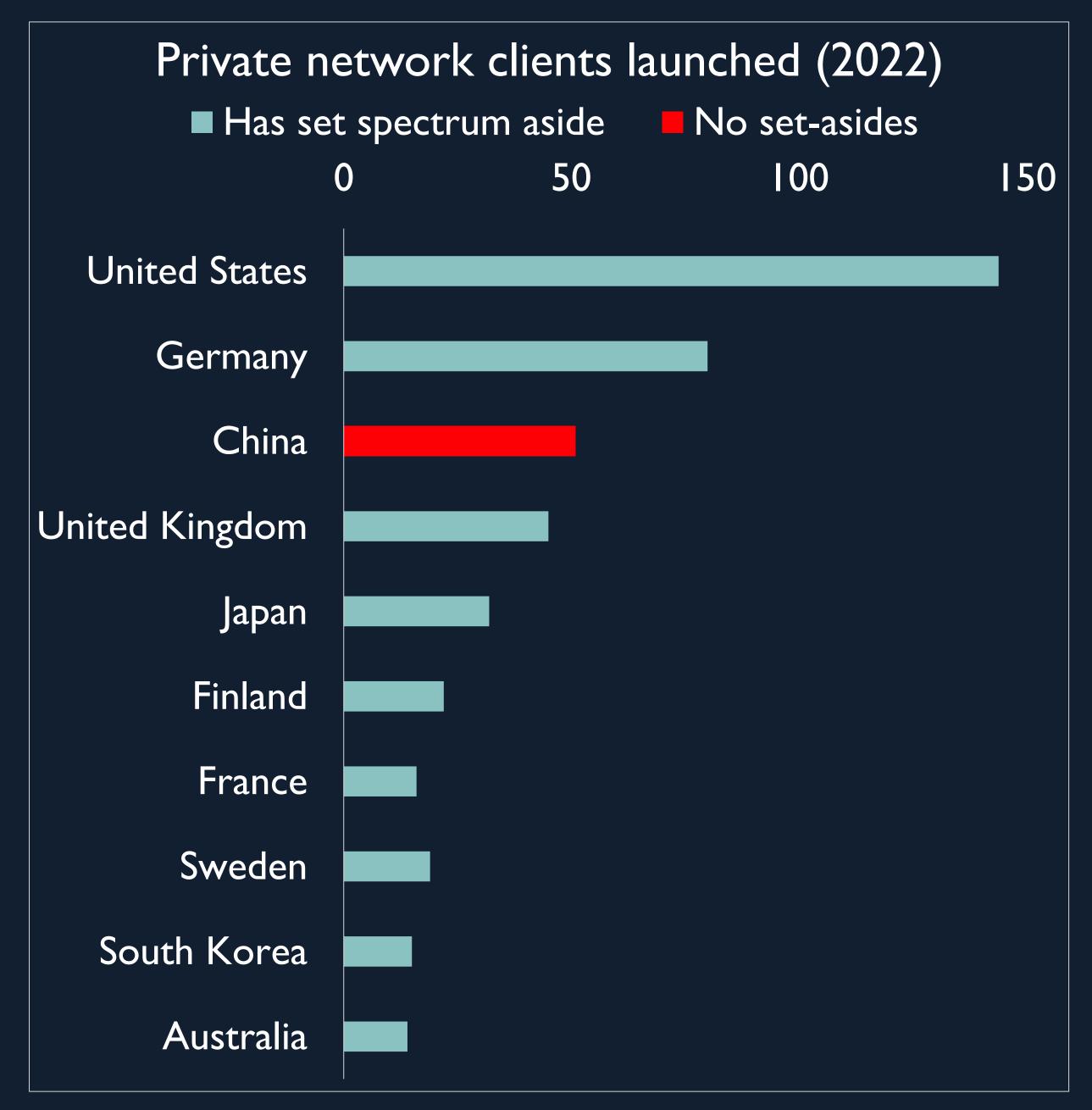




Our interest is motivated by recent claims

• "... there is a **strong positive correlation** between private wireless
network deployment and governments
making spectrum available for
industrial purposes or private wireless
networks."

Australian Communications and Media Authority, 2023



Regulators' objective is to enable digitalisation of enterprises through access to spectrum, but what are the options:

- Set-asides
- Spectrum sharing frameworks
- License conditions for public MNOs to enable access



Set-asides as a spectrum licensing option:





Impact on industry users:

- Geographic (local) licensing
- Certainty of access and tenure
- Interference management

Impact on consumers:

- Reduced spectrum availability
- Inefficiency of spectrum use
- Associated economic cost

Are set-asides worth it?



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Part I (The benefit):

Is there evidence of an impact on adoption of private networks (and enterprise digitalization more generally) beyond loose associations?



Are set-asides worth it?

Part I (The benefit):

Is there evidence of an impact on adoption of private networks (and enterprise digitalisation more generally) beyond loose associations?

Part 2 (The cost):

What is the magnitude of the negative impact on public networks quality?



