



RCS Survey

January 2010

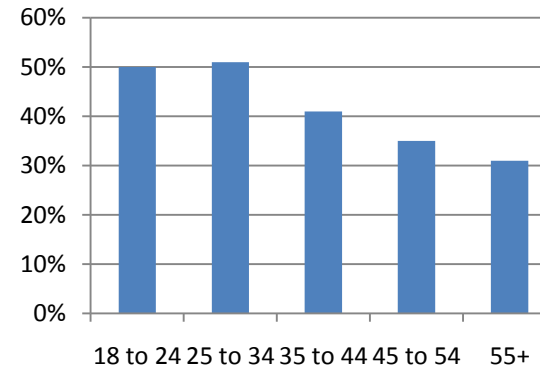
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- Objective
 - To understand the RCS services that are key to users
 - To gain visibility of service gaps in the RCS service definition.
- The survey was performed by YouGov in the UK
 - <http://www.yougov.com/frontpage/home>
- Sample Size 2361 UK Residents
 - Results are then extrapolated by YouGov to represent total UK population
- RCS is not a known service or brand to the consumer hence:
 - Questions focused on which services the users found most desirable.
 - These were then compared with the current and future plans for RCS services
- Survey carried out across 18 to 55+ age range
 - Segmentation: 18 to 24, 25 to 34, 35 to 44, 45 to 54, 55+
 - Figures stated are across age range unless otherwise stated
- The attached results remain the property of Colibria and YouGov but may be used by recipients and the general RCS community provided a reference is provided to Colibria when used.

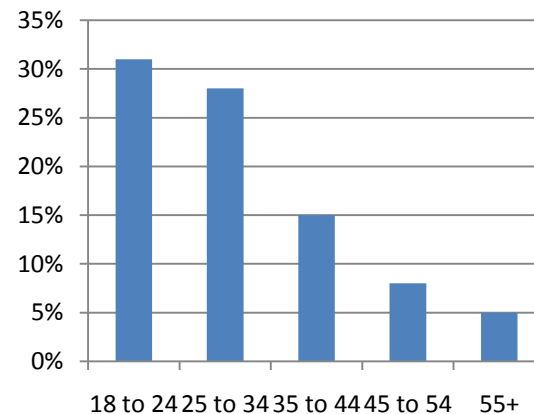
- Location is key
 - Useful or very useful for 50% for 18 to 34 year olds
 - High interest across age range
- Status is desired
 - 31 % of 18 to 24 year olds and 28% of 25 to 34 year olds wanted to service
- Hyper availability popular
 - Uses questioned on whether they would use a 'shout' feature to their contact list
 - 24% of 18 to 34 year olds and 22% of 35 to 44 year olds would use

Location



■ Respondents who would find it useful, or very useful, to see a contact's location at that moment

Status



■ Respondents who would like to see their friends' status from within their contact list

Social Networks

In Current work program for RCS

- Which if any of the following information would you like to update on your social network using your mobile

	Age				
	18 to 24	25 to 34	35 to 44	45 to 54	55+
All GB Mobile phone owners who use a social network					
My status	39%	37%	25%	14%	5%
My basic profile information (e.g. contact information)	26%	22%	17%	14%	13%
Upload photos and video	32%	25%	17%	15%	7%
Comment on friends' status updates, photos, videos, etc.	43%	31%	19%	14%	5%
Send messages to friends	42%	38%	28%	28%	15%
Instant message friends	35%	24%	17%	12%	8%
Other	1%	2%	2%	1%	0%
Don't know	9%	11%	12%	12%	9%
Not applicable - I would not want to update my social network profile(s) on my mobile phone	27%	28%	40%	50%	65%

