



GSMA LA Regulatory Working Group

Thursday 5 November - WORKING AGENDA

| Times | Contents | | |
|--|---|--|--|
| 09.00 – 09.30 | Opening. Introductions and recap of REGU’s Hot Topics Chair: Cristian Sepulveda, Entel Chile Deputy Chair: Andrea Lopez Salloun, Personal Argentina Matias Fernandez Diaz, Regulatory Manager, GSMA Latin America | | |
| 09.30 – 10.30 | Hot Regulatory Issues All Latin American Operators present a brief update on key regulatory issues in each of the markets. One presentation per country. This gives all members visibility on what is going on in other countries of the region. <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; vertical-align: top;"> <ul style="list-style-type: none"> ✓ Argentina: Andrea Lopez Salloun, Personal ✓ Colombia: Natalia Guerra, Movistar ✓ México: Karim Lesina, AT&T ✓ Perú: Mario Coronado, Movistar ✓ Venezuela: Luis de Ugarte, Digitel ✓ Europa: Franco Calavaro, TIM Italia </td> <td style="width: 50%; vertical-align: top;"> <ul style="list-style-type: none"> ✓ Chile: Cristian Sepúlveda, Entel ✓ Honduras: Jacqueline Foglia, Tigo ✓ Panamá: Julissa Robles, C&W ✓ Brasil: Philippe Moura, GSMA ✓ Ecuador: Alexander Riobo </td> </tr> </table> | <ul style="list-style-type: none"> ✓ Argentina: Andrea Lopez Salloun, Personal ✓ Colombia: Natalia Guerra, Movistar ✓ México: Karim Lesina, AT&T ✓ Perú: Mario Coronado, Movistar ✓ Venezuela: Luis de Ugarte, Digitel ✓ Europa: Franco Calavaro, TIM Italia | <ul style="list-style-type: none"> ✓ Chile: Cristian Sepúlveda, Entel ✓ Honduras: Jacqueline Foglia, Tigo ✓ Panamá: Julissa Robles, C&W ✓ Brasil: Philippe Moura, GSMA ✓ Ecuador: Alexander Riobo |
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| 10.30 – 11.00 | Coffee Break | | |
| 11.00 – 13.00 | Hot Regulatory Issues (cont.) All Latin American Operators present a brief update on key regulatory issues in each of the markets. One presentation per country. This gives all members visibility on what is going on in other countries of the region. | | |
| 13:00 – 14:30 | Networking lunch | | |
| 14.30 – 16:00 | Cullen International + GSMA REGU Symposium Relations between Telcos, OTTs and consumers <ul style="list-style-type: none"> Net neutrality – zero rating and ‘specialised services’ debates Is the concept of internet platforms useful in a regulatory debate? Dealing with issues of transparency, use of information and data portability Market power in multi-sided markets | | |
| 16.00 – 16.30 | Coffee Break | | |
| 16.30 - 18.00 | Regulatory approach towards Net Neutrality and the emergence of new internet players (OTT) in Latin America Industry view: Alexander Riobo, Regulatory Director Latam, Telefonica Regional Marco Civil de Internet discussion. Philippe Moura, Regulatory policy Manager, GSMA Brazil Latin America landscape on Net Neutrality regulations. Lucrecia Corvalan, GSMA | | |
| 19.00 | Cocktail offered by GSMA LA | | |

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Friday 6 November - **WORKING AGENDA**

| Times | Contents |
|---------------|---|
| 09.00 – 09.30 | Update on GSMA reports and activities. GSMA taxation reports, Local Content, Clearing the 700 MHz band for mobile services (Peru case), update on Internet Governance Forum. Matías Fernández Díaz and Philippe Moura, GSMA |
| 09.30 – 10.30 | QoS regulatory approach in Latin America. Colombia case. Security issues in Latin America: multi-stakeholder alliance proposal. Cyber War risks in communications services. Alexis Arancibia, Senior Technology and Innovation Manager, GSMA Juan Pablo Salazar TIGO Colombia |
| 10.30 – 11.00 | Coffee Break |
| 11.00 – 11.30 | Cloud and Big data business model and potential regulatory impact. Mario Alonso Cifuentes Cabal, Ericsson Colombia. |
| 12.00 – 13.00 | Opportunity for M2M & IoT in Latin America. Judicious regulation for policy makers to further accelerate market growth. Internet of things and privacy. Threats and opportunities Alexis Arancibia, Senior Technology and Innovation Manager, GSMA Daniel Rios, Regulatory Manager, AT&T Mexico |
| 13.00 – 14.30 | Lunch break |
| 14.30 – 15.00 | Update on Privacy regulations in Latin America Philippe Moura, Regulatory policy Manager, GSMA Brazil |
| 15.00 – 16.30 | Same services, same rules. Current status of Asymmetric Regulations in the Latin America. EU approach in the Digital Single Market regulation. Fabian Hernández, Director Public Affairs, Telefonica Colombia Franco Calavaro, Regulatory Manager, TIM Italy |
| 16.30 – 18.00 | Cullen International + GSMA REGU Symposium Spectrum policy and regulation - Balancing competition and investment <ul style="list-style-type: none"> New types of spectrum assignment: collective use of spectrum, licensed shared used, licensed assisted access... Restrictions, coverage obligations, spectrum caps, spectrum trading, renewal procedures and its impact in the market Are some mergers all about spectrum transfers? M2M connectivity (permanent roaming) and IoT trends |
| 19.00 | Cocktail offered by Cullen International |

Sessions colored in GREY are CLOSED, only OPERATORS can participate

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