



Brands see potential in RBM



Rich Communication Services:

A Look at Next-Gen SMS and Its Implications
For Marketers and Consumers



Before (SMS)



After (RCS)

- High consumer appetite for messaging
- Low usage rates and penetration of marketing apps
- Marketer interest in conversational commerce



What are the possible constraints to achieving success?

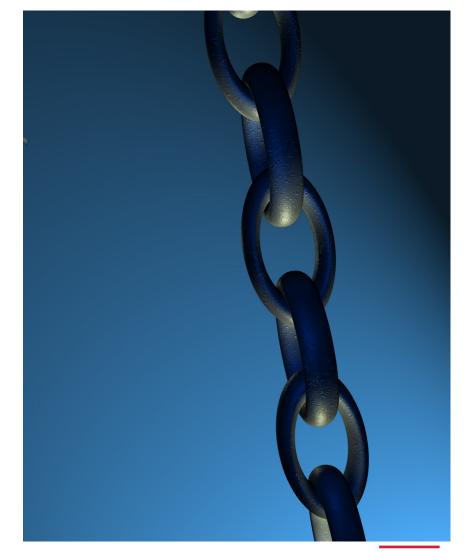
Burdensome processes

- Account sign up
- Dealing with registry
- Vetting
- Approval/review

Carrier fragmentation in a region

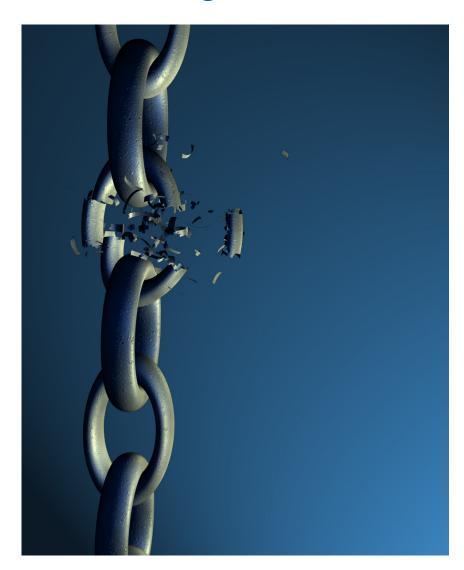
Managing UX through different technologies

Slow innovation of new services





Unleashing the Potential of RCS Business Messaging



Unified market place for brands, aggregators and developers

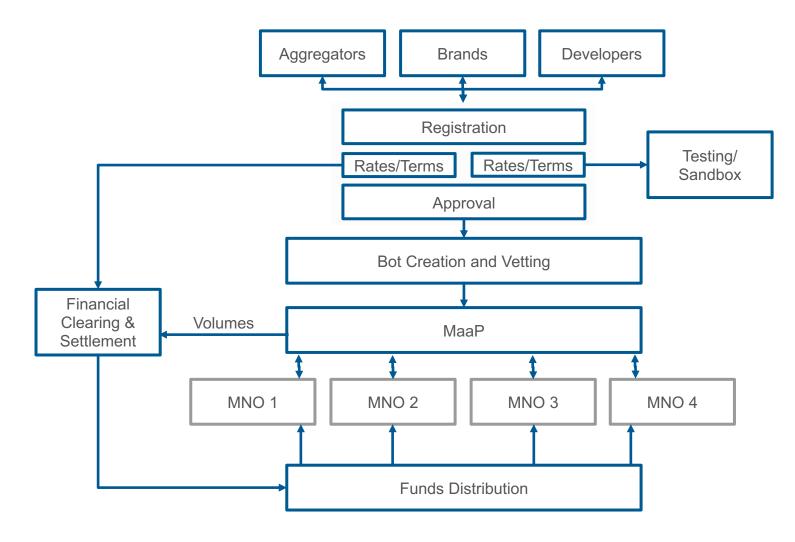
- One stop shopping to access ecosystem
- Streamlined business processes
- Multi-carrier reach in a region
- Tools to manage user experience
- Hub of innovation



The Mavenir–Syniverse Solution

RCS Business Messaging as a Service

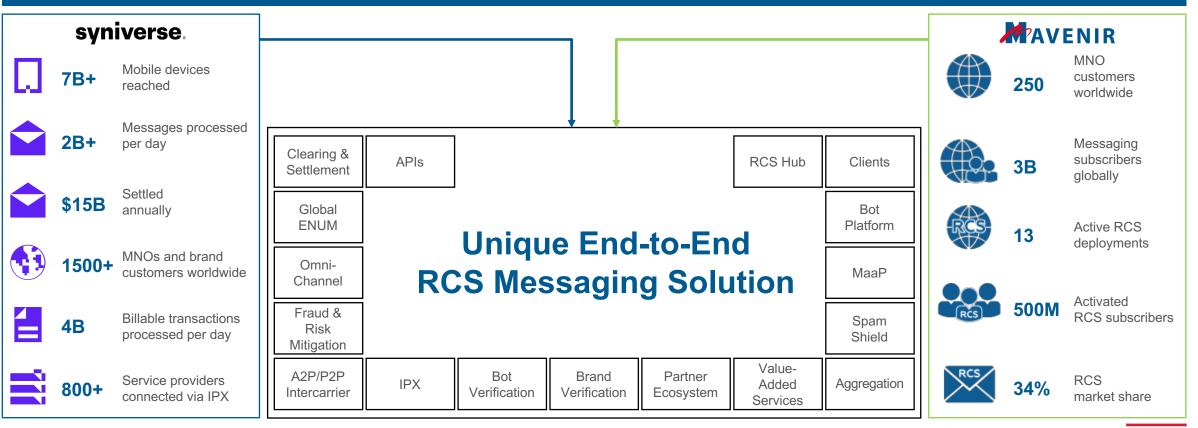
- Single store front
- Streamlined business processes
 - Account management
 - Bot creating & onboarding
 - Vetting / approvals
 - Rates / terms
- Carrier RCS channel enablement
 - Flexible connectivity to carrier
 - Host P2P
- UX management
 - SMS, UP 1.0, UP 2.0
 - Testing/sandbox
- Financial clearing & settlement
- Place to innovate





The Syniverse–Mavenir Partnership

Syniverse and Mavenir have joined forces to offer an end-to-end unique cloud-based fully-managed RCS solution for operators to deliver both RCS P2P and A2P





THANK YOU



