







Table of Contents



The Business Opportunity

RCS Overview

It's time to implement RCS!

The Opportunity

Rich Communications Services (RCS) is a driving force which will ensure your service retains relevance for your consumers – keeping them connected with your business and at the forefront of their minds. But it's more than that – it opens up a platform for future innovation and is the key to generating new revenue streams.

The Threat

The switch by consumers to using communication services from Internet service offerings applications is significant. Consumers who embrace Internet service offerings solutions quickly become part of a community that does not include your brand. You will lose them – and not get them back.

Technical Evaluation

Project Overview

Other factors are impacting this drift away from using the conventional package of messaging services you offer. Smartphone penetration combined with the spread of Online service providers services pushes SMS usage into decline. Market data in Holland and Korea clearly shows the negative impact of Online Service Providers. And ultimately, the erosion of messaging revenues will spill into voice revenues, resulting in an inevitable decline of ARPUs.

Currently, the most popular rich communication applications are from Online Service Providers (OSPs). Collaborative action by operators is vital to build a single global Rich Communications platform – across networks and devices – that will leverage the unique operator proposition of universality, QoS, service discovery, privacy and security and wrest the benefits of RCS away from OSPs.

The GSMA has been working hard to establish an RCS ecosystem to facilitate this interoperability. Key to its development is the GSMA's Rich Communication Services (RCS) project, which comprises of experts in technical and commercial deployment, marketing, interoperability and specification evolution, all dedicated to ensuring the success of Rich Communications services based on RCS specifications.

This document sets out the resources that are on hand within the GSMA to help you with your RCS evaluation as well as a full contact list to enable you to take your discussions further.



Key Contacts

What is joyn?

joyn is the consumer-facing brand to identify and promote the RCS services. joyn makes everyday, mobile to mobile communications more engaging.

joyn brings you closer to the people in your mobile address book by combining all the ways you want to be in touch – Contacts, Chat, File share and Video share.



http://www.joynus.com



"It's not about the services ... it's about how we are bringing them to market"

It's just there!

- Natively integrated by mobile device manufacturers in user interface communication flows
- Maximum attainable service penetration – like voice & SMS – including open market devices
- Automatic service discovery customers discover new services in the right place, in the right context



It just works! Dynamic capability discovery only relevant & available services offered Interworking across operators an device boundaries "Just like voice and SMS"



What is RCS?

The commercial specification for RCS was designed and specified by leading global operators based on clear market requirements and a deep understanding gathered from previous and service based trials about what works and doesn't work – in essence RCS is built by the industry for the industry. Native to the device – 'it's just there' – it gives users access to enriched services quickly and easily, simply by selecting from the multimedia capabilities in chat, file share or video share that are shown for each of their contacts – 'it just works'.

What is joyn?

joyn is the consumer brand for the range of RCS IP communications services being offered by many mobile network operators to their customers. The joyn feature set expands as additional functionality is brought into the corresponding RCS specification.

The first release of joyn is based on RCS specification V1.2.2 and is complemented by the joyn User Experience guidelines and includes one to one chat (instant messaging), group chat, file sharing and video sharing services. The second release of joyn, ("Blackbird" release) is an evolution which incorporates a selection of the features in the RCS 5.1 v4.0 specification. The features and the user experience are defined in the joyn Blackbird Product Definition Document (PDD). The PDD includes guidance on user experience and technical implementation of RCS 5.1 v4.0 for:

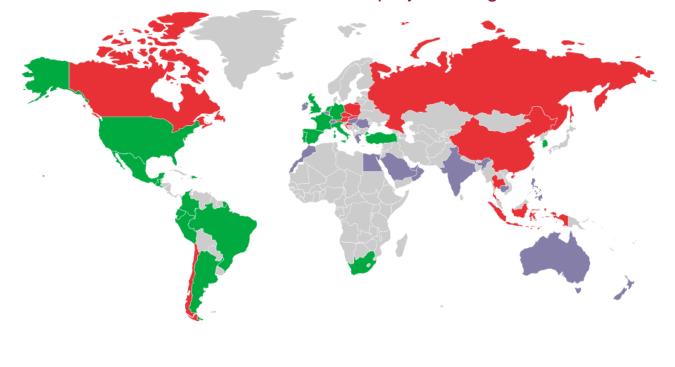
 Discovery and Activation 	 Group Chat 	 Integrated Messaging 	File Transfer	 Geo-location Push
• 1-2-1 Chat	 IP Voice call 	 IP Video call 	 Multi device support 	

The latest specification Release 5.1 V4.0 was published on 28th November 2013. This release provide small enhancements, bug fixes and clarifications to support deployments of RCS 5.1.

NB: The consumer brand is always 'joyn'. Release names such as 'Blackbird', 'Crane' etc. are industry names which are not presented to the customer.



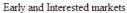
The GSMA's Rich Communication Services project is a global initiative













Core RCS features (1 of 2): contacts, chat and file share



Contacts who have joyn



My contact screen with joyn services available



joyn is mobile phone and network aware which means it automatically 'knows and shows' the ways you can share with any of your contacts – via chat, video, call or files – at any moment in time.



Here joyn knows and shows that Sofia Violet has all the joyn capabilities and this is shown on her contacts profile, where the icons are all present.

See these features as YouTube videos at

http://www.joynus.com/contacts

http://www.joynus.com/features/chat/

joyn is a certification trade mark of GSMA



Core RCS features (2 of 2): video share within a regular call



I start a voice call with a joyn contact



...and decide to share a



...my contact accepts



...and we see the same video

See these features as YouTube videos at

http://www.joynus.com/features/video-share/

joyn is a certification trade mark of GSMA



Contact us if your company would like to participate in future Test Fests.

Devices and network integration

The majority of handset vendors are engaged with the project and have developed devices with RCS native capability. These devices have been made commercially available in some markets.

RCS joyn 'just works' because of verified interworking across operators and device boundaries. The RCS programme has developed an interoperability testing programme involving devices and networks.



