





# 6<sup>th</sup> Mobile IoT Summit



**Graham Trickey**  
GSMA



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## Scaling Global Deployment

**Graham Trickey**

Head of Internet of Things - GSMA



# MOBILE IoT - FAST AND STRONG GROWTH

**3GPP Rel13  
Standard**  
finalised in  
9 months

First  
**COMMERCIAL  
NETWORK**  
In 7 months

## **ECOSYSTEM**

Global support:

- 80+ leading MNOs & vendors
- 800+ Innovator companies

# 41

**COMMERCIAL  
LAUNCHES**  
by February 2018

**34** IoT Labs in  
14 countries



# +60

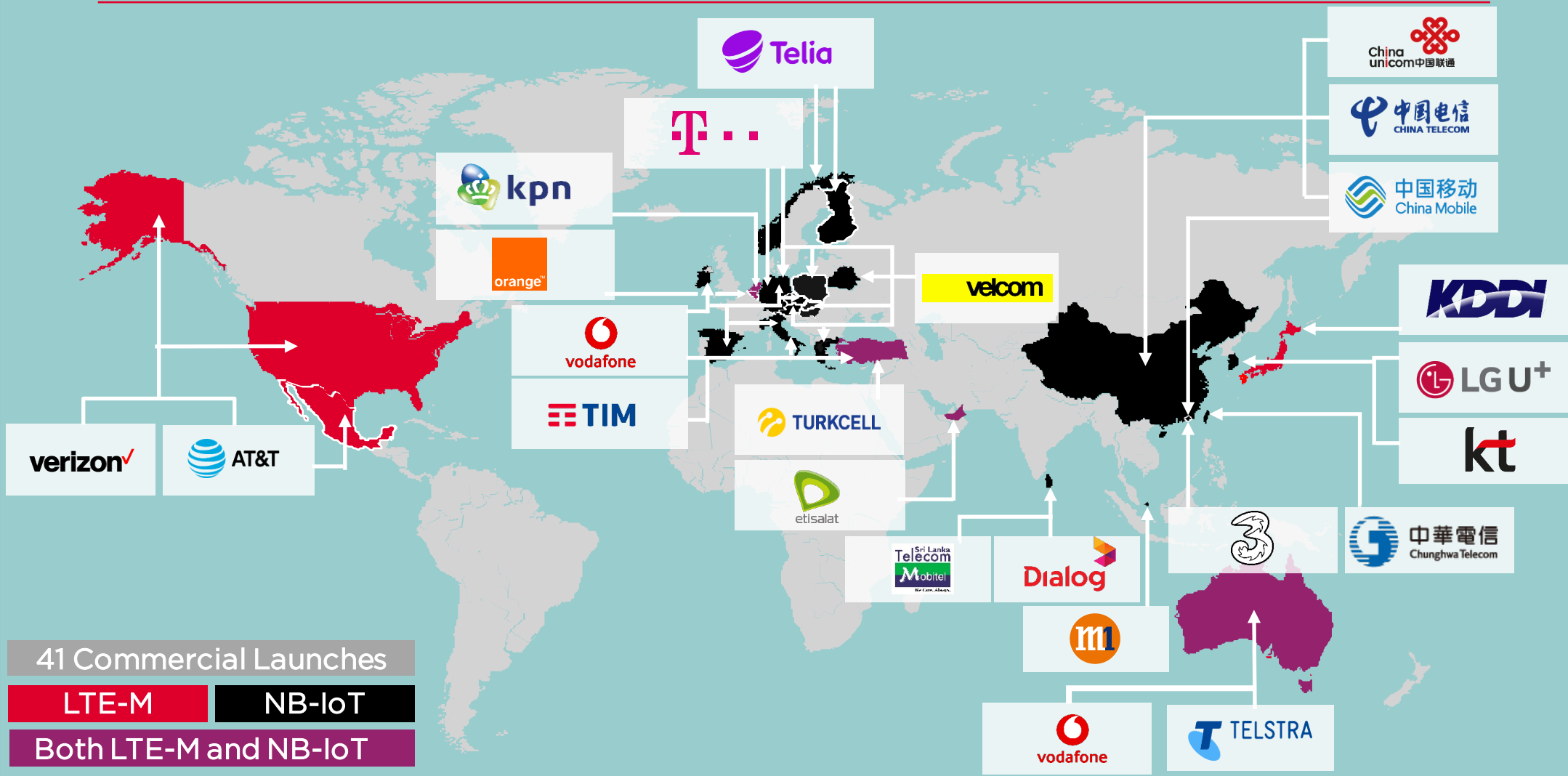
Mobile IoT pilots  
**WORLDWIDE**

**20+ DEVELOPMENT KITS**  
**90+ MODULES**  
COMMERCIALY  
AVAILABLE



# MIoT COMMERCIAL LAUNCHES

GSMA INTERNET OF THINGS PROGRAMME



41 Commercial Launches

LTE-M

NB-LoT

Both LTE-M and NB-LoT



# BUILDING A VIBRANT ECOSYSTEM

## **INNOVATORS**

More than 800 companies

## **GSMA SUPPORT**

Over 80 MNOs and Vendors

## **EVENTS**

Networking Events, Meet-Ups, Q&As

## **NEWSLETTERS**

Monthly briefings on the latest news, case studies, market developments

[gsma.com/mioti](http://gsma.com/mioti)



# GSMA MOBILE IoT **INNOVATORS**

Mobile IoT = **Trusted IoT**










# MOBILE IoT INNOVATORS DIRECTORY

- An interactive index for members of the GSMA Mobile IoT Innovators
- Detailed information including target market and industries, company profile, contact details
- Increased exposure to the ecosystem and potential clients on the official industry website for licensed spectrum LPWA solutions

Join Now: [gsma.com/mioti](http://gsma.com/mioti)

<b>BeWhere Inc</b>  	<b>BluGem Communications Ltd</b>  	<b>Bosch Group</b>  
