

Welcome!

# Welcome



**Luiz Felipe Zoghbi**

Spectrum Engagement Director,  
GSMA

THE GSMA  
WAS FOUNDED IN  
**1987**



MORE  
THAN  
**750**  
MOBILE  
OPERATORS



WITH OVER  
**350**  
COMPANIES  
in the broader mobile ecosystem

15 OFFICES  
WORLDWIDE



SHANGHAI



SAN FRANCISCO



BEIJING



SAO PAULO



NAIROBI



NEW DELHI



LONDON



DUBAI



ATLANTA



BRUSSELS



BARCELONA



HONG KONG



BRASILIA



BUENOS AIRES

Connecting Everyone and  
Everything to a #BetterFuture



The mobile industry is the  
first to formally commit  
to the UN Sustainable  
Development Goals

The GSMA works to deliver a regulatory environment  
that creates value for consumers by engaging  
regularly with:



MINISTRIES  
OF TELECOMS



TELECOMS  
REGULATORY  
AUTHORITIES



INTERNATIONAL &  
NON-GOVERNMENTAL  
ORGANISATIONS



CONNECTING  
**23,000+**  
Industry Experts

Exclusively for GSMA Members,  
InfoCentre<sup>2</sup> is your place to  
connect with a global  
community of industry experts

GSMA Working Groups  
provide frameworks and  
standards in commercial,  
operational and  
technical matters that help  
maintain and advance  
mobile industry ecosystems



# 47%

of MENA's population live within the footprint of a mobile broadband network but are not using

# 4%

live outside mobile coverage

# Spectrum



The right  
amount

Planned in  
advance

For an  
affordable  
price

At the right  
time

Towards  
investment

Welcome!

# Welcome



**Shahir Boshra**

Secretary General of EITESAL

# Plans for a digital and prosperous future in Egypt



**Eng Wael Sayed**

Head of Radio Spectrum  
Sector, NTRA

# Plans for a digital and prosperous future in Egypt



**H.E. Eng Hany Mahmoud**

Former Minister of CIT, Egypt  
Chairman, Vodafone Egypt

# Roadmaps for inclusive growth and socio-economic impact



**Amr Hashem**

Policy Director, MENA  
GSMA

# Towards a Digital Economy Strategy for Egypt



**Mona El-Badry**

Director, Strategic Publications  
Department, Cabinet IDSC, Egypt



**Dr Safa Mostafa**

International ICT Government  
Strategies Consultant



**Proposed Strategic  
Framework for**

**Egyptian Digital  
Economy Strategy  
(EDES) 2030**



1

Formulation Process & Strategic Framework Coverage

2

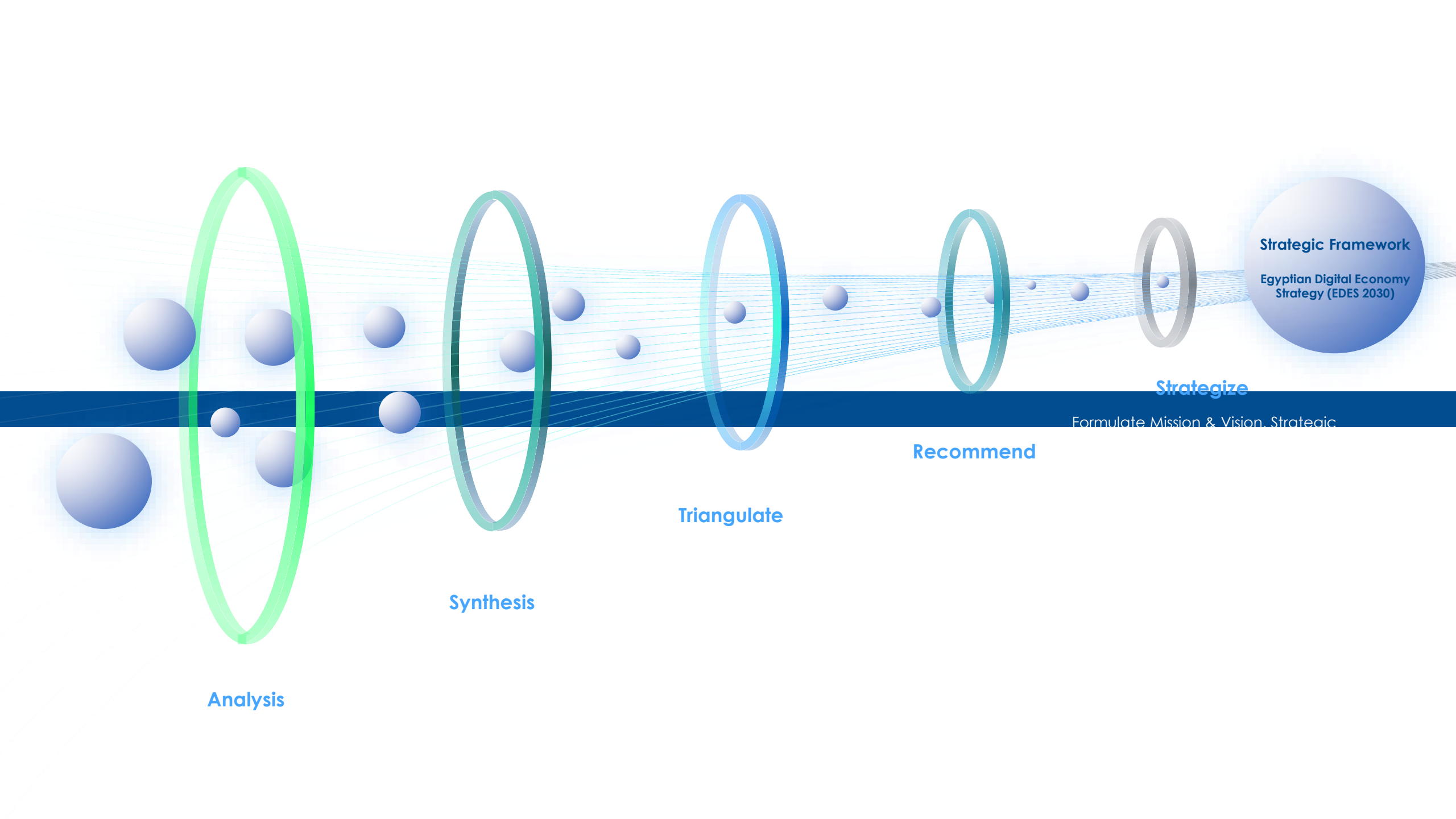
Foundational Approaches

3

Synopsis on Project's Main Deliverables

4

Synopsis on the Strategic Framework – Main Highlights



**Strategic Framework**  
Egyptian Digital Economy  
Strategy (EDES 2030)

**Strategize**

Formulate Mission & Vision, Strategic

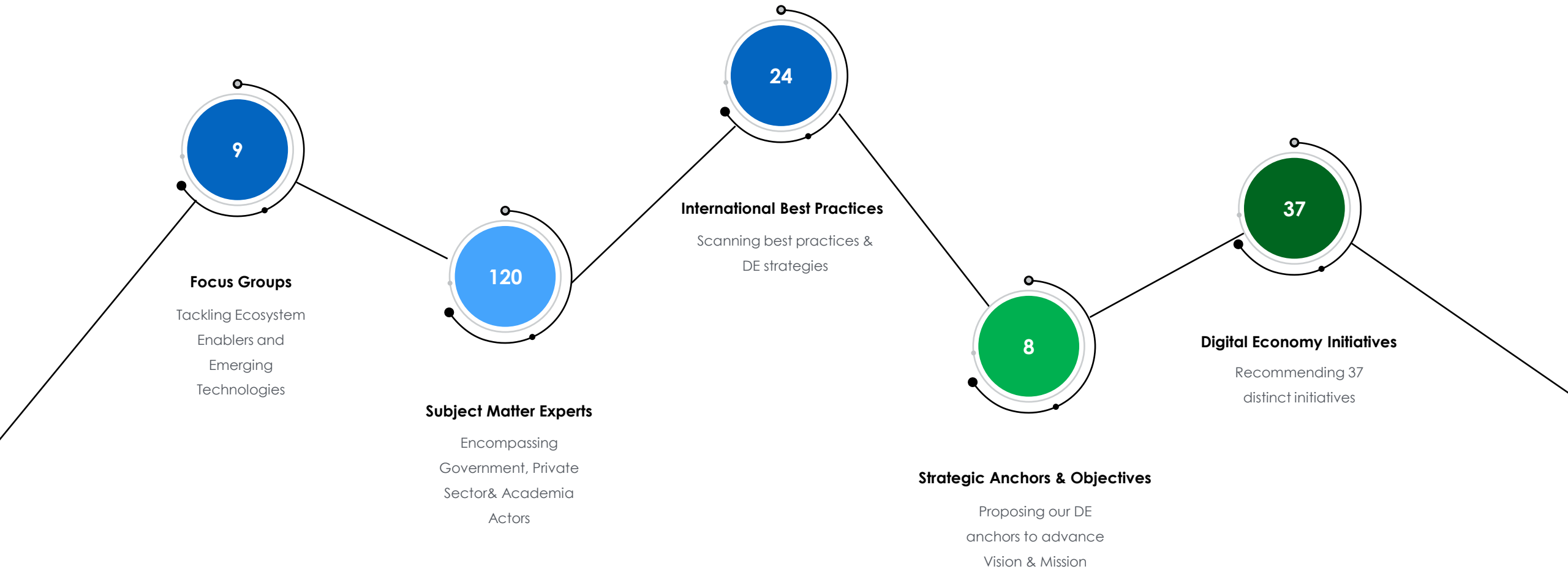
**Recommend**

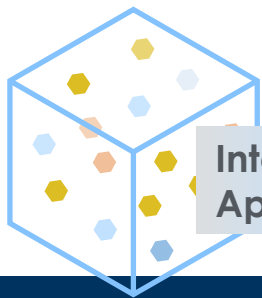
**Triangulate**

**Synthesis**

**Analysis**

# Coverage of the Strategic Framework





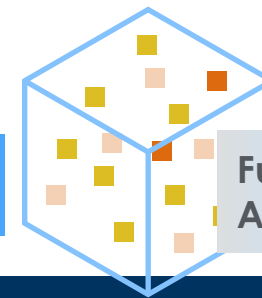
### Integrative Approach



### Collaborative Approach



### Opportunity Balance Approach



### Future Proof Approach



Merging diverse ideas

Developed on a cross-sectoral basis

Building a Comprehensive framework at a granular level



Developed based on FGs Discussion

Derived from stakeholders with multidisciplinary backgrounds

Proposed initiatives to be implemented collaboratively by multiple stakeholders



Mitigating the impact of Opportunity cost

Addressing the interconnections and complexities

Providing decision-makers with a higher level of flexibility



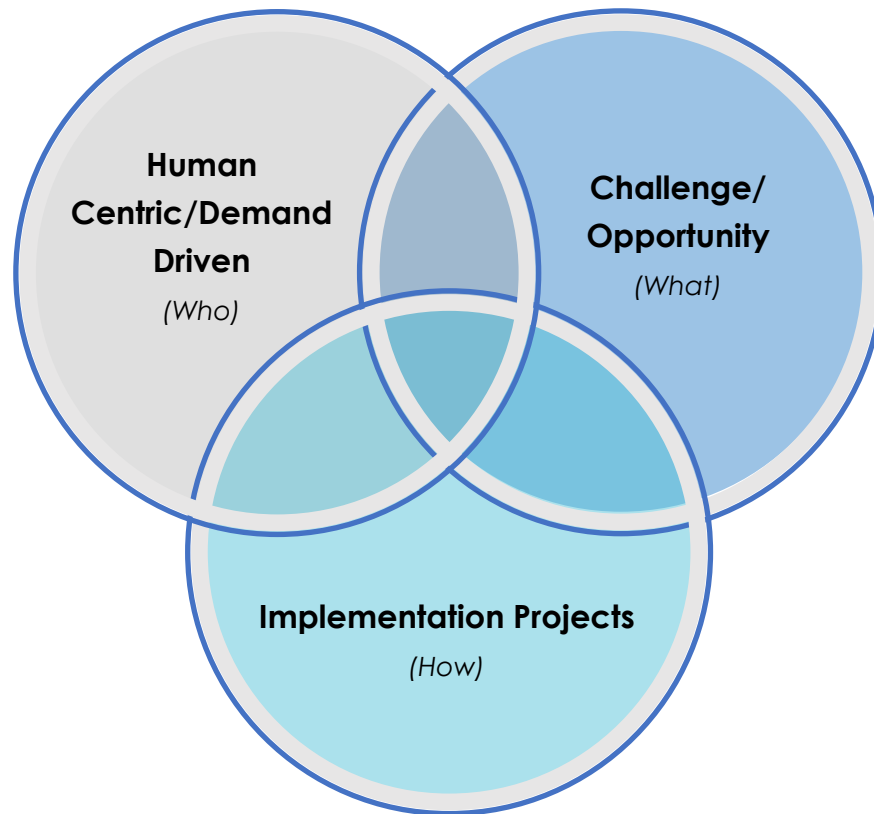
Based on an Agile Design

Investigating untapped opportunities

Enhancing Innovation Every Step of the Way

# Initiatives Formulation Approach

Formulated to answer ...



Formulated based on ...

