

GSMA APAC OGW Roundtable

@ DNS Tokyo 2026

(by Invitation Only)

As Japan accelerates its transition toward a fully digital, AI-driven economy, operators are uniquely positioned to evolve from connectivity providers into platform enablers of trusted, high-performance services. GSMA Open Gateway is at the center of this shift, standardising network APIs such as Quality on Demand, Device Status, and Device Location to unlock new enterprise and developer-led revenue streams. During DNS Tokyo 2026, this closed-door Operator & Partner Roundtable brings together leading MNOs, platform providers, and ecosystem partners to move beyond technical readiness and focus on real commercial deployment—showcasing live implementations from other markets and emerging application-layer initiatives in Japan, while aligning on how the Japanese ecosystem can lead in monetising network capabilities at scale.

Event Overview

Date: 15 April 2026

Time: 11 am to 12 30 pm

Venue: Hoshi Room, 28th Floor

JW Marriot Hotel, 2 Chome-21-2 Takanawa, Minato City, 108-0074

Networking Drinks: 5 to 7pm @ the JW Bar

Agenda

Time	Session	PIC
11:00 – 11:05	Opening (5min)	Julian Gorman, Head of APAC, GSMA
11:05 – 11:20	GSMA OGW Update & 2026 Focus	Kevin Henry / Alexandra Szomora, OGW APAC Team, GSMA
11:20 – 11:35	Operator Platform Introduction followed by the use case from NTT Data - “Spatial Web Project: An innovative Open Gateway”	Vaibhav Mehta, Founder, Nabstract & Taiji Doi, NTT DATA Japan
11:35 – 11:50	From API Exposure to Revenue: Scaling Open Gateway Monetization across APAC with BAEx	Loo Boon Chee, CEO, Bridge Alliance
11:50 – 12:05	A Business-in-a-Box approach towards Network Authentication API Monetization	Jon Morrow, CPO, Shush
12:05 – 12:20	Ecosystem Foundation: API Monetization & Purpose-Driven Consent	Michael Gracias, Director, LotusFlare
12:20 – 12:25	Open Discussion	All Attendees
12:25 – 12:30	Closing (Re-cap & Next Steps)	Henry Calvert, Head of Networks, GSMA