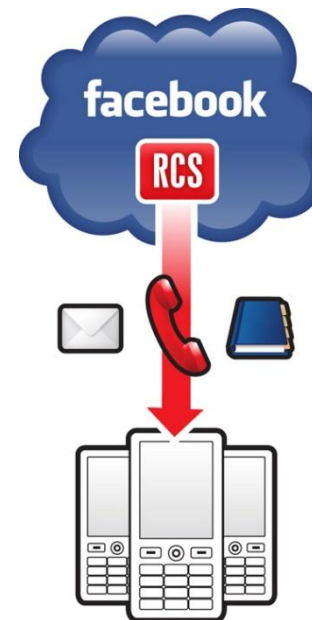
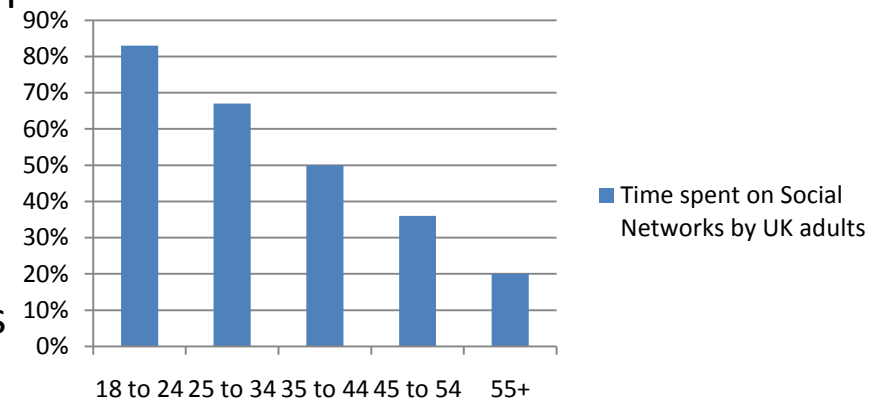
- Results imply broad requirement to access social networks from RCS

Note: send messages to friends refers to private messages. Instant messages , services like Facebook Chat. Percentages do not add to 100% on this question

Leveraging Social Networks

- Social network is the new portal
 - 82% of 18 to 24 year olds spend over an hour a week on them with 30% spending over 5 hours
- Users are aware of Applications in Social networks
 - 59% of all respondents use applications within social networks
 - 21% which use them daily
- Implanting the operator in Social Networks
 - 37% 25-34yr olds would like to be able to access their mobile phonebook contacts and operator services from within social networks
 - Would also allow the operator to leverage the viral nature of applications within the social network

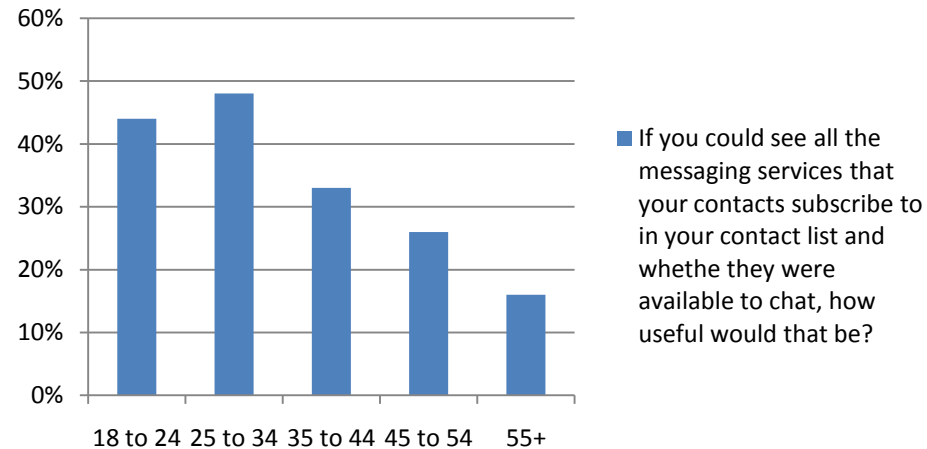
Time spent on Social Networks



Messaging

- 48% 25-34yr olds, (44%18-24yr olds), would be useful to see their friends messaging and social network services from within their mobile phonebook, i.e. Windows Live Messenger, Facebook, GoogleTalk, Skype
- 42% 18-24yr olds want to send private messages to their social network friends from their mobile
- 35% 18-24yr olds want to IM their social network friends from their mobile

Messaging



■ If you could see all the messaging services that your contacts subscribe to in your contact list and whether they were available to chat, how useful would that be?

Colibria comment

- Distinction between Social networks and messaging may be blurring. They are all communities that the user interacts with
- Implies RCS will need to provide access to social networking and messaging

- RCS core features appear popular
 - Status, location and hyper availability
- It also appears that social networking and indeed access to any established community are key features for new mobile services
- There is a broad understanding of Applications in social networks combined with high weekly usage of Social networks
 - Users seem to welcome the idea of implanting the mobile services in the social network