



# Mobile Connect Summit Singapore

21 & 22 November 2017

Suntec Exhibition & Convention Centre, Suntec City

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# Emerging trends and disruptive technologies in digital identity

**Jaikishan Rajaraman**

Global Head of Technology, GSMA



# A global, standardised authentication, identity and attributes service framework

## Authentication

Simple and globally ubiquitous **log-in**



## Authorisation

User **authorisation** of SP requests



## Identity

Provision of user **identity**



## Attributes

Insights about the user, device or transaction



Helping users manage their identity across their **digital footprint**

# Authentication

Simple and secure user authentication on a global scale



**AUTHENTICATION  
REQUESTED**






**USER  
CHALLENGED**



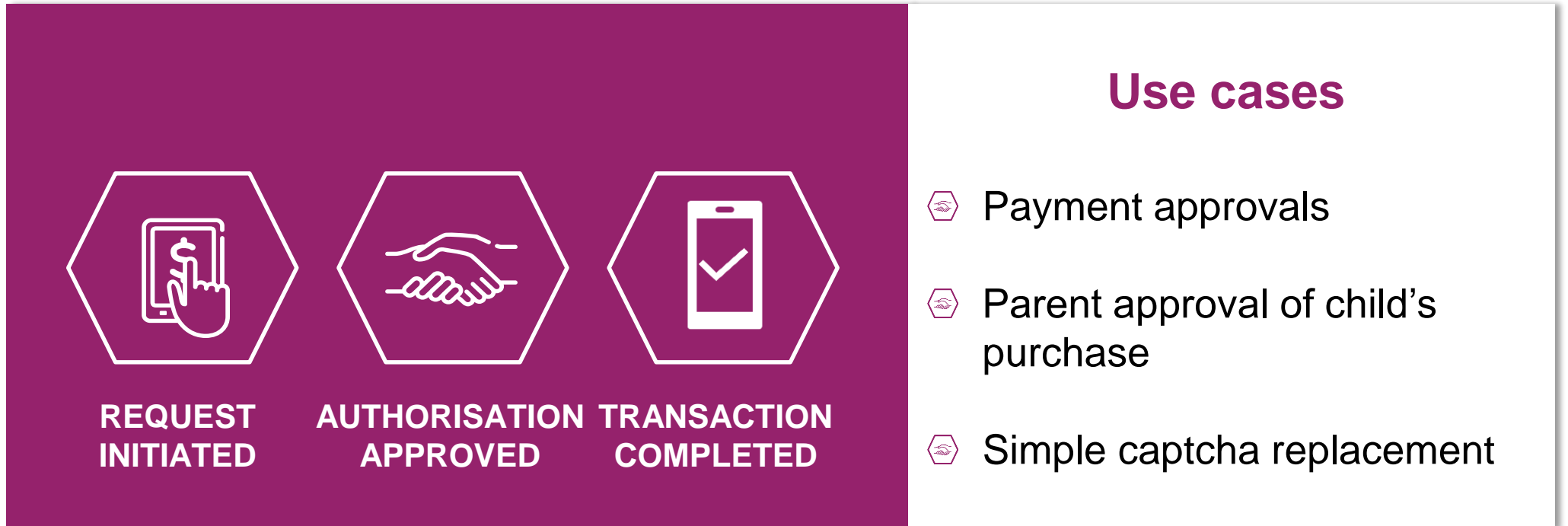
**ACCESS  
GRANTED**

## Use cases

-  Universal password-less login
-  Convenient 2-Factor authentication
-  Hard token replacement

# Authorisation

## Contextual & explicit approval through a mobile device



# Identity

## Verified personal data retrieval with user consent



IDENTITY  
REQUESTED






CONSENT  
ACQUIRED



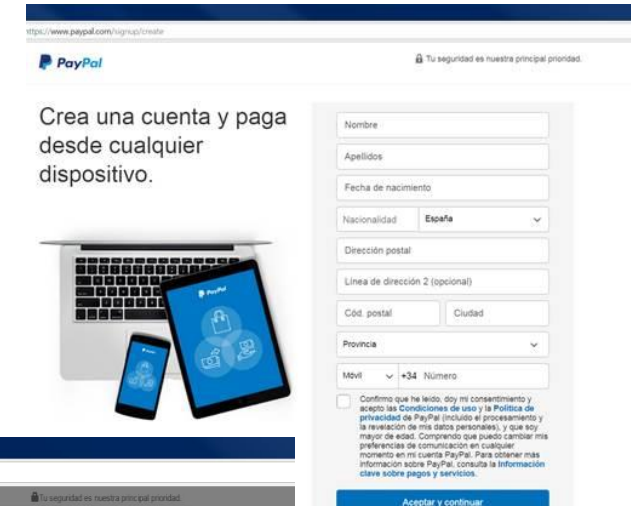
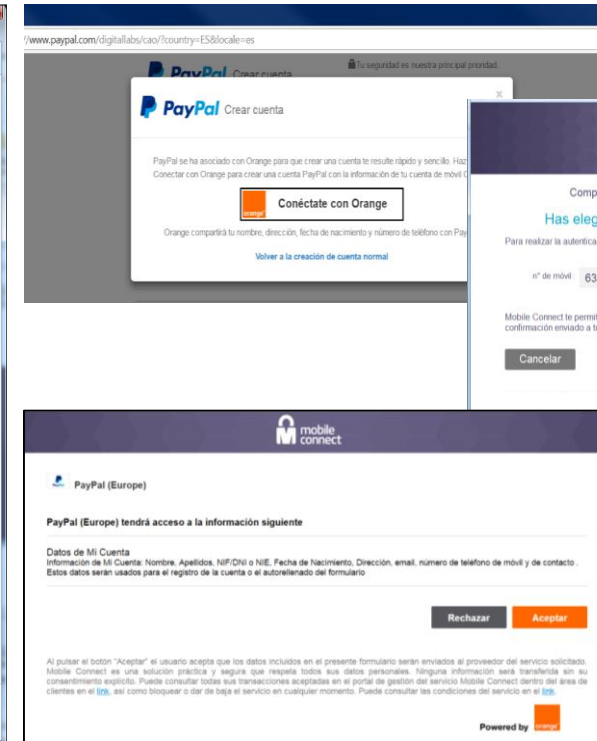
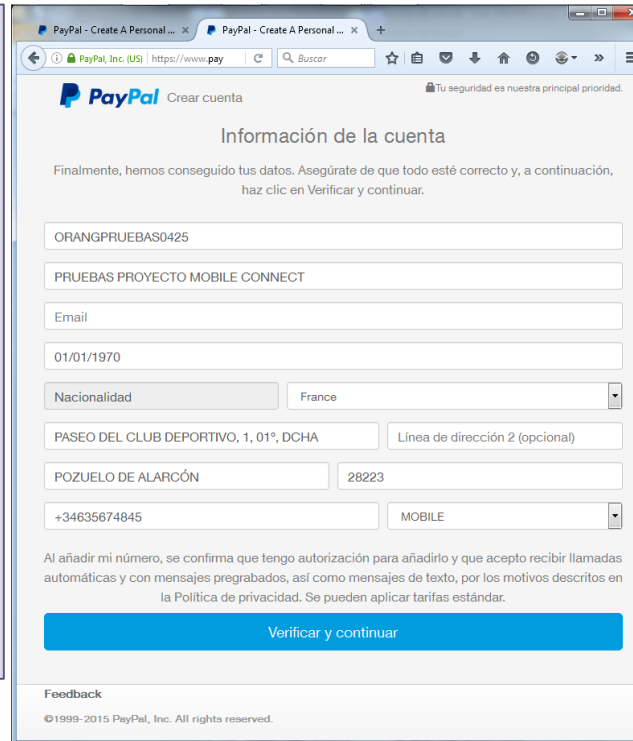
USER DATA  
SHARED

### Use cases

-  Provision of user's phone number
-  One click signup & guest checkout
-  Regulatory compliance ID checks

## Sign-up to use PayPal in France & Spain

- Create your Account with PayPal
- Select to connect with Orange
- Enter mobile number to authenticate
- Accept terms & conditions
- View and verify your details to make the transaction



## Attributes

# Mobile subscriber checks for ID verification & fraud mitigation



**INTELLIGENCE  
REQUESTED**






**NETWORK  
CHECK DONE**



**RESULTS  
SHARED**

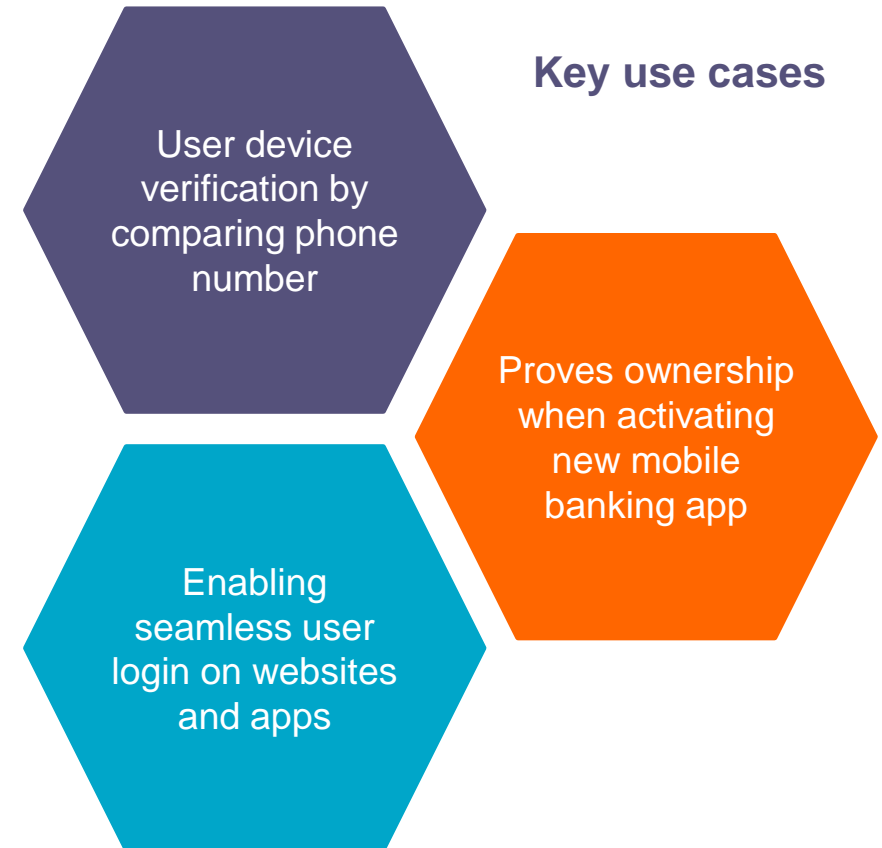
## Use cases

-  KYC information check
-  SIM swap fraud prevention
-  Seamless device verification



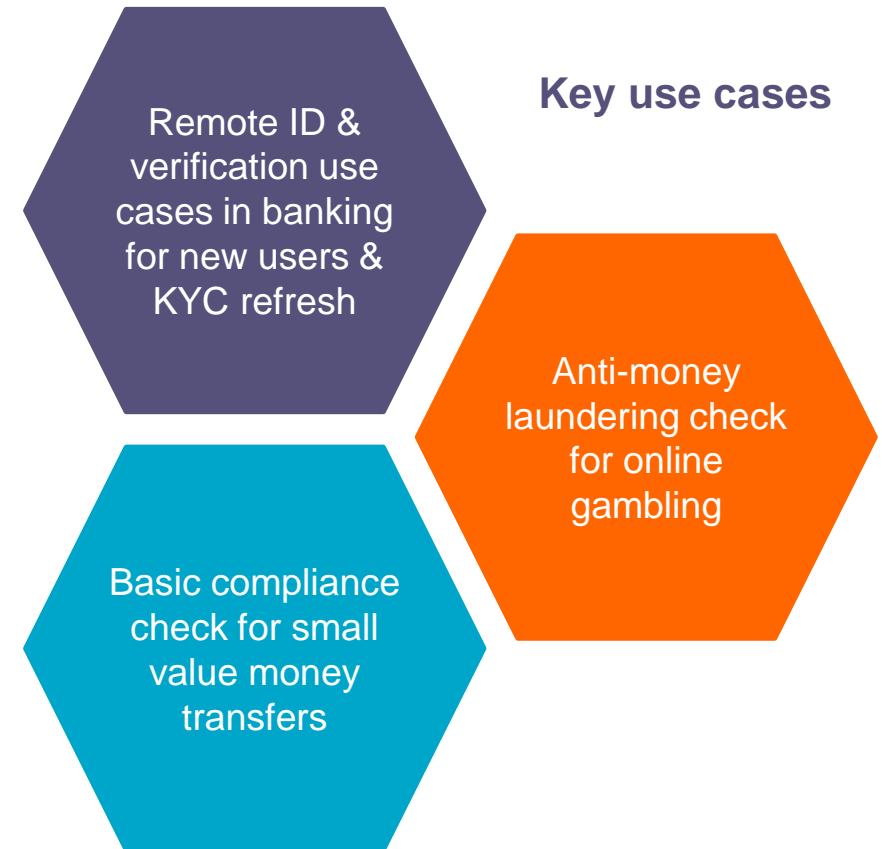
## Mobile Connect Verified MSISDN

- Seamless user device verification
- Service Provider receives the phone number associated with the mobile device accessing their online service
- Highly secure data from the network (cannot be spoofed by device malware)
- Works with devices whilst on mobile data network
- Supports invisible authentication experience when used with SP pre-stored phone number
- Single API from multiple operators globally



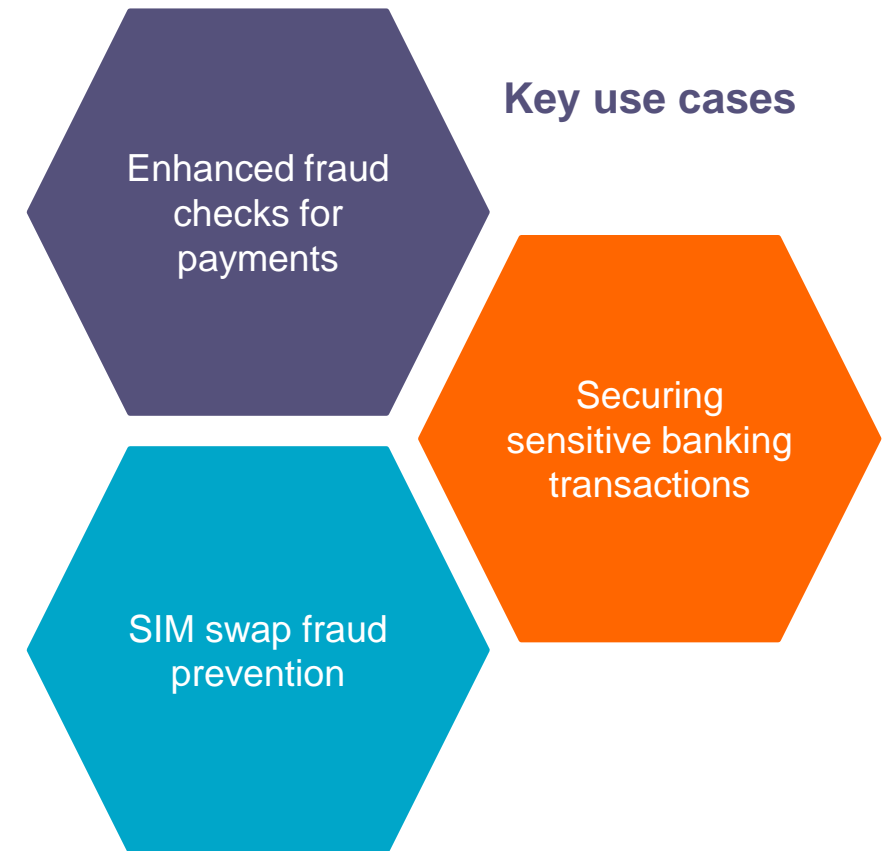
# Mobile Connect KYC Match

- Straightforward User ID verification
- Service Provider receives comparison of the user's name and address relative to the information held by the mobile operator
- Hashed data or plain text data matching options
- Flexible to support different consent models
- User interaction or background processing modes
- Single API from multiple operators globally



# Mobile Connect Account Takeover Protection (ATP)

- Helps spot fraud in online services that use the mobile phone for 2FA
- Service Provider receives information on the pairing between a user's mobile phone account and their device (i.e. last SIM change date and active call divert status)
- Verified data from the network (cannot be spoofed by device malware)
- Helps prevent SIM swap fraud
- Single API from multiple operators globally



# Attributes: KYC match (Fraud reduction) Bank Use case – to be launched in the UK

Customer adding a new beneficiary via his desktop.



Customer select preferred mobile number for contact



Automated Call is placed to customer, which plays an IVR.



User is provided a 6 digit number to enter it on their mobile keypad



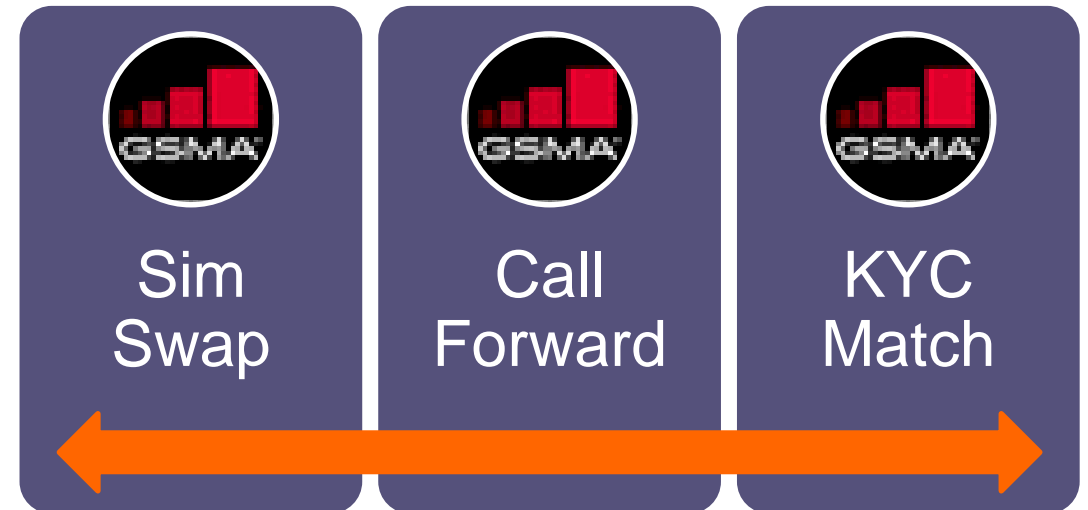
Transaction ends



Transaction processed on receipt of correct PIN

Once the Customer chooses a mobile number to be called, the system calls the Mobile Connect API and checks three elements.

Bank can enhance the check by having access to the location of the handset to ensure it corresponds with the location of the desktop.



