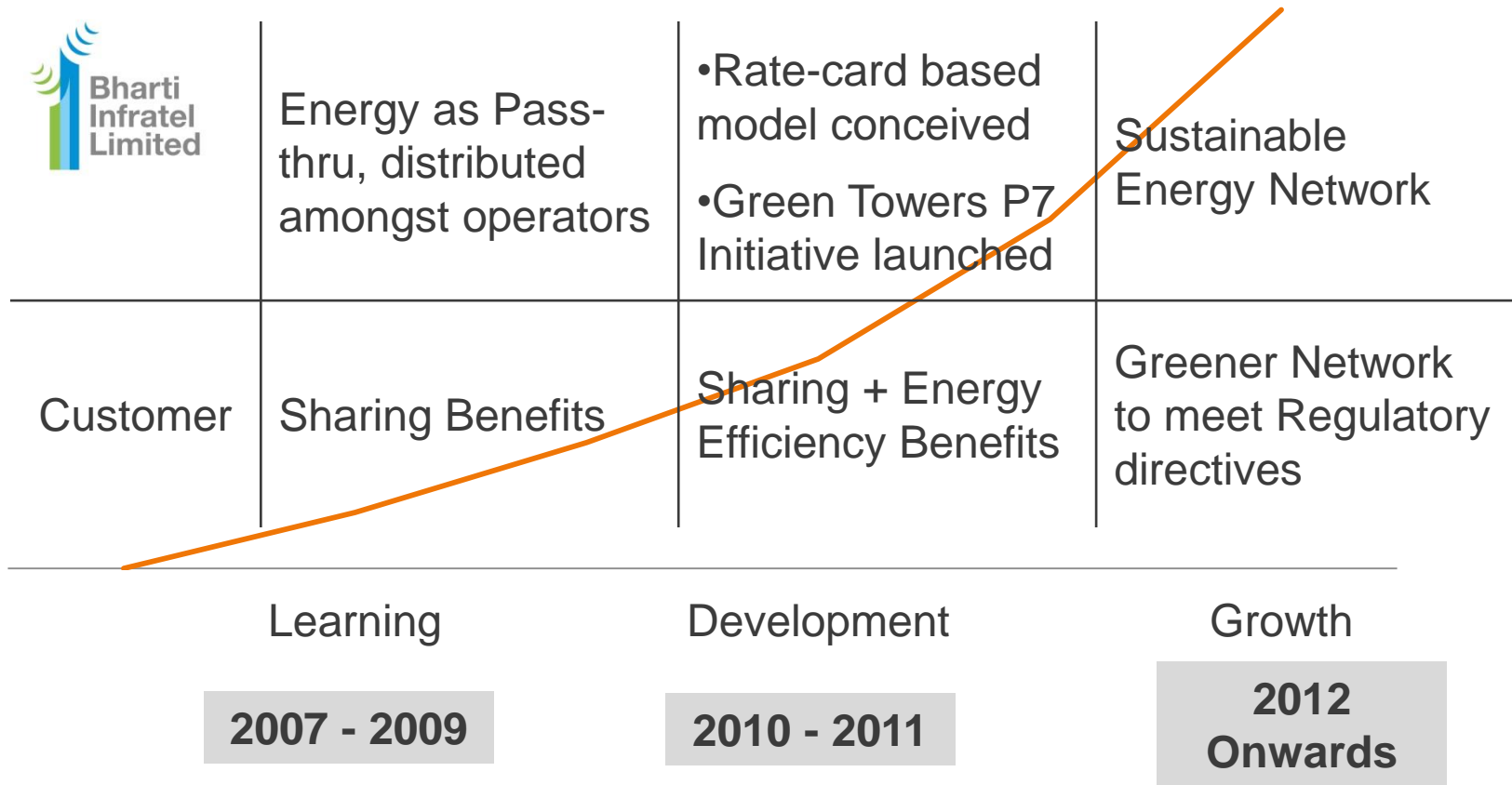
Strategic Pillars

- Core Competency
- Economies of Scale
- Ability to attract Talent

Business Benefits

- For Bharti Infratel
 - Focus on building networks
 - Green network
 - Cost Efficiency
- For Partner
 - Economies of Scale with multiple customers
 - Community Power Supply

History of Power Outsourcing



Merging Business & Community Needs



Battery Bank



Energy Meter



Control Panel



Industry level Engagements

- TAIPA Strategy
 - Adopt RESCO towards meeting Green directives
 - Biomass and Biogas identified as immediate solutions
- Engagements
 - Commitment by participant members for Biomass installations
 - Successful Trials conducted

Partnering with TAIPA for implementing Greener networks by adopting RESCO model on a mass scale across telecom tower installations in the country

Q&A