Correlation does not mean causation



Correlation does not mean causation

Set-asides policy

Private network adoption

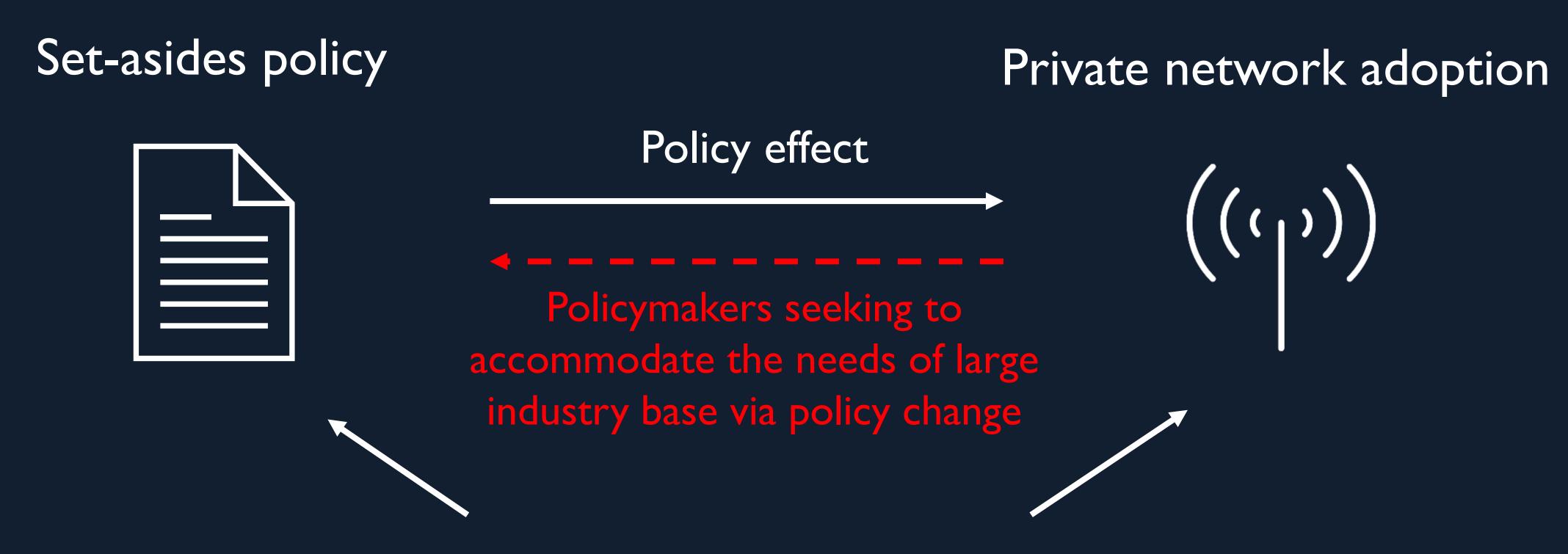




Policymakers seeking to accommodate the needs of large industry base via policy change



Correlation does not mean causation



Effects of other confounders:

5G-driven growth trend in adoption of set-asides and adoption of private networks





Larger, more technologicallyadvanced countries were the initial adopters of set-asides

Examples of confounders at play

Set-asides policy



5G enterprise capabilities ignited interest in set-asides among the regulators



Private network adoption



5G enterprise features became available in the same period, resulting in adoption by enterprises

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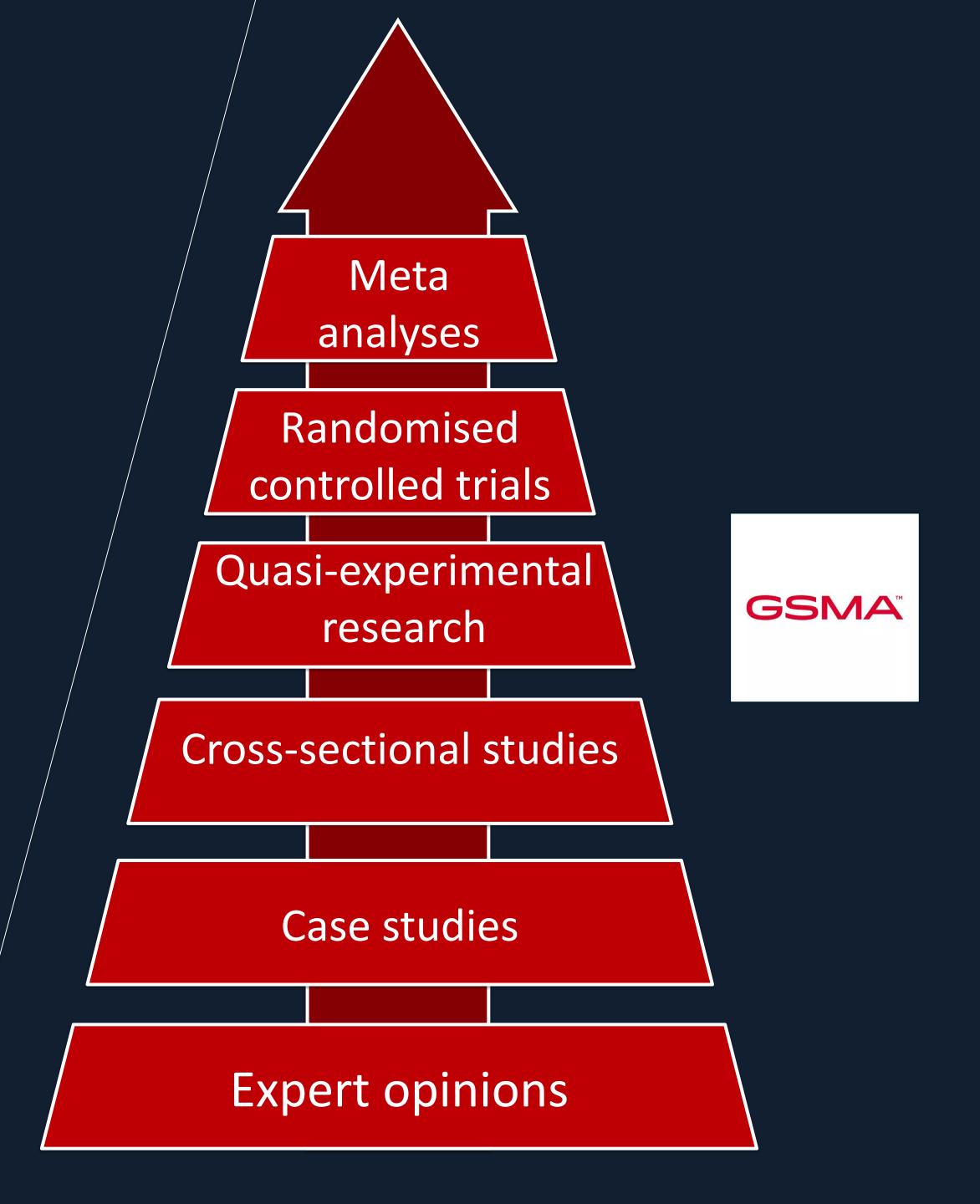
Seemingly, larger, and more advanced countries were early to introduce set-asides