# Selecting authenticators

## Pros

## Cons

### USSD



### SMS/URL



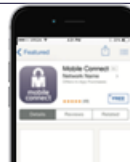
### SMS/OTP



### SIM Applet



### Smart Phone App



- Works on all phones
- Doesn't require data connections
- Secure channel

- No user input required
- Works consistently across enabled devices

- Works consistently across enabled devices
- Works on every single phone

- Super quick and secure (esp. for LoA3)

- Very smooth UX as eliminates call times and processes

- Requires user input
- Can take time loading
- Displays differently on different devices

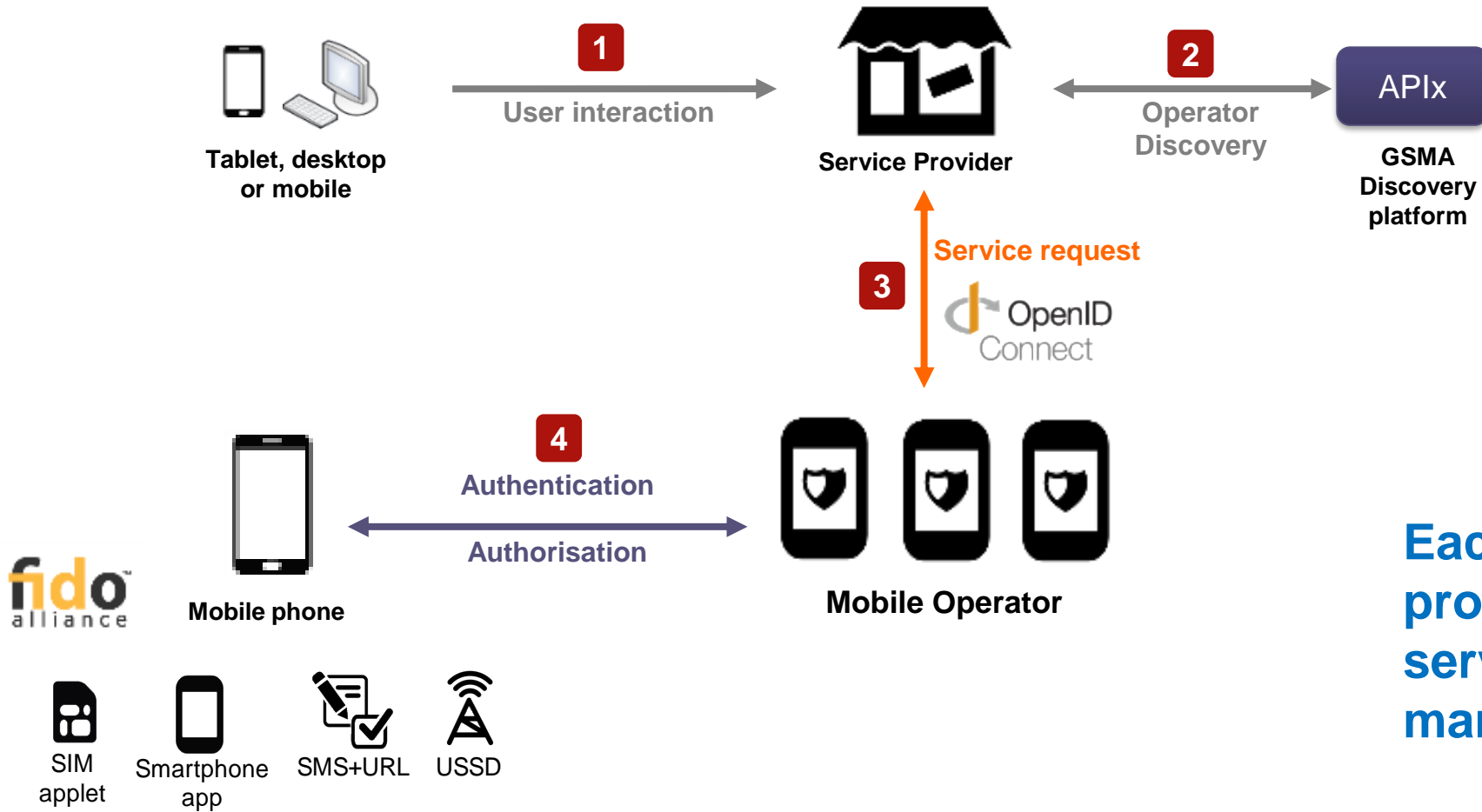
- Low security
- Requires data connection
- Data charge may discourage users

- Not secure
- OTP requires User Input
- 8 step process

- Limited text strings for UX display
- High investment to roll out

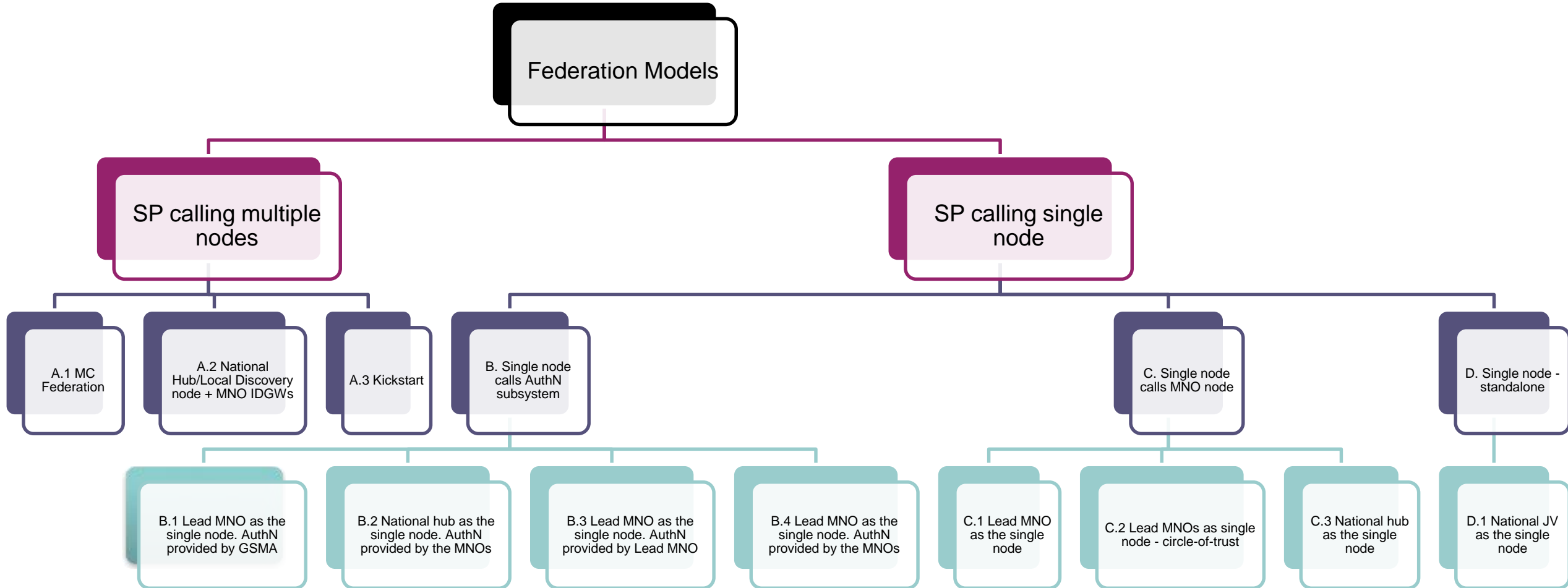
- Only available for smartphones

# Mobile Connect high level architecture



**Each MNO required to provide Mobile Connect services to deliver full market coverage**

# Mobile Connect Federation Models



# Next steps – Taking Mobile Connect to the market?



## Evaluate market opportunity

- Mobile Connect enables operators to provide authentication, authorisation, digital identity and attributes in digital services

## Define commercial strategy & business case

- Mobile Connect requires low capital investments and is a relatively easy deployment
- To succeed: scale fast and overcome industry fragmentation

## Deploy interoperable architecture

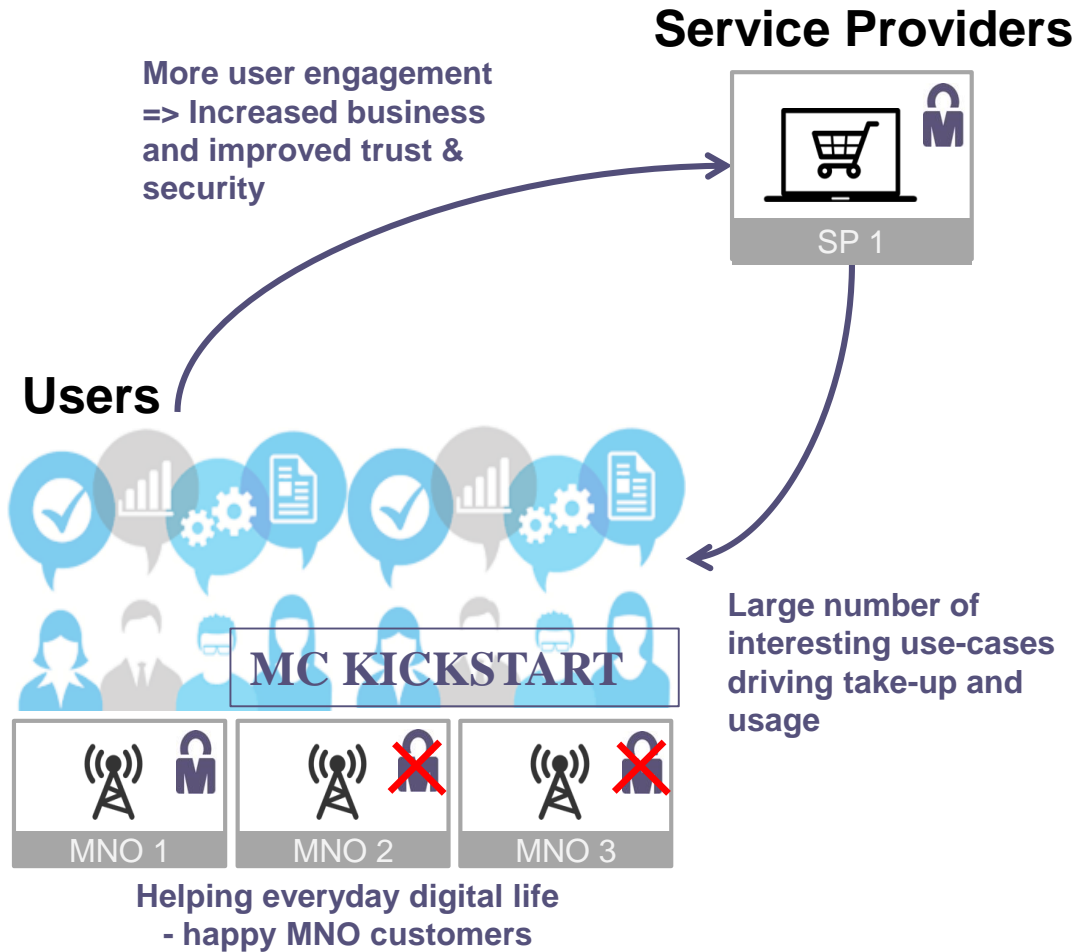
- Mobile Connect architecture's 3 key parts: Authentication mechanism; ID Gateway; Discovery service (API Exchange)

## Grow take up and usage

- To scale Mobile Connect, operators need to work on both increasing end user awareness and on deploying with external SPs



# GSMA Mobile Connect Kickstart: User coverage is key



- Service Providers (SPs) are operator-agnostic, and need ubiquity of access for their users
- If all operators are not ready at the same time, SPs are reluctant to deploy MC, leading to fewer services and therefore fewer active users
- GSMA Mobile Connect Kickstart allows operators to immediately have their customers be discoverable and hence be authenticated using MC – this provides a favourable SP proposition
- Examples: Digi (Malaysia), Telefonica (Colombia, Peru, Argentina)

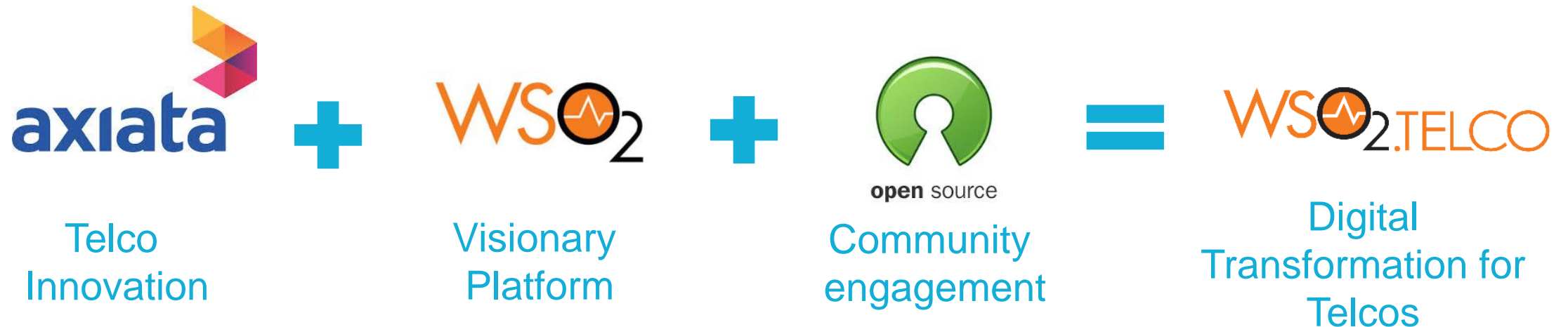
# WSO2.Telco

## Mobile Connect for Longtail APIs

Digital Enablement Powered by APIs for Telcos

# About WSO2.Telco

WSO2.Telco products enable Mobile Network Operators to leverage existing infrastructure, implement additional revenue streams and remain relevant in the digital age.



# Our Vision

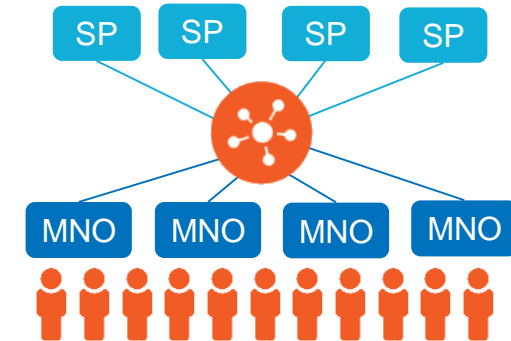
Shorter Product Release Cycle



1000s of Partnerships



Exponential Reach

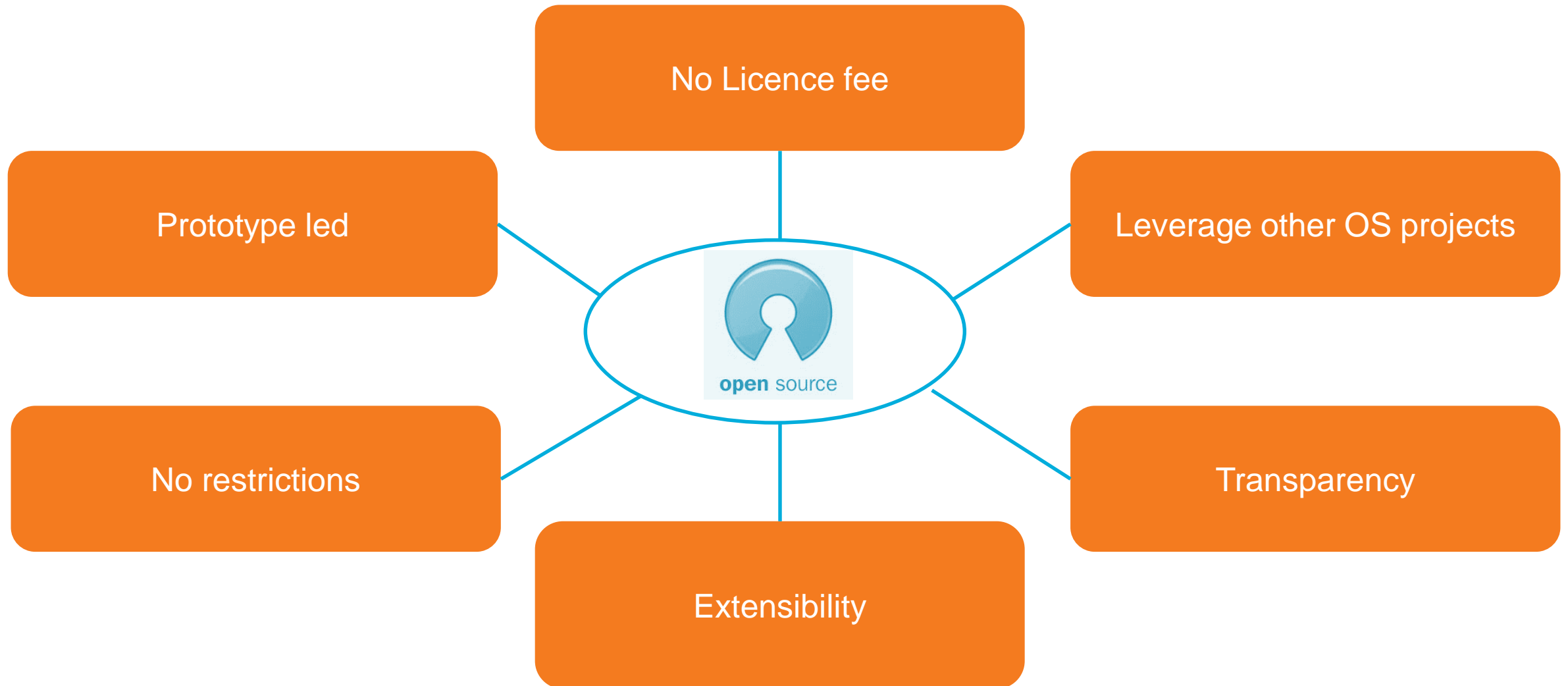


Optimize Operational Efficiency



New Revenue Through Innovation and Access

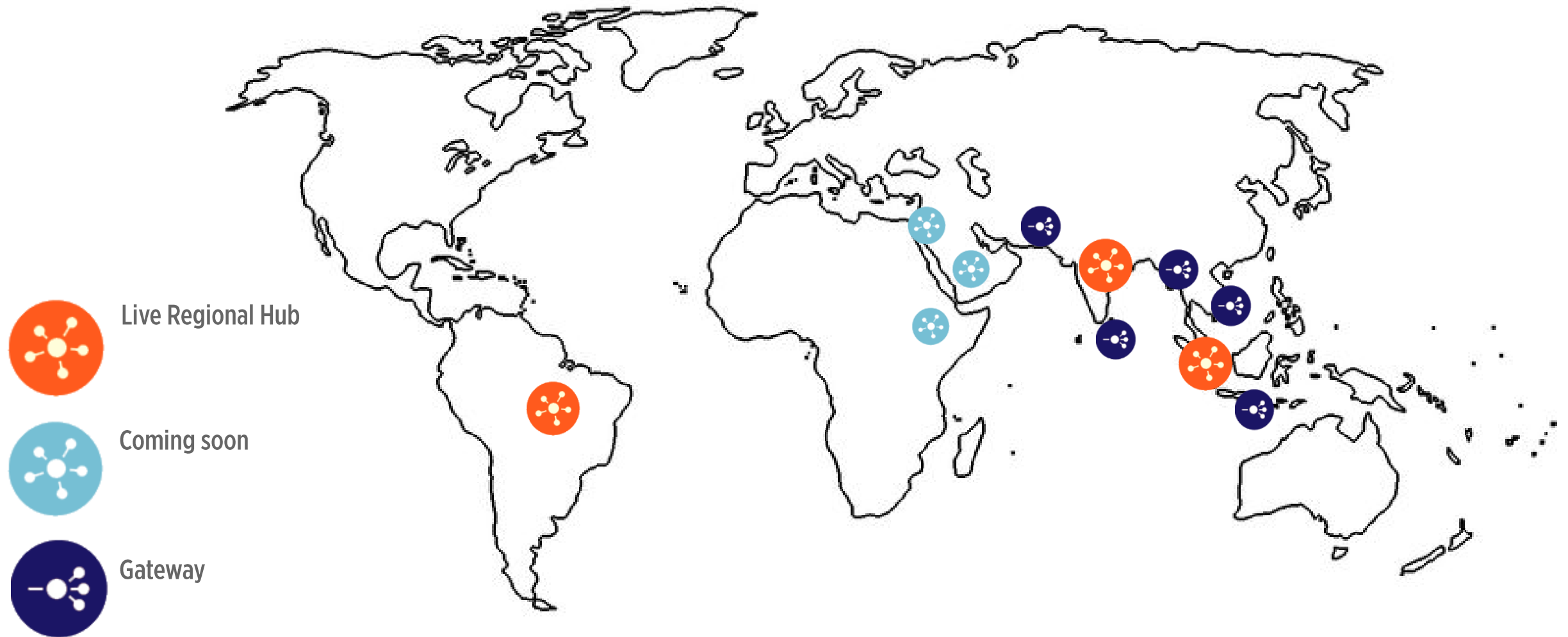
# Why Open Source?