## Boosting Current Initiatives

1

Tweaking and building on current initiatives to enhance the Egyptian digital economy

## Based on one/multiple Int'l Best Practice

2

Proposing new initiatives based on international best practices, while fitting the local context

## Proposed by Experts

3

Proposing new ideas inspired by brainstorming sessions in focus groups

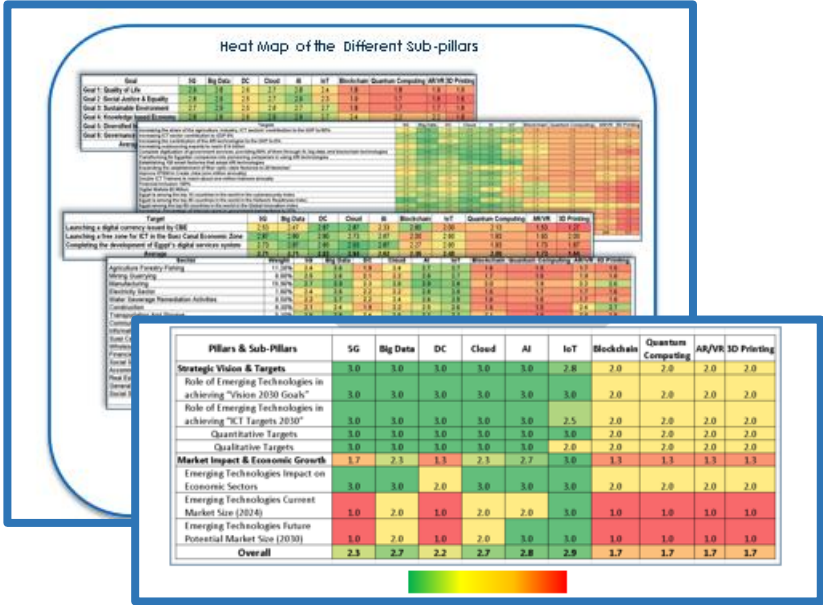


# Synopsys on Project's Main Deliverables

## Emerging Technologies Prioritization

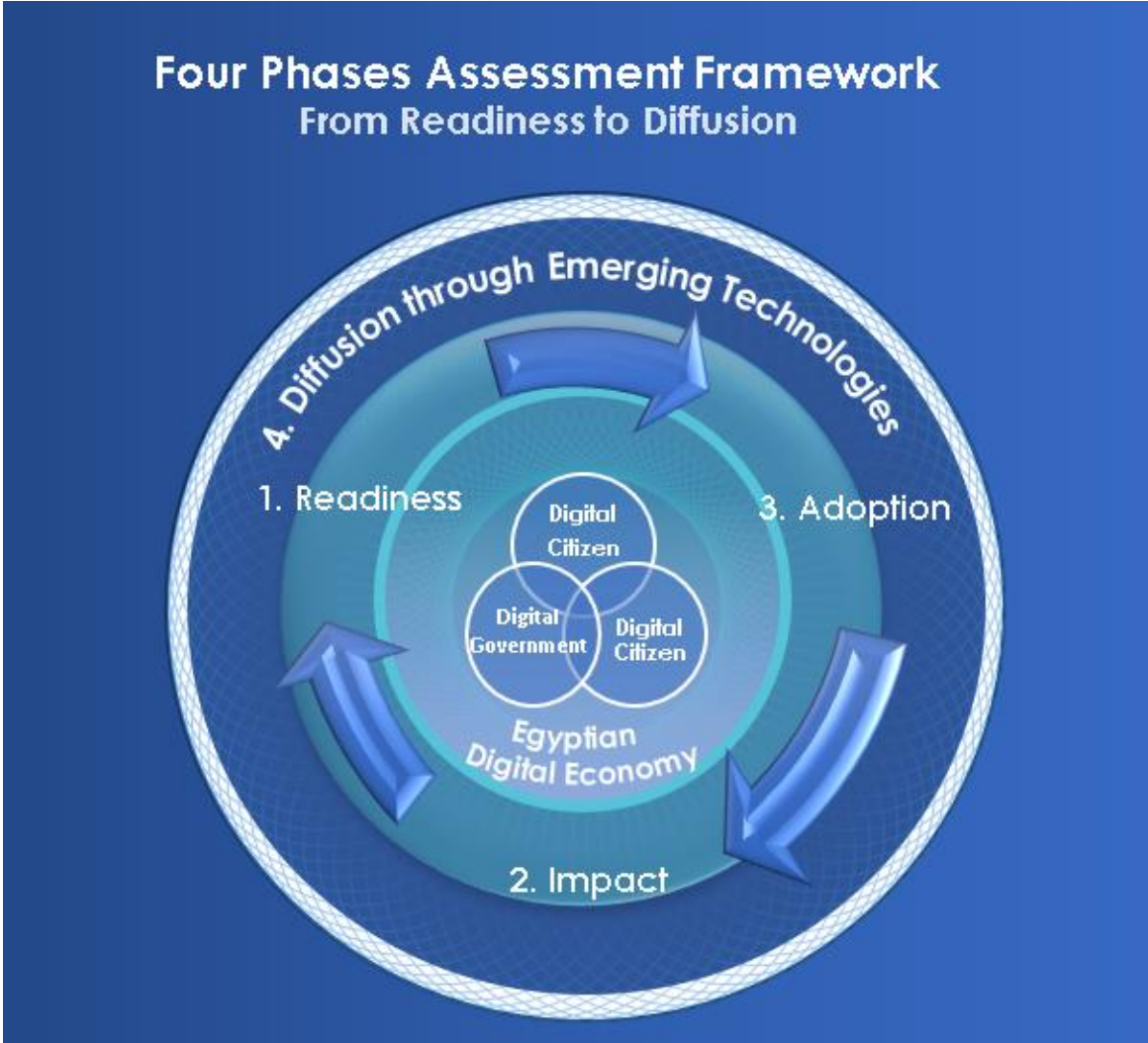


## Results



Four Emerging Technologies scored as high priority: IoT, AI, Cloud Computing, and Big Data and Analytics. The remaining technologies were classified as medium priority, with 5G ranked first, followed by Data Centers, Blockchain, Quantum Computing, AR/VR, and 3D Printing.

# Synopsys on Project's Main Deliverables

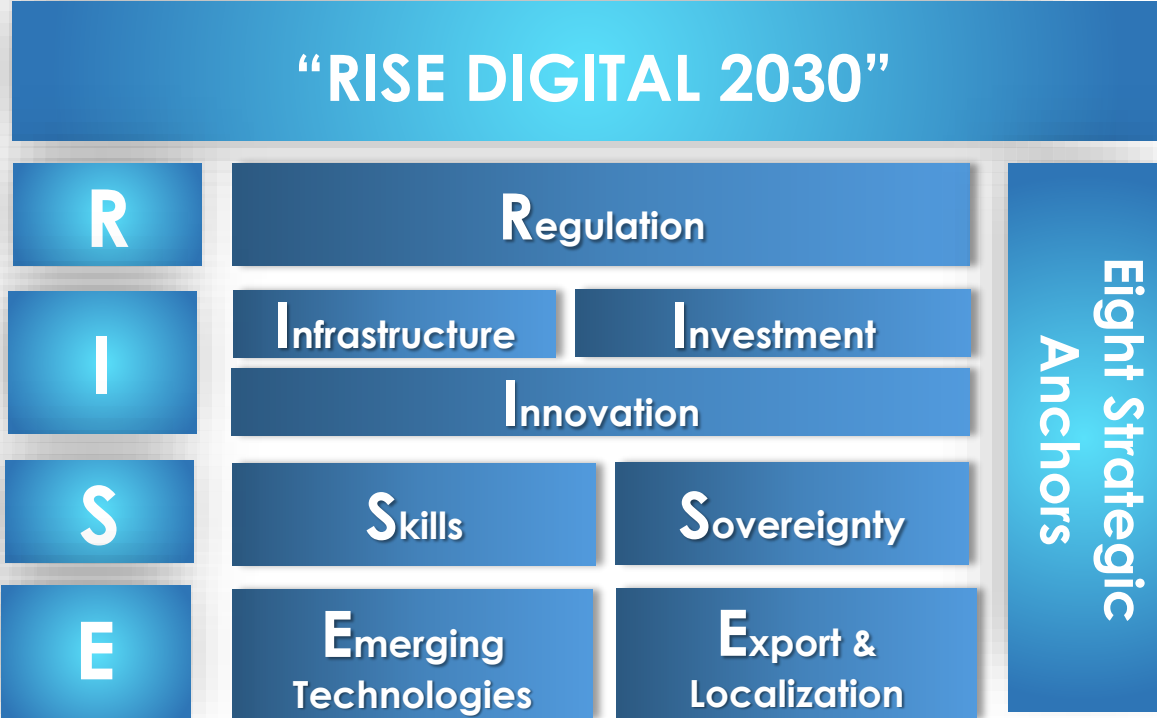


# Synopsys on the Strategic Framework – Main Highlights



# Synopsys on the Strategic Framework – Main Highlights

## Strategic Anchors Shaping the EDE Strategy



# Synopsys on the Strategic Framework – Main Highlights

## Anchor 1: WC Infrastructure & Secured Data

Developing a world-class (WC) infrastructure ecosystem by optimizing existing assets, integrating advanced technologies, and prioritizing data as a central production factor

## Anchor 2: Dynamic Investment Environment

Enhancing a robust and dynamic environment to attract local and international investment in the digital economy while forging strategic digital partnerships

## Anchor 3: Fostered ETs Adoption

Creating a clear implementation pathway and systematically bridging the gap between supply and demand to accelerate the integration of Emerging Technologies (ETs) into the digital economy

## Anchor 4: Localization & Exports Promotion

Focusing on import substitution, export promotion, enhancing supply chain resilience, and strengthening small and mid-sized firms

## Anchor 5: State-of-the-Art Skills Development

Fostering an aware and equipped generation by driving a cultural shift that balances the impact of machine learning and AI, while advancing professional excellence through state-of-the-art educational and industry practices

## Anchor 8: Fit for Purpose DE Legal & Regulatory Environment

Establishing a robust and adaptive legal and regulatory framework that effectively supports Digital Economy growth, fostering innovation while ensuring compliance and protecting rights

## Anchor 7: National Digital Sovereignty

Achieving national digital sovereignty through robust infrastructure and self-reliant technologies that harness the power of National Data

## Anchor 6: Future-Proofing Innovation

Building a future-proof ecosystem to enhance Egypt's digital economy and boost its international competitiveness in the innovation race

Proposed Strategy  
Anchors

# Spotlight on selected Initiatives

## Optimization Initiatives

- Cross-Sectoral AI Applied Innovation Center
- SME Cloud Excellence Center
- DigiMatch Platform
- EDE Measurement Initiative
- ETs Skills Development Roadmap
- Egyptian Dialect LLM Development Initiative

## Enablement Initiatives

- "GIGA Egypt" Gigabit Fiber BB Development
- "Unleashing 5G and 5.5G Potential"
- DCs and Cloud Computing Investment
- Egyptian Super Computing Network
- Open Data and API Programs

## Sustainability Initiatives

- "Channel Your Voice"
- Future Ready Use Case Blueprint
- Digital Supply Chain Alliance
- "Digital Legislation Revitalization"
- "DE Regulatory Hub"

## Disruptive Initiatives

- Deep Tech Investment Magnet
- Egyptian RWAs Tokenization
- NextGen Digital Law Initiative
- Egypt's Cross-Border Digital Payments Network (E-CBDX)



Thank you 😊

# Roadmaps for inclusive growth and socio-economic impact

Moderator



Amr Hashem  
GSMA



Mohamed El-Moghazi  
NTRA, Egypt



Fatima Karim  
Huawei



Mahmoud El Khateeb  
Vodafone Egypt

Break

11:30-11:45

# Investment-friendly licensing for quality and affordability



**Calvin Bahia**

Senior Director of Economics,  
GSMAi

**Mobile Future for the Benefit of Billions**

# **Investment-friendly licensing for quality and affordability**

DATE

December 2024

AUTHOR

Kalvin Bahia

# What drives spectrum prices?



Demand and willingness to pay (market factors)

**But also, spectrum policy...**



Very high (reserve) prices and/or fees



Limited supply of spectrum



Not publishing a spectrum roadmap



Award rules (such as auction formats)

# How spectrum prices can impact investment

## Does spectrum represent a sunk cost?

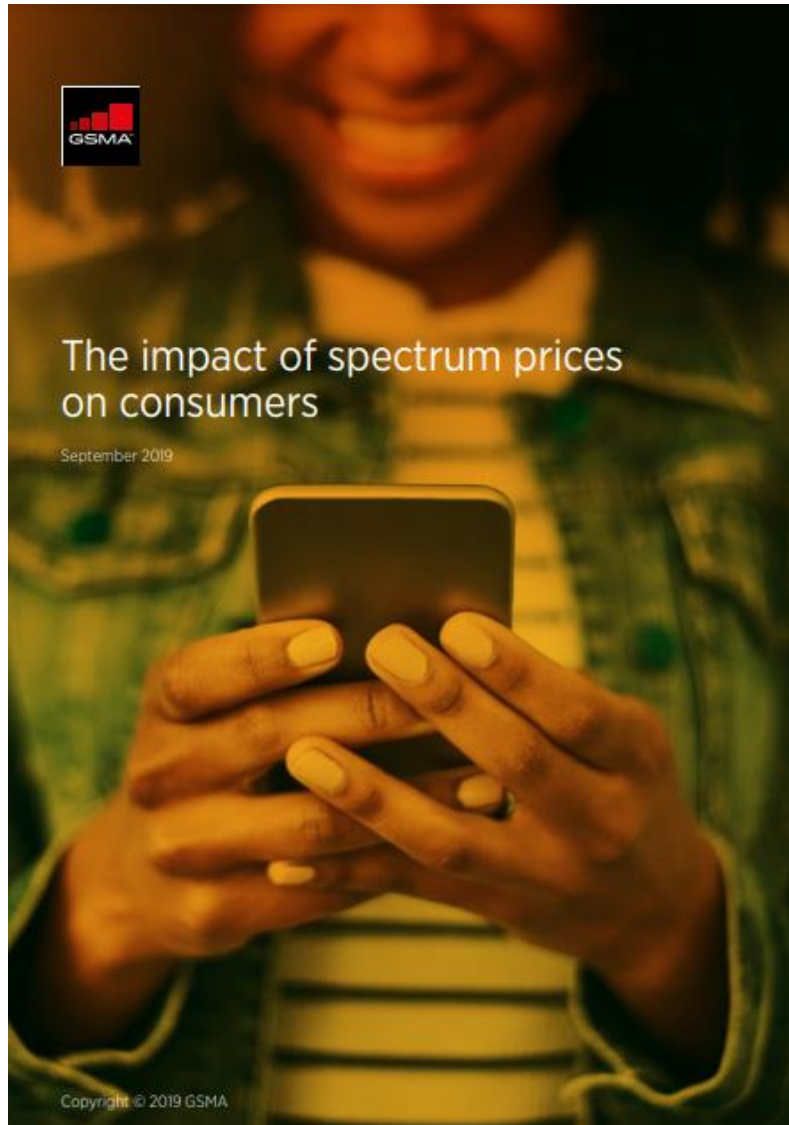
- Once incurred, spectrum fees cannot be recovered (especially upfront costs)
- Costs therefore not taken into account in subsequent decisions around investment, network roll-out and pricing
- Governments have often used this argument to justify measuring the success of auctions by revenues obtained