Madrid, Spain July 2012; the first collaborative test event called Meta was organised by the GSMA with technical support from Orange, Telefonica and Vodafone. There were two main work streams: a technical stream to resolve issues that had been identified during interoperability testing and a product one to improve the user interface and user experience. The technical work stream confirmed a high level of interoperability between different RCS devices and clients, as well as to the three Spanish networks and also

confirmed a high level of convergence between the different RCS networks. At the same time, each participant of the event gained useful insights in to possible improvements in the quality of the RCS implementation either on the client or network side. In October 2012 the second Meta event was executed with focus on the hot fixes deemed essential for introduction prior to commercialisation of RCS devices and clients and networks. Verification of the User Experience was undertaken along with an additional Quality Check step which the RCS Operators introduced to assure the quality of client implementations. The GSMA team concluded the collaborative joyn Hot Fixes verification test event series in early Spring 2013 with a further set of participants, leading overall to accreditation of 16 joy Hot Fixes stacks.

July 2013; a distributed test event was executed, dedicated to verification of proper implementation of the video share service specifically with respect to correct image orientation for the receiver notwithstanding the sender-receiver combination, orientation and connectivity. This 'single feature' test event differed from META events which involve checking the complete set of features for a joyn release. Notwithstanding this, the event helped to reveal implementation issues and improve the RCS specification.

The Fifth GSMA RCS Test Event (META#3) concluded in Madrid in November 2013 proving the next release, joyn Blackbird (Drop 1). It involved collaborative testing with all 3 Spanish Operators and 10 Participants, both OEMs and Downloadable

Client Providers. There are now OEMs, Client Providers and Operators' networks accredited to the very latest joyn release.



iovn is a certification trade mark of GSMA



The Business Opportunity

RCS Overview

Demonstrated OEM Commitment

9 of the Top 10 mobile device manufacturers

5 of the Top **5** infrastructure vendors

All of whom are ...

- Committed to RCS
- Currently testing or preparing to test with mobile operators
- Have developed RCS native handsets



Project Overview

Technical Evaluation



Key Contacts

Market Opportunity

Differentiate your business

RCS enables operators to retain relevance amongst their customers, by offering them more flexible and innovative ways to communicate. It also provides the opportunity to re-invigorate and expand core product and service portfolios, creating potential new revenue streams. These new services will be built upon the core operator propositions of:

- Ubiquity
- Global interoperability
- QoS assurance
- Security and Privacy management

Gateway to innovation

The key to driving future RCS innovation lies in exposing its API's to third party web and applications developers in order to exploit all these opportunities and others as yet unimagined.

Developers and ISPs interoperating with RCS will highlight the benefits of universality that operators can offer and the ensuing developments will quickly embed and extend the use of RCS in new user segments.

Invest in the future

RCS is the future platform for operatorbranded personal communication services in an "all-IP" world. Without the implementation of RCS, future interoperability will not be achievable.

Rich Communications is the service upgrade that will transition SMS and voice capabilities from Circuit Switched technology to an all-IP world, including VoLTE. Rich Communications and VoLTE share the same IMS investment because both are built using the same IMS technology, and leverage the same IMS capabilities.

For more detailed information on the business case for Rich Communications please see the "The Business Opportunity" section.



Strategic Rationale Competitive Landscape Revenue Opportunity Interconnect Cost Analysis Devices & Client Virtual Exhibition Evolution of RCS

Strategic Rationale

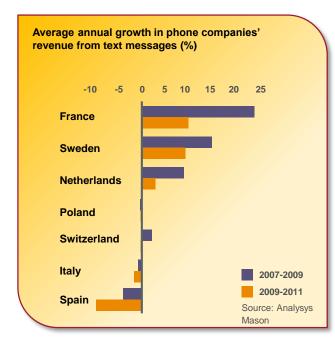
The **Threat**

- Operators are already experiencing decline in SMS usage; without RCS, voice will follow
- Currently, the most popular Rich Communications applications are from Internet service offerings communication services
- Once your customers start using an Internet service offerings service it becomes, for them, the lead brand for communications services – not their operator

RCS presents an **opportunity** for operators to

- Re-invigorate their core product and service portfolios
- Provide more choice and innovative offerings that "synch" with how customers are communicating today
- Retain relevance as the communication provider in the eyes of their customer
- Continue providing robust services underpinned by ubiquity, reliability and reach

Taken together, these opportunities may help to reduce declines in revenue by increasing the value of their service offerings and setting up a strong alternative to narrower, community-based Internet service offerings solutions.





Key Contacts



•

- New communication services natively within the device
- Maximum reach potential to reach anyone on any network and any device
- Intuitive use, seamless integration and easy discoverability – just like voice & SMS
- No need to install or set up: it's just there – it just works



- Strengthens the Operator core communication competency
- The initial feature set delivers substantial customer value
- Provides a sustainable operator positioning in IP communication as it will become a universal, interoperable service

The power of 'It's just there

Multi-step Internet service offerings process vs. RCS intuitive placement and automatic service discovery.

In contrast Internet service offering apps require installation, sometimes payment, account sign-in, and scanning of your address book.



Here are your contacts for business case modelling advice

Name	Company	Email
Martin Soehn	Deutsche Telekom	martin.soehn@telekom.de
Alex Nourouzi	Orange	alex.nourouzi@orange-ftgroup.com
Antonella Napolitano	Telecom Italia	antonia.napolitano@telecomitalia.it
Javier Arenzana Arias	Telefonica	javier.arenzanaarias@telefonica.es
Enrique Marti	Vodafone	enrique.marti@vodafone.com



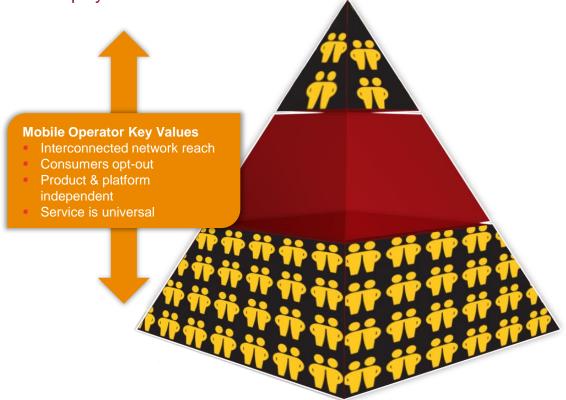
The Business Opportunity

Project Overview

Technical Evaluation

The opportunity for mobile operators is to penetrate both the high end and the mass market due to the unique strengths of ubiquity and interconnected networks.