Digital Enablement Platform

# KEY REFERENCE CASES

# Our Deployments



# Axiata Internal & External Enabler

320 M  
Subscribers

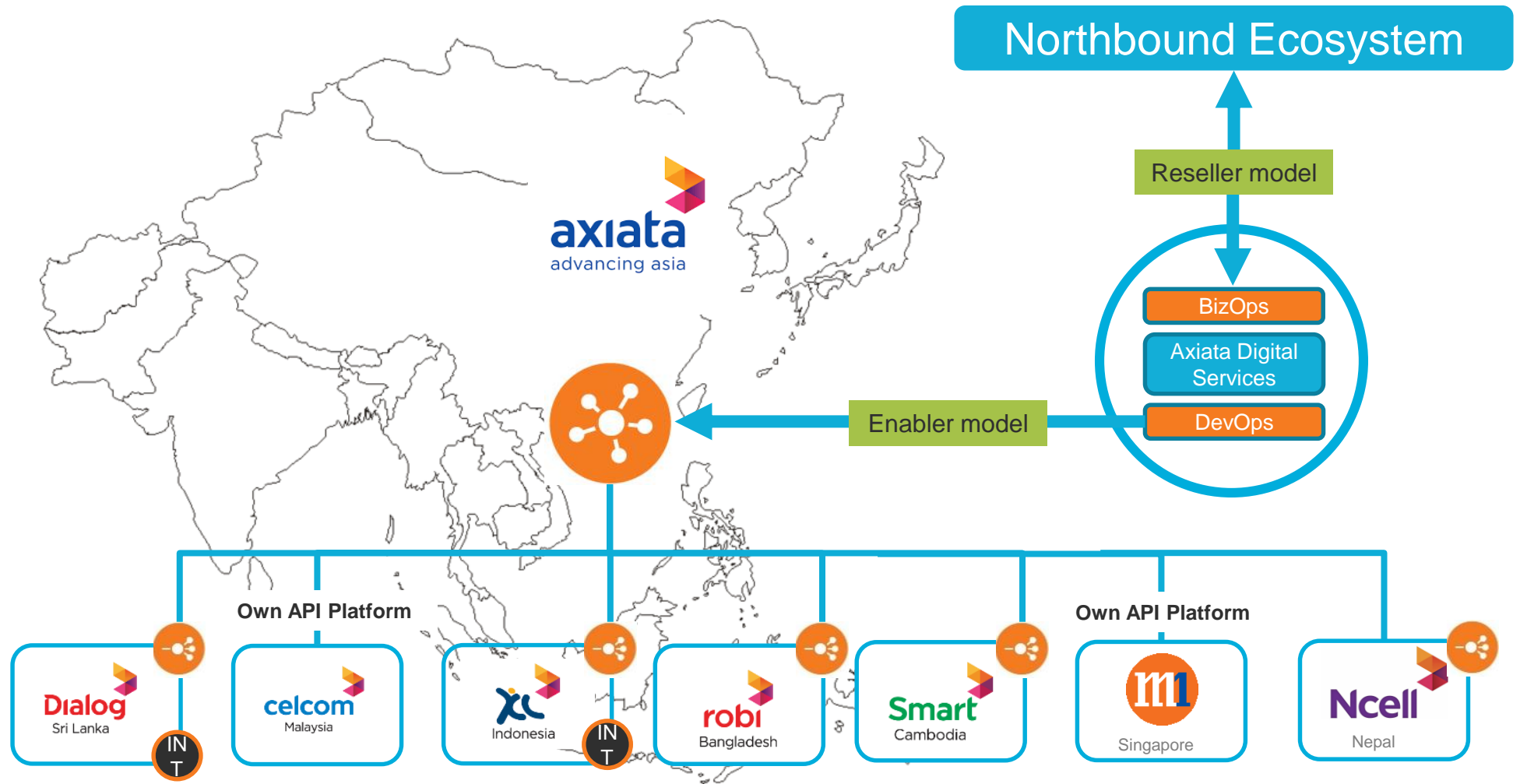
enterprises  
developers  
telcos  
Lets partner & innovate

1 Integration  
Single point of contact

Leverage our infrastructure

Connect to our customers

- Hub
- Gateway
- Internal GW





# TELCO SERVICE SUBSCRIPTION


# Why Consent Management?

- Unethical content subscription
  - High complaints
  - Fraudulent activities
- Regulatory concerns
- Privacy violations
- Service provider monitoring and tracking
- Complex Subscription engines

Telcos limited to trusted partners

# Traditional VAS Services

- SMS or USSD Based Service Subscription



Look up for a reason

## Skyaboveyou

Education




★★★★★

By RoshanHG

[f](#) [t](#) [g+](#)

### Description

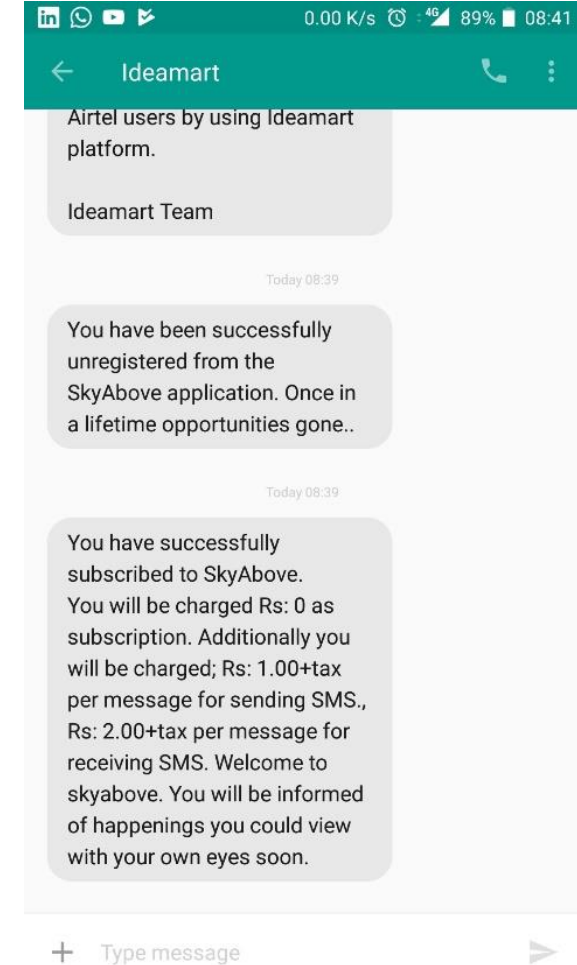
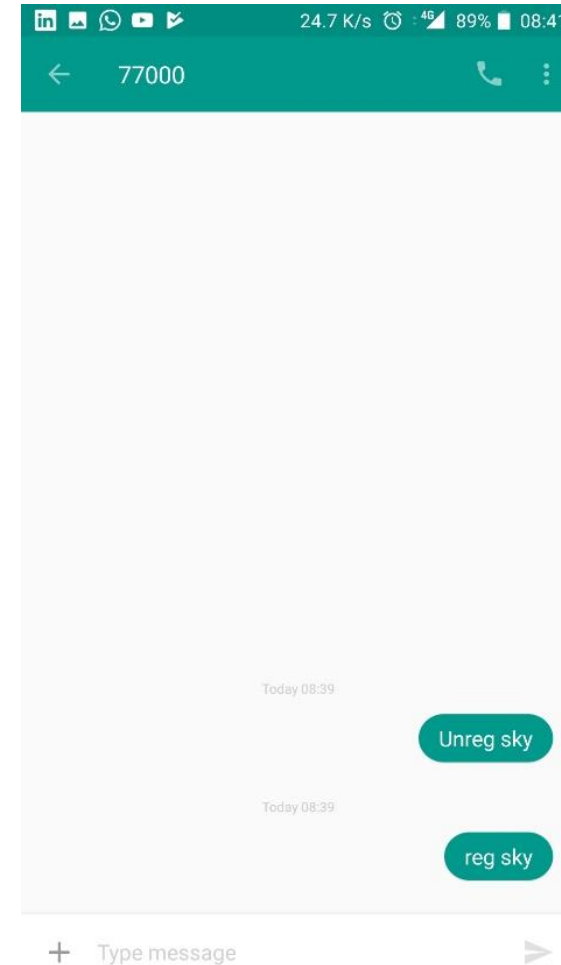
Get to know details of Astronomical Phenomena as Planets, Satellites, Comets, Iridium Flares and many more. Get the dates and times to look above you and experience as they happen.

### Instruction

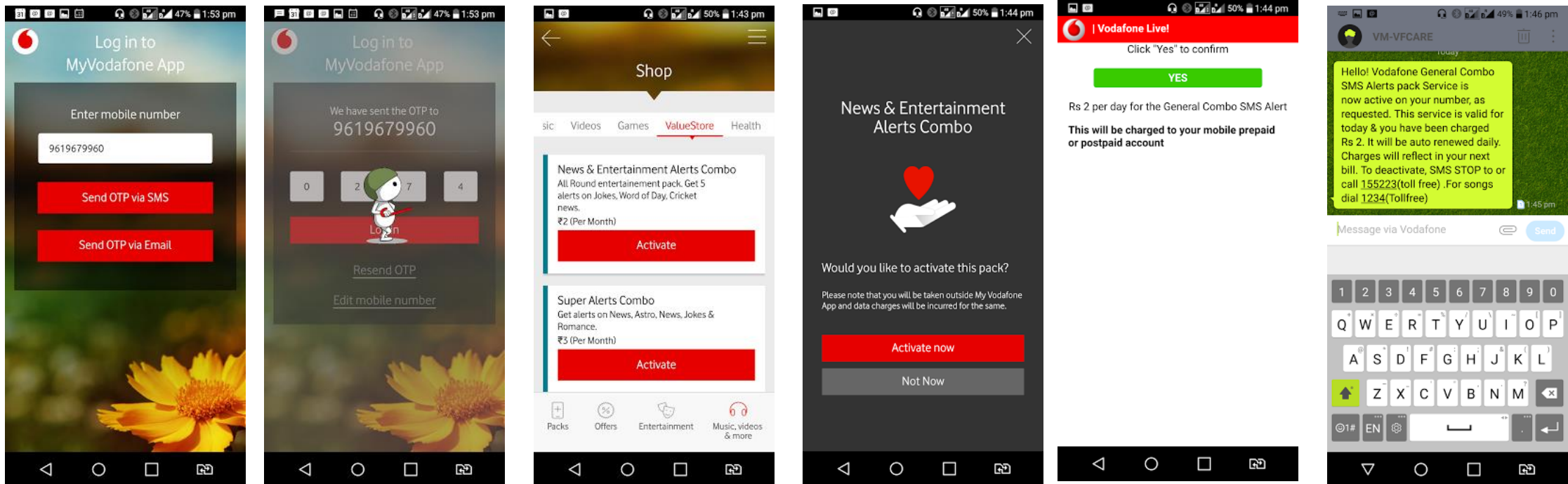
### Cost

Rs 1.00 + tax per SMS sent Rs 2.00 + tax per SMS received



# DoB Consent and Consent Gateways

- Smartphones and online portals





# VLC Media Player 2.2.6

By [VideoLAN.org](#) (Open Source)

User Rating ★★★★☆

Download 32 bit (29.52MB)

Advertisement

**START DOWNLOAD**

**3 Steps to Track Your Package**

1. Click 'Start Download'
2. Free Access - No Sign up!
3. Get Tracking Details

Advertisement

**START NOW**

**3 Steps to Track Your Package**

1. Click "Start Now"
2. Free Access - No Sign up!
3. Get Tracking Details

- Description
- Technical
- Change Log
- Comments

VLC Media Player is the most popular and robust multi format, free media player available. The open source media player was publically released in 2001 by non-profit organization VideoLAN Project. VLC Media Player quickly became very popular thanks to its versatile multi-format playback capabilities. It was aided by compatibility and codec issues which rendered competitor media players like QuickTime, Windows and Real Media Player useless to many popular video and music file formats. The easy, basic UI and huge array of customization options have enforced VLC Media Player's position at the top of the free media players.

Notify me when this program is updated

# Mobile Connect for Long Tail APIs– Our Approach



Choice of Authenticators



User Dashboard



Audit Trail



Mobile Connect Authorize Product



RFC 7662



API Management

# Why MC for Managing Consent

- Consistent view and complete control for customer
  - Traditional Services VAS services
  - Internet Services
  - Manage Service on an ongoing basis
- Complete Transparency for end users
- Consistent developer experience for service providers
  - Global Reach
- APIs for long tail developers
  - Minimum risk and highest security
  - Ensure audit trail and

# PLEASE CONTACT US

Our Contact details	
Technical	
<ul style="list-style-type: none"><li>▪ Gaya Dahanayake</li><li>▪ E: <a href="mailto:gaya@wso2telco.com">gaya@wso2telco.com</a></li><li>▪ M: +94772565151</li></ul>	
Commercial	
<ul style="list-style-type: none"><li>▪ Mirantha Perera</li><li>▪ <a href="mailto:mirantha@wso2telco.com">mirantha@wso2telco.com</a></li><li>▪ +94777571026</li></ul>	<ul style="list-style-type: none"><li>▪ Liara Ibrahim</li><li>▪ <a href="mailto:liara@wso2telco.com">liara@wso2telco.com</a></li><li>▪ +94777123392</li></ul>
Support	
<ul style="list-style-type: none"><li>▪ Yumani Ranaweera</li><li>▪ E: <a href="mailto:yumani@wso2telco.com">yumani@wso2telco.com</a></li><li>▪ M: +94 777795242</li></ul>	

[www.wso2telco.com](http://www.wso2telco.com)

Email: [info@wso2telco.com](mailto:info@wso2telco.com)



**CLAYSTER**

**CLAYSTER**

**SOMETHING**

What does it mean to own

**SOMETHING**

What does it mean to own

**SOME** **THING**

**WHO?**

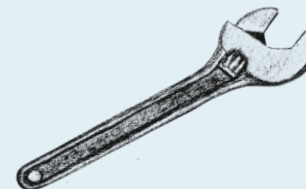
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**WHEN?**

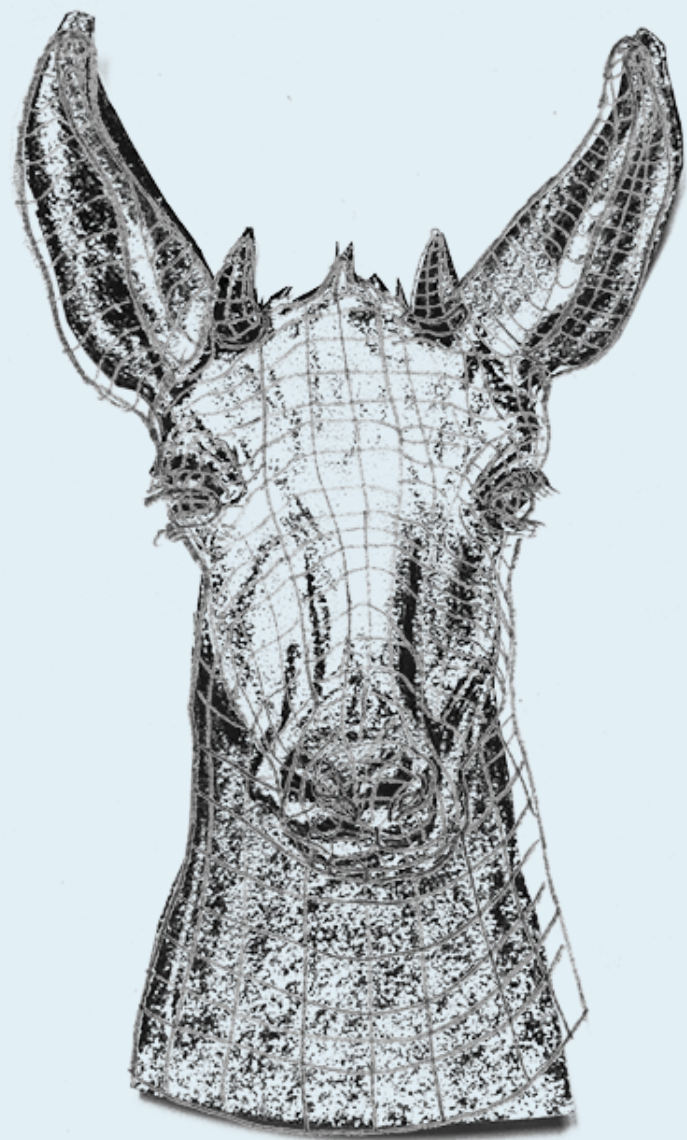
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**HOW?**