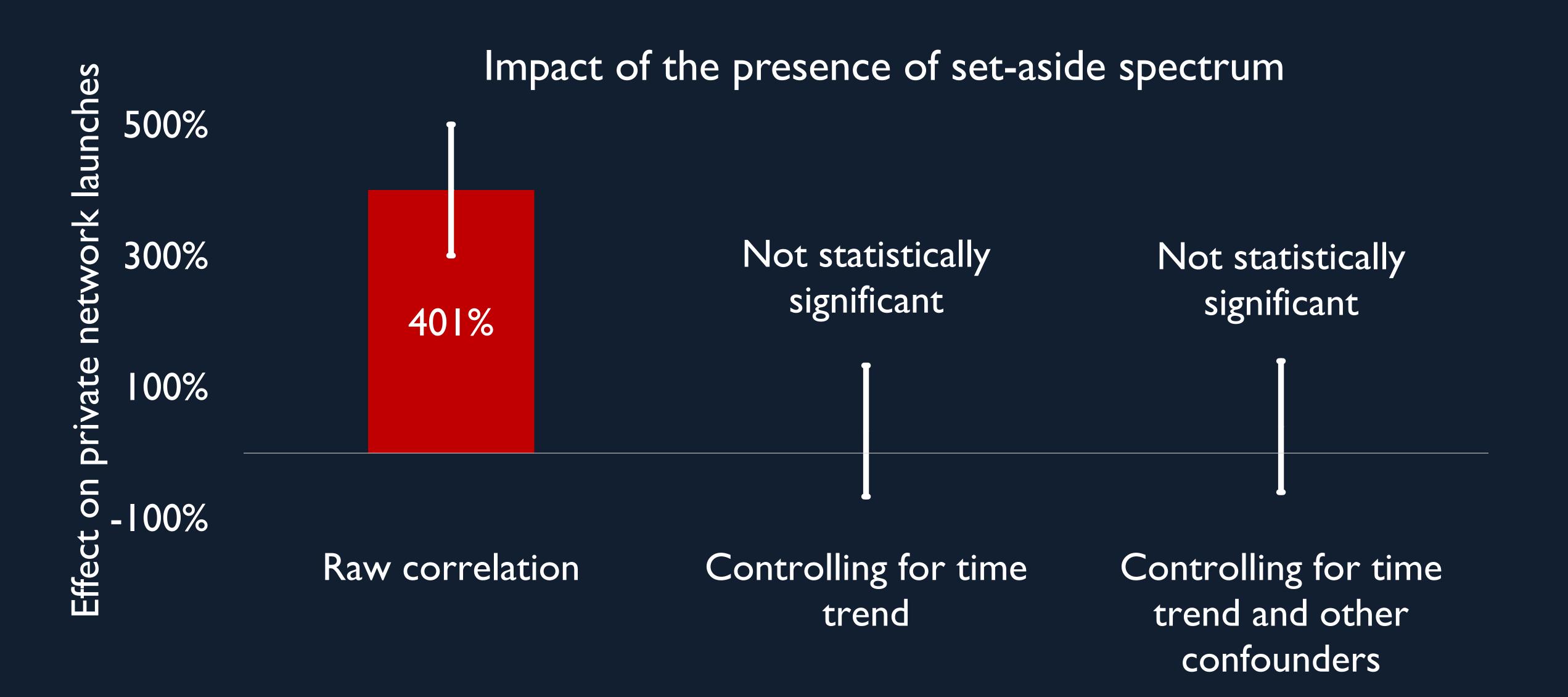
Larger, advanced countries naturally have more high-tech enterprises, skewing the comparisons

We use robust statistical methods to find answers in data

- Relying on GSA data on private network customer launches
- Own data collection on the presence of set-asides and spectrum available to public networks
- Additional controls for GDP and general innovativeness to address confounding