RCS Overview





Key Contacts

A key area for successful RCS deployment is interconnect

A practical framework for RCS Interworking has been developed on the basis of existing principles as defined in GSMA Interconnect templates.

- Existing GSMA contract templates have been reused for RCS service components (File Share, IM, Group IM, Video/Image Share); but, advanced/adapted where necessary to achieve the overall objective
- Creation of practical guidelines (template contract, RCS Interworking requirements, practical recommendations)
 will enable easy implementation of RCS Interworking by all interested operators
- In May 2012 IWG approved two new PRDs
 - IN.25 "proposed national and international RCS Interworking requirements"
 - AA.69 "Interworking template agreement for RCS"

These documents will be maintained and evolved by the GSMA's Interconnect Solutions Working Group: IWG (SOLU) and are also available through the GSMA's Infocentre2.



The table below shows the Service component within the current version of RCS and the principles on which charging is based

Service component	Charging principle	GSMA template
Capability Exchange	Mutual forgiveness; to be reviewed on demand	
One-to-One Chat (IM)	Incoming session invite charged; only for successful session setup	AA.69
Group chat (Group IM)	Incoming session invites charged; only for successful session setup	AA.69
Video Share	Incoming video session charged based on duration	AA.69
File Transfer	Incoming file transfer charged on total volume transferred	AA.69
Image Share	Incoming picture charged on total volume transferred	AA.69
Signalling	Mutual forgiveness; to be reviewed on demand	
ENUM query	Mutual forgiveness; to be reviewed on demand. ENUM look-up shall be strictly limited	

There will be no change in regard to interconnection for Voice, SMS, MMS; i.e. the respective existing Interconnect contracts remain in force without exception.

Please contact Hajo Kiefer (hajo.kiefer@telekom.de) for further information.



RCS can be deployed via one of three options

The cost elements of a business model will vary according to an operator's installed technology and levels of sensitivity over owning versus renting core network capabilities. A critical question is the cost of deploying an IMS; whilst this can only be fully answered by infrastructure vendors it is agreed that RCS can be deployed via one of three options:

- Sole ownership
- Shared ownership
- Third party hosting

Depending on the option, the profile of a programme can change from one of CAPEX return on investment to a lower risk market entry programme.

Please see the Technical Evaluation section for the various IMS implementation options.



Devices & Clients

All RCS project team operators have received solid commitments for devices that will allow them to launch with devices from multiple OEMs. The following list shows individuals within the partnering OEMs who will be able to open discussions regarding device availability / timing / device types.

Company Name		Single Point of Contact	Email
Blackberry	BlackBerry.	Mr. Calum Tsang	catsang@blackberry.com
HTC	htc quietly brilliant	Mr. Wasif Iqbal	wasif_lqbal@htc.com
Huawei	HUAWEI	Mr. Milan Patel	milan.patel@huawei.com
LGE	LG	Mr. Sean Chie	sean.chie@lge.com
Motorola	MOTOROLA	Mr. Gary Holmes	kptc64@motorola.com
Nokia	NOKIA	Mr. Santtu Ahohen	Santtu.Ahonen@nokia.com
Samsung	SAMSUNG	Mr. Yeo-jeong Yoon / Mr. Kyong Keun Lee	yeojeong.yoon@samsung.com / kyungkeun.lee@samsung.com
Sony Mobile Communications	SONY. make.believe	Mr. Madhavi Subramanian	Madhavi1.Subramanian@sonymobile.com
ZTE	ZTE中兴	Mr. She Kun	she.kun@zte.com.cn



There are many network, device and apps vendors exhibiting their products and solutions on the RCS Virtual Exhibition



























For more details click here



Strategic Rationale Competitive Landscape

Revenue Opportunity

Interconnect

Cost Analysis

Devices & Client

Virtual Exhibition

Evolution of RCS

Unlock and exploit new revenue streams

RCS is the starting point for an evolving suite of communication services.

For consumers:

- P2P communication
- Gaming
- Social Media
- TV communication
- Geo-location
- Real-time info services

For business:

- Interactive IVR
- Self-service CRM
- Conference calls
- Advertising
- Enterprise solutions
- Service re-selling

Add chat capabilities to apps without having to maintain a communication service backend







Add video to

customer care calls

RCS enabled multiplayer gaming



Operators will be able to evolve services to exploit and differentiate their offering to reach more sophisticated segments via easy to use apps from 3rd party developers.

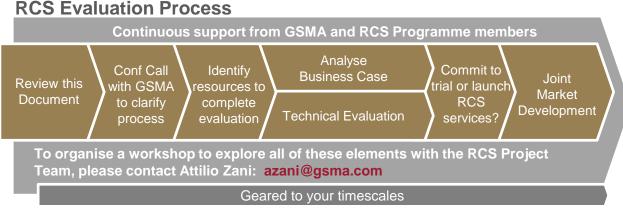
The RCS specification is continually evolving and developing as new opportunities and capabilities surface. Click here to read more about the latest specification



How can the GSMA help your organisation?

The GSMA represents the interests of mobile operators worldwide. Spanning more than 220 countries, the GSMA unites nearly 800 of the world's mobile operators with more than 230 companies in the broader mobile ecosystem, including handset makers, software companies, equipment providers and Internet companies, as well as organisations in industry sectors such as financial services, healthcare, media, transport and utilities. It provides comprehensive resources and a wealth of expertise for operators to draw upon when considering the business opportunity and the technical implementation options for RCS.