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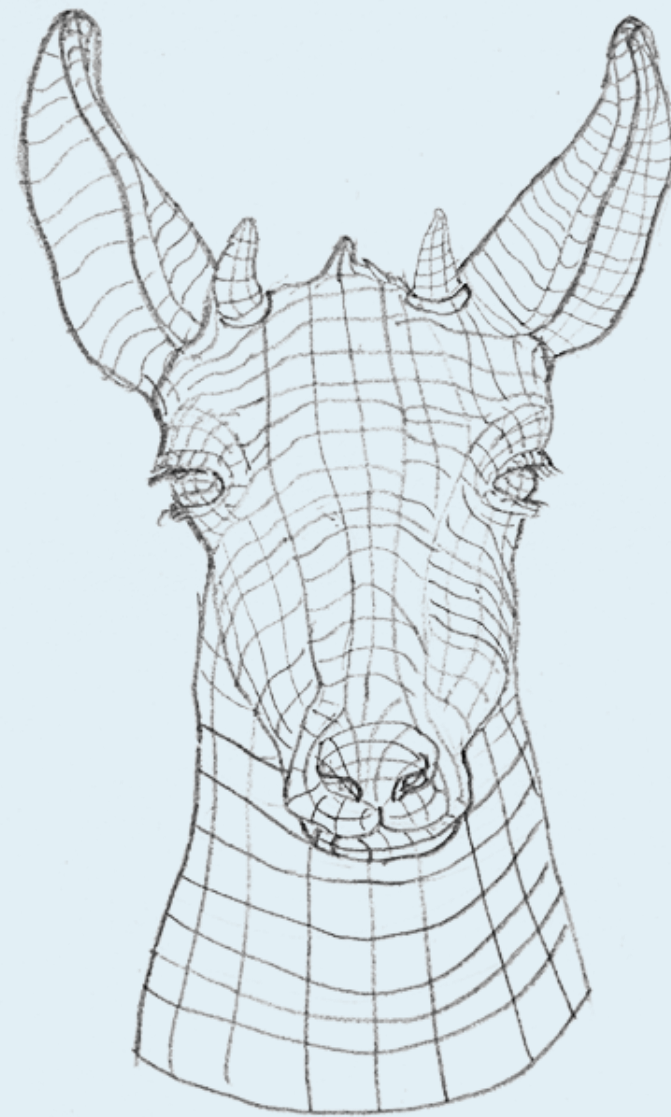






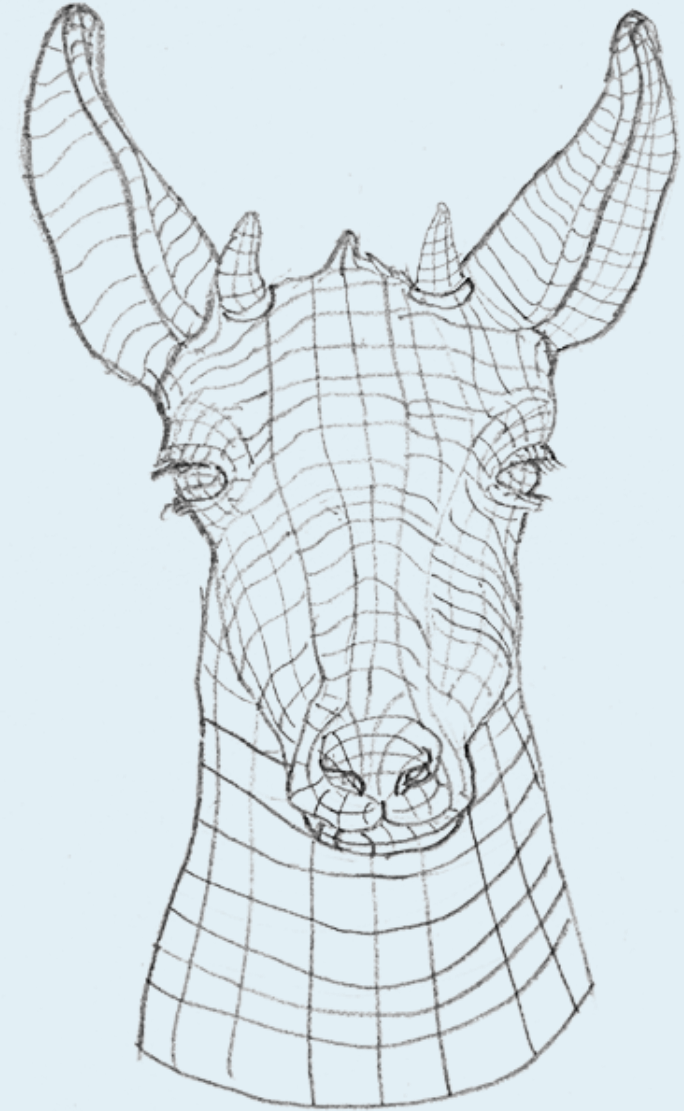


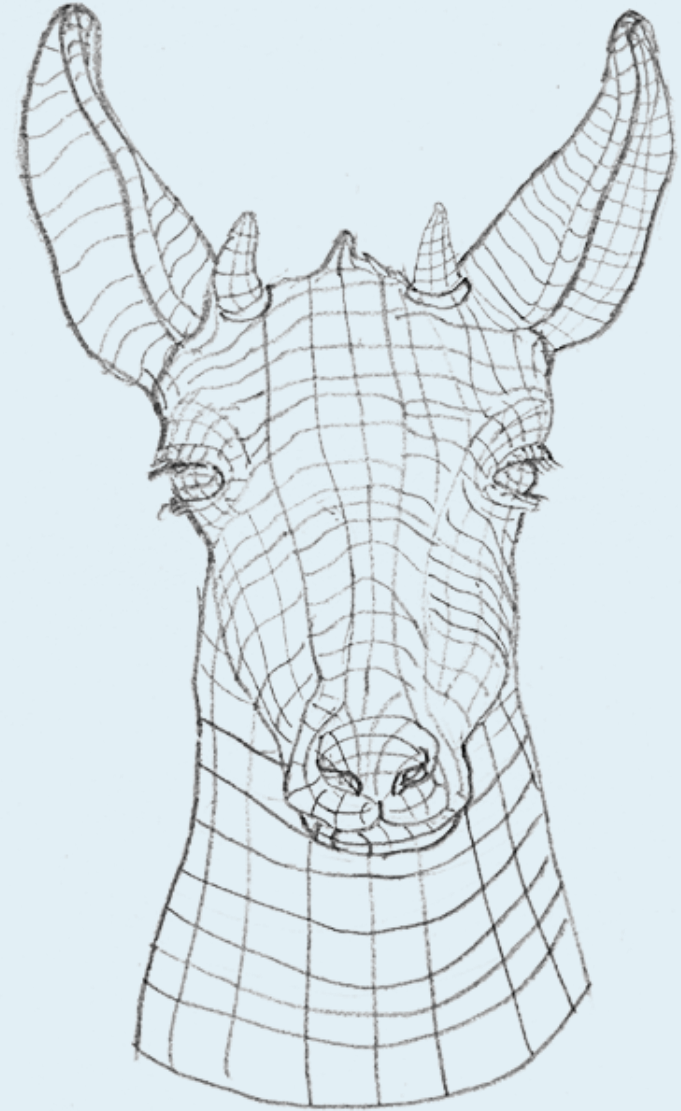
**LEGALLY**  
**DIGITAL**

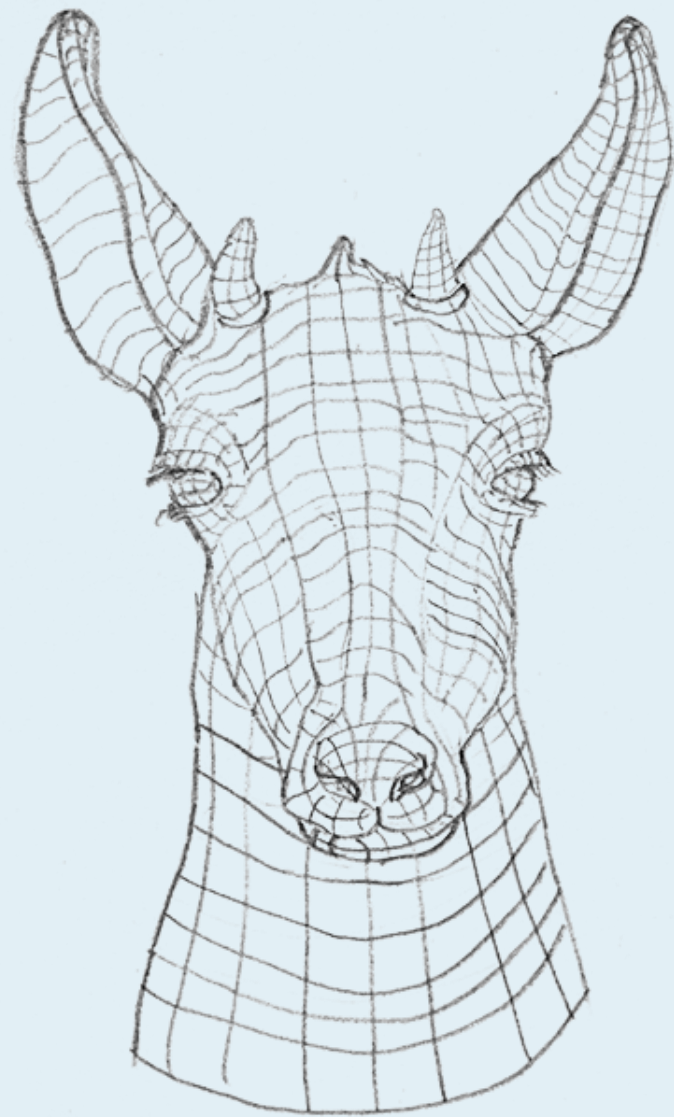




**TRUSTED**  
**IDENTITY**



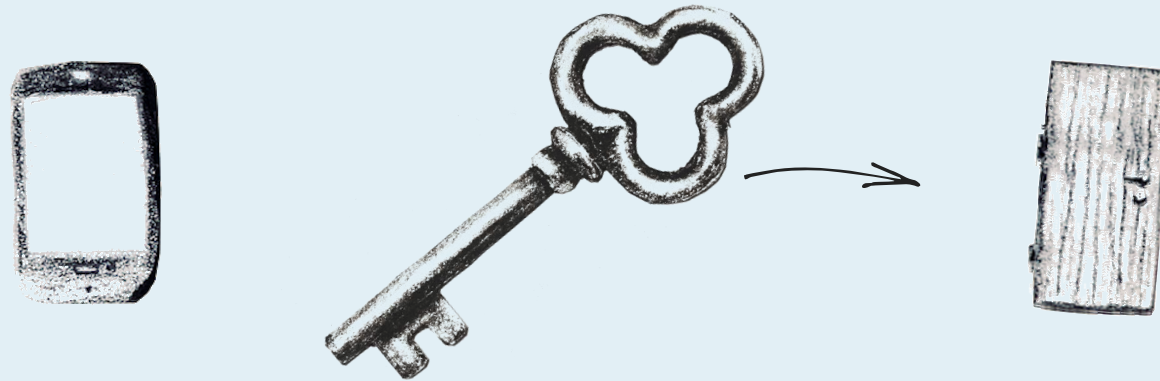




A person's hands are shown holding a lit sparkler. The sparkler is the central focus, with bright, golden sparks radiating upwards and outwards. The background is dark and out of focus, showing the person's hands and the lower part of their torso. The overall mood is celebratory and warm.

**CONNECT**

# SERVICES



# APPLICATIONS

**SERVICES**



**APPLICATIONS**



# EXPERIENCE



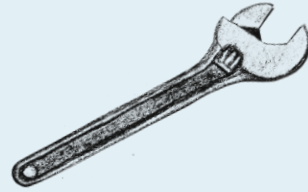
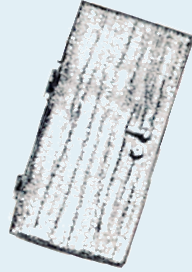
**HUMAN**



**CENTRIC**

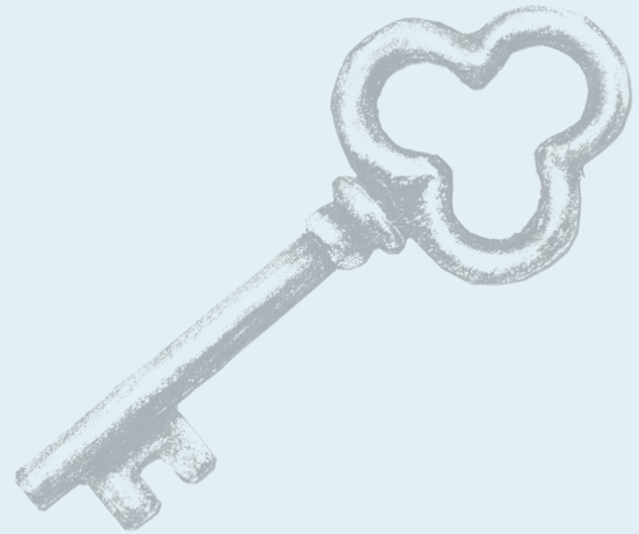
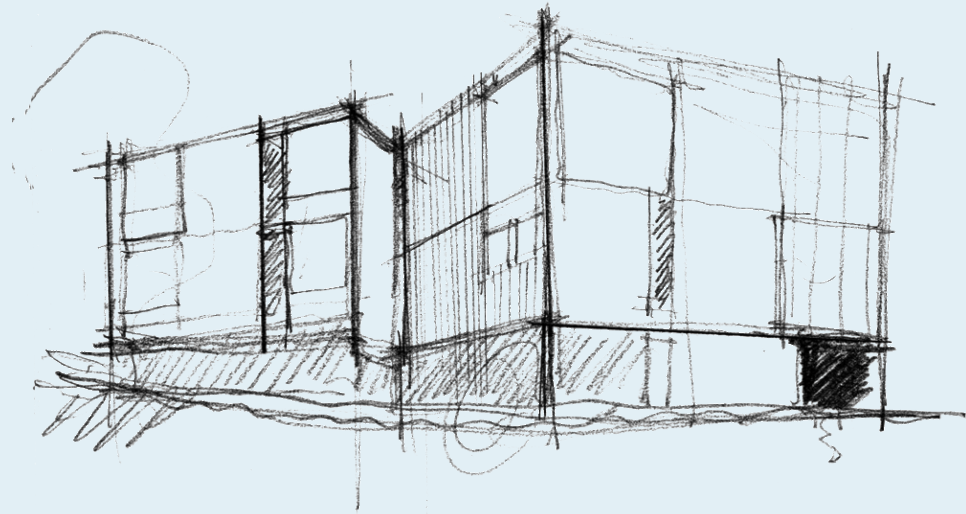


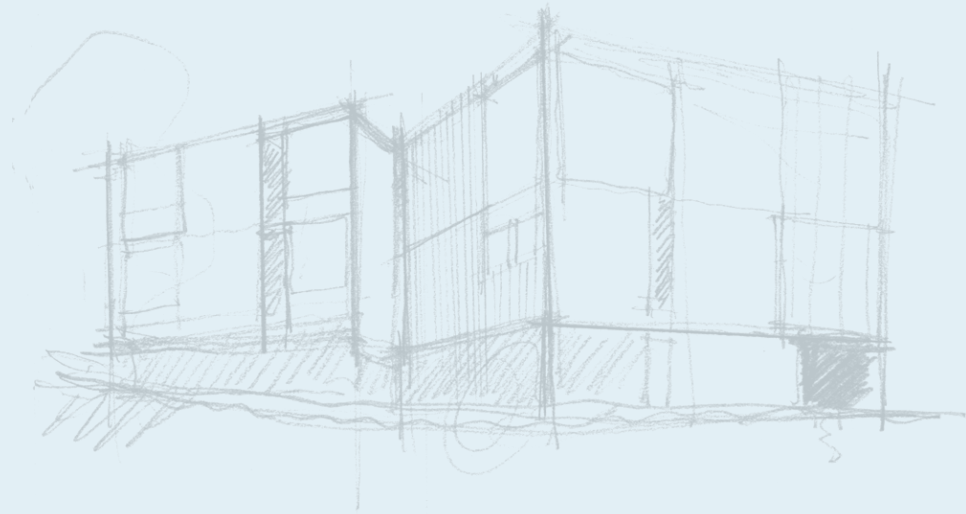
**WHO?**  
**WHEN?**  
**HOW?**

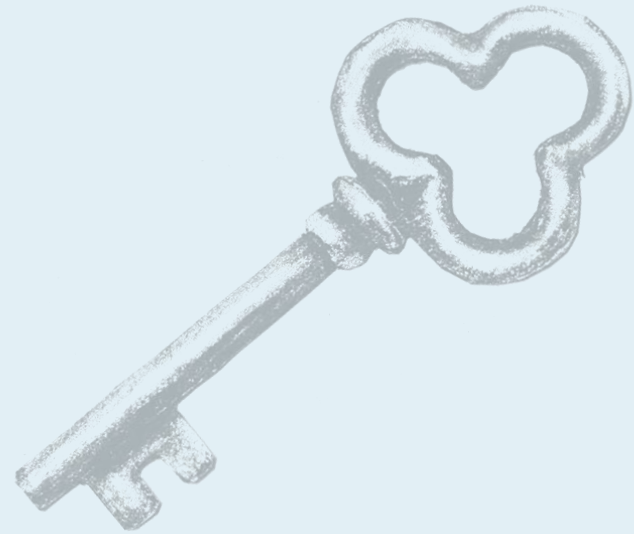
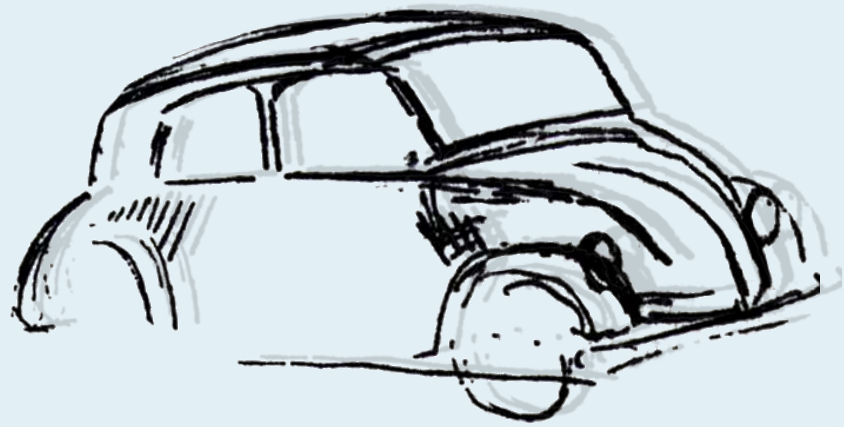


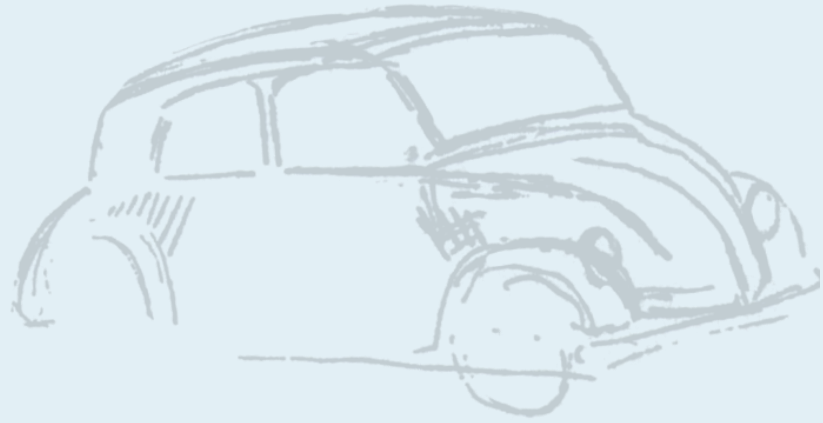
mobile connect











# OPERATORS OF THE FUTURE







# REINVENT CONNECTIVITY



# THE FUTURE UX OF AUTHENTICATION

Mobile Connect Summit, Singapore Nov 2017

*Markku Mehtälä, VP Authentication*

[www.insidesecond.com](http://www.insidesecond.com)