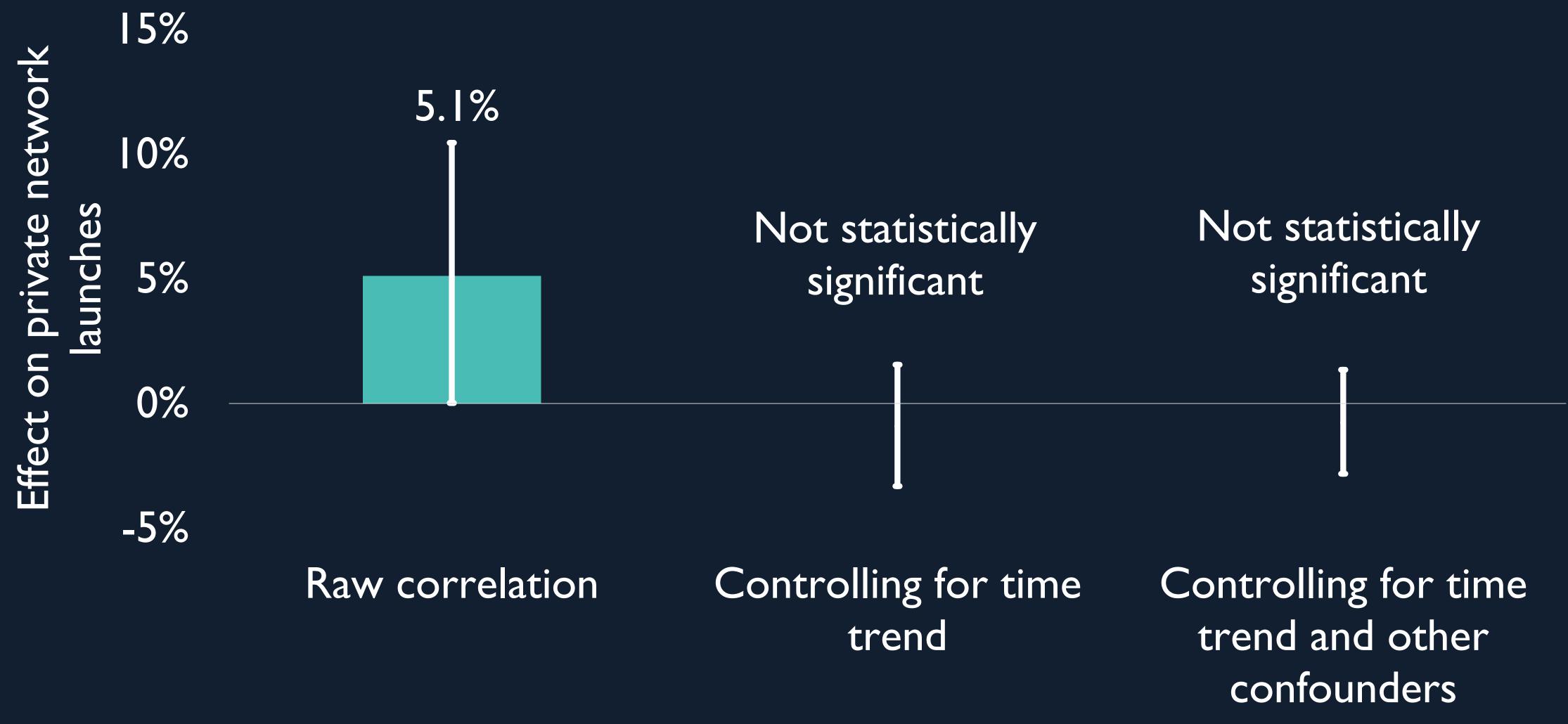


Impact of set-aside spectrum vanishes once controlling for time trends and other confounders