As the host of the RCS community, GSMA has a leadership team and working groups comprising key players from operators across the industry. These teams offer considerable expertise – expertise in what it takes to deploy inter-operator services like RCS either nationally or internationally and from both commercial and technical perspectives. This expertise is accessible to you today with a rigorous evaluation process outlined below.





Programme

Management Team

Business Lead

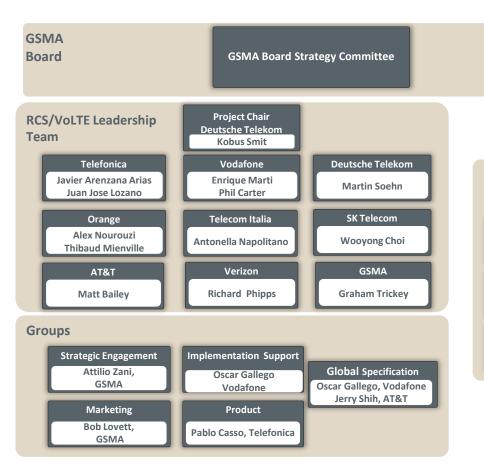
Graham Trickey

Programme

Tessa Allum

Programme Admin.

Henry Bowes



The Project Structure

The Rich Communication Services project is set up by the industry with appropriate governance and structure to bring maximum power to bear in ensuring the success of RCS. It is part of the GSMA's Network 2020 Programme



Groups

Groups	These groups play a central role in the RCS strategy. Each group has Subject Matter Experts from participating mobile operator s and a GSMA representation and facilitation of the flow of information. The Implementation Support and Global Specification Group are open to appropriately companies.	•
	Mission and Output	Subject Matter Expert
Strategic Engagement	Strategic Engagement consists of GSMA resources who provide outreach to operators, working with them to support the launch of interoperable RCS services. The team supports mobile operators in their individual and collective decisions by means of strategic rationale and advice on regulatory, legal and business case issues. Once operators have made the decision to deploy RCS, the Strategic Engagement team will support implementation projects and help to drive interoperable market launches. They share best practice of RCS / VolTE market deployments throughout the lifecycle help, and help to drive scales of RCS by encouraging the development of Enterprise and other applications, and developing monetisable commercial models with partners.	Attilio Zani (GSMA) azani@gsma.com
Global Feature Requirements	The Global Feature Requirements (GFR) group consists of operator representatives and is managed by a Project Manager from GSMA. The role of the GFR Group is to create implement and maintain the feature roadmap, and ensuring the best possible user experience of those features. GFR works to ensure the availability of embedded Rich Communications clients across the whole range of devices available from operators and the open market, and oversees the RCS App project which introduced a common joyn ™client for all operators. It is also responsible for leveraging Rich Communications as a platform for innovative services based on APIs.	Thomas Welzel thomas.welzel@telekom.de
Marketing	The Marketing Group operates across all the projects with the Network 2020 programme. The Marketing Team is responsible for energising communications and making all marketing related activities for RCS actually happen. They work actively within the Operator member community to raise awareness of RCS news and channel it through to all relevant audiences.	Bob Lovett (GSMA) blovett@gsma.com
Global Specification	The role of the Global Specification Group is to define the technology roadmap and agree the global technical specifications for services in partnership with the GSMA Working Groups: RCS and VoLTE. The Group makes appropriate change requests to the global Standards Development organisations (SDOs) as needed to support Network 2020, represents the technical function of RCS in other industry and standardization bodies and provides technical support to the Product and Implementation Support Group.	Oscar Gallego (Vodafone) oscar.gallego@vodafone.com Jerry Shih (AT&T) js9053@att.com
Implementation Support	The Implementation Support Group consists of operator representatives and is managed by a Project Manager from GSMA. The Group's role is to provide the joyn™ self-accreditation framework and collaboration for the GCF Certification Programme; delivering technical support to operators, device manufacturers, client providers, hosted solution providers and other members of the RCS ecosystem; managing test fest events and supporting operator implementations.	Oscar Gallego (Vodafone) oscar.gallego@vodafone.com

RCS Overview

Strategic Engagement strategy

The GSMA provides comprehensive resources and a wealth of expertise for operators to draw upon when considering the business opportunity and the technical implementation options for Rich Communications. As the host of the RCS community, GSMA has set up expert teams and working parties comprising key players from operators across the industry. These experts will apply their considerable knowledge and insight to help you evaluate the case for RCS for your organisation, and highlight potential pitfalls.

From our collaborative working with international operators and device manufacturers we know that many perceive certain barriers to adoption that either don't exist or are already being addressed. The GSMA is keen to work with operators in each national market to launch RCS, at the same time ensuring a strong focus on interoperability in order to deliver the best experience to end-users.

To help achieve this we will ensure there are:

- Legal frameworks in place e.g. commercial interworking agreements for wholesale interconnect billing and roaming
- Technical interoperable solutions for each feature
- Joint marketing communications (where appropriate)

For further information on the RCS Strategic Engagement strategy, or if you would like the GSMA to facilitate inter-operator discussions in your market, please contact:

Attilio Zani Strategic Engagement Director azani@gsma.com





The GSMA's RCS Strategic Engagement team has established a process designed to facilitate national and international operability.

After preliminary calls or meetings have established sufficient interest between multiple operators meeting together, the GSMA arranges in-country roundtables:

Interoperable Launch Agreement Roundtable #1

Introductory meeting to combine understanding and share agreement of the value to launch Rich Communications. Desired outcome is to have all operators in the meeting fully understand the overall business and strategic rationale for Rich Communications and agree that interoperability is the key to its success.

Interoperable Launch Agreement Roundtable #2

Following in-company discussions participants are to feed back to the group current perspectives on RCS and attempt to cover any outstanding questions. Country specific limitations or constraints will be identified here.

Desired outcome is to agree timetable to launch Rich Communications.

Interoperable Launch Alignment meetings

There will be multiple alignment meetings starting with a planning session in which a local country plan is put together for continued engagement through to launch.