## Or does it impact investment & pricing?

- Operators have to recover fixed costs to deliver sufficient returns to investors and lenders
- Spectrum assignments directly impact forward-looking costs and revenues (and therefore commercial strategies)
- Intrinsic difficulty in predicting future developments in the mobile market

**THEORY WAS UNCLEAR SO WE ASSESSED THE QUESTION EMPIRICALLY**

# Our study answered the question



**“...policies that reduce the amount of spectrum available to operators, delay the assignment of spectrum and increase the cost of spectrum all impact two important consumer outcomes - network coverage and quality.”**

Access through your institution | Purchase PDF

ELSEVIER | Telecommunications Policy | Volume 46, Issue 1, February 2022, 102228

The impact of spectrum assignment policies on consumer welfare



Kalvin Bahia <sup>a 1</sup> ✉, Pau Castells <sup>b 1</sup> 👤 ✉

Show more ▾



+ Add to Mendeley | Share | Cite

<https://doi.org/10.1016/j.telpol.2021.102228> | Get rights and content ▸

# Impact of high spectrum prices

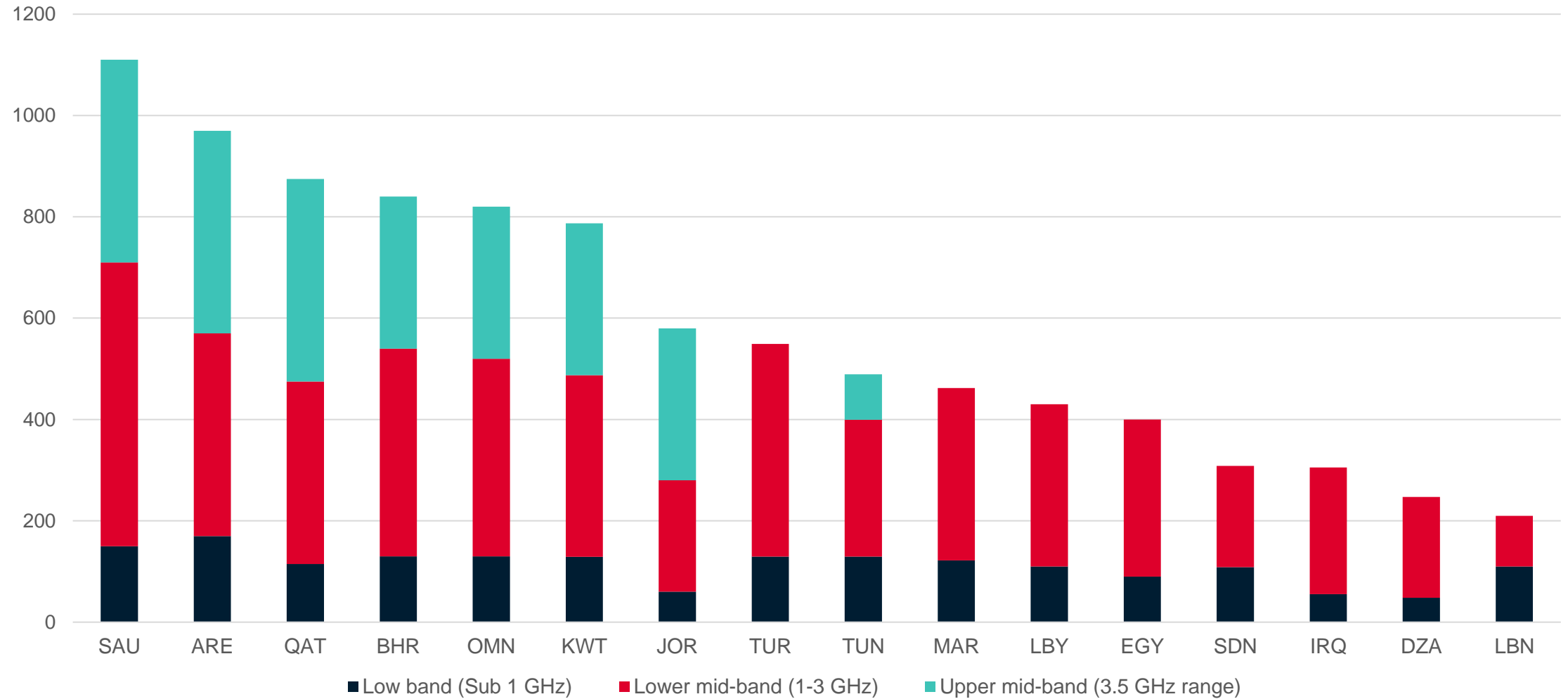
	Developing Countries	Developed Countries
 Network Coverage	<b>Slower deployment of 4G and 3G networks</b>	<b>Slower deployment of 4G networks</b>
 Network Quality	<b>Poorer network quality (overall and for 3G)</b>	<b>Slower 4G download speeds</b>

# Impact of spectrum licensing

	All countries
 <p>Network Coverage</p>	<ul style="list-style-type: none"><li>• <b>More licensed spectrum drives higher coverage</b></li><li>• <b>Early spectrum release drives higher coverage</b></li></ul>
 <p>Network Quality</p>	<ul style="list-style-type: none"><li>• <b>More licensed spectrum drives higher network quality</b></li></ul>

# Spectrum assignments in Middle East & North Africa

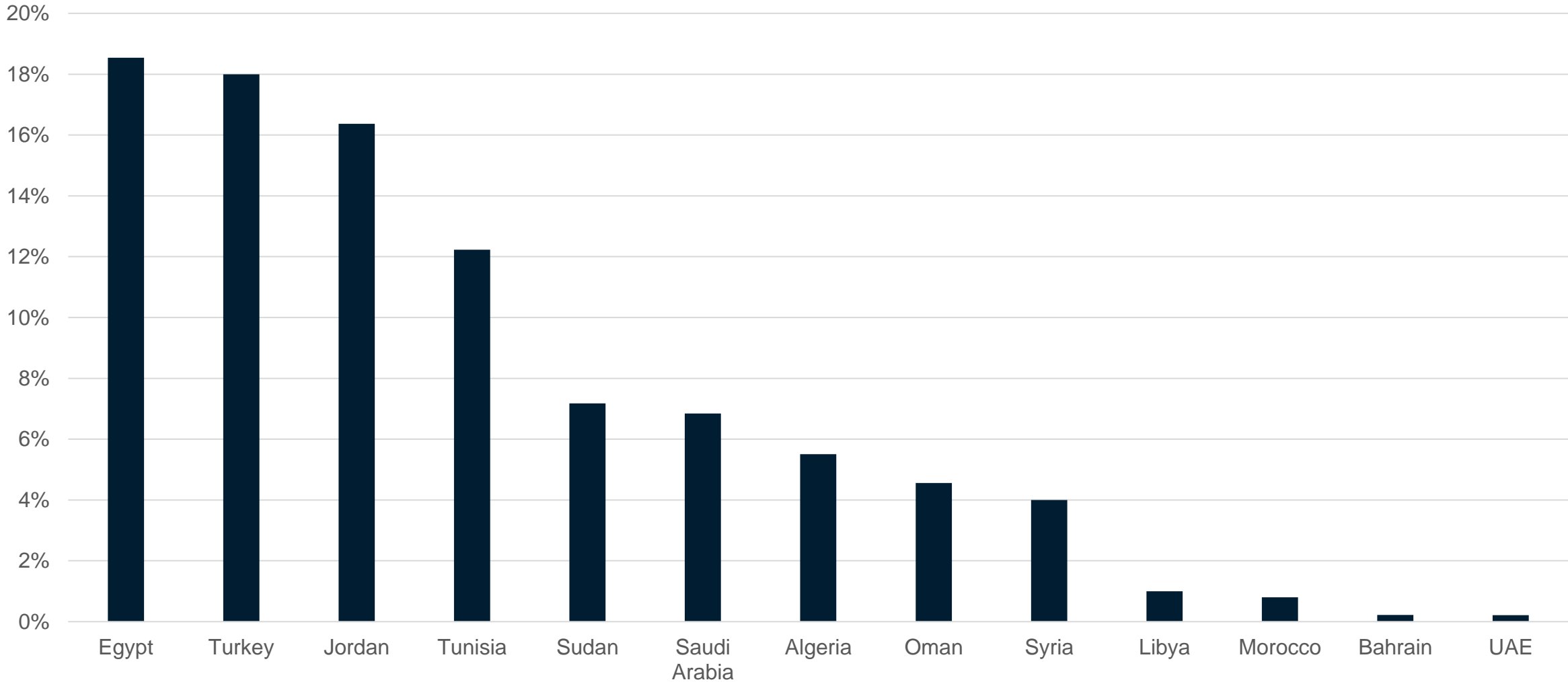
Spectrum assigned to mobile operators (excluding mmWave bands), 2023



Source: GSMA Intelligence

Results are provisional

# Active Spectrum Costs as a % of Operator Revenue



Source: GSMA Intelligence

Results are provisional

# Implications from our research

1

There is a trade-off between maximising revenues and enabling greater investment and connectivity

2

Auctions can deliver inefficient outcomes when poorly designed (for example if reserve prices are high)

3

Artificially limiting the supply of spectrum, including through set-asides, risks slowing services and inflating prices

4

Spectrum should be released to the market as soon as there is a business case for operators to use it

# Investment-friendly licensing for quality and affordability



**Dr Mustafa Almahdi**

Programme Officer, ITU

# Investment-friendly licensing for quality and affordability



**Eslam Aboudonia**

Public and Regulatory Affairs Director,  
Ericsson Egypt

# Strategies to bridge the connectivity gap...



Success of a Strategy depends on its implementation...





# Major factors influencing the connectivity gap...

## Cost of Coverage

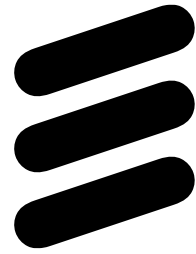
- Availability of Low Bands
  - 800, 700, 600 MHz
- Spectrum Costs that incentivize infrastructure investment
- Cost effective infrastructure that optimize CAPEX and OPEX

## Affordability

- Incentivizing market to drive affordable access
- Ensuring long term policy predictability
- Spectrum in mid bands
  - 2.3, 2.6, 3.5 GHz (6GHz)
  - E-band for Transport
- FWA
- Affordable device availability

## Geographical Challenges

- Collaborative, Innovative solutions



[www.ericsson.com](http://www.ericsson.com)

# Investment-friendly licensing for quality and affordability



**Cameron Currin**

Manager, Aetha Consulting



# Mobile spectrum pricing

*GSMA – Mobile future for the benefit of billions*

Cameron Currin

3 December 2024

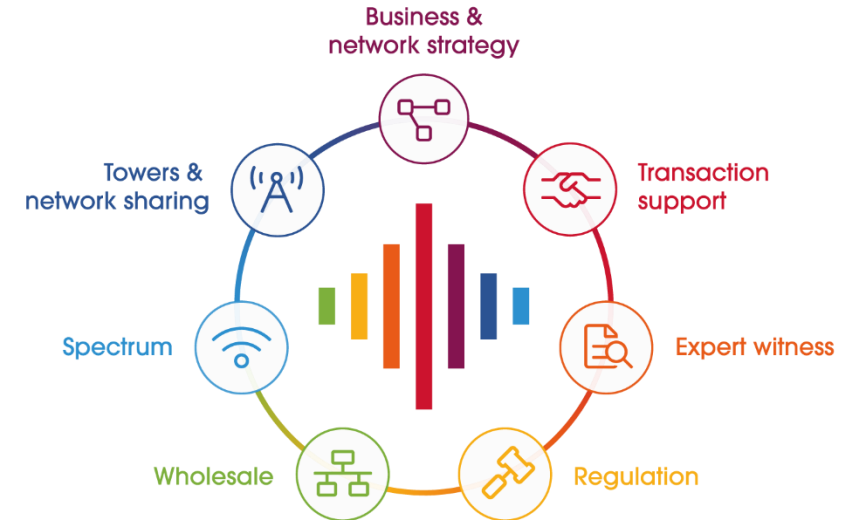


## Cameron Currin



- Cameron has **supported regulators to develop spectrum policy and set prices** in e.g. Malaysia, Singapore & Slovenia
- He has also **helped operators to value spectrum and bid in auctions** in e.g. Australia, Romania, Saudi Arabia & the UK