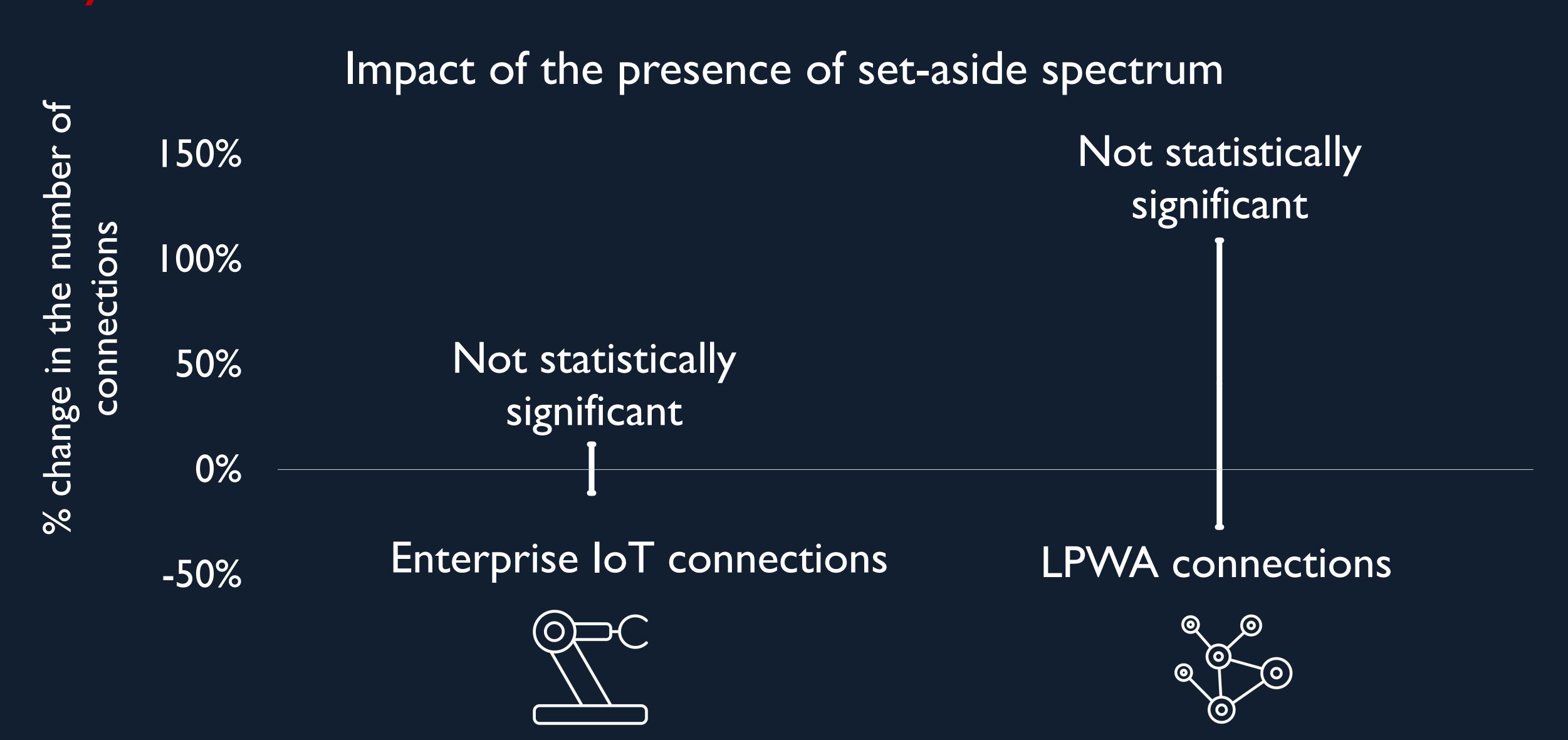


We also find lack of effect for set-aside spectrum amount

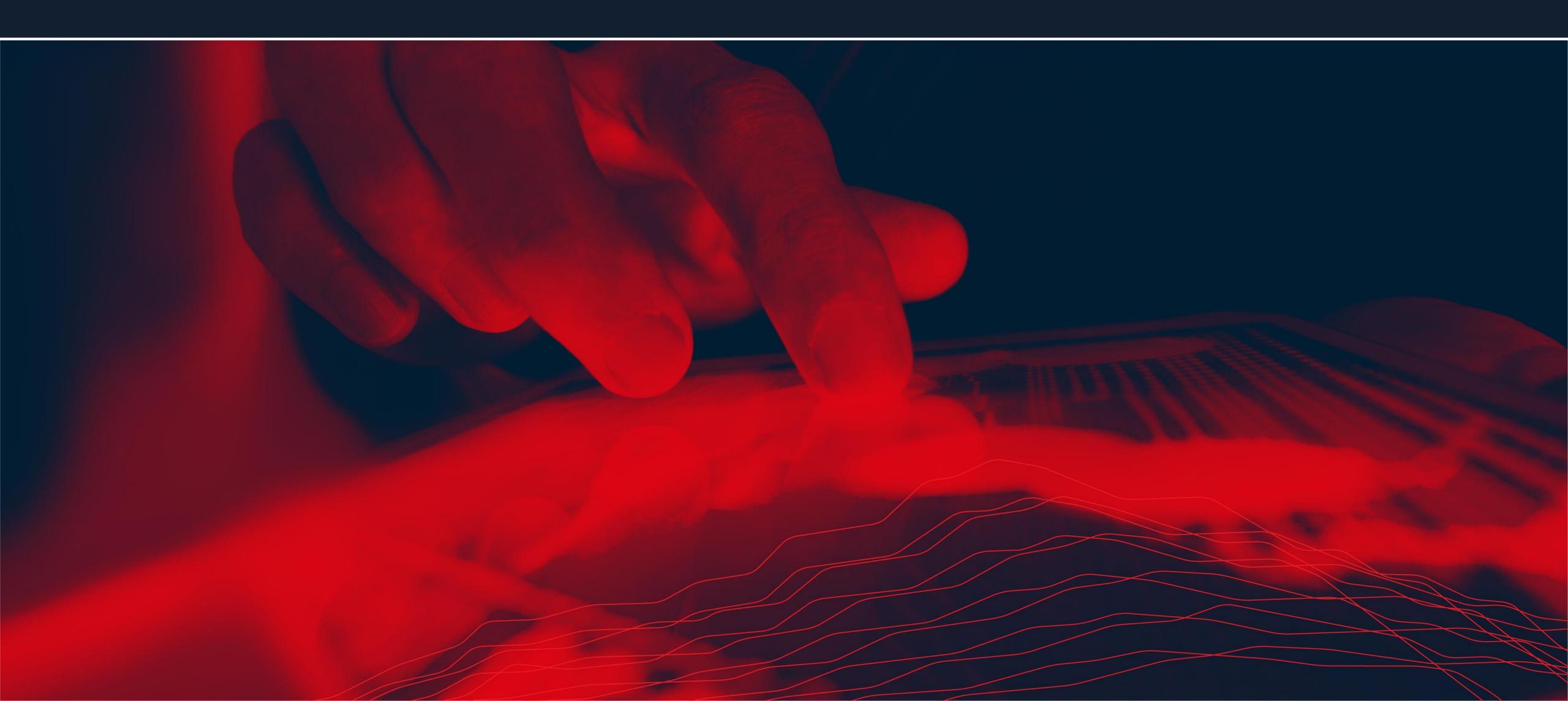




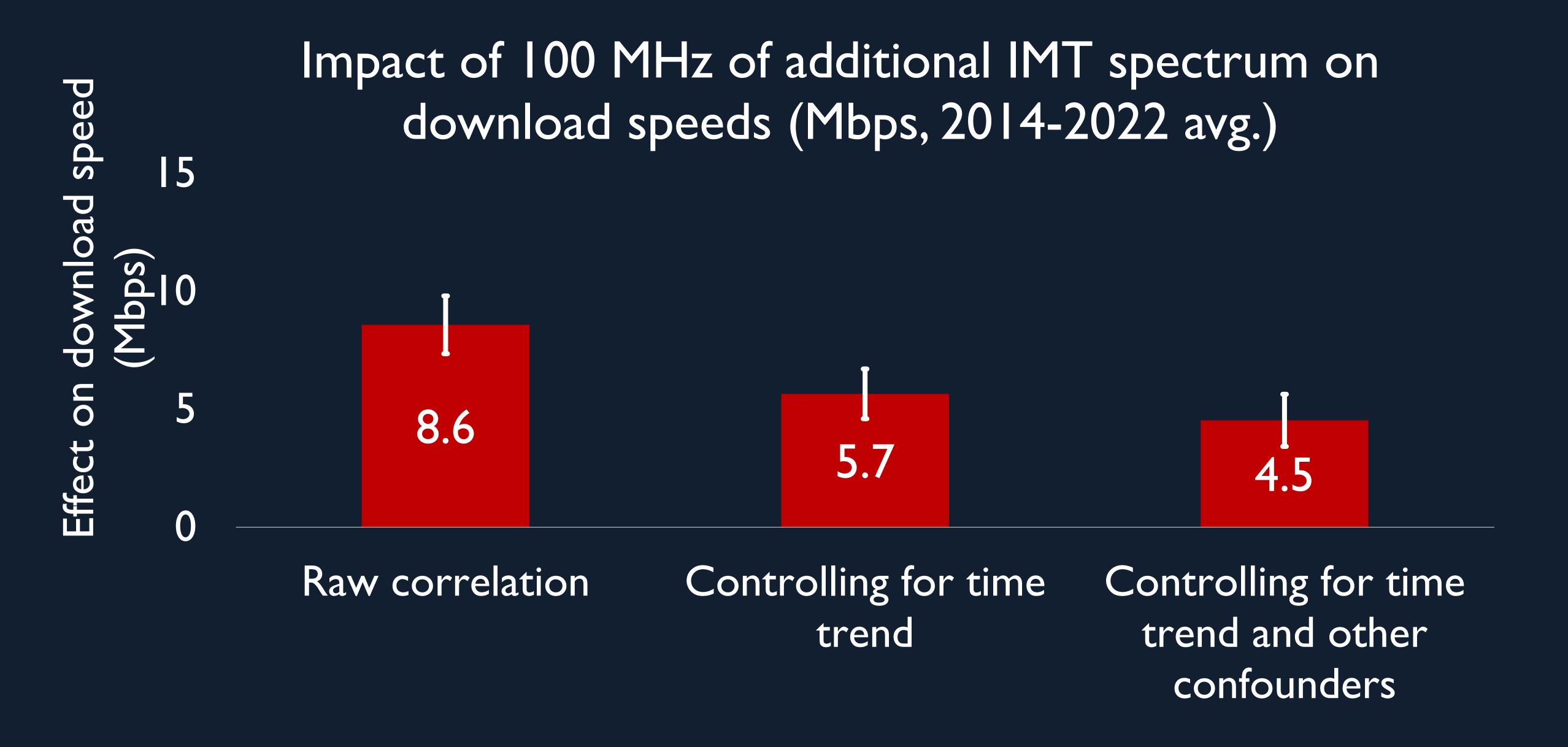
Alternatively, digitalization of enterprises can be measured by the number of IoT connections:



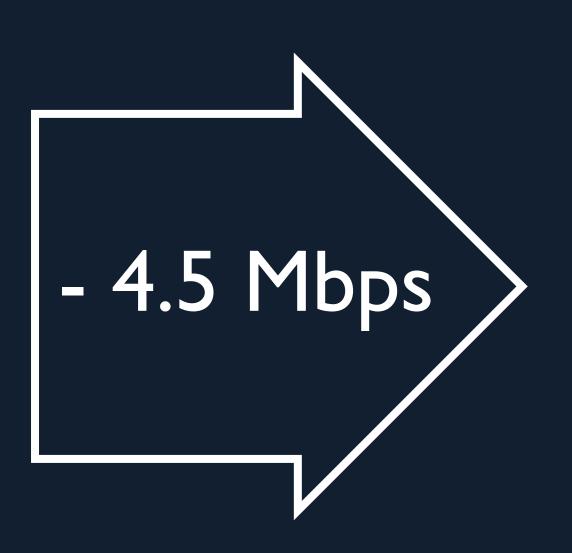
Part 2 (the cost): Impact of spectrum availability on public network speeds