Desired outcome includes technical / marketing / business / legal sessions to enable interoperability.



Stage 1: Contact Stage 2: Promote Stage 3: Roundtables Stage 4: Planning Stage 5: Launch

Initiate contact with each national operator

Promote RCS proposition and organise Roundtable

Conduct Roundtables, build consensus and commitment Operators plan trials and/or commercial service launch Operators launch trials/ commercial services

Market research

Identify appropriate contact(s)

Intro email and invitation to conf call

Provide access to technical and commercial documentation and experience sharing

GSMA responsibility

Conf calls and/or F2F meetings with each MNO _

If feedback is positive arrange Roundtable

Further detailed market research in preparation for Roundtable

MNOs begin technical and market evaluation

Local MNO responsibility

Facilitate "Launch Agreement" Roundtable(s)

Facilitate "Launch Alignment" meeting(s)

MNOs set-up working groups _

GSM and MNOs Address technical, commercial or legal issues raised by working groups MNOs negotiate and sign LoI

MNOs conduct internal reviews of product proposition

MNOs consider implementation options and evaluate/select vendors _

MNOs agree implementation plan

Monitor progress via Steering Group

MNOs conduct interworking tests

MNOs negotiate and sign interconnect agreements

MNOs launch interoperable services

Monitor progress via Steering Group

Collect user/usage data and share with rest of industry



RCS/VoLTE Leadership Team	Role, Organisation	Email
Kobus Smit	Project Chair, Deutsche Telekom	kobus.smit@telekom.de
Martin Soehn	Deutsche Telekom	martin.soehn@telekom.de
Alex Nourouzi	Orange	alex.nourouzi@orange-ftgroup.com
Thibaud Mienville	Orange	thibaud.mienville@orange-ftgroup.com
Antonella Napolitano	Telecom Italia	antonia.napolitano@telecomitalia.it
Javier Arenzana Arias	Telefonica	javier.arenzanaarias@telefonica.es
Juan Jose Lozano	Telefonica	juanjose.lozanolozano@telefonica.es
Phil Carter	Vodafone	phillip.carter@vodafone.com
Enrique Marti	Vodafone	enrique.marti@vodafone.com
Wooyong Choi	SK Telecom	wy.choi@sk.com
Matt Bailey	AT&T	mb0725@att.com
Richard Phipps	Verizon	Richard.Phipps@VerizonWireless.com
RCS/VoLTE Programme Management Team	Role, Organisation	Email
Graham Trickey	Senior Director, GSMA	gtrickey@gsma.com
Tessa Allum	Programme Director, GSMA	tallum@gsma.com
Henry Bowes	Programme Administrator, GSMA	hbowes@gsma.com
Oscar Gallego	Subject Matter Expert – Global Specification and Implementation , Vodafone	oscar.gallego@vodafone.com
Jerry Shih	Subject Matter Expert - Global Specification, AT&T	js9053@att.com
Thomas Welzel	Subject Matter Expert - Product, Deutsche Telekom	thomas.welzel@telekom.de
Attilio Zani	Subject Matter Expert – Strategic Engagement, GSMA	azani@gsma.com
Bob Lovett	Subject Matter Expert - Marketing, GSMA	blovett@gsma.com

Contact with these key RCS experts during your own evaluation process is actively encouraged. Discover how they have championed the commercial and technical arguments for the deployment of Rich Communications within their own organisations. Why not take advantage of their experience, which they are keen to share with you.



RCS Specification Interoperability

Implementation Options

RCS Specification IOT & Implementation Contacts

Example Lists of Supplier Contacts

RCS Specification

The RCS specification has been developed by the founding operators of the RCS project who have committed to launching the service, working together with leading infrastructure and device vendors.

V1.2.2

V1.2.2 specification was published as a maintenance release of Version 1.2 of the RCS specification, and includes only bug fixes/lessons-learnt based on recent V1.2.1 IOT efforts in preparation for commercial launches. The specification is supplemented by the RCS Implementation Guidelines. Click here to download V1.2.2

5.1 V1.0

5.1 V1.0 is completely backward compatible with the V1.2 specifications and 5.0 and introduces additional new features such as Group Chat Store & Forward, File Transfer in Group Chat, File Transfer Store & Forward, and Best Effort Voice Call, as well as lessons-learnt and bug fixes from the V1.2 interoperability testing efforts. Global interoperability is a key aspect of these specifications, and 5.1 supports both OMA CPM and OMA SIMPLE IM.

 Standalone Messaging 	 Content Sharing 	 Geo-location Exchange
■ 1-2-1 Chat	 Network based blacklist 	 Social Presence Information
 Group Chat 	 IP Voice call 	Capability Exchange based Capability Exchange based
File Transfer	Best Effort Video call	on Presence or SIP options

5.1 V2.0

5.1 V2.0 introduced a number of incremental improvements and bug fixes to RCS 5.1 V1.0 that improve the user experience and resolve issues that were noticed in deployed RCS networks.

5.1 V3.0

5.1 V3.0 is to aligned to the latest version of the referenced industry standards (OMA CPM 2.0 and SIMPLE IM 2.0), and includes bug fixes and clarifications to support deployment.

5.1 V4.0

5.1 V4.0 provides small enhancements, bug fixes and clarifications to support deployments of RCS 5.1.

For further help in analysing the RCS Technical Specifications and their implementation please contact Oscar Gallego oscar.gallego@vodafone.com



Interoperability

The goal of interoperability testing is to ensure that devices or clients and networks interoperate seamlessly, providing a high quality, wide-ranging and trouble free rich communications service embodying the "it's just there, it just works" proposition. Simply put, the group's vision is that a user can insert a SIM into any "joyn" trade marked RCS device and it will just work.

The IOT Group ensures seamless interoperability by mandating the testing of clients and networks within a test harness in different configurations. In order to award "joyn" accreditation, test results must be to a very high standard.