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Banks and payment system



Content distributors



Top IT companies



Major semiconductor companies



Protecting the solutions of the broadest range of customers: service providers, content distributors, security system integrators, device makers, semiconductor companies

# Mobile Connect and UX

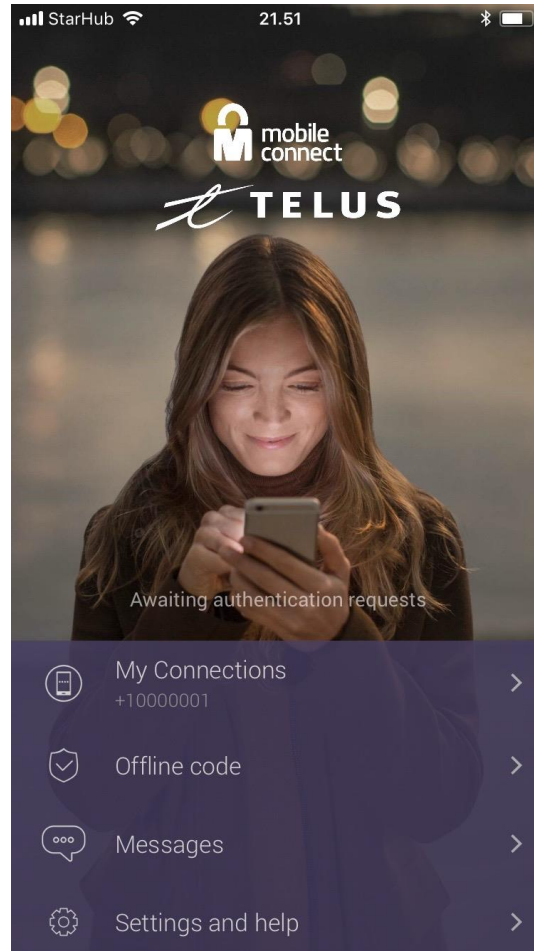


# Mobile Connect and UX



# Mobile Connect and UX

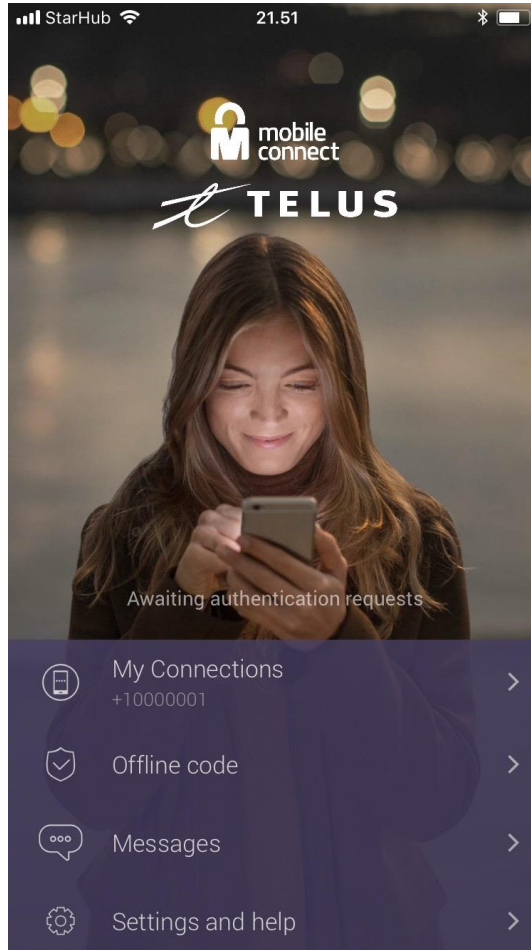
Consumers



Service Providers

# Mobile Connect and UX

## Consumers



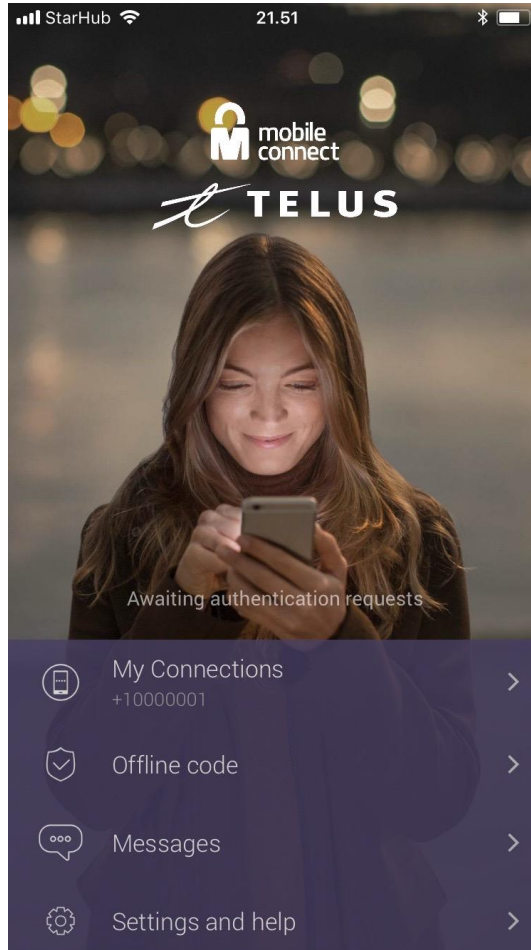
## Service Providers

- 1) Clarity
- 2) Service adoption
- 3) Biometrics
- 4) Additional utility



# Mobile Connect and UX

## Consumers

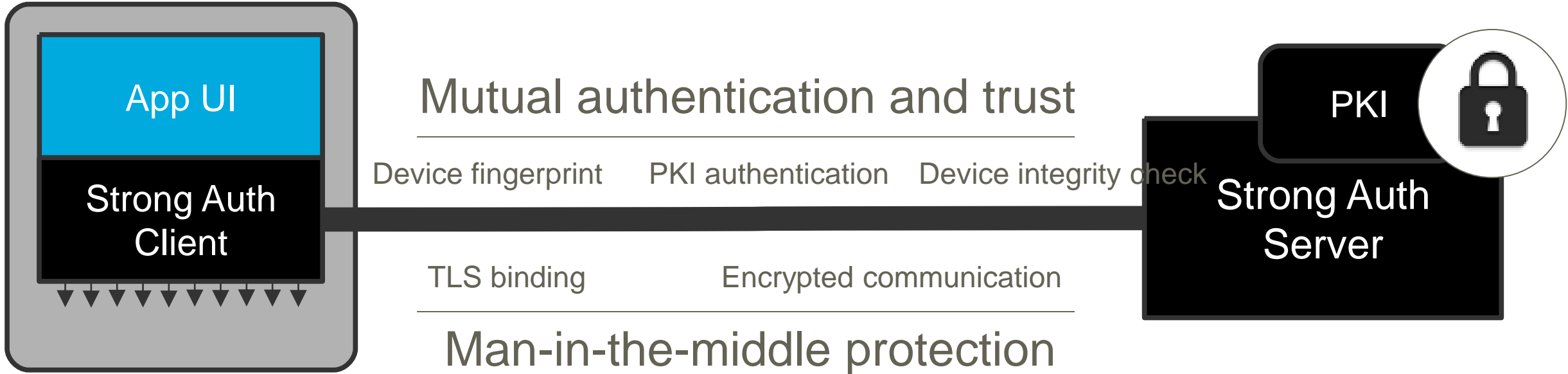


## Service Providers

- 1) Clarity
- 2) Service adoption
- 3) Biometrics
- 4) Additional utility

- 1) Clarity
- 2) Consumer adoption
- 3) Flexibility
- 4) Additional utility

# The future of Authentication UX is already here



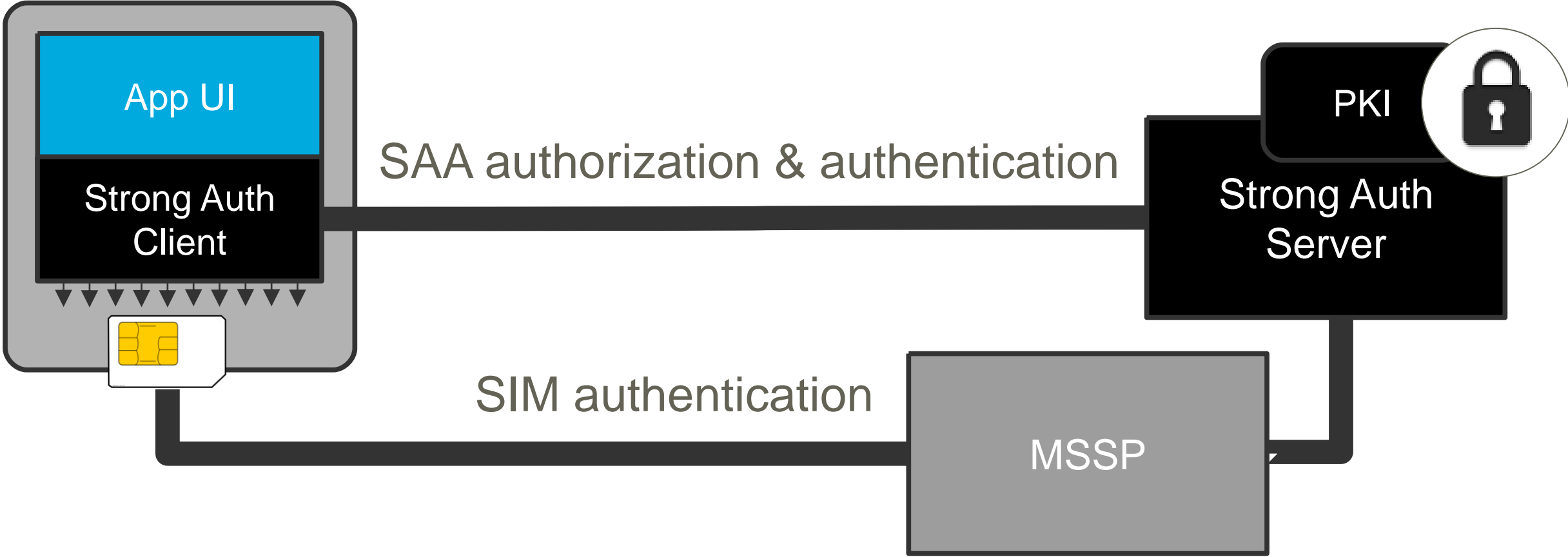
## Protection against malware & attacks

- OS / platform security
- PIN/FP/Face verification
- Local data encryption
- Device - data binding
- Jailbreak/root detection
- Whitebox / HW crypto (FIPS certified)
- Code obfuscation / tamper detection
- Mobile network binding
- SIM card binding
- (Opt) Trusted Execution Env integration

## Device & transaction verification

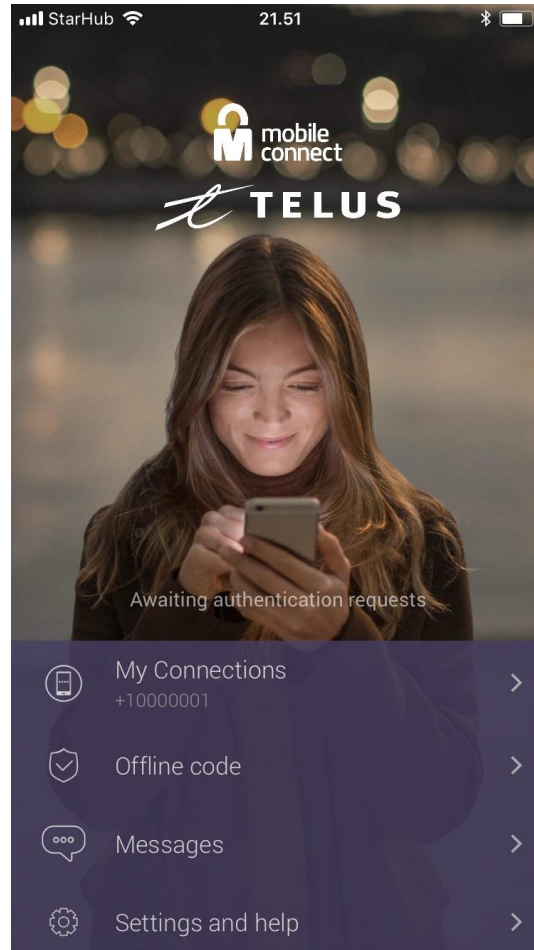
- Device revocation check
- Transaction integrity check
- Digital signature verification
- Collecting additional data for 3<sup>rd</sup> party fraud detection tools

# The future of Authentication UX is already here



# Additional value and utility to drive adoption and usage

## Consumers



## Service Providers

- 1) Service management
- 2) Trusted messages
- 3) Payments
- 4) Device protection

- 1) User data
- 2) Trusted messages
- 3) Payments (online)
- 4) Payments (contactless)

# Add value with UX and Smartphone App Authenticator

The slide features several decorative blue shapes with white network patterns. On the left, there is a circle at the top and a vertical rounded rectangle below it. In the center, there is a tall vertical rounded rectangle. On the right, there is another tall vertical rounded rectangle. All these shapes contain abstract network diagrams with nodes and connecting lines.

THANK YOU

[mmehtala@insidecure.com](mailto:mmehtala@insidecure.com)

# Digital ID for KYC based on DLT

ASTRI  
2017

# ASTRI: Powered by technology



Founded by the Hong Kong SAR Government



•1046/751 filed/granted under 24 IPC. Tech transfer 673 since 2009.



~500 R&D professionals pursuing innovation and excellence in applied science and technology – Over 28% have PhD and 50% have master degrees.



# ASTRI Initiatives

## Financial Technologies



ASTRI supports the development of FinTech in Hong Kong in three distinct workstreams: Cybersecurity, ...

## Intelligent Manufacturing



Intelligent Manufacturing is the development and implementation of artificial intelligence in produc ...

## Health Technologies



ASTRI's seeks to guide and facilitate the growth of Hong Kong's healthcare industry and its ecosyste ...

## Next Generation Network



ASTRI's Next Generation Network (NGN) Initiative develops new technological infrastructure and platf ...

## Smart City



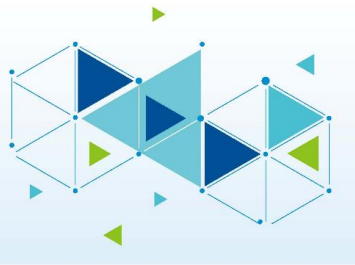
Information and Communication Technology (ICT) facilitates every aspect of the Smart City paradigm. ...



# ASTRI Blockchain Technology



Whitepaper On Distributed Ledger Technology  
11 Nov 2016



Commissioned by  
HONG KONG MONETARY AUTHORITY  
香港金融管理局

Whitepaper 2.0  
on Distributed Ledger Technology  
25 October 2017



HONG KONG MONETARY AUTHORITY  
香港金融管理局

White Paper on Distributed Ledger Technology  
commissioned by HKMA



HONG KONG MONETARY AUTHORITY  
香港金融管理局



## Blockchain POCs:

Property Valuation, Trade Finance, &  
Digital-ID

## Blockchain deployed Applications:

BoCHK, Insurance Start-up

## First Production-Grade Property Valuation Blockchain

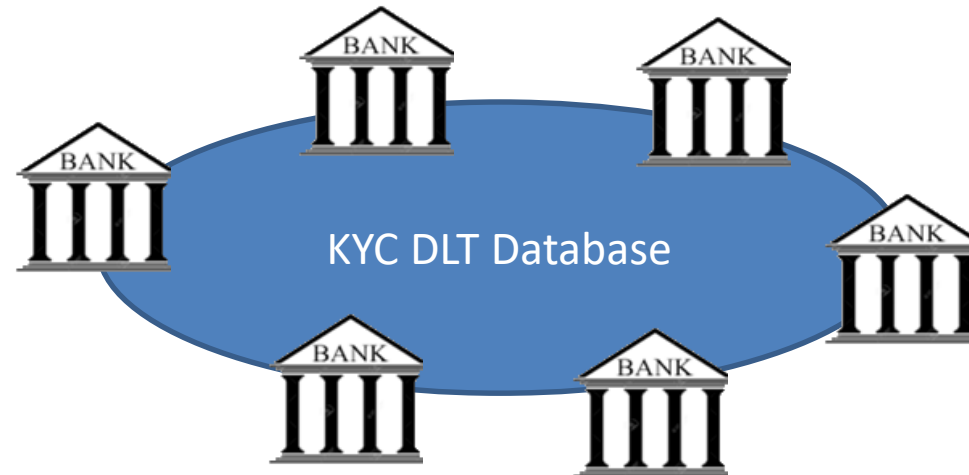


# Digital Identity for Banking: KYC



- For banking regulation compliance
- A process by which banks obtain client information
- Ensures banks' services are not misused
- Completed by the banks while opening accounts
- KYC information is periodically updated

# DLT Enabled KYC Information Sharing



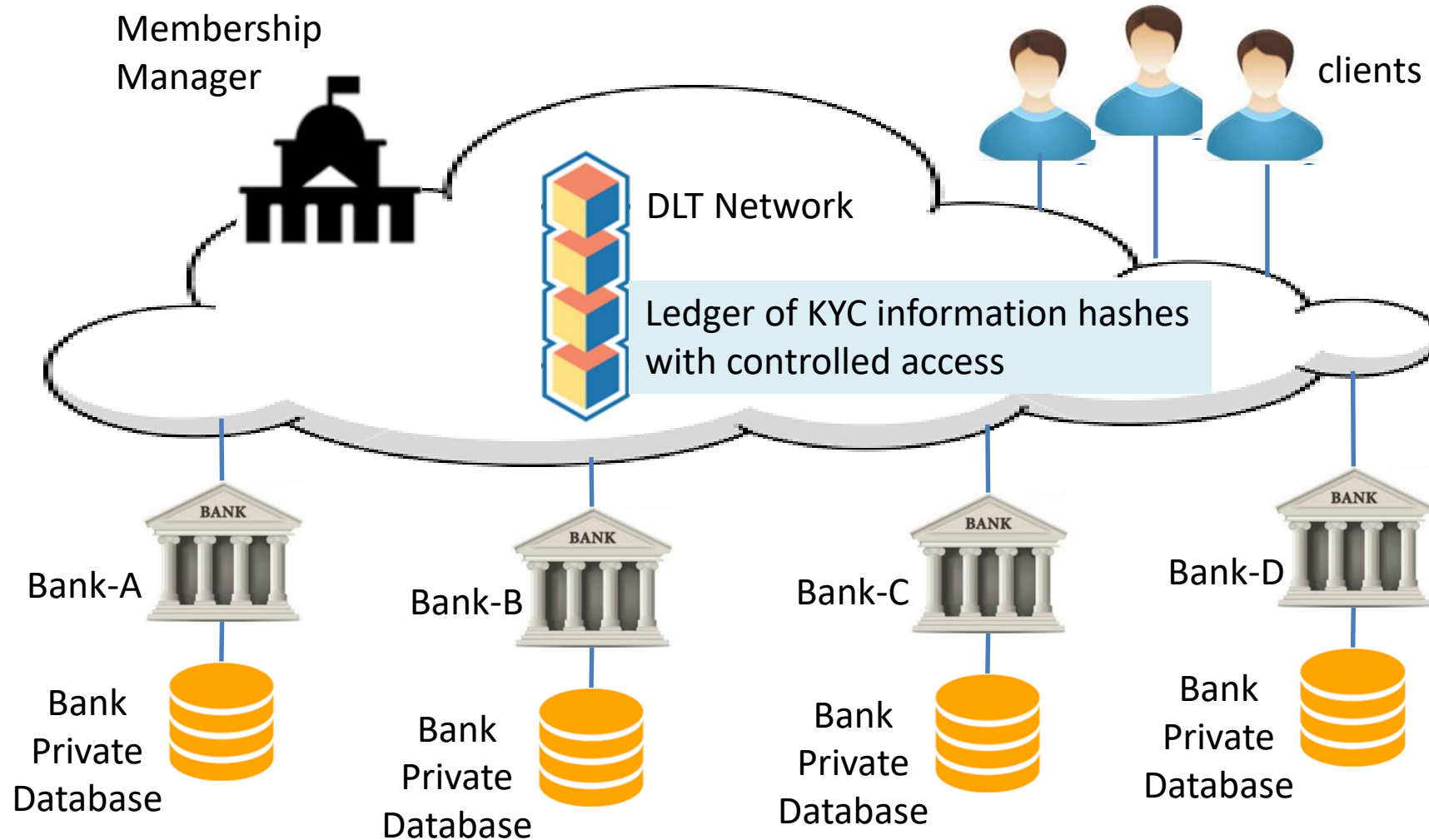
## Features

- A DLT system as immutable storage of verified client KYC information
- Banks store verified client information to DLT
- Other banks retrieve verified client information from DLT
- Real time notification to banks about KYC information updates