## Aetha Consulting

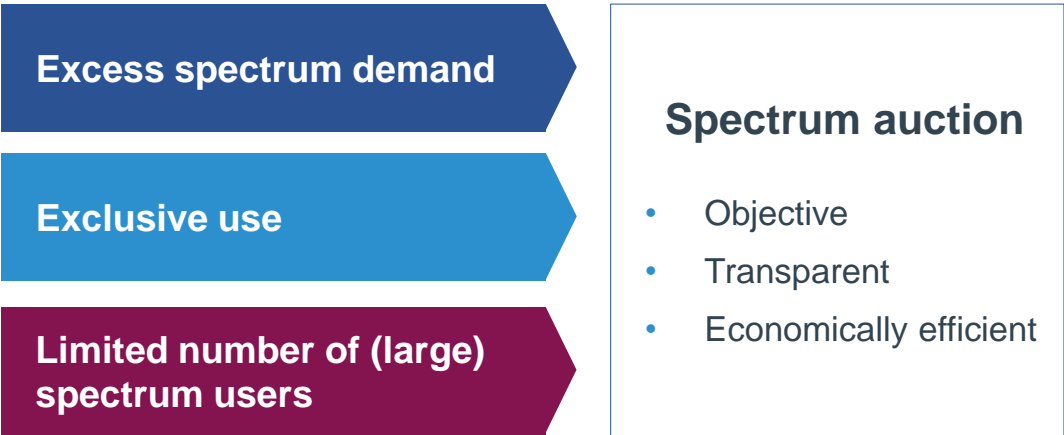


### Aetha is a leading global advisor on spectrum

- We have supported regulators to set spectrum prices worldwide, including in Malaysia, Mexico, Singapore, Slovenia and UAE
- We have supported operators in **>100 spectrum auctions**

# Pricing of mobile spectrum

## Why is mobile spectrum auctioned?



## How to set auction reserve prices?

- Reserve prices should ideally allow for a competitive auction to derive efficient allocations and the market value for spectrum
- Maximising revenues should not typically be a priority
- Therefore, in most cases reserve prices are set at a level which simply guarantees a minimum acceptable return
  - Lower prices are suitable where spectrum’s value is unclear

Anticipated competition	Importance of revenue raising	Confidence in spectrum value	Recommended approach
High	[ ]	High	Minimum return
		Low	Low (non-trivial)
Low	High	High	⚠ Full value
		Low	Minimum return
	Low	High	Minimum return
		Low	Low (non-trivial)

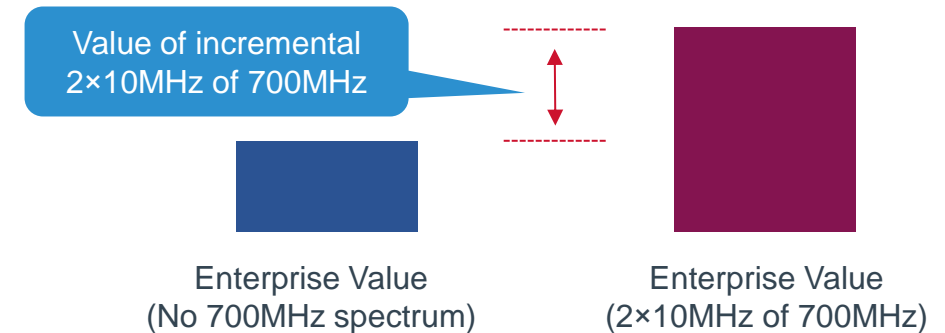
# How we value mobile spectrum

## Key drivers of spectrum value



## How to quantify it

**Value of spectrum** = Difference in EV between *two scenarios with different spectrum quantities*

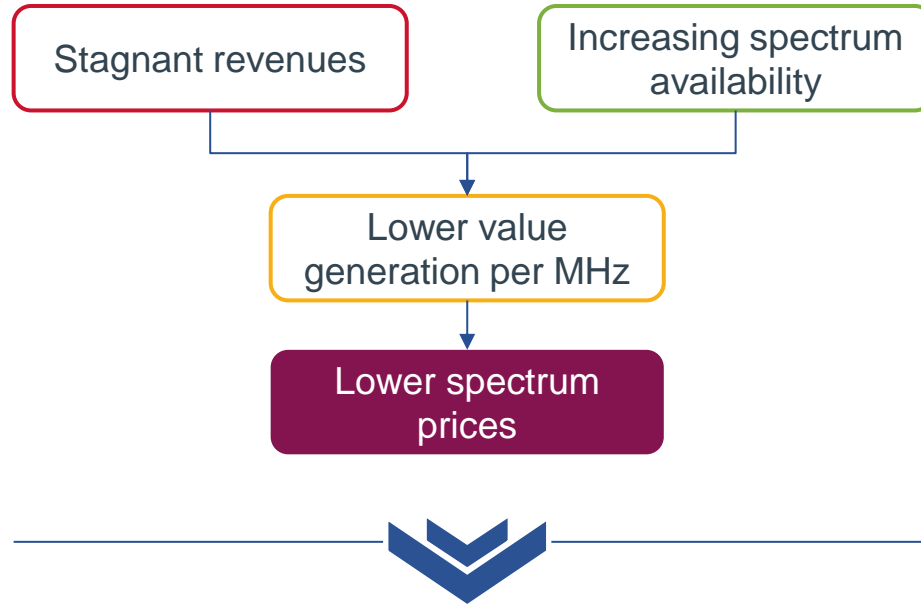


- We build a bottom-up model of an operator's network, modelling in detail those elements which vary with spectrum (RAN costs)
- We use this to estimate future cashflows and **Enterprise Value**

**Spectrum value and price are related, but not the same!\***

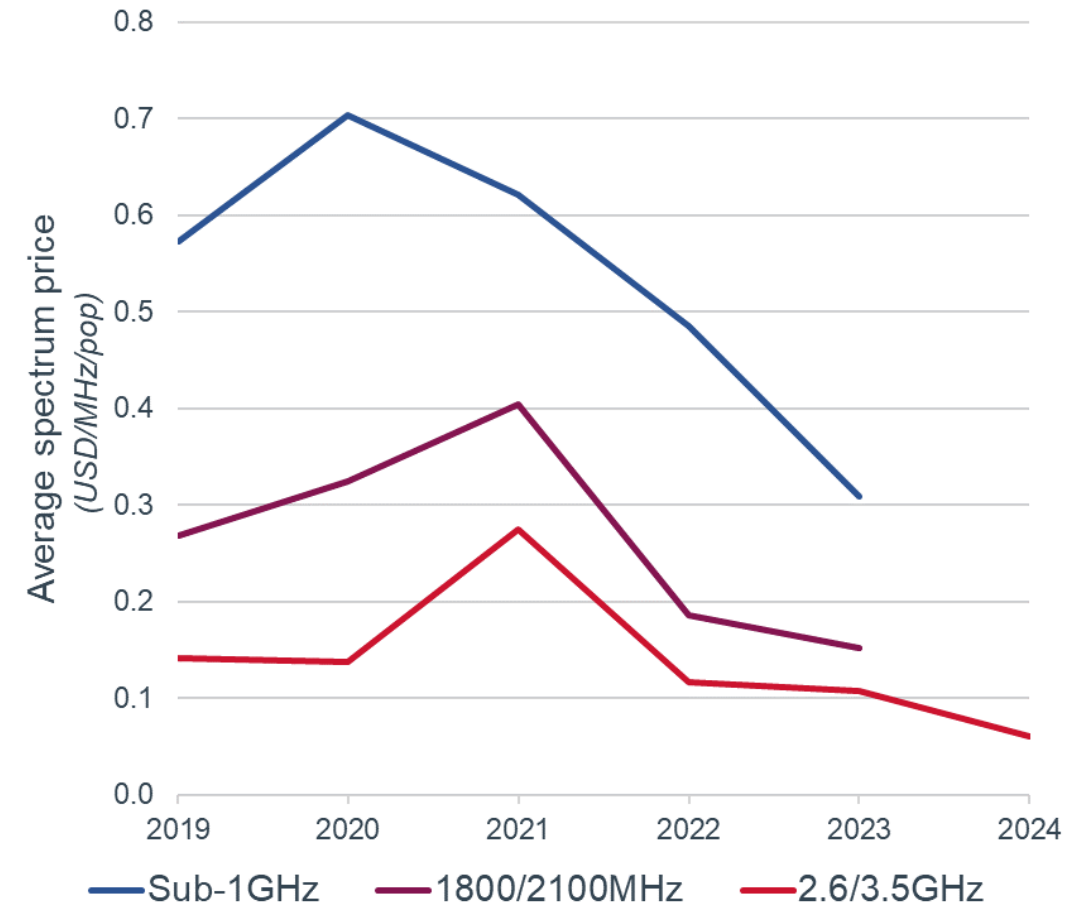
\* Operators will typically pay much less than their theoretical value for spectrum in an auction, so as to maximise returns

# Trends in mobile spectrum pricing



- Spectrum prices (per MHz) will necessarily fall
- As 5G develops, the value of spectrum is converging
  - The premium for low-frequency spectrum is decreasing
  - Large contiguous blocks of mid-band are increasingly key
- Setting prices based on outdated benchmarks is not appropriate

Development of spectrum prices in the 5G era



# Contact details

**Cameron Currin**  
**Manager**

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# Investment-friendly licensing for quality and affordability

Moderator



Kalvin Bahia  
GSMAi



Dr Mustafa Almhadi  
ITU



Cameron Currin  
Aetha Consulting



Eslam Aboudonia  
Ericsson

Lunch

13:45-14:45

# Embracing change via technology neutrality and sunsets



**Luiz Felipe Zoghbi**

Spectrum Engagement Director,  
GSMA



Low  
Mid-  
High  
bands

**Ultra-reliable, low-latency communication (URLLC)**

- Connected vehicles
- Collaborative robots / complex automation
- Remote object manipulation

**Enhanced mobile broadband (eMBB)**

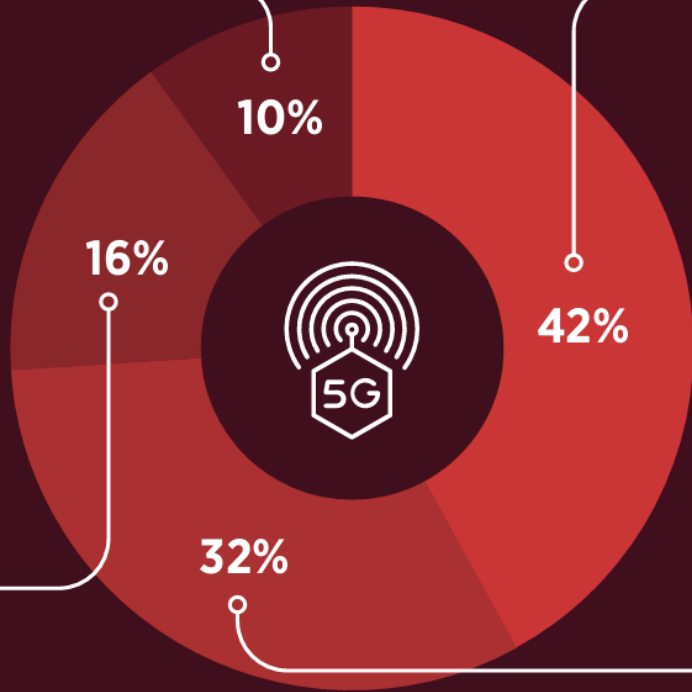
- Connected vehicles
- Smart wearables
- Virtual and augmented reality

**Massive IoT (MIoTT)**

- Collaborative robots / complex automation
- Remote object manipulation

**Fixed wireless access (FWA)**

- High-speed broadband in suburban/rural areas

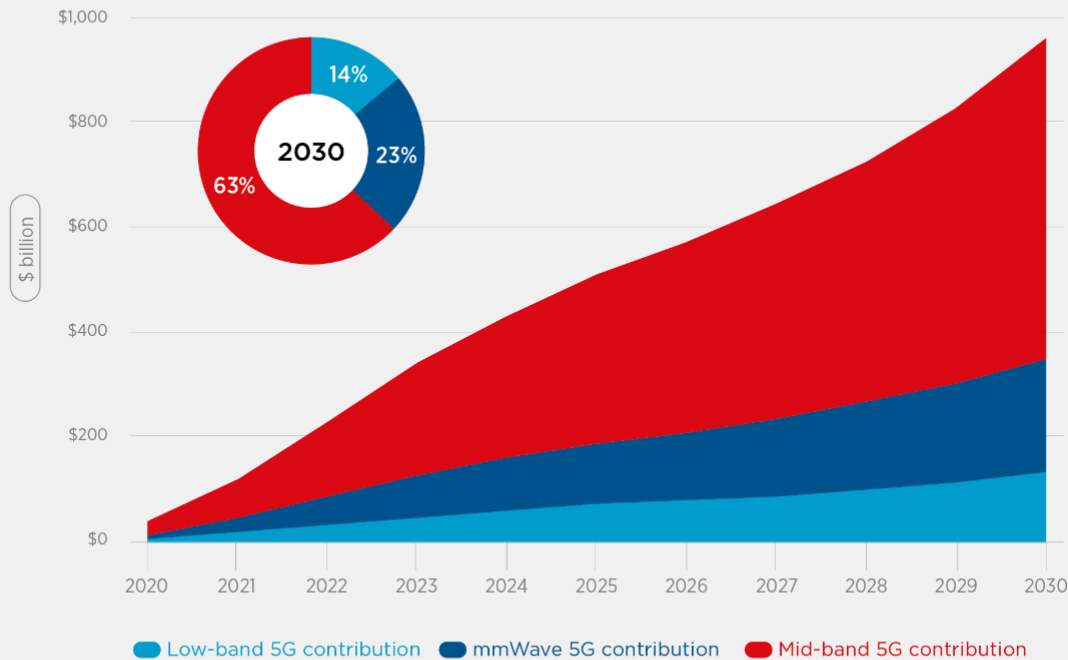


# Economic power of mobile

# 5G

CAN IMPACT GLOBAL ECONOMY IN 2030 BY

# \$961BN...



... BUT SPECTRUM CONSTRAINTS RESTRICT VALUE

Optimal Scenario

# \$961bn

0.68% of GDP

Constrained Scenario

# \$594bn

0.42% of GDP

The Socio-Economic Benefits of Mid-band 5G  
GSMA Intelligence 2024



# Tech Neutral Licences

“Licences that allow the deployment of any standard-based technology which complies with regulations in the licensed frequency band”

# The questions

Why?

When?

