

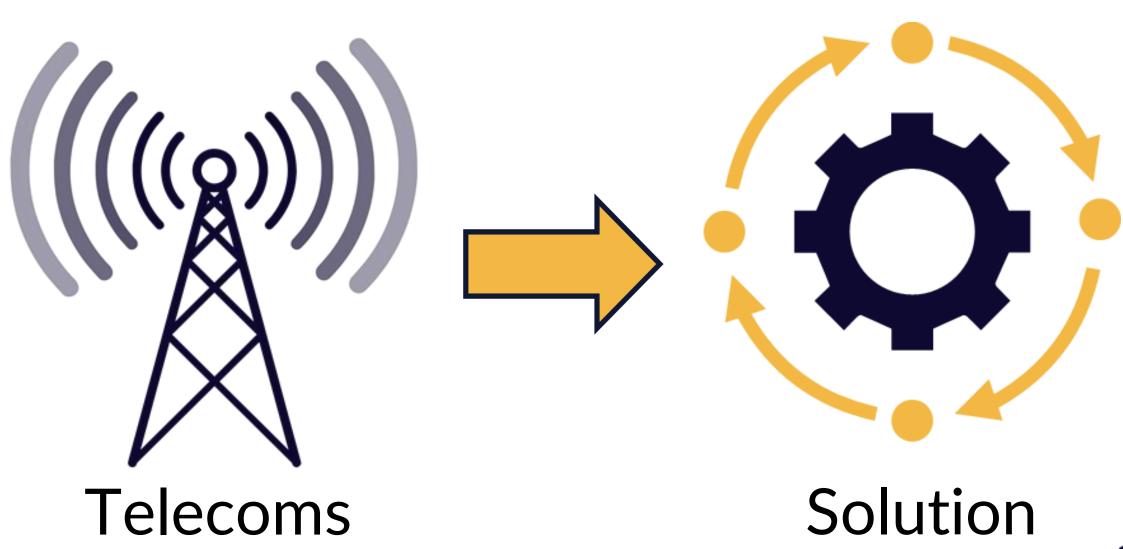
## ZARIOTECTED. PROTECTED.

# SIMple Opportunities for IoT

The Q Company













Evolution

Cooperation





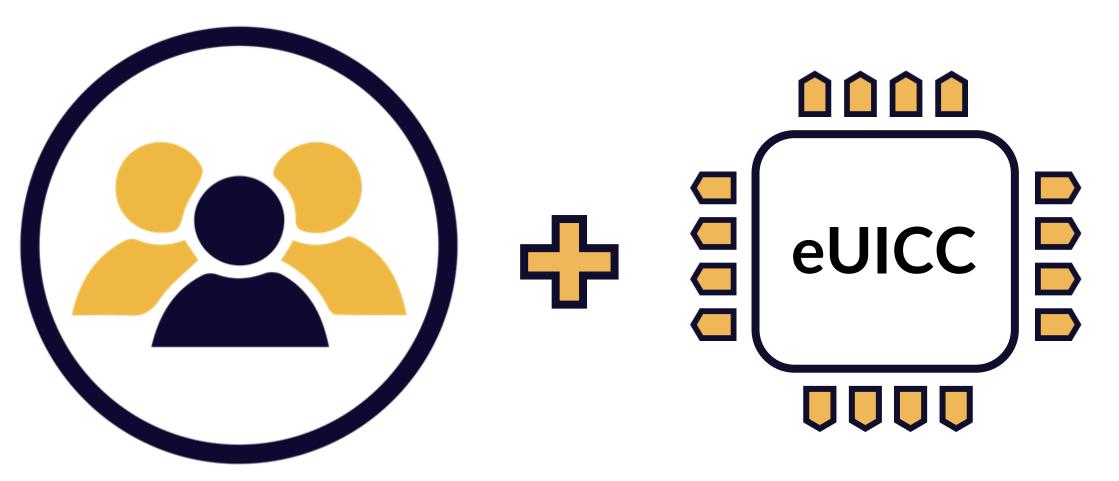
Under appreciated under publicized, under utilized, underestimated.