<b>CE Lighting Ltd</b>  	<b>CellWize Wireless Technologies Ltd.</b>  	<b>Chengdu Sino-Tech Smart Energy Technology Co., Ltd.</b>  
<b>Chongqing Smart Water Meter Group</b>  	<b>CogLink Technologies (Shanghai) Co., Ltd.</b>  	<b>CommSolid GmbH</b>  
<b>CommuniThings S.A.</b>  	<b>DESSM Electro</b>  	<b>Accent Systems</b>  
<b>Doshine Intelligent Technology Co., Ltd.</b>  	<b>Duoxie</b>  	<b>COMPANY OVERVIEW:</b> <p>We are global providers of innovative enterprise IoT solutions. Our customers give us the idea and we turn it into a reality. Our main business is the wireless device market and we are experts in developing solutions from product development to mass production, in our IoT Factory (Barcelona).</p> <p>We have wide expertise with IoT technologies like Bluetooth, WiFi, 4G/LTE, and more, and we are leading the industry providing NB-IoT solutions. We believe in the importance of R&amp;D and our company is constantly investigating in new technologies that will help us to provide the best solutions for our customer's needs.</p> <p>Beacons are another of our business lines. Since this technology burst into market we are one of the iBeacon and Eddystone manufacturers leaders in the world.</p>

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**TARGET MARKETS:** Global

**NB-IoT**  
Device Manufacturer  
Agriculture & Environment  
Industrial

## TODAY'S AGENDA

- 14:10 Keynote Presentations
- 14:40 Scaling Global Deployment of Mobile IoT
- 15:40 *Demonstration viewing and coffee break*
- 16:00 Real-World Customer Deployments
- 16:45 The Future Outlook for Mobile IoT
- 17:30 *Demonstration viewing and networking drinks*



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