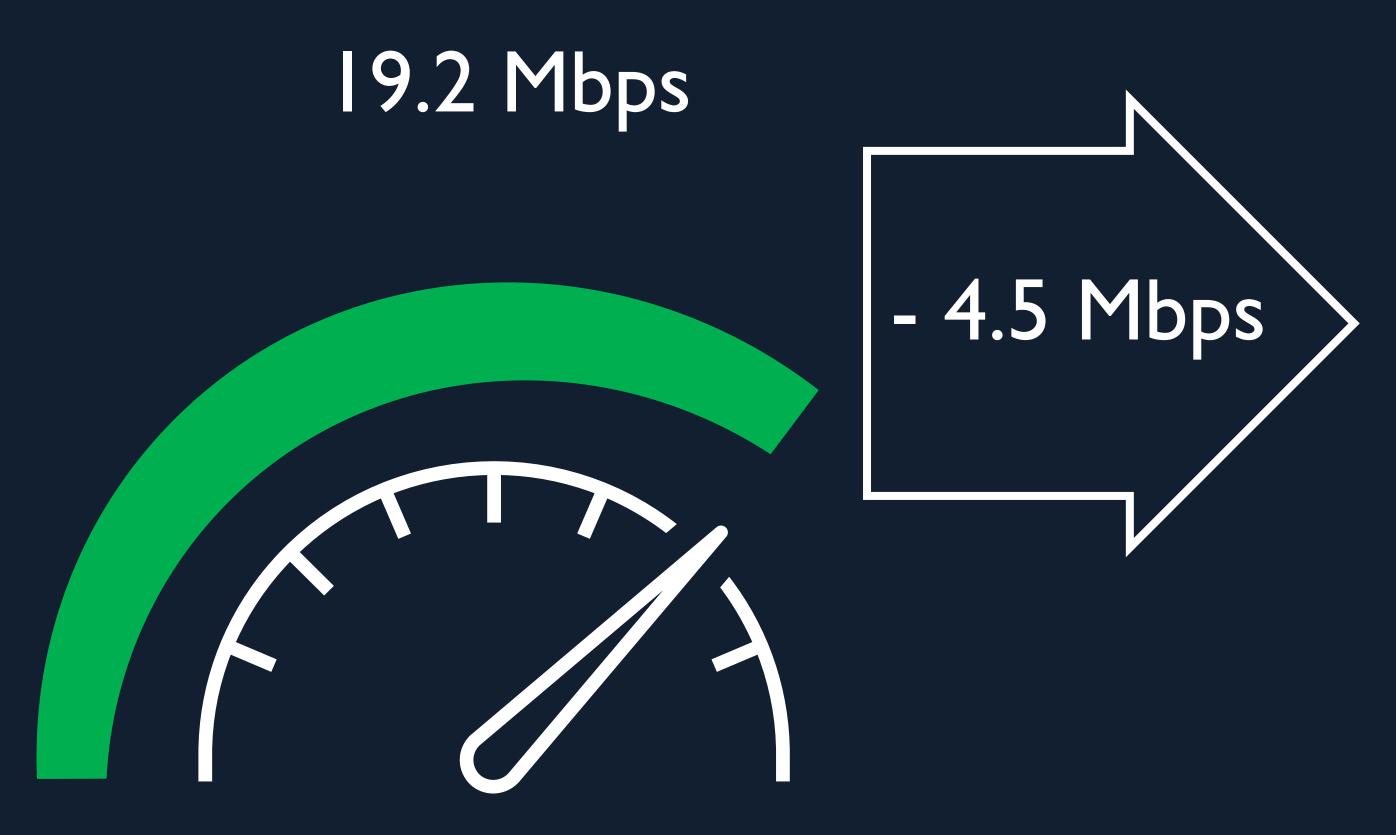
More spectrum means faster public mobile networks



