# 5G IoT Summit MWC23 Las Vegas

Satellite IoT: Unleashing the Potential of Remote Monitoring and Asset Tracking

Las Vegas Convention Center, West Hall 300, Theatre 2, W220 Tuesday 26 September 2023, 09:00-11:35





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Valid

SKYLO

#### Sensor data is limited by network coverage

Cellular network infrastructure is motivated by consumer users leading to targeted coverage

Existing satellite solutions are expensive, require additional hardware.

Not interoperable with cellular / 5G

Reno



ncisco

San Jose<sup>o</sup>

Cellular networks cover only 30% of the geography & shrinking with 5G

Bakersfield

Los Angeles<sup>o</sup>

#### Connectivity gaps result in missed opportunity across:



Education



Security & Safety



**Digital Payments** 



Agriculture



Healthcare



Supply Chain



Maritime & **Fisheries** 



Transportation



Governance



**Energy & Utilities** 

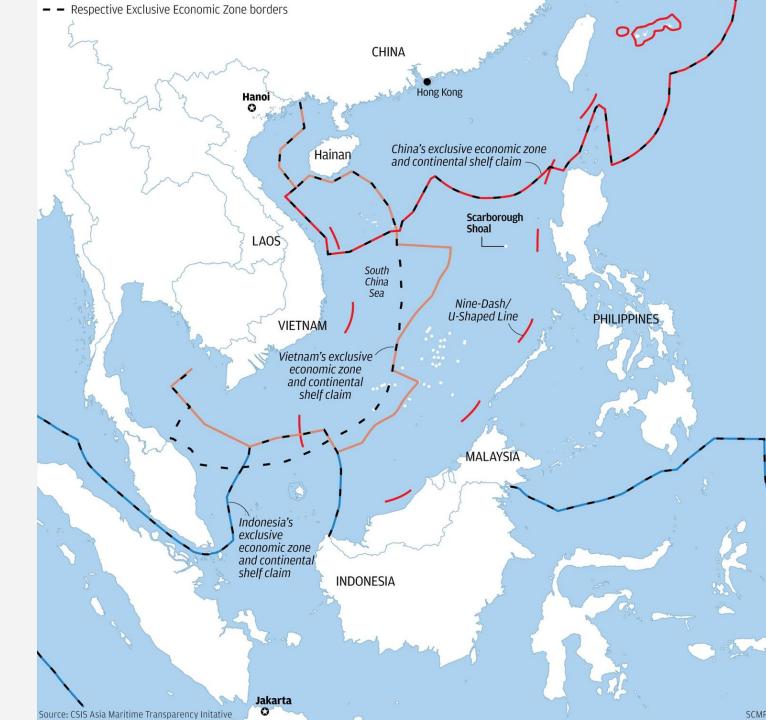


Manufacturing



### Sovereign Waters & **Sustainable Fisheries**

Require a data-driven, always-connected solution to protect maritime vessels



### Fishermen's Challenges

- Inclement weather
- Emergencies at sea
- Inability to track
- Can't transact at sea
- Spoilage
- Affordability of tech



### Remote Industries Workers at Risk

- Safety & SOS
- Ordering supplies
- Personnel tracking
- Transacting
- Staying connected





### Never Lose Coverage



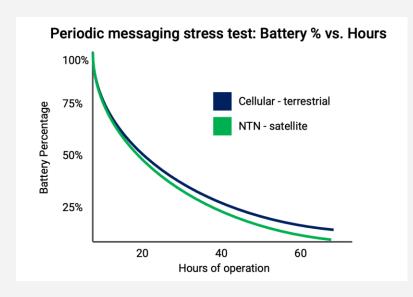
## Tracking Assets **Anywhere**

- NTN capable across
   IoT form factors
- No separate antenna or extra power needed
- Seamless switching from cellular to satellite



## Improving Agricultural **Productivity**

- Water usage, weather
- Cattle tracking







## Remote Industries Energy & Utilities

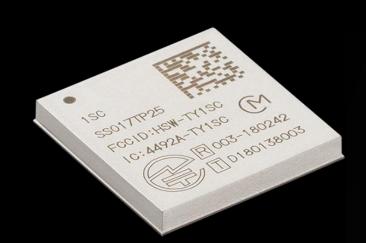
- Equipment performance
- Identify issues
- Power consumption
- System configuration





















Qualconn



QUECTEL













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