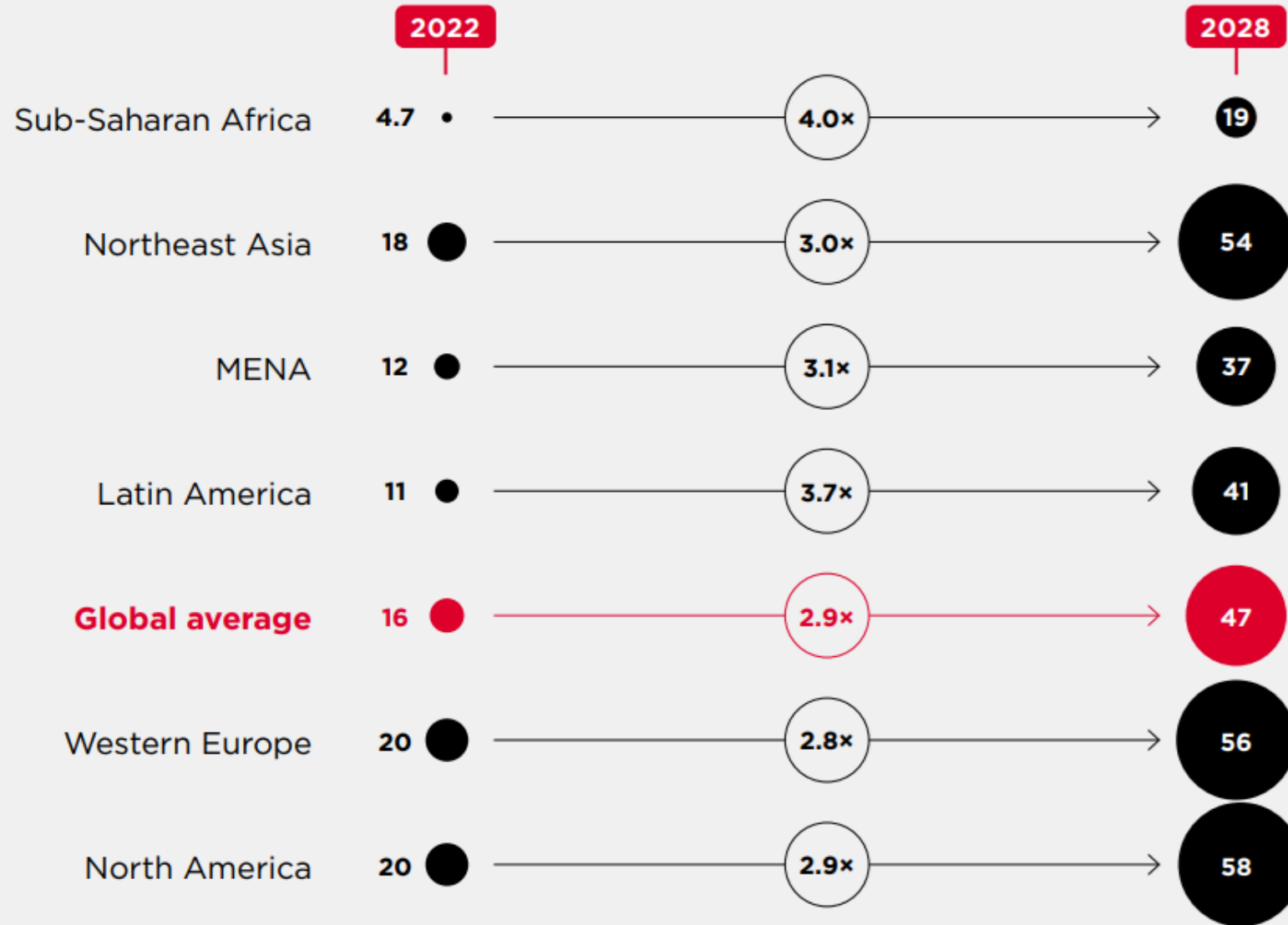
How?