Pre-accreditation testing and test fest

Identical clients Different clients 3 'Full' interoperability interoperability Different networks Between identical Between different clients across clients across different networks different networks 1 2 Base case Client network Between different Between identical clients within the clients within the same network same network **Identical clients Different clients**

Full accreditation ensures that all the different use case scenarios have been executed to achieve a high quality and level of service interoperability by driving testing towards a 100% pass rate.

GSMA and GCF align accreditations of RCS devices (Nov 1st 2013) Full details of the changes and the submission process are available on the GSMA and GCF websites

www.gsma.com/rcs www.globalcertificationforum.org



Interoperability

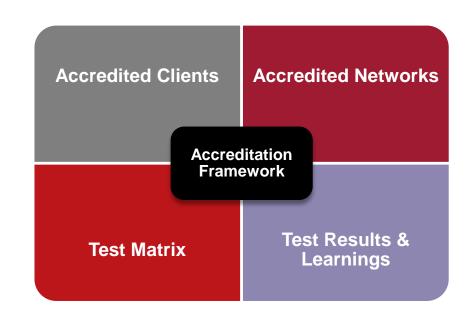
The heart of the IOT accreditation framework is the test harness.

The over-riding test concept is one of self-certification. Each RCS client, device and operator must establish their own self-accreditation and testing process in accordance with the approved test harness, the tool that defines both the IOT criteria and promotes an efficient way of verifying interoperability.

The Test Matrix is a configurable matrix of end-to-end (E2E) test cases which generates the set of tests required to be passed dependent upon the operator or test environment setup. Each test case has its own status: Mandatory, Recommended or Optional.

GSMA and GCF align accreditations of RCS devices (Nov 1st 2013) Full details of the changes and the submission process are available on the GSMA and GCF websites

www.gsma.com/rcs www.globalcertificationforum.org





Interoperability

The IOT strategy was created in three phases towards the ultimate goal of achieving an effective test harness and transferring IOT responsibilities to a sustainable industry set up. We are presently transitioning from Phase 1 to Phase 2.



joyn is a certification trade mark of GSMA



Implementation Options

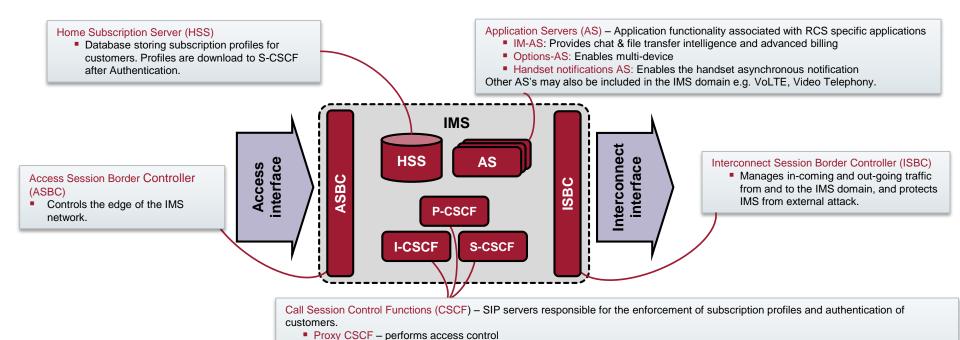
A number of implementation options exist for RCS including entry-level and variable cost options. The following slides describe the different options and provide examples of vendors who support each option.

Some definitions are necessary to explain the differences between 'functional' and 'physical' architectures:

- 'functional' architectures this means they define functional elements and the reference points that exist between them. However, in some implementations, some of these functional elements can be clustered together into a single box (or physical element) and the interfaces between those functions are realised internally.
- 'physical' architectures the actual physical elements and the interfaces between those elements that are implemented in a network build.
- For IMS, it is widely acknowledged that the Functional architecture defined by 3GPP (3GPP TS 23.228) can be simplified in various ways when building a physical implementation.



IMS functional architecture - basics



Interrogating CSCF – top level authentication of the customer

Serving CSCF – service control and integration



Implementation Options - Cost Reduction

There are two approaches to cost reduction (not mutually exclusive!)

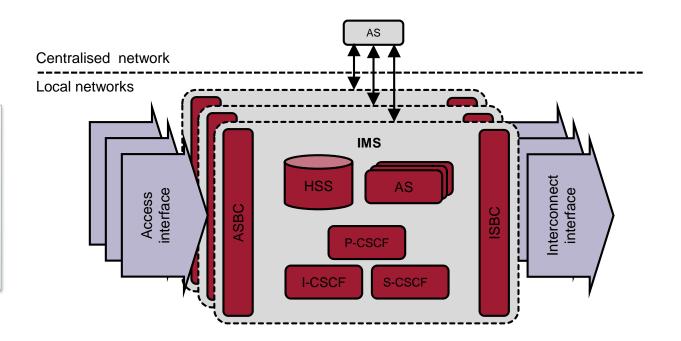
- Geographic centralisation the sharing of some or all of the IMS functions between more than one operation. Options include:
 - AS centralisation
 - Multi-operation hub and spoke
 - Third party hosted IMS
- Physical consolidation clustering together functional elements into different physical implemented boxes.
 Options include:
 - 'RCS in a box'
 - 'IMS in a box'
 - Edge-controlled IMS



Application Services Centralisation

Geographic centralisation options (deployment options)

Application Services are consolidated into a centralised location and accessed by each local IMS domain to deliver service. Offers greater economy of scale on AS and greater commonality in service implementation.





Hub and Spoke / 3rd party hosted

Hub and Spoke – all elements owned by one 'Group' Operator, Local Networks being national operations of the Group.

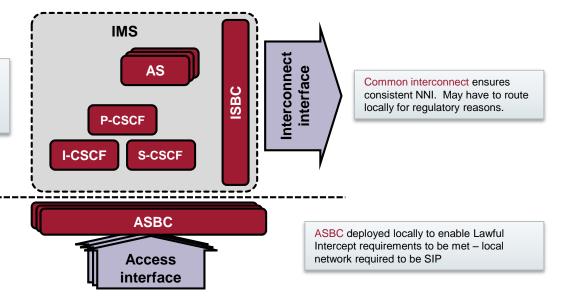
3rd Party Hosted – 3rd Party owns and operates centralised Hub; Local networks from different operators (could be all in one country or internationally diverse).