A typical set aside amount (100 MHz) would mean speeds 24% lower

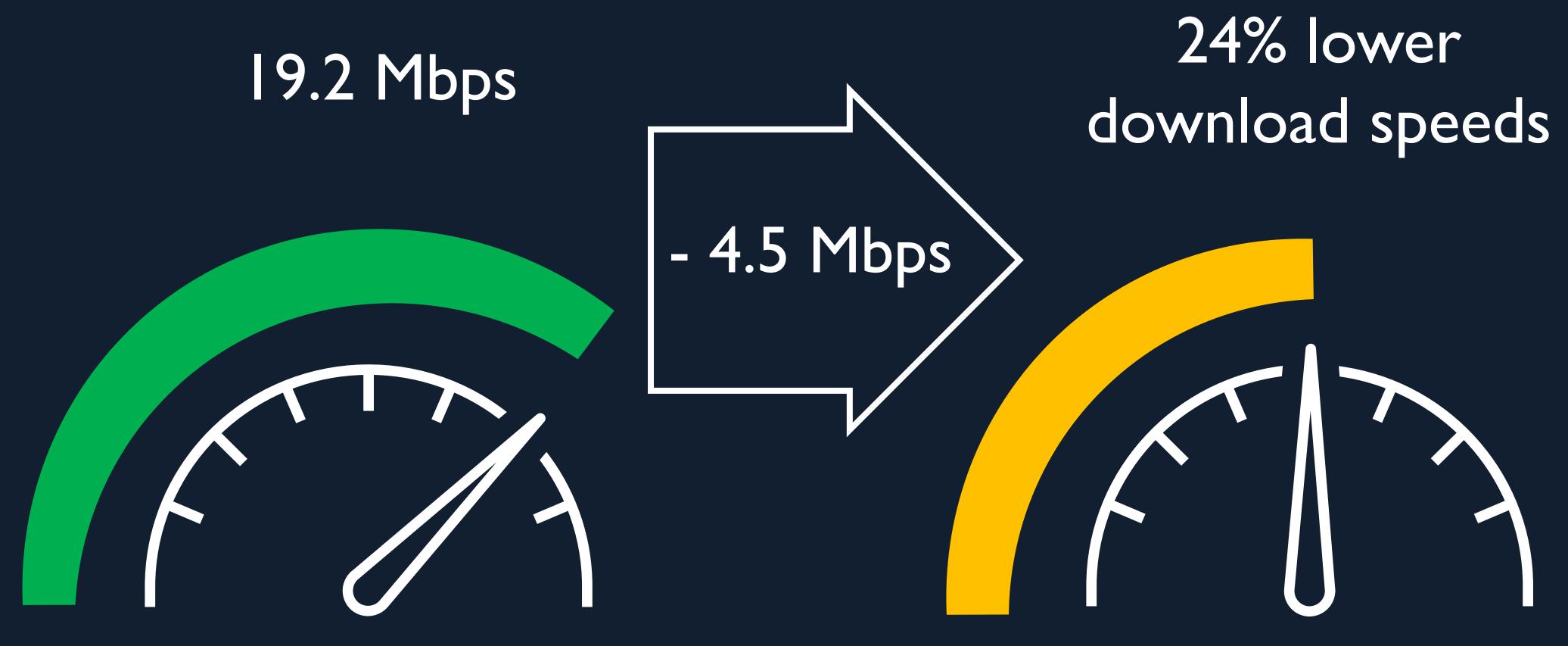


A typical set aside amount (100 MHz) would mean speeds 24% lower



Average download speeds (2014-2022)

A typical set aside amount (100 MHz) would mean speeds 24% lower



Average download speeds (2014-2022)

With 100 MHz less spectrum (median set-aside amount)



 Data do not support the arguments that setting aside spectrum boosts adoption of private networks or promotes a faster digitalisation of enterprises



100 MHz of spectrum



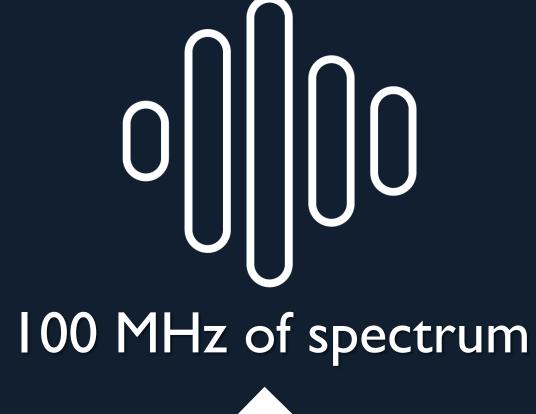


Set-aside:

Uncertain impact on digitalisation of enterprises



- Data do not support the arguments that setting aside spectrum boosts adoption of private networks or promotes a faster digitalisation of enterprises
- However, the trade-off is clear:
 Additional 100 MHz of spectrum was associated with 4.5 Mbps (or about 24%) higher public network download speeds









Set-aside:

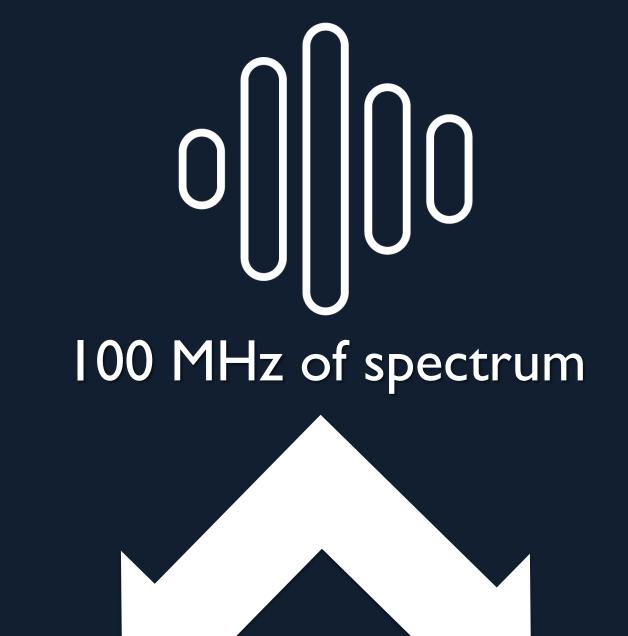
Uncertain impact on digitalisation of enterprises

For public mobile networks:

24% greater download speeds



- Data do not support the arguments that setting aside spectrum boosts adoption of private networks or promotes a faster digitalisation of enterprises
- However, the trade-off is clear:
 Additional 100 MHz of spectrum was associated with 4.5 Mbps (or about 24%) higher public network download speeds
- Policymakers **should not** base their decisions on naïve comparisons







Set-aside:

Uncertain impact on digitalisation of enterprises

For public mobile networks:

24% greater download speeds





Jakub Zagdanski (jzagdanski@gsma.com)

Pau Castells (pcastells@gsma.com)

Kalvin Bahia (kbahia@gsma.com)