## Benefits

- Simplify client banking experience
  - Clients do not need to re-submit information to multiple banks
- Simplify and lower the cost of bank's KYC compliance procedure
  - Banks can rely on verified KYC information from other banks

# PoC Configuration



# Example Client KYC Information

Information	Data Element of Individual
Identify Information	<ol style="list-style-type: none"><li>1. Customer Name in English and Chinese</li><li>2. Identification ID (e.g. HKID, Passeport, etc.)</li><li>3. Nationality</li><li>4. Date of Birth</li></ol>
Employment Information	<ol style="list-style-type: none"><li>1. Employment Status</li><li>2. Employer's Name</li><li>3. Position / Job Title</li><li>4. Annual Income</li></ol>
Contact Information	<ol style="list-style-type: none"><li>1. Address (Residential &amp; Permanent)</li><li>2. Contact Telephone Number (Home &amp; Mobile)</li><li>3. Email Address</li></ol>
Digital Document	<ol style="list-style-type: none"><li>1. Identity Proof</li><li>2. Income Proof</li><li>3. Address Proof (e.g. Bank Statement, Electricity Bill, etc.)</li></ol>

# Example Client KYC Information Metadata

## Metadata

- Bank attached additional information for client Hash entry in DLT
- Added by bank when submitting client KYC information hash to DLT
- Banks may define any metadata

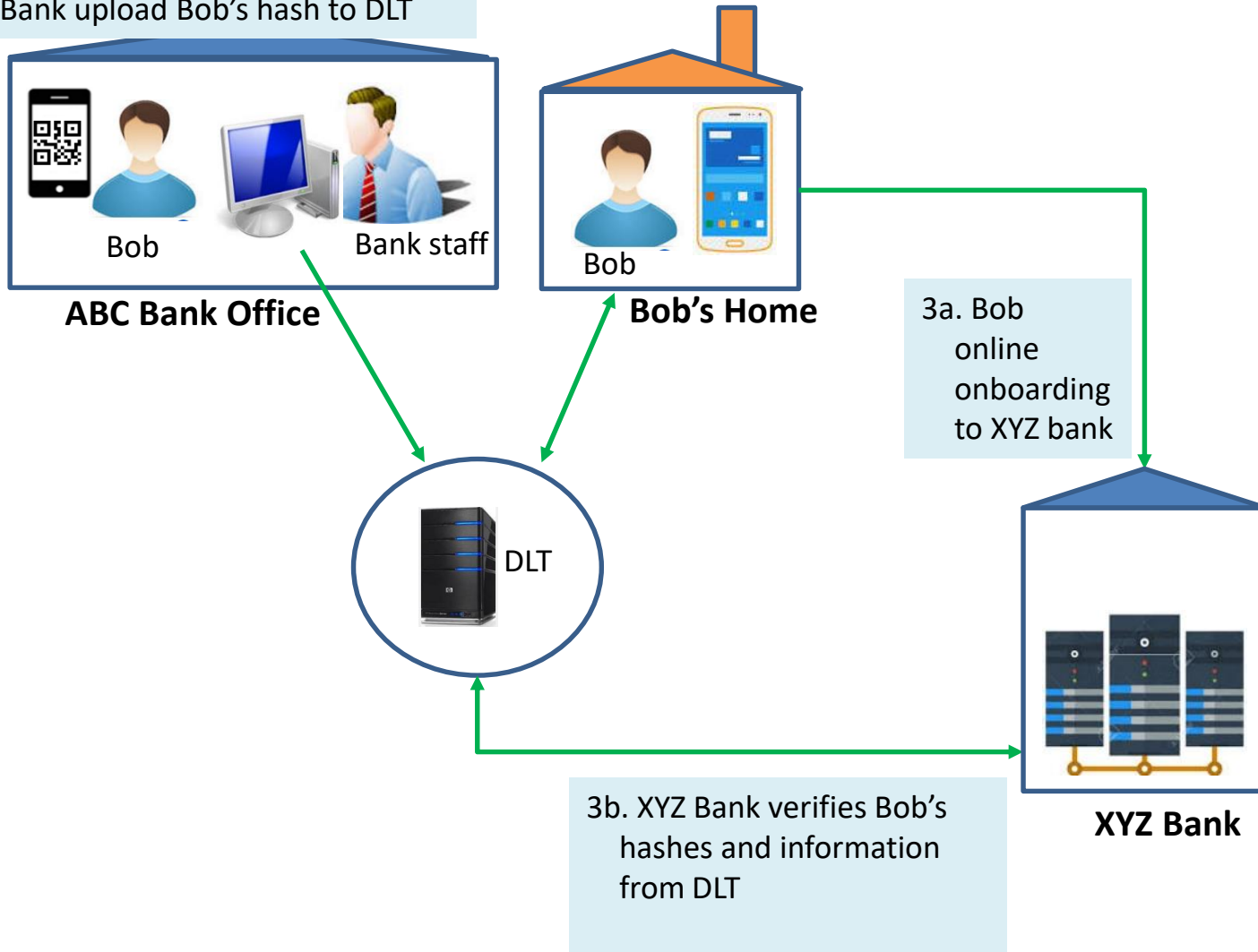
## Example of Metadata

Metadata	Data Content
Valid Period	<ol style="list-style-type: none"><li>1. Start Date</li><li>2. End Date</li></ol>
Bank Comment	<ol style="list-style-type: none"><li>1. Text String</li></ol> <p>Example: <i>“Contact Preference: email”</i></p>

# PoC Demonstration

- 1a. Bob first time onboarding at ABC Bank office
- 1b. Bank upload Bob's hash to DLT

- 2a. Bob confirms presence of information hash in DLT
- 2b. Bob assigns XYZ bank access rights to DLT





# PoC Demonstration

① Enter client info    ② Select bank    ③ Exchange certificate with bank    ④ Manage bank access rights    ⑤ Upload client info to bank    ⑥ Confirm info by bank staff    ⑦ Submit hash to DLT    ⑧ Client records in DLT

### Client

**Client Information**

Name: Lee Chi Nan  
HKID: C668668 (E)  
Nationality: Chinese  
Date of Birth: 19680101

Block Location: 173/174  
Valid from: 20170406  
Valid until: 20180406  
Comments: ID Approved By Branch 01

### Bank

**Client Records**

Name: Lee Chi Nan  
HKID: C668668(E)  
Nationality: Chinese  
Date of Birth: Mon Jan 01 00:00:00 CST 1968  
Hash: 26b3a1eb58a8a68a8cfa5c4d70583078878b2259b49  
Valid Date: 06/04/2017 to 06/04/2018  
Comment: ID Approved By Branch 01

**First Time Onboarding**

- Bank verifies client submitted personal information
- Bank stores hash values of client information to blockchain
- Hash values in blockchain is viewable by client himself and authorized banks

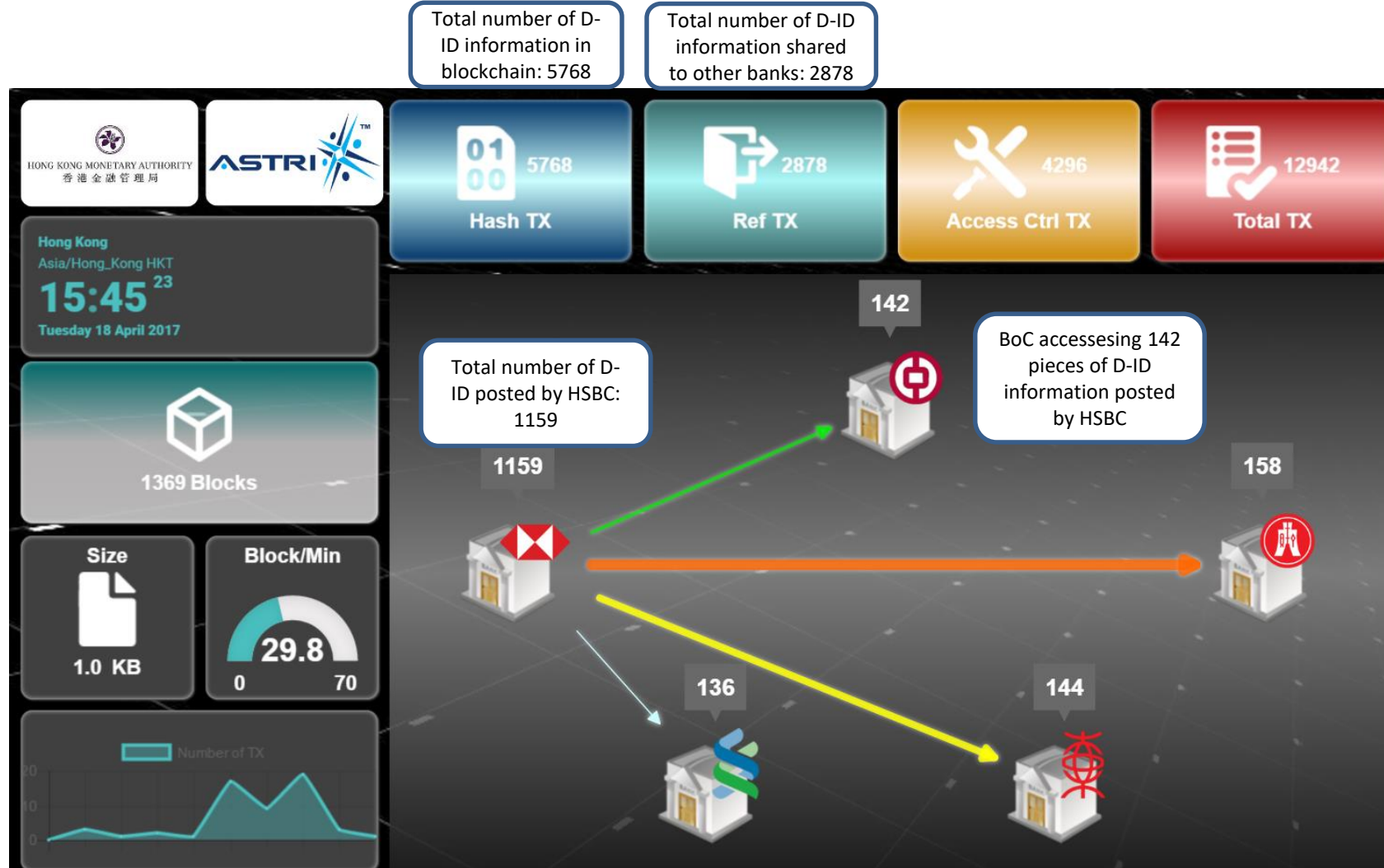
# First Time Onboarding

client open account at  
bank office first time

# Online Onboarding

open another bank account online  
after first time onboarding

# DLT System Dashboard



Blockchain Statistics

Digital ID data verification sharing statistics

# Advantage of DLT D-ID Prototype

- DLT enables interbank synergy
  - KYC information sharing
  - Banks collectively manage DLT system
- DLT enhances reliability and performance scalability
  - each bank owns a copy of KYC database
  - KYC database is replicated
  - redundancy of validating nodes
- DLT system enhances confidence and trustworthiness with:
  - Inter-bank DLT consensus mechanism
  - system transparency
  - KYC immutable records