IMS Hub serving multiple local operator 'spokes'. Consolidation of IMS functionality allows IMS to scale rapidly. Over time, more Hubs can be introduced to serve greater customer numbers.

HSS

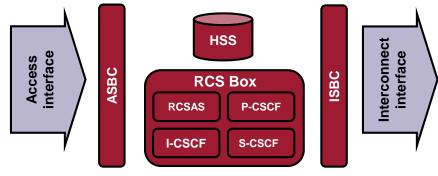
HSS can be local or centralised. Some regulators require customer data to be stored within the country of residence of the customer which implies a local HSS deployment.

Geographic centralisation options (deployment options)





'RCS in a box'



Example suppliers of 'RCS in a box' solutions

Physical consolidation options (solution options)

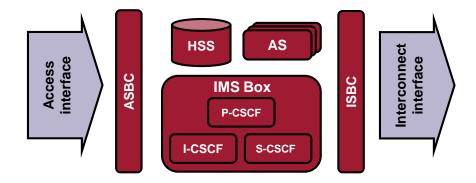
- RCS box contains P-, I-, and S-CSCF functions and the AS function for RCS
- Some vendors sell this as 'IMS-less' RCS, but reality is they have at least P- and I-CSCF functions included
- Can be fragmented into component parts if integrated into a full IMS implementation at a later date

	or or recommender conductions	
Supplier Name	Contact	Email
BICS	Luc Vidal-Madjar, Strategy and Business Development Manager	luc.vidal-madjar@bics.com
Crocodile	John Parr	john.parr@crocodile-rcs.com
Interop Technologies	Bipin Patel	bipin.patel@interoptechnologies.com
Mavenir	Amir Mahmood	amir@mavenir.com
Nable Communications	Kang Seong Heon	sales@nablecomm.com
NewPace	Mike Flynn	mike.flynn@newpace.com
SAP	Michael Van Venn	Michael.van.veen@sap.com
WIT Software	Paulo Glórias	paulo.glorias@wit-software.com

If you wish to appear featured in the example of suppliers upon the next update or wish to exhibit on the Rich Communications Virtual Exhibition please contact rcs@gsma.com. For the latest news on our Operator and Partner Ecosystem



'IMS in a box'

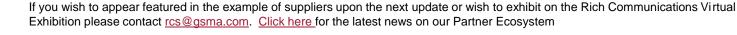


Example suppliers of 'IMS in a box' solutions

Supplier Name	Contact	Email
Alcatel-Lucent	Xavier Gros	xavier.gros@alcatel-lucent.com
Mavenir	Amir Mahmood	amir@mavenir.com

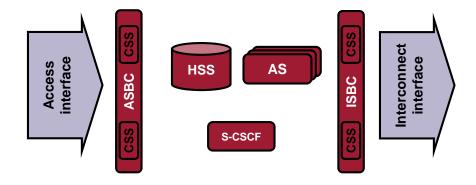
Physical consolidation options (solution options)

- IMS box contains P-, I-, and S-CSCF functions
- AS's separated may be from other vendors or to offer diversification in service combinations to customers
- P-, I- and S-CSCF tend to be software-based but on common hardware, hence elements can scale independently and be fragmented as customer base grows
- Typical vendors entry level offering from Tier 1 vendors (Alcatel-Lucent, Ericsson, Huawei, Nokia Siemens Networks…)





Edge controlled IMS



Example suppliers of Edge controlled IMS solutions

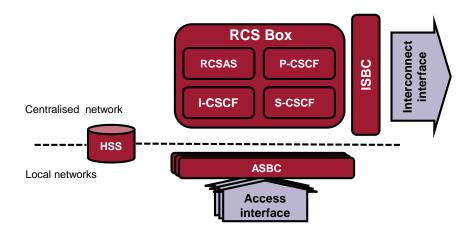
Supplier Name	Contact	Email
Acme Packet	Kevin Mitchel	kmitchell@acmepacket.com
GenBand	Micaela Giuhat	micaela.giuhat@genband.com
Nable Communications	Kang Seong Heon	sales@nablecomm.com

Physical consolidation options (solution options)

- P- and I-CSCF functions reside in SBCs
 - SBC might also contain other IMS elements Policy Control Enforcement, Media Resource Function, Media Gateway.
 - SBC vendors would argue they reside there anyway!
- S-CSCF is simply managing authentication credentials and Service brokering.
- Provides a 'shell' around any other vendor's core IMS elements



Rapid RCS starter – 3rd party hosted RCS in a box



Physical consolidation options (solution options)

- Requires 3rd Party to host RCS box; operators to acquire ASBCs
- ISBC vendors may be able to implement 'RCS Box' function on same hardware as ISBC.
- Guaranteed Interop if this is only option in market as starting point of service.

Example suppliers of 3rd party hosted RCS in a box solutions

Supplier Name	Contact	Email
Crocodile	John Parr	john.parr@crocodile-rcs.com
Interop Technologies	Bipin Patel	bipin.patel@interoptechnologies.com
NewPace	Mike Flynn	mike.flynn@newpace.com

If you wish to appear featured in the example of suppliers upon the next update or wish to exhibit on the Rich Communications Virtual Exhibition please contact rcs@gsma.com. For the latest news on Hosted Solutions



RCS specification IOT & implementation contacts

To discuss the RCS specifications, interoperability and the architecture and implementation options speak to any of the following members of the RCS Programme Team* or the GSMA can arrange a workshop to explore these issues further.