# The benefits of technology neutrality



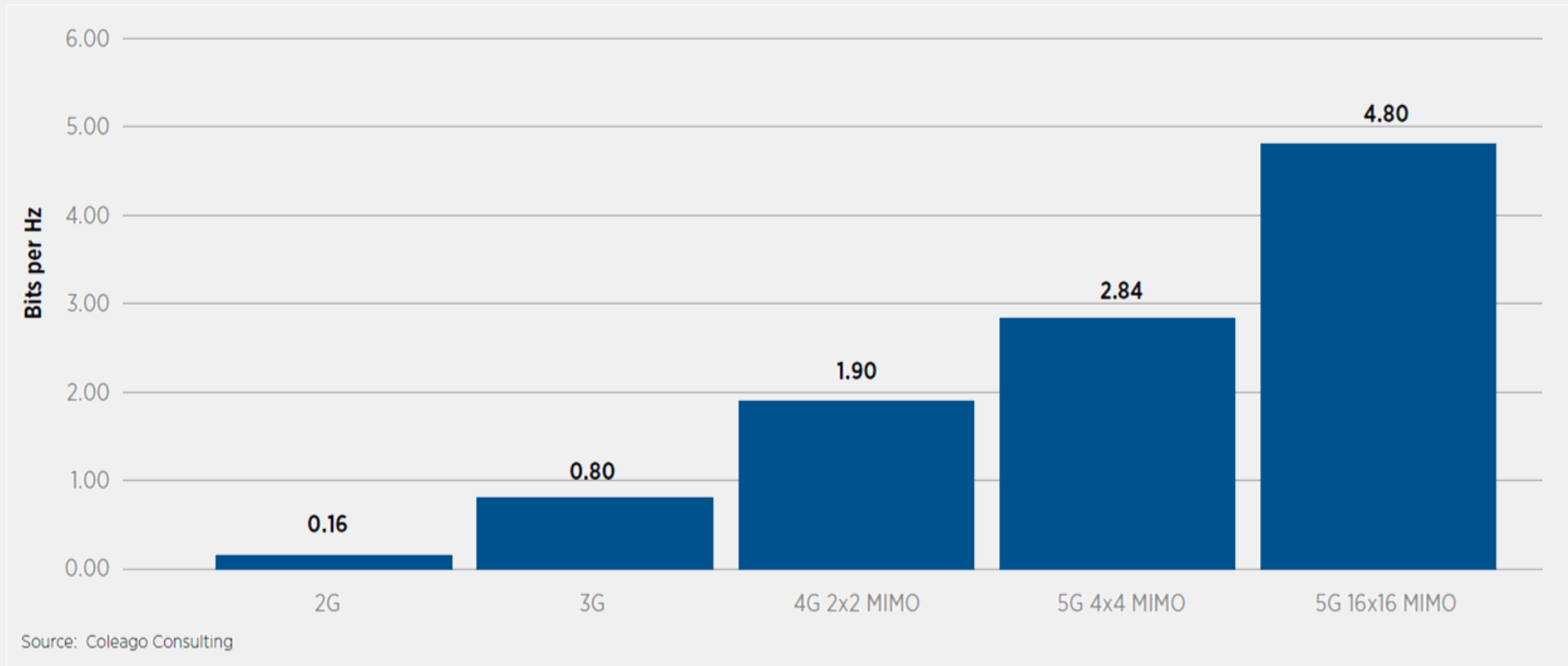
GB per month



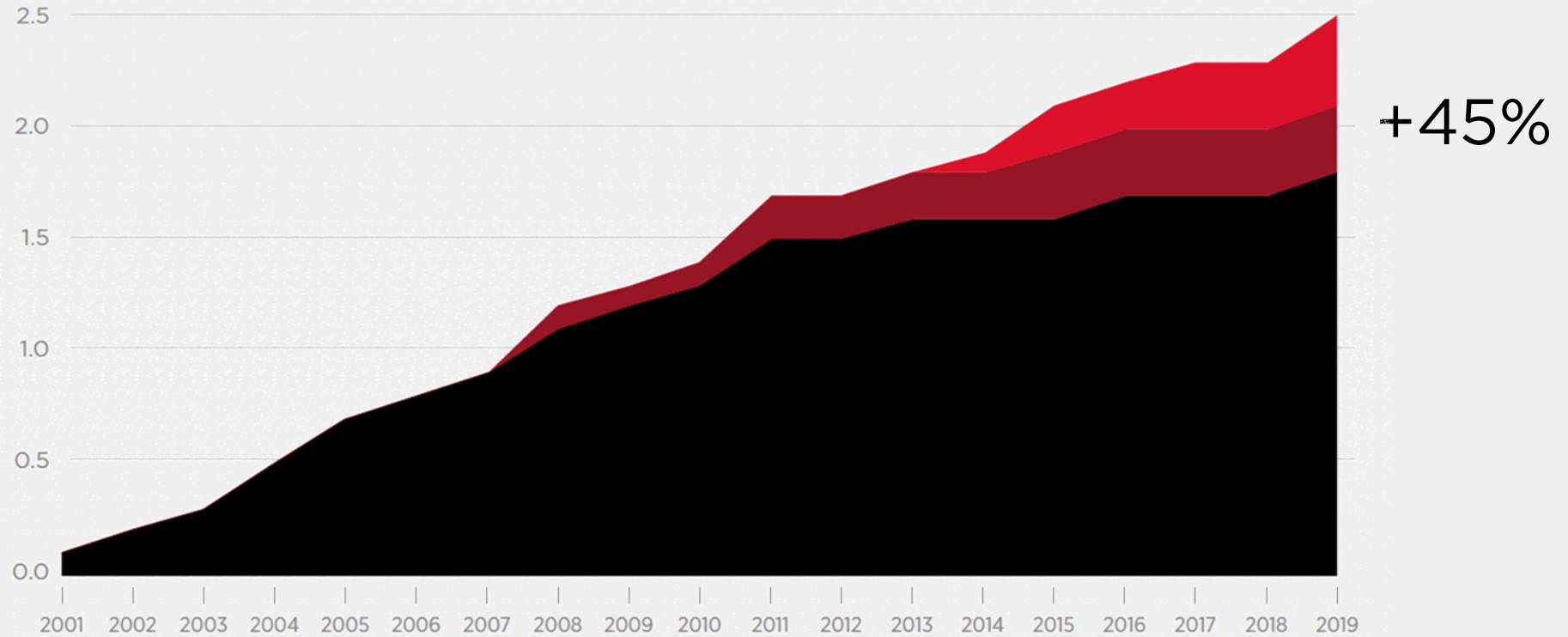
Traffic growth

Source: GSMA Intelligence, based on Ericsson Mobility Report, 2023

# Efficiency

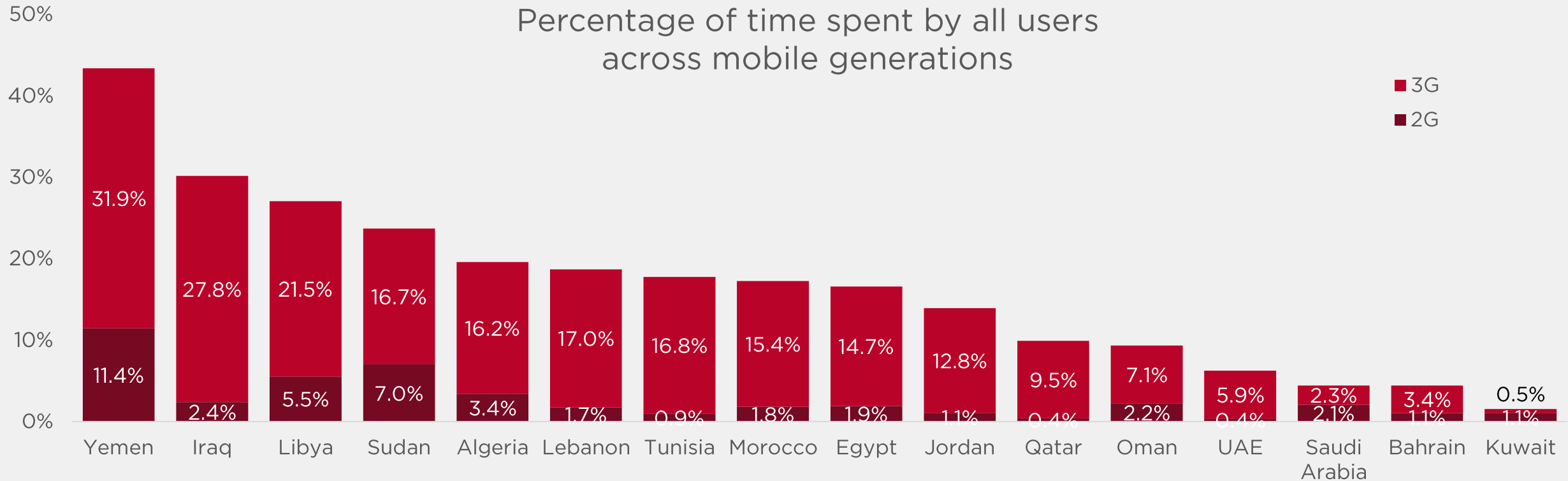


# Economic Impact

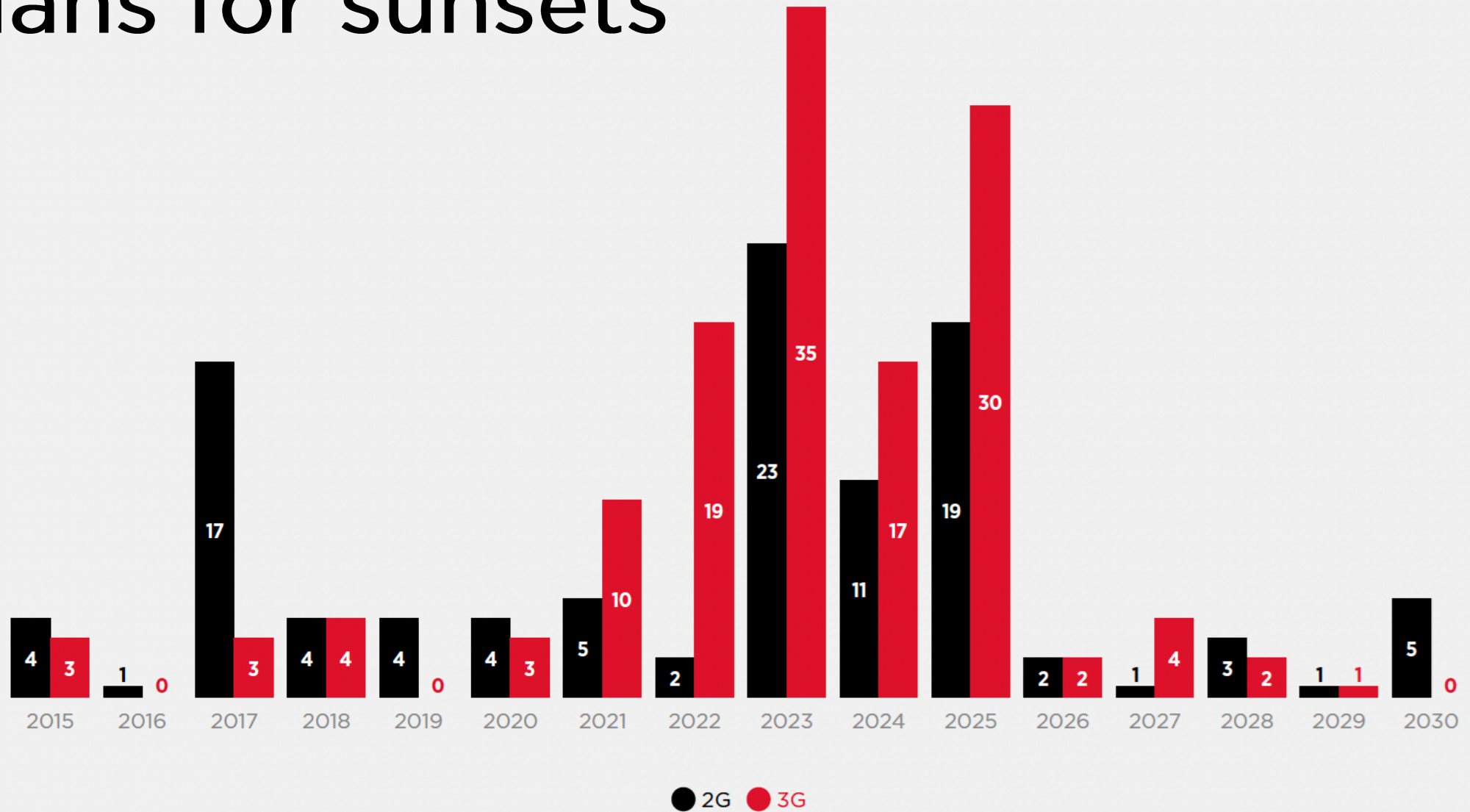


- Income growth attributable to mobile uptake
- Income growth attributable to 3G upgrades
- Income growth attributable to 4G upgrades

# 2G and 3G usage in MENA

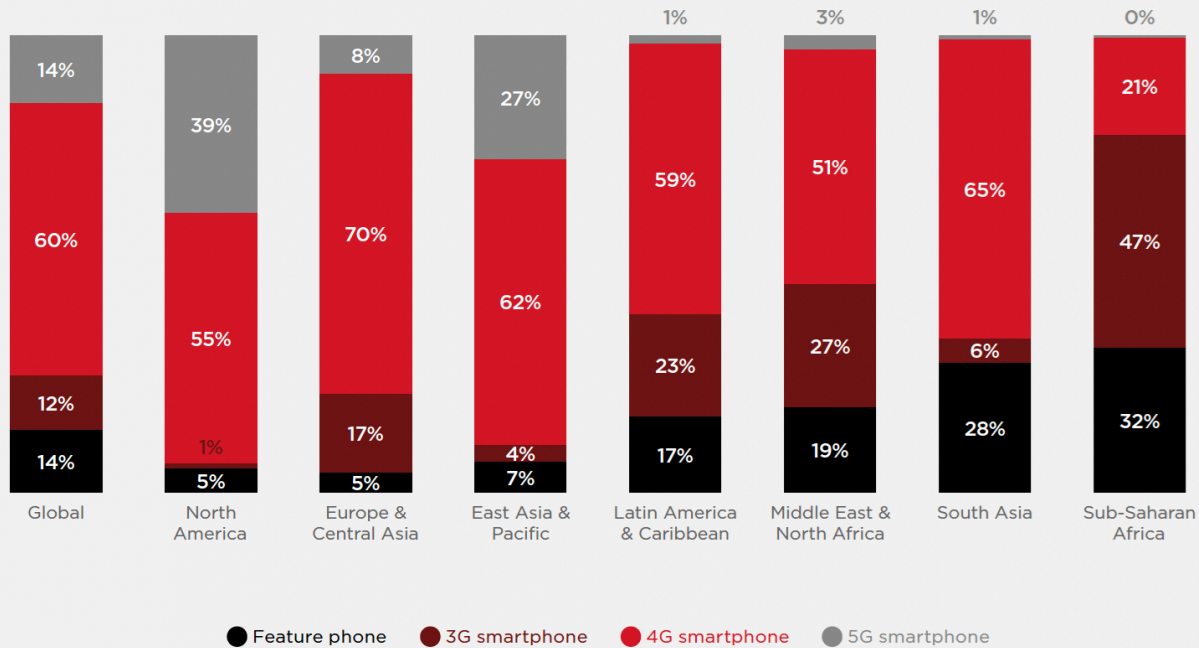


# Plans for sunsets

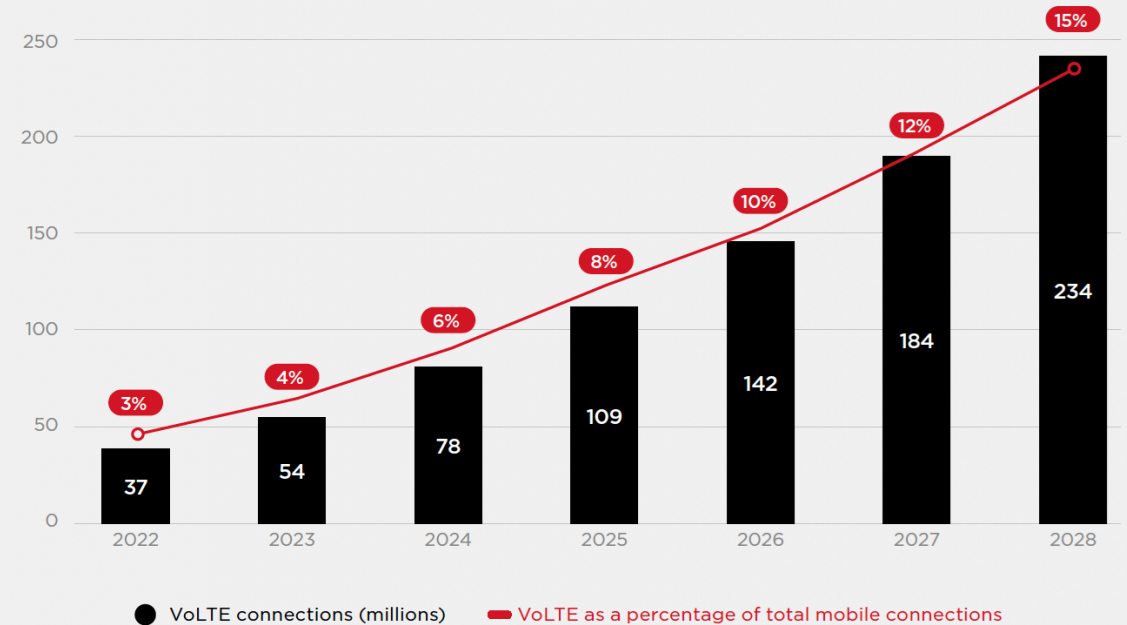


# Challenges

## Devices



## Voice



Data usage growth

Efficient use of spectrum

Enhanced bits per Hz

Higher quality to the end user

Significant GDP impact



Technology neutrality

+

Graceful refarming

SPECTRUM for the benefit of billions

# Embracing change via technology neutrality and sunsets



**Geraldo Neto**

Partner, TMG



# Embracing change via technology neutrality and sunsets

December 4, 2024



# Technology neutrality and digital transformation



Technology neutrality allows flexibility to adapt rapidly to technological changes



Enables innovation in 4G, 5G, and beyond



Encourages economic growth by fostering competition

# Sunset is an opportunity to embrace new technologies

## Lessons from the analog TV switch-off

- Analog TV sunsets enable spectrum reallocation for advanced wireless services.
- Successful transitions in various countries.
- Public awareness and equipment subsidies ensure smooth transitions.

## The 600 MHz band

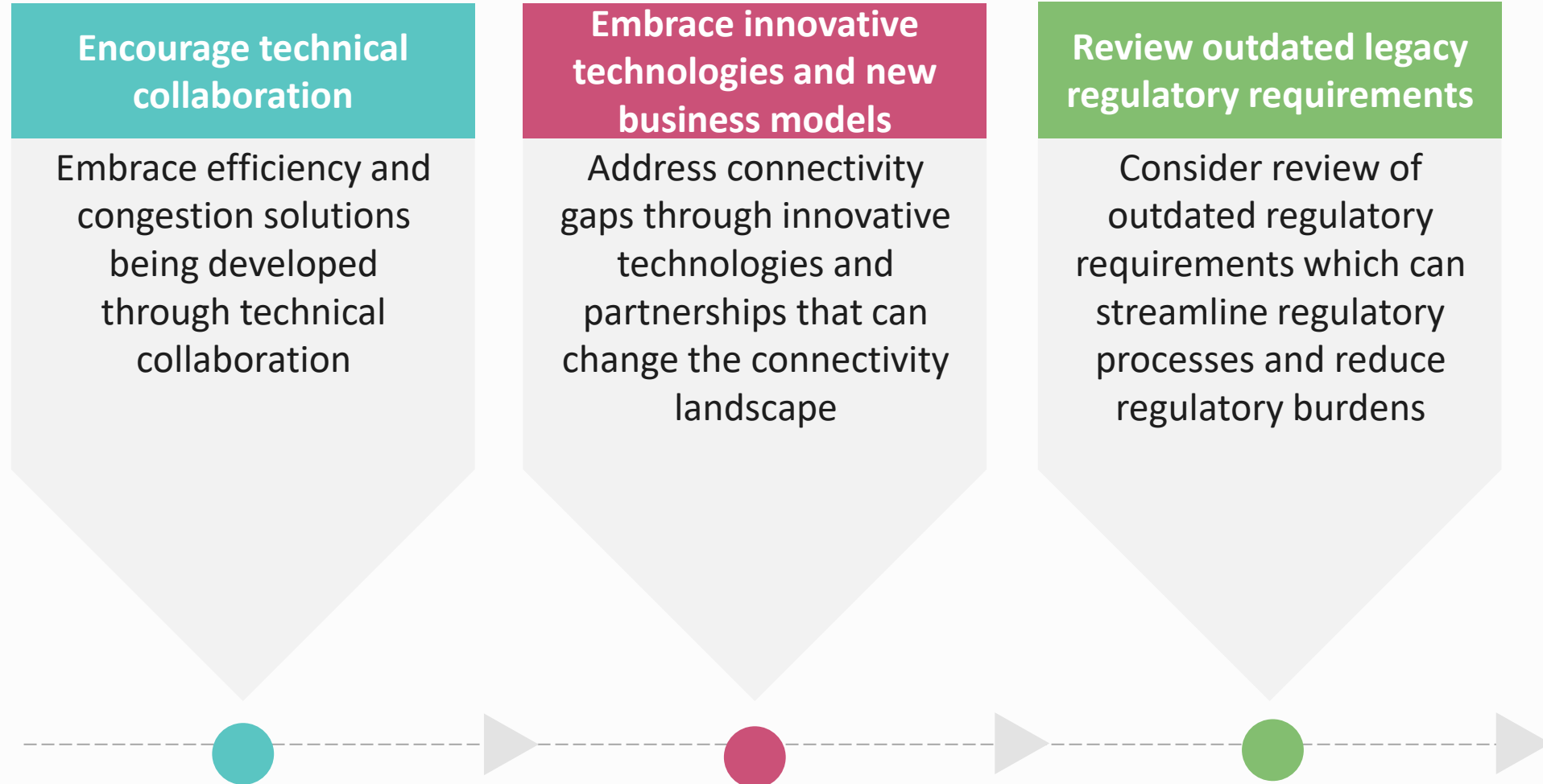
- Reallocating the 600 MHz band supports enhanced mobile broadband (EMBB) and 5G deployment.
- Ideal for rural connectivity and in-building penetration.
- Critical for bridging the digital divide.

# Future of connectivity

## Role of new technologies when sunsetting 2G/3G networks

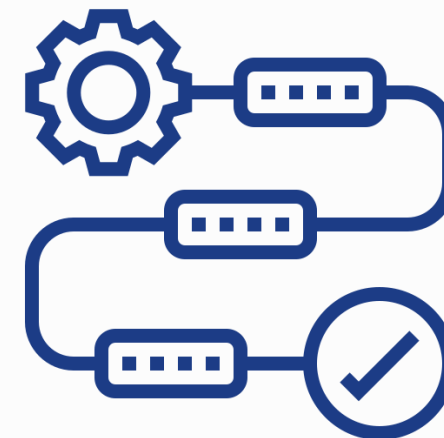
- Mobile operators globally are in the process of switching off their 2G and 3G networks
  - Save on costs and free up bandwidth for 4G and 5G technologies
- Technologies like 5G Broadcast, AI-driven networks, and 6G rely on harmonized spectrum allocation
  - Enhances rural and urban connectivity.
  - Requires international cooperation and standards alignment.
- Efficient spectrum reallocation demands proactive planning and collaboration
  - Engage stakeholders early.
  - Develop clear timelines and funding mechanisms.
  - Align with global best practices.