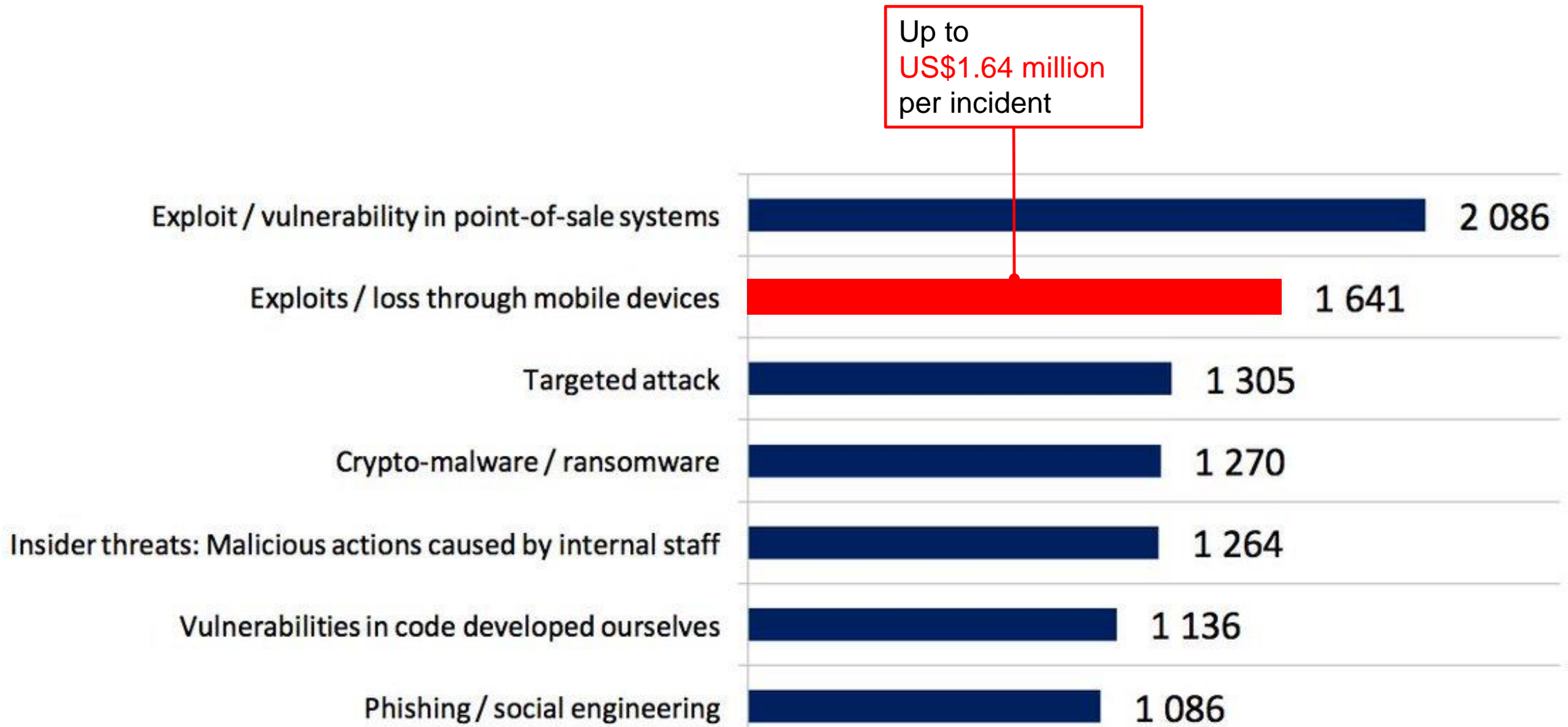
# TRUSTED IDENTITIES FOR THE NEW DIGITAL ECONOMY

Achieving Ubiquitous Mobile  
Security



@vkey\_inc

# The impact of mobile cybercrime



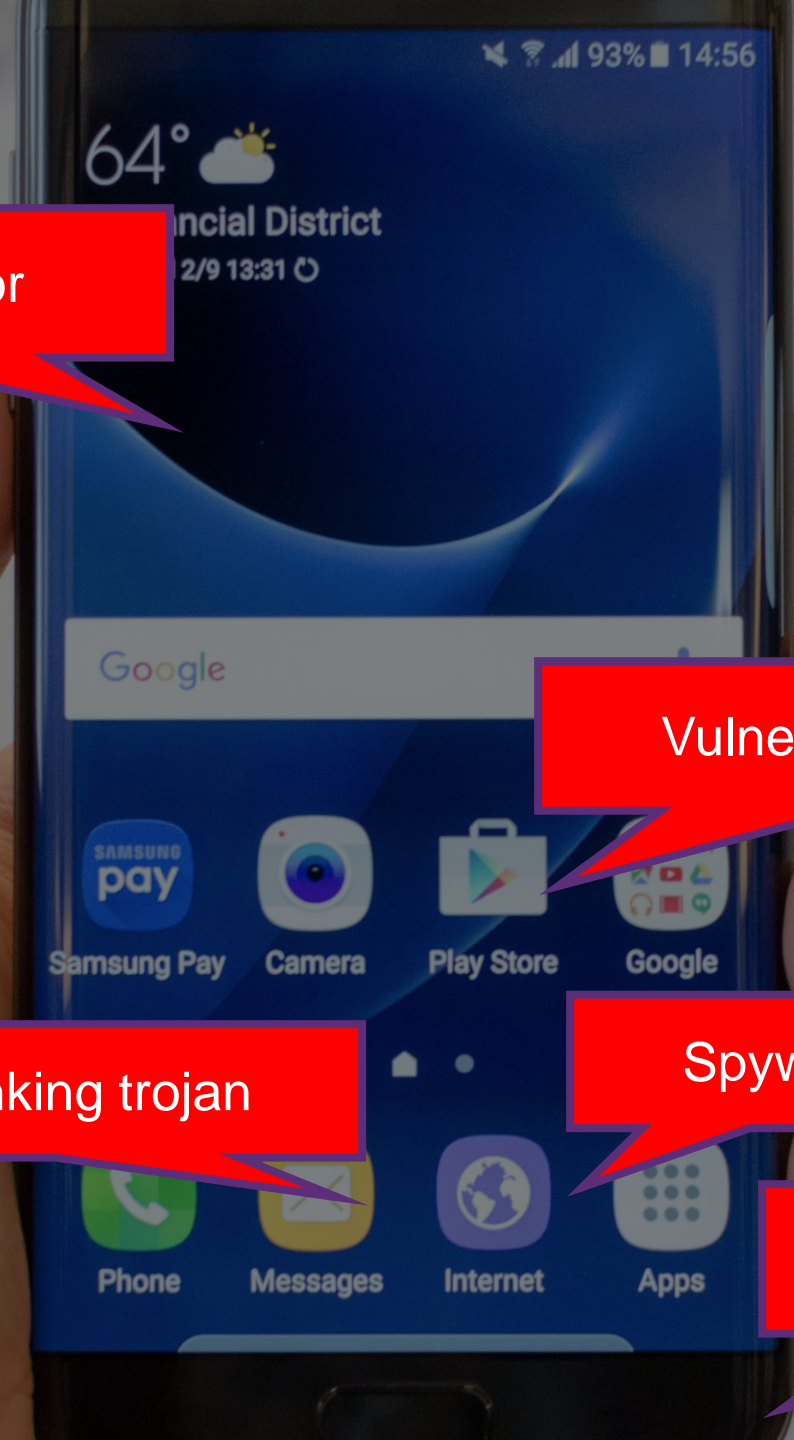
Software backdoor

Vulnerable app store

SMS & banking trojan

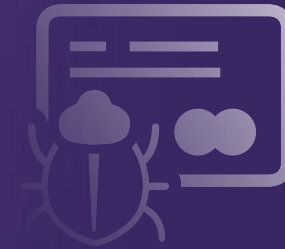
Spyware

Hardware backdoor





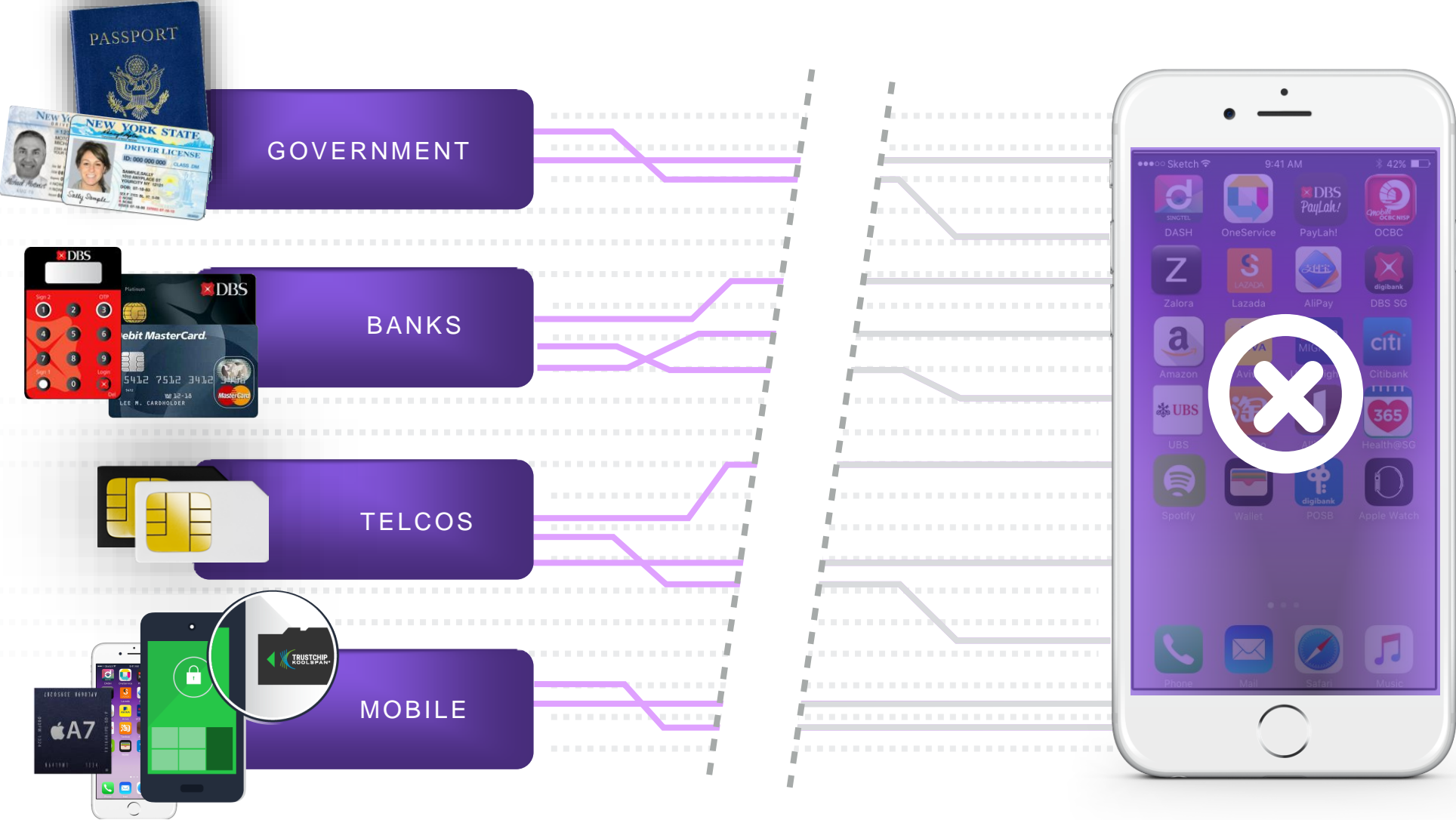
# FASTEST GROWING LEAST SECURE

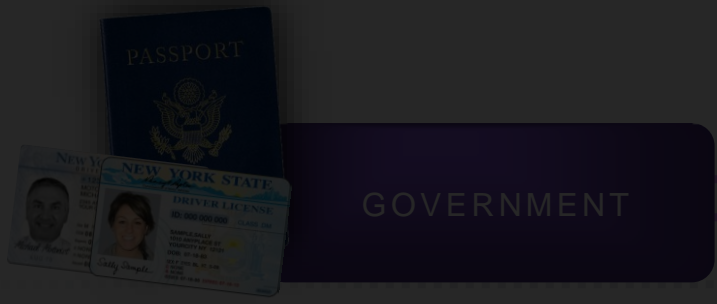


The global trust ecosystem has been built on the smart card

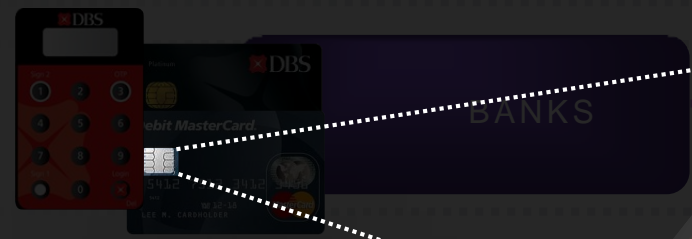


... But there's a LIMIT to how far and fast they can scale

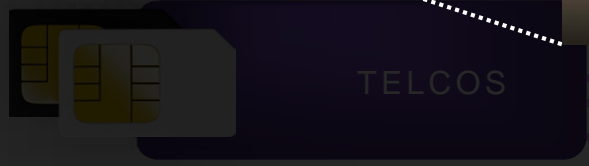




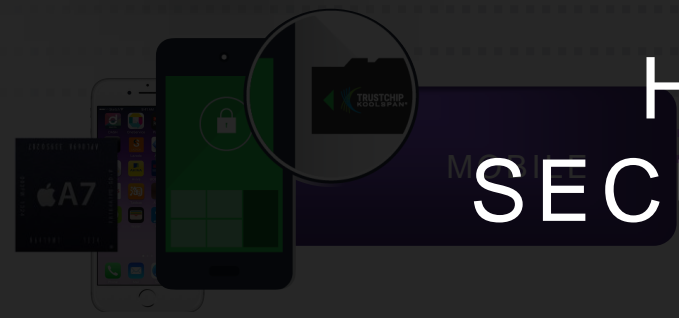
GOVERNMENT



BANKS



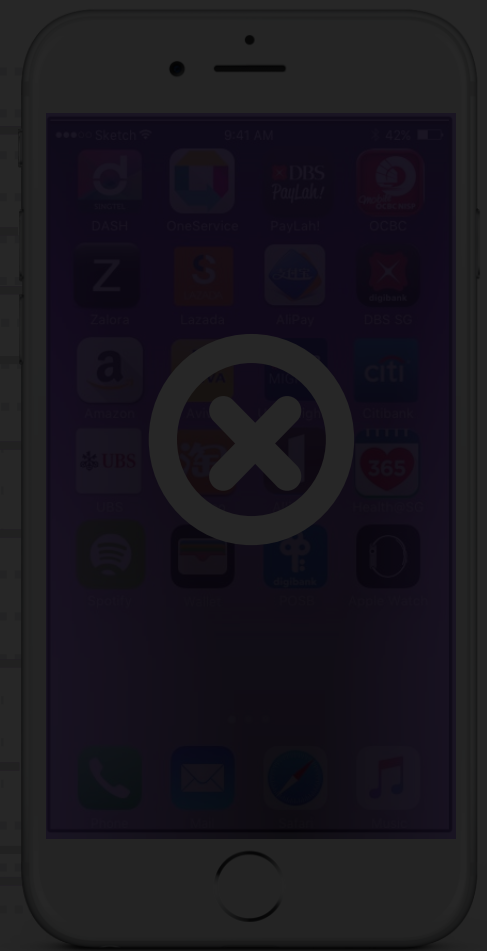
TELCOS



MOBILE



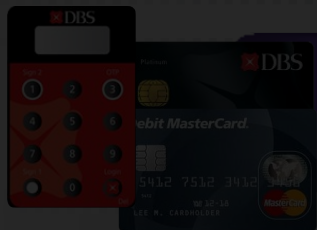
# HARDWARE SECURE ELEMENT



TAMPER PROTECTION FILM



GOVERNMENT

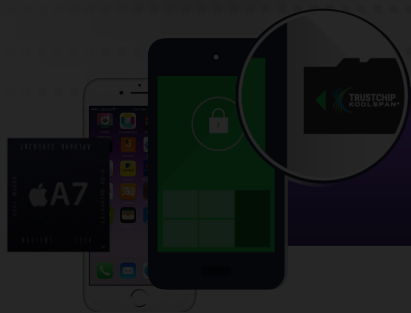


BANKS

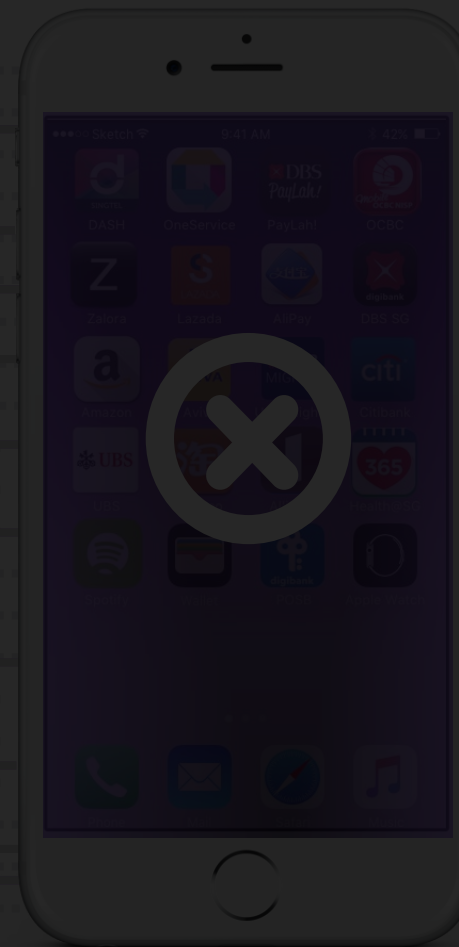
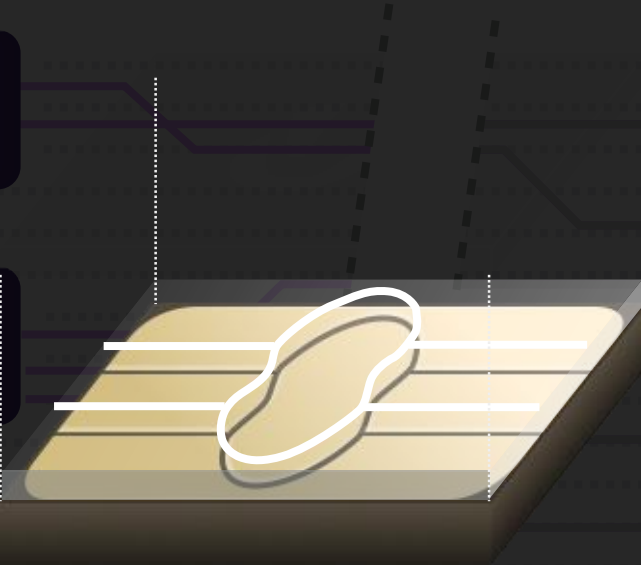


TELCOS

MICRO CONTROLLER



HARDWARE  
MOBILE  
SECURE ELEMENT



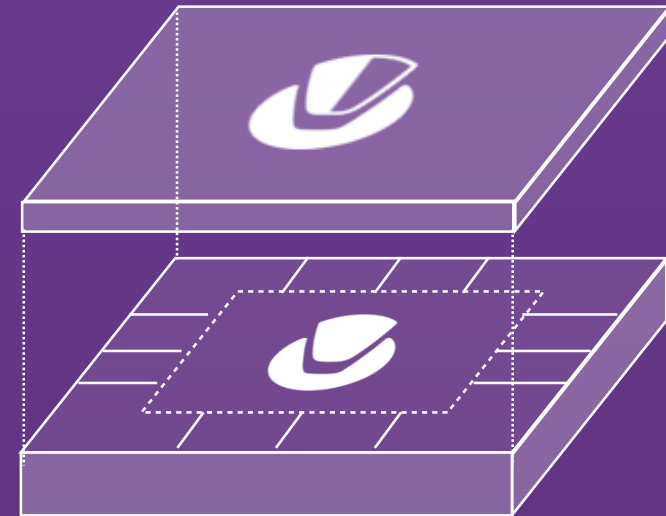
TAMPER PROTECTION FILM



MICRO CONTROLLER

HARDWARE  
SECURE ELEMENT

TAMPER PROTECTION SYSTEM



CRYPTOGRAPHIC VIRTUAL MACHINE

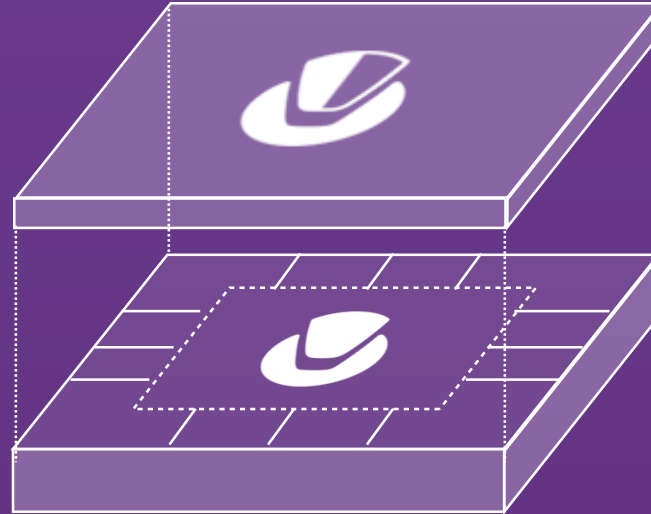
VIRTUAL  
SECURE ELEMENT

Built to global standards and certifications



# V-OS

PATENTED SINCE 2011

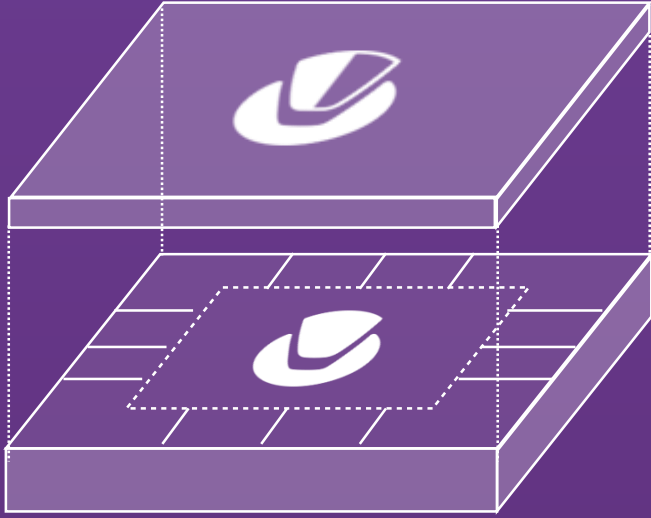


## VIRTUAL SECURE ELEMENT

Proven resiliency  
in multiple global  
penetration tests

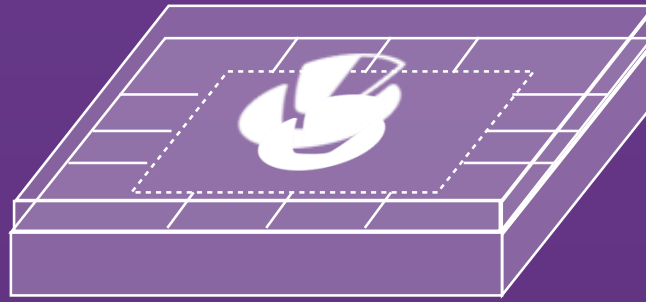


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HOW IT'S USED  
V-OS is  
embedded  
within an iOS  
or Android  
mobile app.