Company Name	Primary Contact	Secondary Contact
Deutsche Telekom	Ruediger Jaensch ruediger.jaensch@telekom.de	Carlos A. Loaiza and Fazli Erbas carlos-andres.loaiza@telekom.de fazli.erbas@telekom.de
Orange	Vincent Trocme vincent.trocme@orange-ftgroup.com	Thibaud Mienville thibaud.mienville@orange-ftgroup.com
Telecom Italia	Antonella Napolitano antonia.napolitano@telecomitalia.it	Bruno Bottiero brunogabriele.bottiero@telecomitalia.it
Telefonica	José María Díaz josemaria.diazcarmona@telefonica.es	Juan José Lozano juanjose.lozanolozano@telefonica.es
Vodafone	Oscar Gallego (lead) oscar.gallego@vodafone.com	Rogelio Martinez rogelio.martinez@vodafone.com

^{*} Other operators also form part of the RCS Project Team



Interoperability Implementation Options RCS Specification IOT & Implementation Contacts Example Lists of Supplier Contacts

Project Overview

Example Lists of Supplier Contacts

RCS Specification

Example suppliers of Standard decomposed IMS solution

Supplier Name	Contact	Email
Alcatel-Lucent	Thomas Picard	thomas.picard@alcatel-lucent.com
Ericsson	Hans Ovesen Lennart Landersten	hans.ovesen@ericsson.com lennart.landersten@ericsson.com
Huawei	Milan Patel	milan.patel@huawei.com
Nokia Siemens Networks	Jorma Jaakkola Christoph Aktas	moreabout.nsnrcs@nsn.com christoph.aktas@nsn.com
ZTE	She Kun	she.kun@zte.com.cn

RCS Overview

Example suppliers of RCS application server

Supplier Name	Contact	Email
Acision	Marijn Kuijpers	marijn.kuijpers@acision.com
Interop Technologies	Bipin Patel	bipin.patel@interoptechnologies.com
Mavenir	Maryvonne Tubb	mtubb@mavenir.com
Nable Communications	Kang Seong Heon	shkang@nablecomm.com
NewPace	Mike Flynn	mike.flynn@newpace.com
WIT Software	Paulo Glórias	paulo glorias@wit-software.com

Example suppliers of RCS Hosted Solutions

Contact, Role

The Business Opportunity

Supplier Name

Acision	Pieter Keijzer, Business Development Manager	pieter.keijzer@acision.com
Acme Packet	Kevin Mitchell, Director, Service Provider Marketing	kmitchell@acmepacket.com
BICS	Luc Vidal-Madjar, Strategy and Business Development Manager	luc.vidal-madjar@bics.com
Broadsoft	Curtis Hartmann, Sr. Director Product Management	chartmann@broadsoft.com
Crocodile	John Parr, Managing Director	john.parr@crocodile-rcs.com
ricsson	Scott Wales, Sales Director	scott.w.wales@ericsson.com
komi LLC	Jukka Vaisanen	jukka.vaisanen@exomi.com
enband	Rick Gaulin, Sr. Account Executive	rick.gaulin@genband.com
uawei	Qiang Xiao, Sr. Product Manager	shawn.xiaoqiang@huawei.com
finite Convergence	Tom Hart, Systems Engineer	tom.hart@infinite.com
terop Technologies	Bipin Patel	bipin.patel@interoptechnologies.com
be	Jason Choy, SVP EMEA	jason@jibemobile.com
avenir	James Davey, Account Manager	jim.davey@mavenir.com
eusoft	Jukka Marjomaa, Sales Director	jukka.marjomaa@neusoft.com
ewpace	Mike Flynn, Director Business Development	mike.flynn@newpace.com
oen Mind	Lorraine Fahy, Commercial Manager	lorraine.fahy@openmindnetworks.com
AP	Michael Van Venn, Business Manager IPX SAP Mobile Services	Michael.van.veen@sap.com
olaiemes	Jose M Recio, Co-Founder	recio@solaiemes.com
niverse	Etienne Chassat, Account Manager	etienne.chassat@syniverse.com
ata	John Landau, SVP Global Managed Services	john.landau@tatacommunications.com
'IT	Paulo Glórias, Director Business Development	paulo.glorias@wit-software.com
ZTE	Yang Jiaoping, Project Manager	yang.jiaoping@zte.com.cn

Technical Evaluation

<u>Click here</u> for the latest news on our Partner Ecosystem <u>Click here</u> for the latest news on Accreditation status



Key Contacts

RCS Overview

Key Contacts

Contact	Role, Organisation	Email
Kobus Smit	Project Chair, Deutsche Telekom	kobus.smit@telekom.de
Martin Soehn	Deutsche Telekom	martin.soehn@telekom.de
Alex Nourouzi	Orange	alex.nourouzi@orange-ftgroup.com
Thibaud Mienville	Orange	thibaud.mienville@orange-ftgroup.com
Antonella Napolitano	Telecom Italia	antonia.napolitano@telecomitalia.it
Javier Arenzana Arias	Telefonica	javier.arenzanaarias@telefonica.es
Juan Jose Lozano	Telefonica	juanjose.lozanolozano@telefonica.es
Phil Carter	Vodafone	phillip.carter@vodafone.com
Enrique Marti	Vodafone	enrique.marti@vodafone.com
Wooyong Choi	SK Telecom	wy.choi@sk.com
Matt Bailey	AT&T	mb0725@att.com
Richard Phipps	Verizon	Richard.Phipps@VerizonWireless.com
Graham Trickey	Senior Director, GSMA	gtrickey@gsma.com
Tessa Allum	Programme Director, GSMA	tallum@gsma.com
Henry Bowes	Programme Administrator, GSMA	hbowes@gsma.com
Oscar Gallego	Subject Matter Expert - Global Specification and Implementation , Vodafone	oscar.gallego@vodafone.com
Jerry Shih	Subject Matter Expert - Global Specification, AT&T	js9053@att.com
Thomas Welzel	Subject Matter Expert - Product, Deutsche Telekom	thomas.welzel@telekom.de
Attilio Zani	Subject Matter Expert – Strategic Engagement, GSMA	azani@gsma.com
Bob Lovett	Subject Matter Expert - Marketing, GSMA	blovett@gsma.com