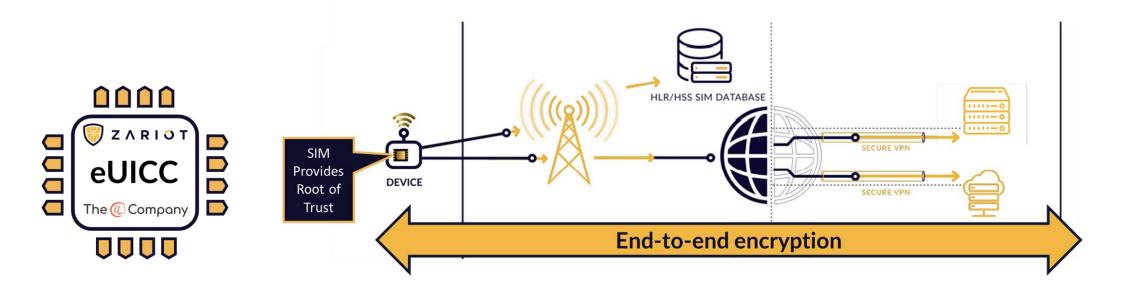
Security and Trust, Simplicity, Flexibility, Control.

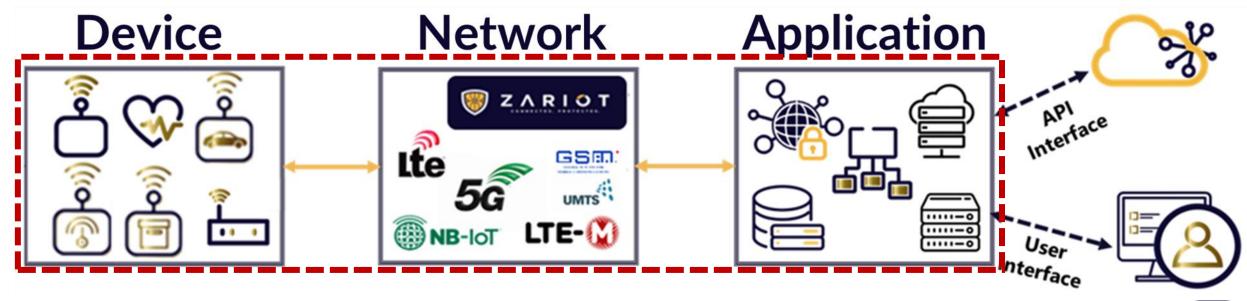


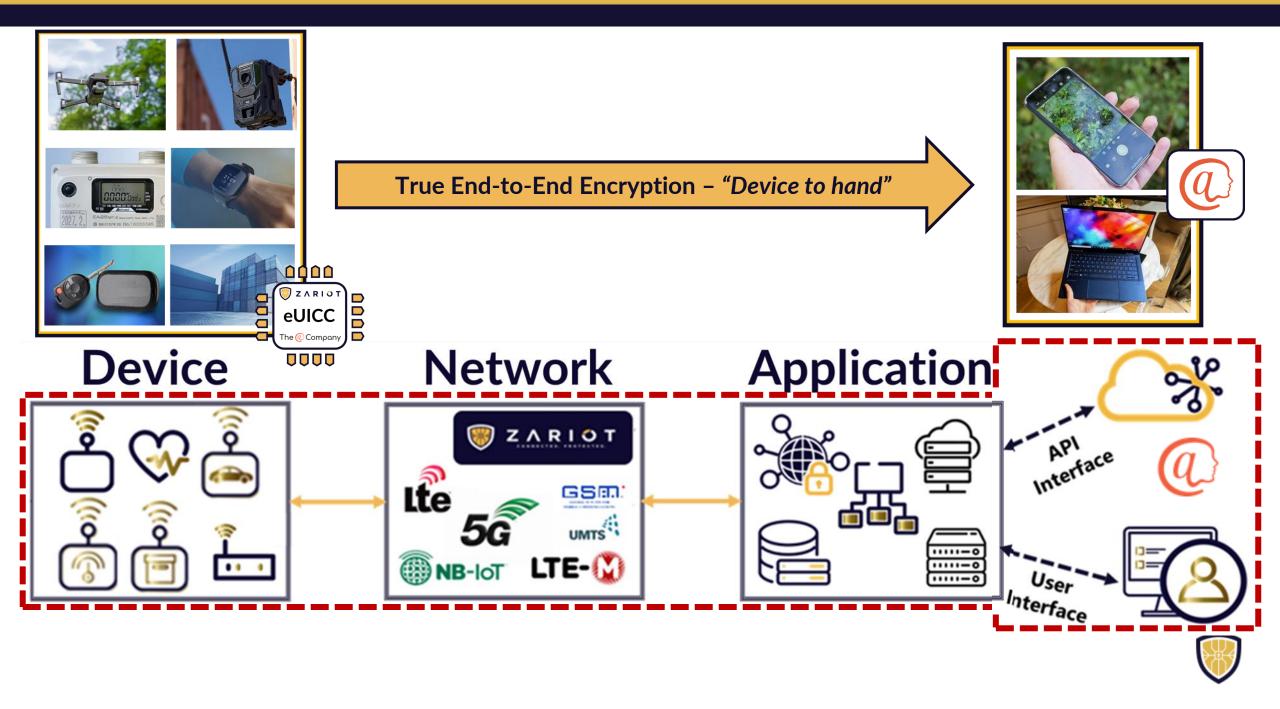


#### Collaboration













### **Security and Trust**

Tamper proof root of trust, Device administration, Remote secure enablement,





### Simplicity

Zero Touch provisioning, Ubiquitous Access, Standardized for full ecosystem Operators, Device manufacturers, SIM vendors....





Flexibility