# SECURING CRITICAL DATA & PROCESSING

UNTRUSTED  
OS

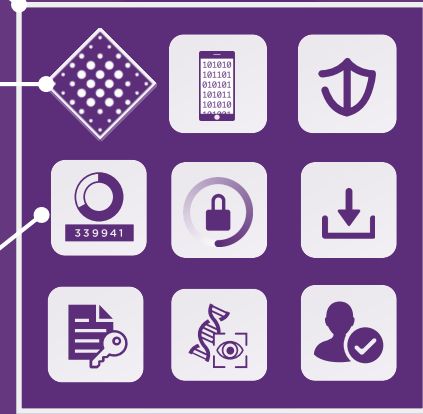
 SECURE  
APP



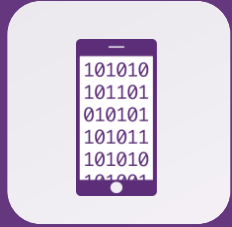
Tamper protection system

Root of Trust

Secure Digitized Use Cases



# Secure Digitized Use Cases



Mobile  
Identity



OTP/PKI  
Token



Secure  
Messaging



Mobile  
Biometrics



Application  
Protection



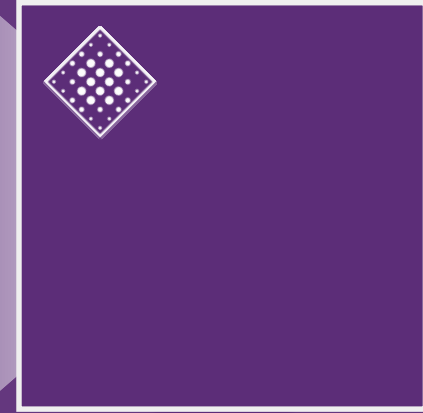
Seamless  
Authentication



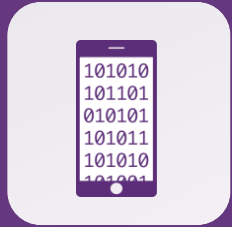
Document  
Signing



Electronic  
KYC



# V-OS Management Center



Mobile  
Identity



OTP/PKI  
Token



Secure  
Messaging



Mobile  
Biometrics



Application  
Protection



Seamless  
Authentication



Document  
Signing

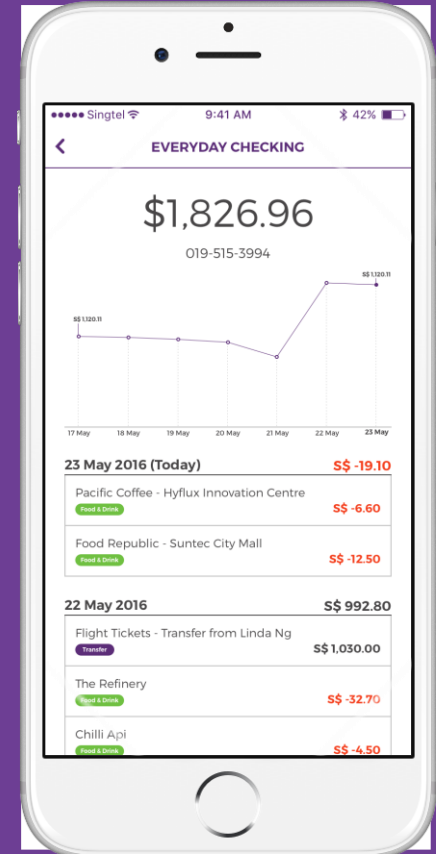


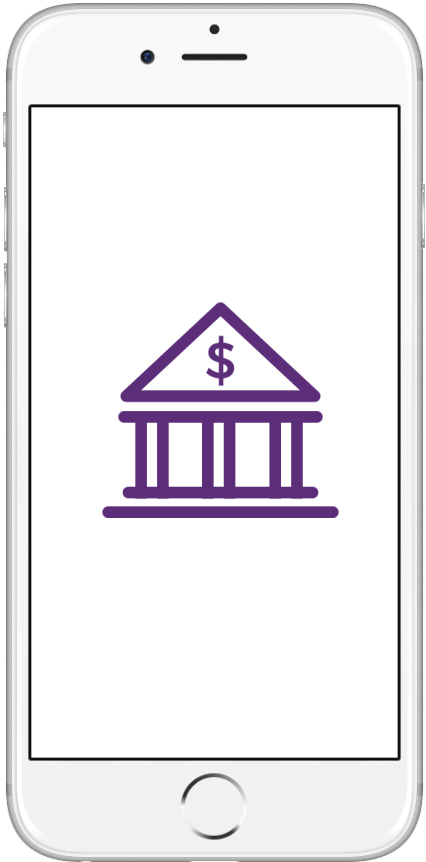
Electronic  
KYC



# V-OS Virtual Secure Element

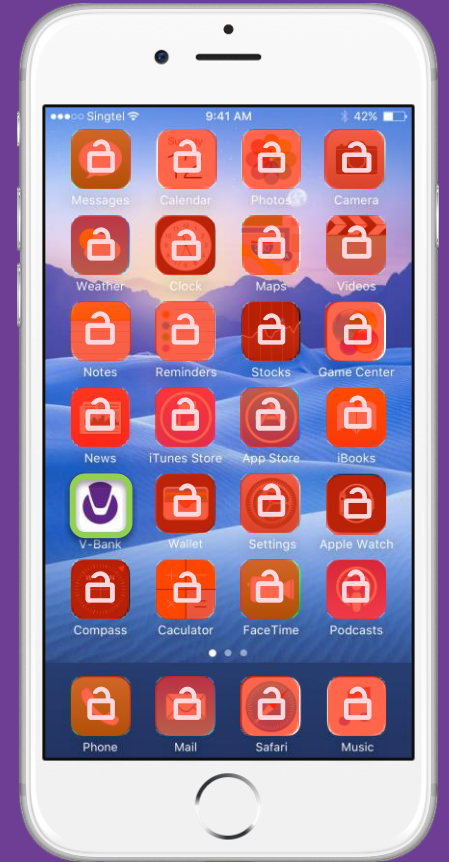
# V-OS Trust Platform





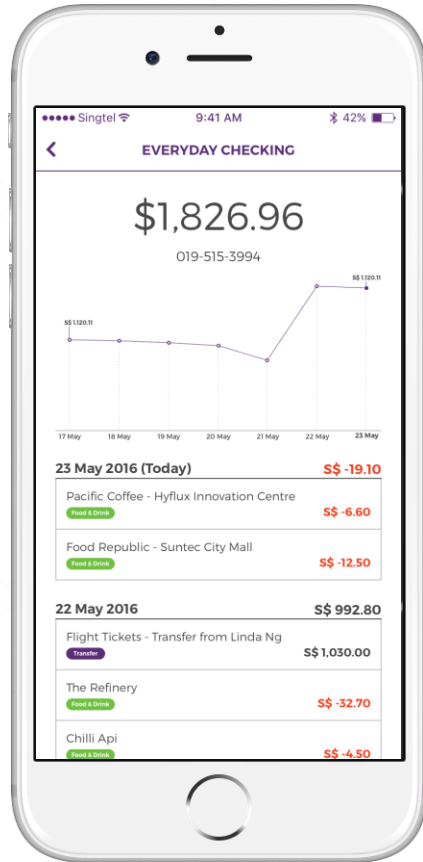
US\$10  
Replacements  
Inconvenient

Dynamic  
Scalable  
Safer  
Convenient

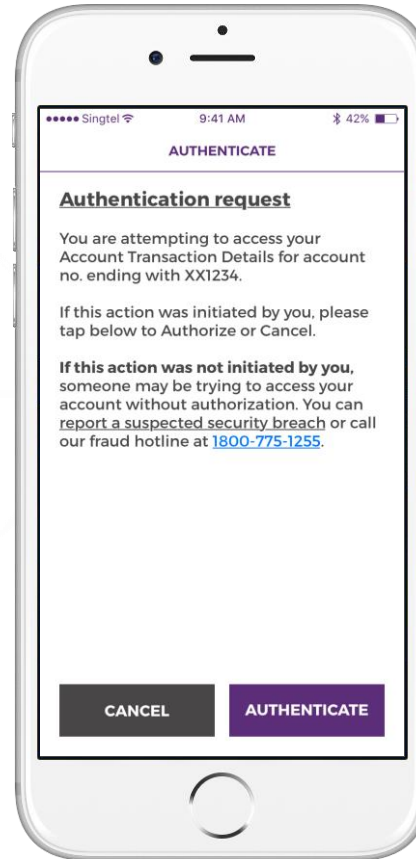


# V-OS Authentication

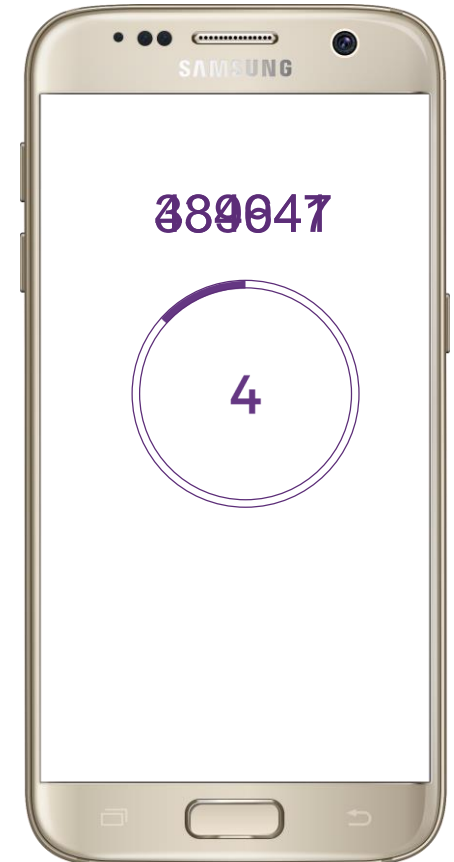
Replacing hardware tokens and SMS OTPs



SEAMLESS  
AUTHENTICATION



SECURE  
MESSAGING

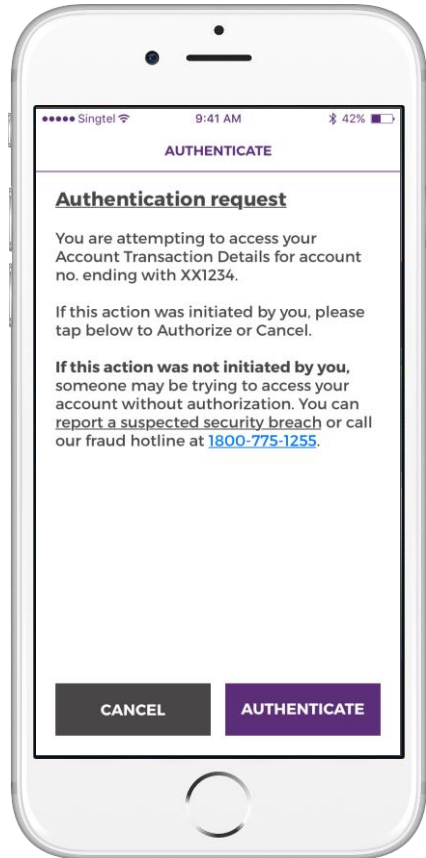


OTP  
TOKEN



# Mobile Connect: V-Key Secure Message Service

Supporting high-risk transactions and sensitive notifications



Authenticate with a single tap



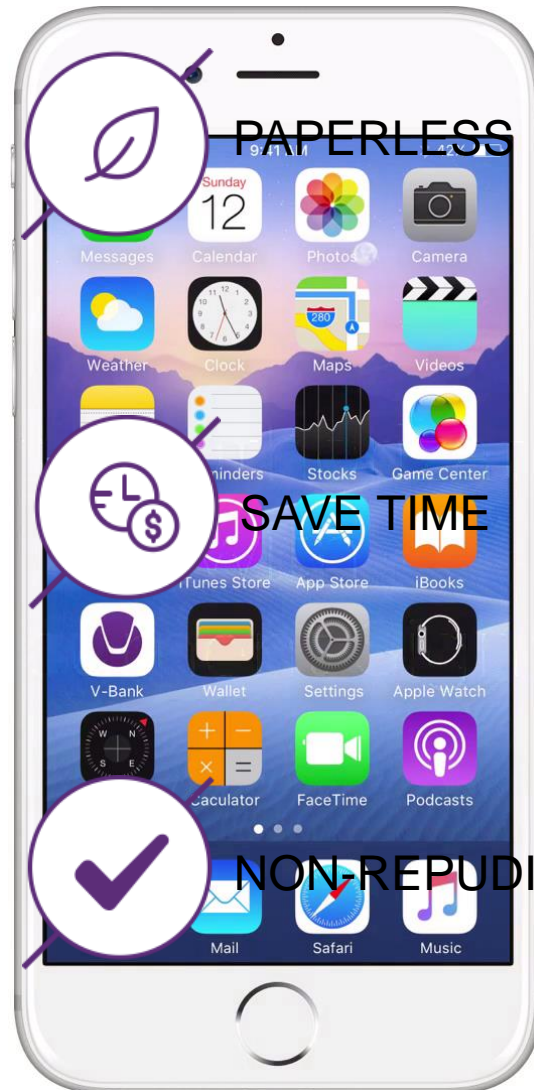
Out-of-band authentication



Secured Software PKI Technology

# Mobile Connect: V-Key Secure Message Service

Mobile Authorization



REDUCE COST



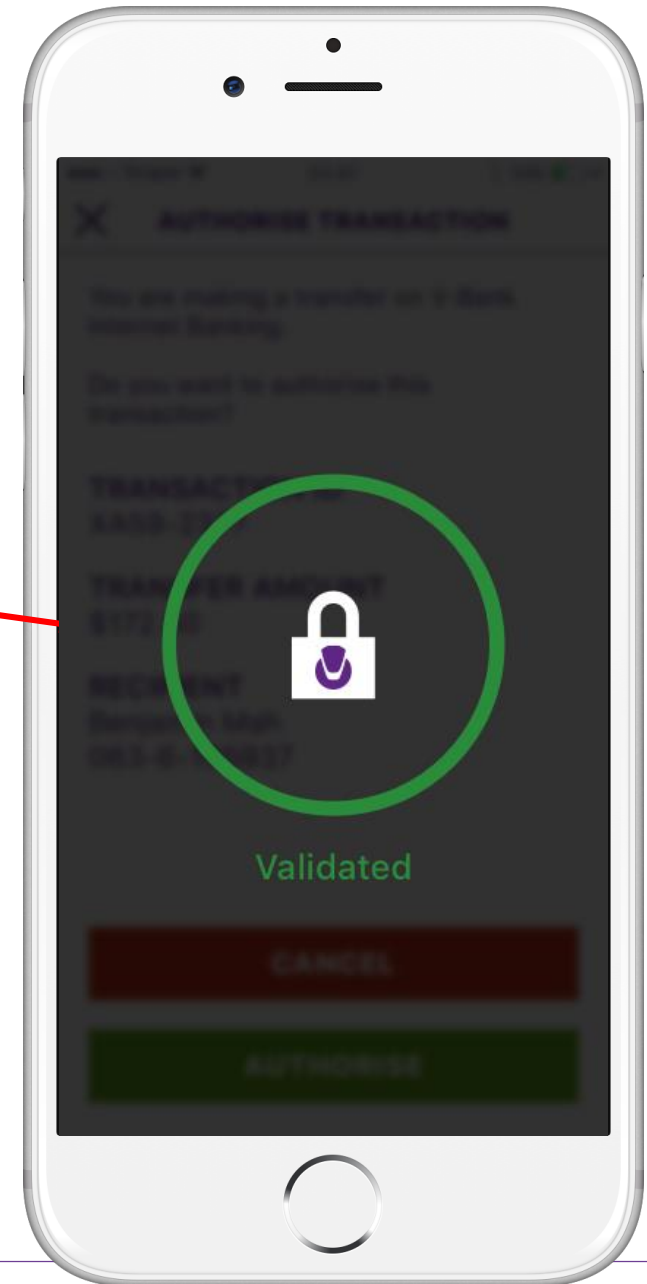
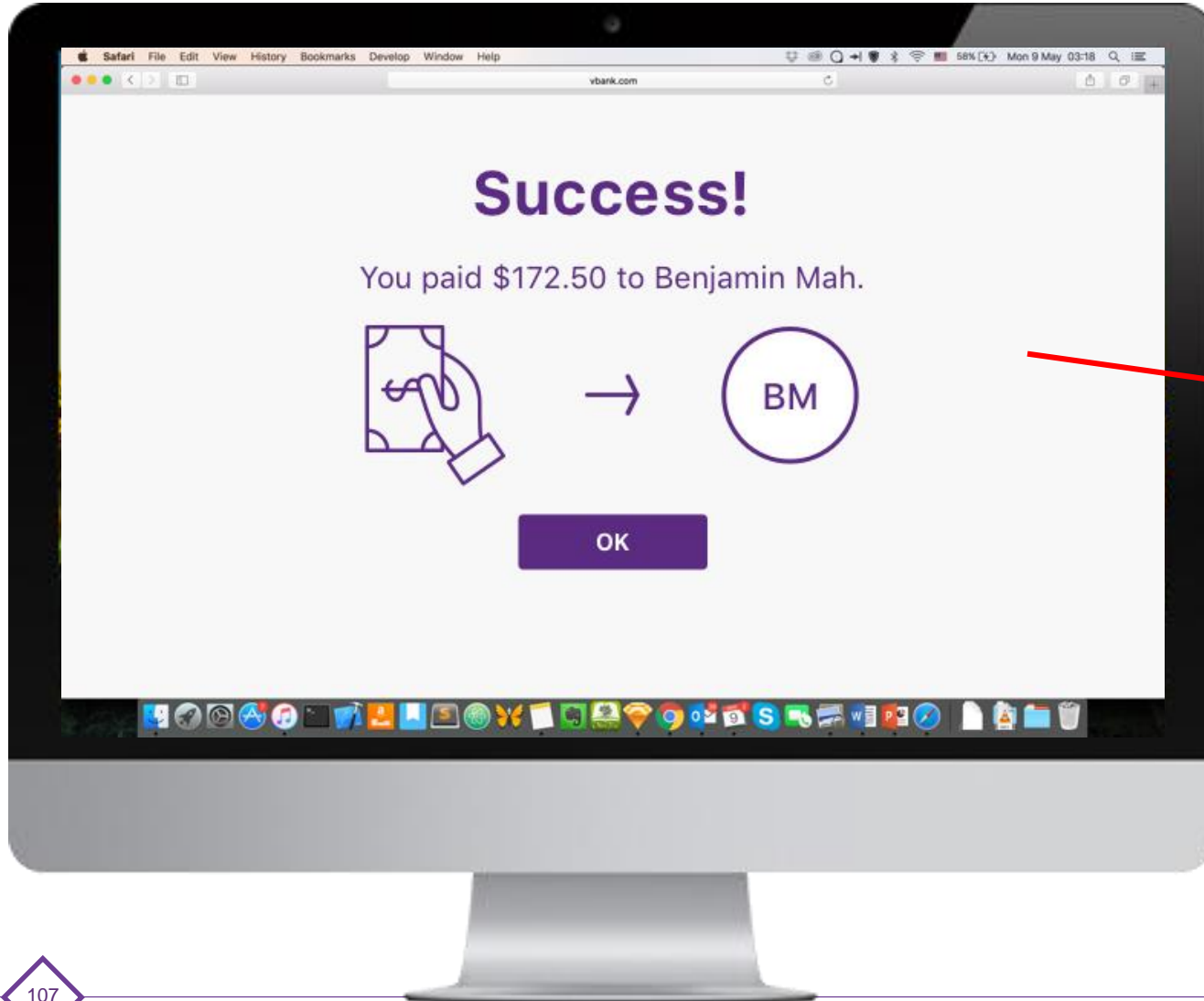
PAVE THE WAY FOR  
AUTOMATION



NON-REPUDIATION

# Secure Message Service

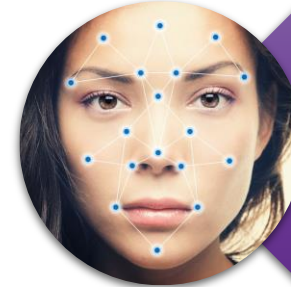
## Authorizing Omni-Channels



# National Digital Identities: Beyond Authentication



Authentication &  
Authorisation



Biometric eKYC  
On-Boarding



Digital Signatures



App-to-App  
Transactions



Mobile Payments



Federated  
Identity







Thank You

For any enquiries, please contact us at [enquiries@v-key.com](mailto:enquiries@v-key.com)

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# Emerging technology trends in identity services, and the part they play in the consumer need for convenience vs security



Venura Mendis, CEO, WSO2 Telco



Mr Joseph Gan, President and CEO, V-Key



Rikard Strid, Founder, Clayster



Markku Mehtälä, Founder and CEO, MePIN / Inside Secure

Moderator



Jaikishan Rajaraman  
Global Head of  
Technology  
GSMA

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