

ENHANCING USER EXPERIENCE WITHOUT COMPROMISING ON SECURITY ONLINE CUSTOMER SELF-CARE REGISTRATION WITH MOBILE CONNECT



Early 2016

Jazz launch Mobile Connect

38

Million enabled customers

5

Pakistani service providers have implemented

June 2016

Mobile Connect on self-care portal

BEFORE MOBILE CONNECT

- Secure registration process involves password, captcha code, mobile number verification, etc.
- Many customers do not complete the process

Results

147% increase in conversion rate from visitors to registered users

AFTER MOBILE CONNECT

Username is customer's mobile number



Customers receive Mobile Connect request on mobile and click "OK"

79% increase in monthly new registrations