# Focus on a path forward that effectively and collaboratively advance connectivity and digital inclusion



# Governments can advance connectivity by streamlining regulations and supporting innovative technologies

- **Modernize regulatory frameworks:** Replace outdated legacy regulations with market-driven, agile measures that better support innovation and growth.
- **Simplify regulatory processes:** Streamline processes to reduce administrative burdens on telecom operators, facilitating quicker deployment of new technologies.
- **Optimize spectrum management:** Lower spectrum costs and introduce more flexible assignment methods to ensure efficient use and broader access to connectivity solutions.
- **Reduce taxes and costs:** Cut excessive taxes and administrative fees that hinder investment and slow down innovation in the telecom sector.
- **Eliminate unnecessary requirements:** Remove outdated reporting and data collection mandates that are resource-intensive and may no longer be relevant.
- **Facilitate market entry:** Create a conducive environment for innovative connectivity solutions by easing entry barriers and fostering public-private partnerships.





Geraldo Neto

[geraldo@tmgtelecom.com](mailto:geraldo@tmgtelecom.com)

# Embracing change via technology neutrality and sunsets

Moderator



Luiz Felipe Zoghbi  
GSMA



Geraldo Neto  
TMG



Aya Abouzaid Jalaledeen  
TPRA, Sudan



Shahir Boshra  
Cordon Electronics

Break

15:45-16:00

# Future-proof policies for emerging technologies



**Kamal Tamawa**

Spectrum Director, SSA  
GSMA

# Future-proof policies for emerging technologies



**Amr Ashour**

Senior Manager of Market Access, MEA,  
Eutelsat OneWeb



# EUTELSAT GROUP

GSMA Workshop “Mobile Future for the Benefits of Billions”  
Egypt – Cairo, 4 December 2024

# ABOUT EUTELSAT GROUP

DELIVERING SUSTAINABLE CONNECTIVITY GLOBALLY

## Our mission

- To be the most trusted partner for global satellite connectivity

## Our DNA

- More than 40 years of experience in global satellite industry
- First satellite operator with an integrated GEO-LEO infrastructure
- Delivering video broadcasting, satellite newsgathering, broadband services, data connectivity, connecting airplanes and ships, enabling mission-critical government and NGO communications
- Highest quality of service through technological performance, market expertise and innovation
- Committed to promoting all facets of sustainable development across our business activities
- Leveraging in-orbit resources to help bridge the digital divide

**Our purpose** - Connecting your world

# TWO MARKET-FOCUSED BUSINESS UNITS



Formed from the merger between Eutelsat and OneWeb in 2023

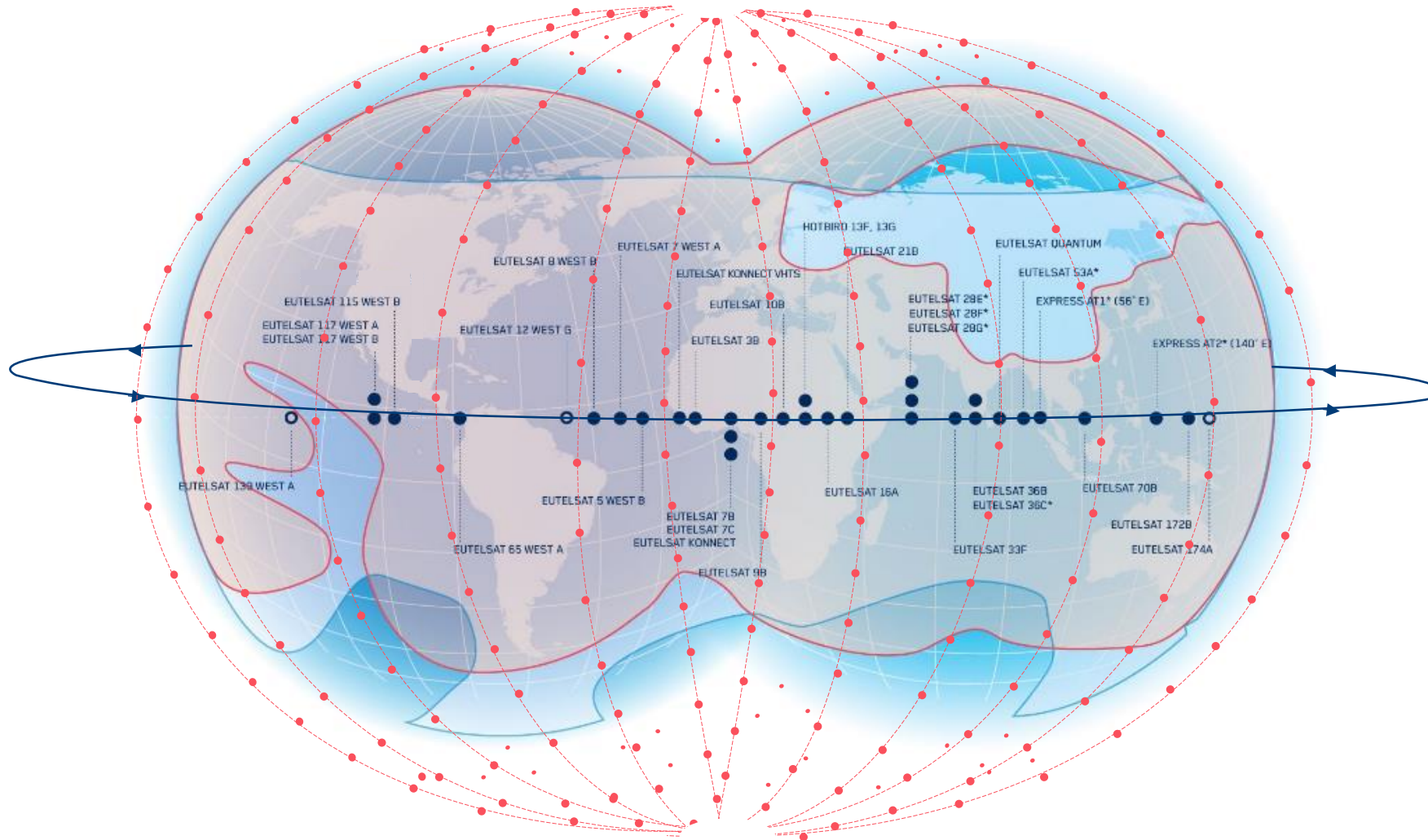


- Delivering content to terrestrial networks and Direct-to-Home reception
- Enriching the viewing experience with satellite multiscreen and revolutionary FTA services
- Innovative next-gen. content distribution



- World's first GEO+LEO One-Stop-Shop
- Mobile, Fixed and Government connectivity services
- Flexible, resilient and low latency
- Fully global services

# A UNIQUE CONNECTIVITY OFFER: GEO+LEO FOR RELIABLE GLOBAL PERFORMANCE



## The Eutelsat OneWeb fleet

- GEO
- LEO

- 
- Stable orbit
  - Inclined orbit
  - Capacity on third-party satellites
  - Polar orbit

## UNDER REDEPLOYMENT

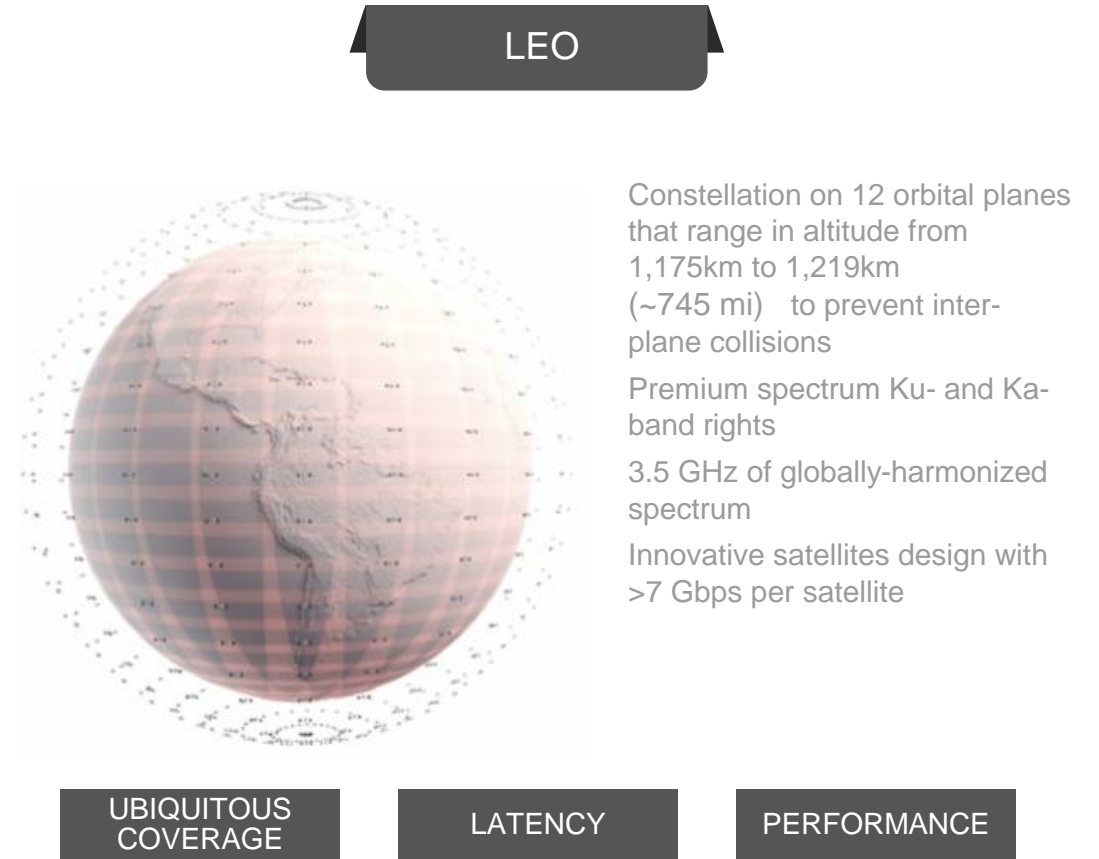
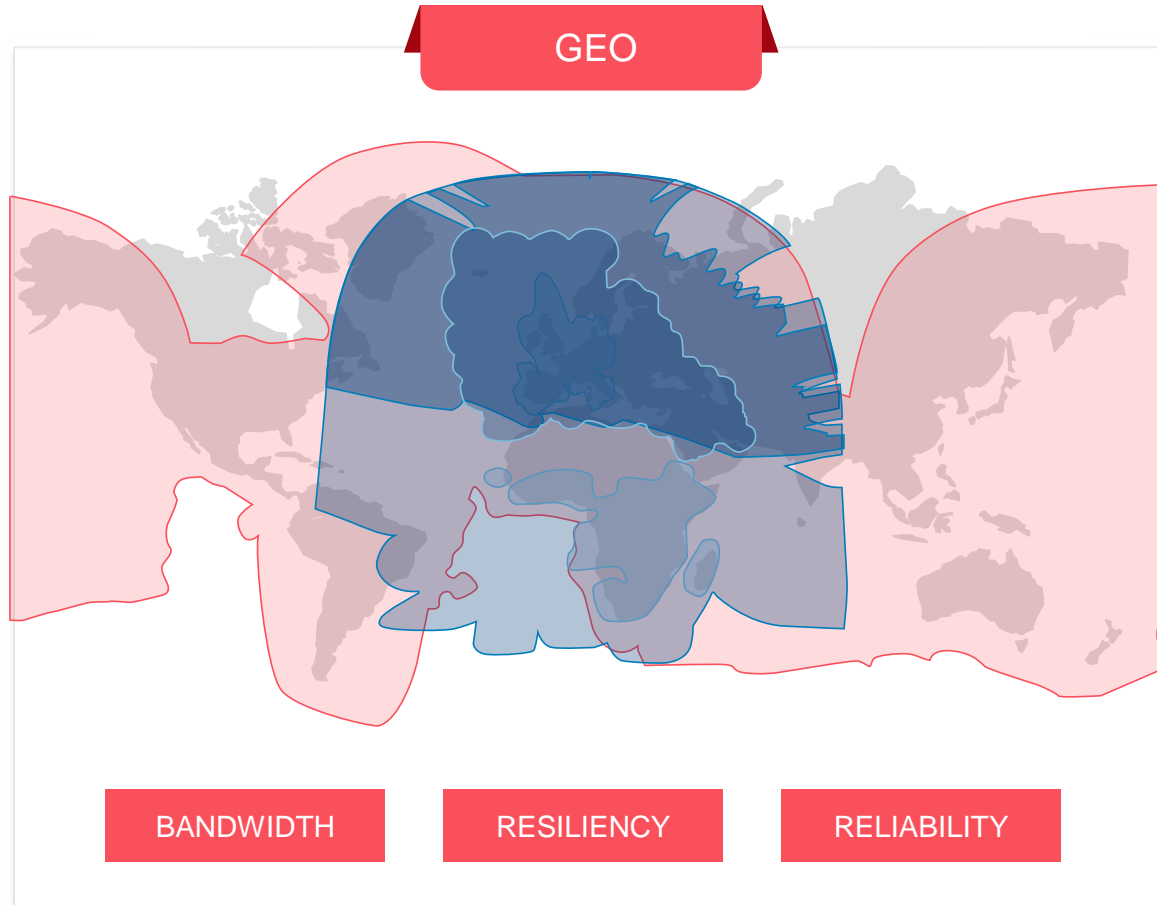
EUTELSAT HOTBIRD 13E  
EUTELSAT 33E