Choice of Provider, Add or Remove functionality, Device design (form factor), SIM can evolve with solution or circumstances,





### Control

# The user or enterprise has more control.



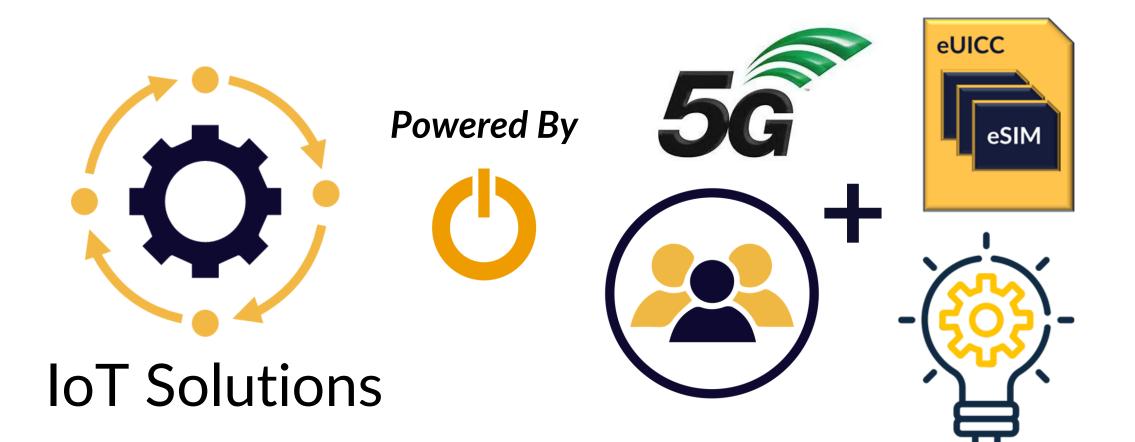


### Control

# The user or enterprise has more control.

"Telco must become an active, integrated member of the IoT ecosystem"





#### Valuable, Trusted, Secure, Connected Future





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