## FUTURE SATELLITES

FLEXSAT  
Launch #20 LEO sats

# THE INTEGRATION OF TWO SYSTEMS

Maximise performance & reach



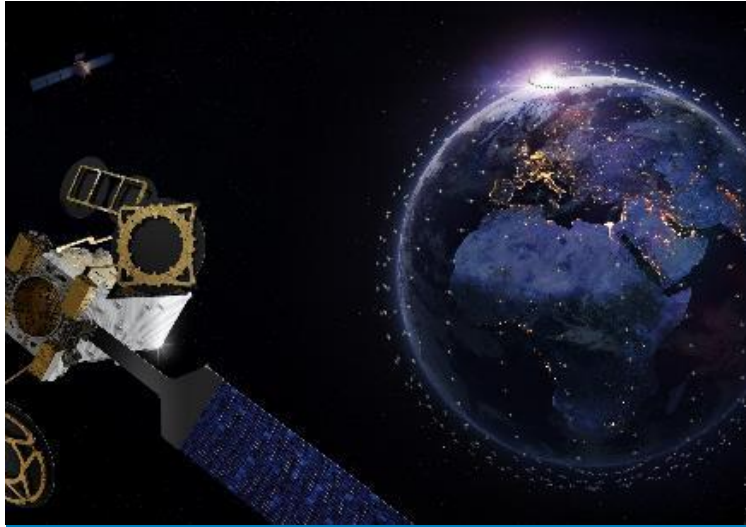
GEO & LEO SERVICE PORTFOLIO UNIQUE IN THE INDUSTRY



**eUTeLSAT** ONEWEB  
eUTeLSAT GROUP

CONNECTIVITY SOLUTIONS  
CONNECTIVITY WHEN AND WHERE YOU NEED  
IT MOST

# CUSTOMER-FOCUSED DIFFERENTIATORS



## INFRASTRUCTURE

- Unique ecosystem
- Partner network
- Multi-orbit offering
- High capacity
- Low latency



## HARDWARE & PLANS

- Service level agreements
- Unique UT portfolio
- Flexible plans and features



## APPLICATIONS

- Reliable, secure
- Cyber and GPS resilience
- Fixed / Mobility

# CONNECTIVITY FOR EVERY TYPE OF APPLICATION

FIXED

MOBILITY

LAND

SEA

AIR



# THE MOST COMPREHENSIVE RANGE OF UTS IN OUR MARKETS



BACKHAUL

ENTERPRISE

UTILITIES

MARITIME

GOVERNMENT

AVIATION



# SUPPORTING A GLOBAL NETWORK TO INCREASE VALUE

## WE SUCCEED TOGETHER



### ADVANTAGES

- Retain complete ownership of the relationship and interaction with end customers
- Create your own products with Eutelsat OneWeb services fully integrated for your end customers
- Real margin for Distribution Partners and incentive for long contracts to commit capacity and ensure predictability of costs



*Connecting your world changes everything*

**CONNECT WITH US**

[www.eutelsat.com](http://www.eutelsat.com)



# Future-proof policies for emerging technologies



**Ahmed Tawfik**

MEA CTO and Head of Technology,  
Nokia Mobile Networks

A woman with long braids, wearing a futuristic yellow and blue outfit, is running through a digital space. The space is filled with glowing lines and particles, creating a sense of motion and technology. The background is a gradient of pink and purple.

NOKIA

# Shaping the 6G future From vision to action

December 2024

# The push and pull trends point to the need for 6G

## Trends and challenges



Demand for higher network performance



The vastly growing device ecosystem



The surging power of AI and emergence of the API economy

## How 6G can address them



## Design principles for 6G



### Sustainable

10X capacity increase with 50% power reduction, compared to 5G



### Resilient & Secure

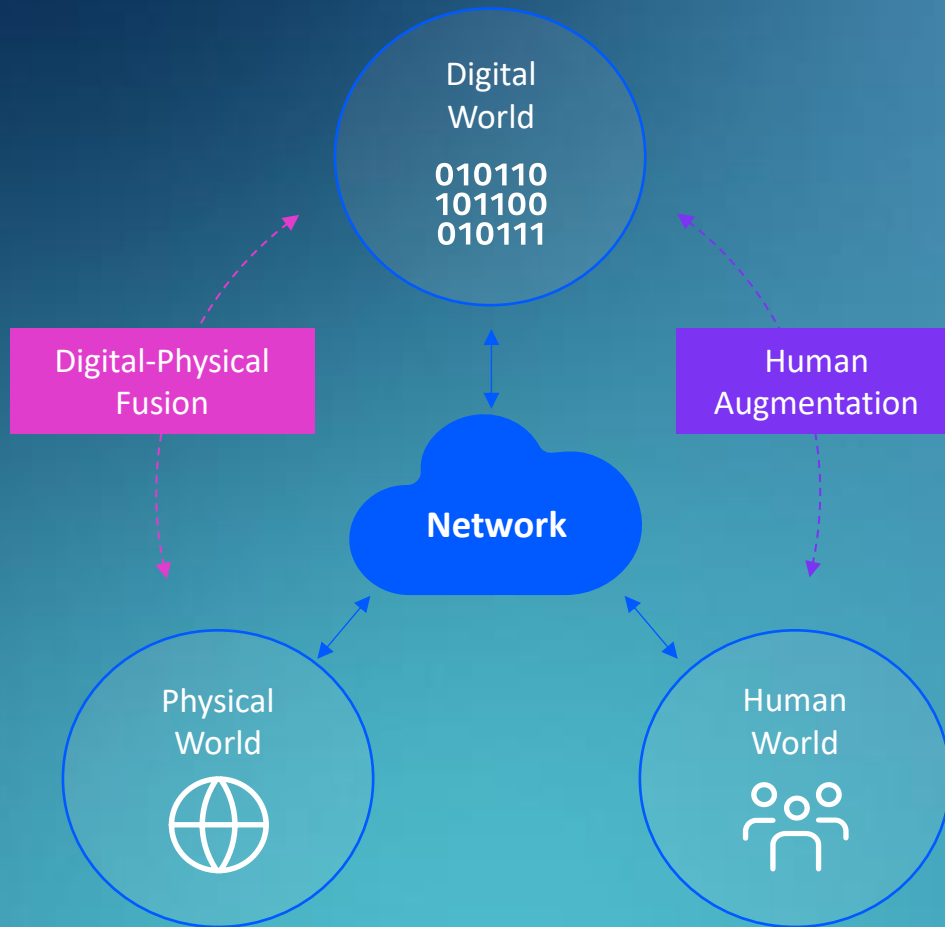
Increasing security and privacy risks require higher levels of control



### Digital inclusive

Aims to address accessibility, affordability and consumability

# The 6G era will be defined by digital-physical fusion and human augmentation



## Digital-Physical Fusion



Dynamic, network-connected representations of real-world things in the digital world

Allows the physical world to be replicated, simulated and automated within the digital world - opening doors to a wealth of new possibilities benefiting humanity.

## Human Augmentation



Extensions that enable people to interact with and within the digital world

Evolves the digital world from a source of two-dimensional experiences and information, to a focal point of immersive and productive interaction



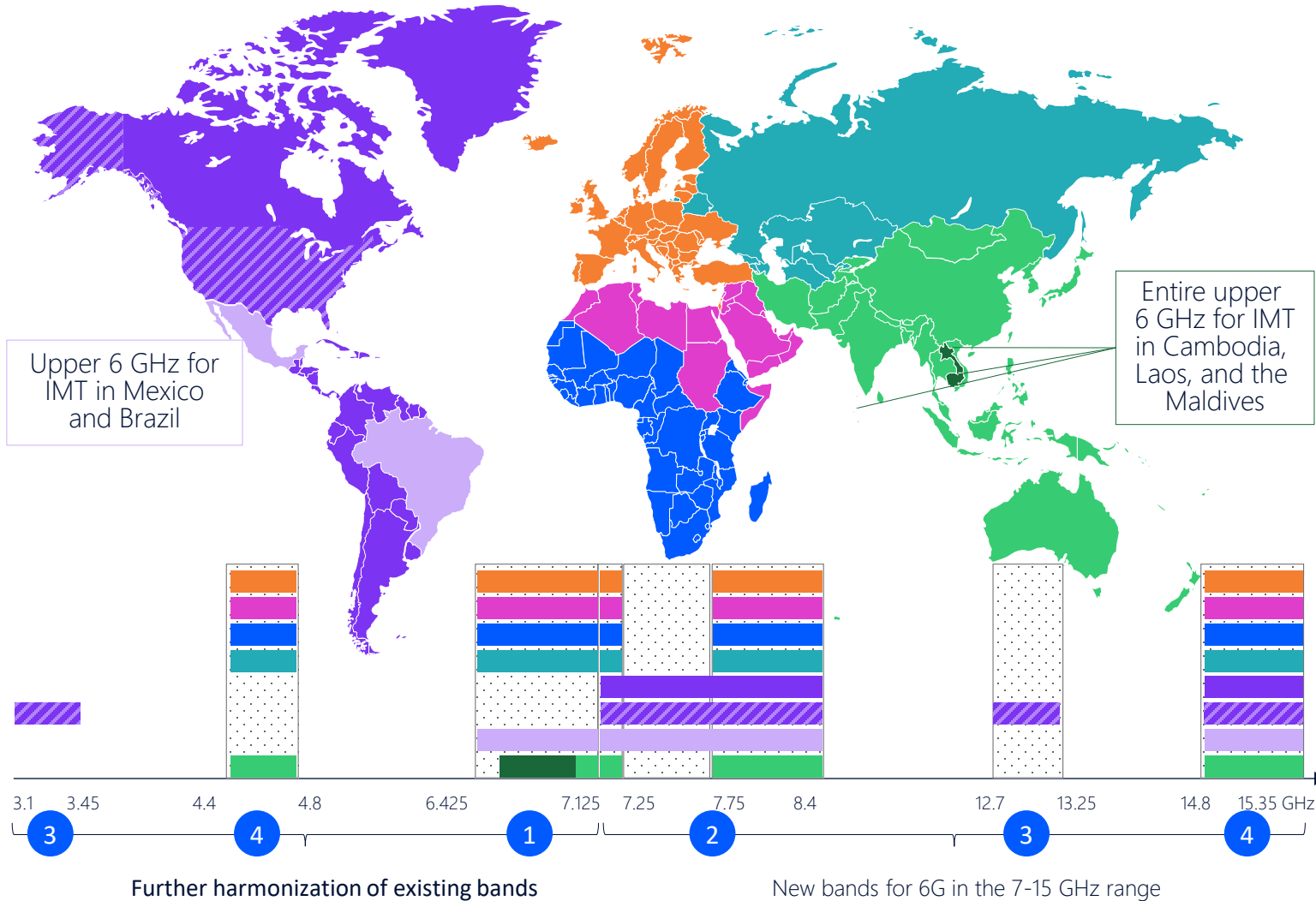
# WRC-23 identified good spectrum blocks to be studied for 6G capacity and coverage



Note: only part of these spectrum blocks will be possible in each geographical regions

WRC-23 IMT identification
WRC-27 approved to study for IMT
WRC-31 subject for discussion

# Mid-band spectrum roadmap towards 6G



1 The potential shared use of the Upper 6 GHz band with Wi-Fi could reduce the value of the band for 5G-Adv/6G deployments

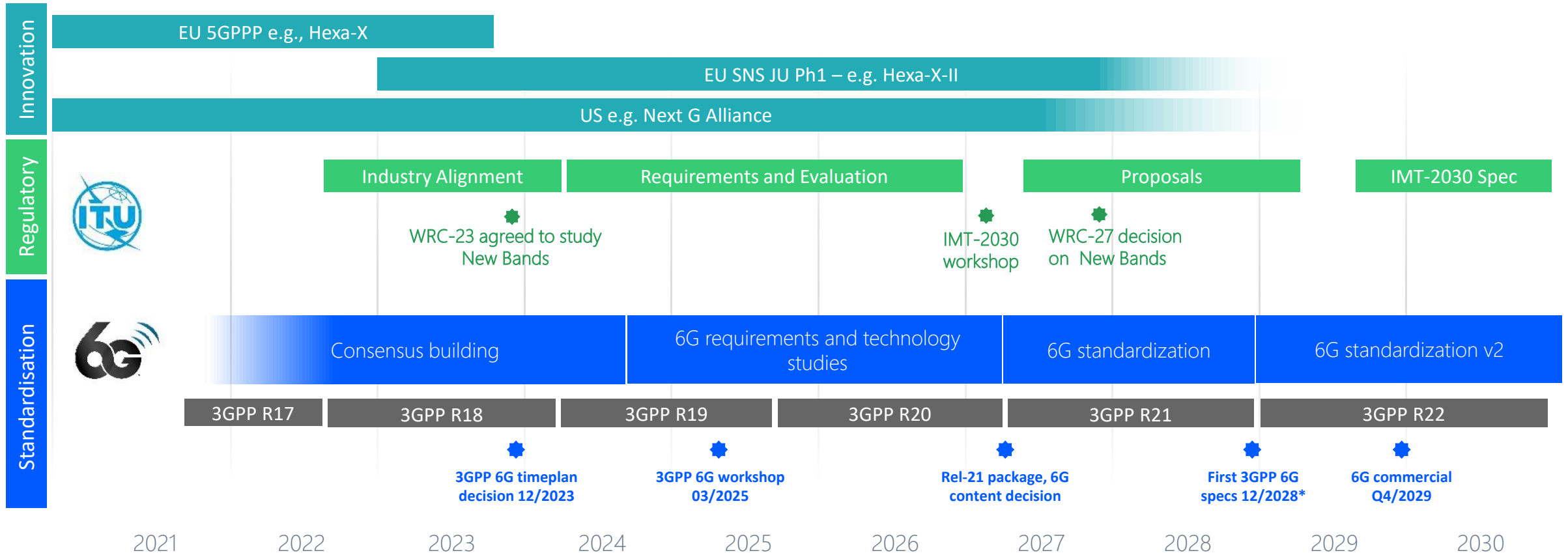
2 7.125-8.4 GHz has great potential to expand mid-band spectrum while enabling macro deployment for increased capacity and coverage

3 In the US, the extension of the C-band towards 3.1 GHz as well as using the 12.7 GHz band will spur additional 6G growth, with the potential to expand the ecosystem beyond US boundaries

4 The 14GHz band is less attractive as it has characteristics closer to mmWave. The 4GHz band is challenging due to existing incumbents (e.g., military use in many countries).

# 6G success depends on a global, unified approach

Regulatory, innovation and standardization timelines must be brought into harmony



NOKIA

# Future-proof policies for emerging technologies

Moderator



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OneWeb



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Nokia

Closing and Vote of  
Thanks