

## WASL Working Group Agenda

Thursday, 6 June 2019	
08.00 – 09.00	Registration
09.00 –09.15	<b>Kick off WASL Sessions: Introductions with all participants and agenda revision</b>
09.15 –09.30	<p><b>LTE Roaming global developments</b></p> <ul style="list-style-type: none"> <li>• Follow up on activities developed by GSMA</li> <li>• Summary of global activities carried out by the Network Group</li> </ul> <p><b>Javier Sendin</b>, Network Group Director GSMA</p>
09.30 –09.55	<p><b>Russian market, Wholesale &amp; Retail Convergence – MEGAFON case</b></p> <ul style="list-style-type: none"> <li>• Roaming business situation and competitive model</li> <li>• Roam Like Home propositions</li> </ul> <p><b>Evgeny Kalinovskiy</b>, Senior Account Manager, International Roaming MEGAFON</p>
09.55 –10.30	<p><b>Mobile Business' Billing and Charging Evolution</b></p> <ul style="list-style-type: none"> <li>• Why a new Solution is Required?</li> <li>• New Standard, Discount and Regulated tariffs</li> <li>• BCE Tariff Exchange process changes</li> </ul> <p><b>Randall Peterson</b>, Software and Roaming Standards Architect UNION WIRELESS</p>
10.30 - 11.30	Networking Break
11.30 – 12.00	<p><b>Future data roaming – Finnish Operator perspective</b></p> <ul style="list-style-type: none"> <li>• Plans for 5G</li> <li>• Models to consider</li> </ul> <p><b>Santeri Lieve</b>, Commercial Roaming Manager DNA (Finland)</p>

12.00 – 12.30	<p><b>Efficiencies from roaming business Digitization – TELEFONICA case</b></p> <ul style="list-style-type: none"> <li>• Digitization of business processes</li> <li>• Costs reductions implicancias</li> </ul> <p><b>Natalie Sanchez</b>, International Roaming Manager TELEFONICA Mexico</p>
12.30 – 13.00	<p><b>Data roaming offer implementation in roaming – ANTEL Case</b></p> <ul style="list-style-type: none"> <li>• Main approach to segmentation</li> <li>• Incentives for usage</li> </ul> <p><b>Claudio Reyes</b>, Global Agreements Head ANTEL  <b>Pablo Mlikota</b>, President - AMERICAS REGION, SYNIVERSE  <b>Agustin Hierro</b>, Vice President Sales – South America &amp; Brazil SYNIVERSE</p>
13.00 – 14.00	Networking Lunch
14.00 – 14.20	<p><b>eSIM &amp; IoT Platform business implementation - TELNA Case</b></p> <ul style="list-style-type: none"> <li>• Monetization key variables</li> <li>• Challenges to operators' traditional business</li> </ul> <p><b>Iván Ramos</b>, Roaming Manager TELECOM NORTH AMERICA</p>
14.20 – 14.40	<p><b>Roaming revenues from innovative services</b></p> <ul style="list-style-type: none"> <li>• Future roaming 5G</li> <li>• Next generation data roaming</li> </ul> <p><b>Raphael Glatt</b>, Head of Signalling BICS</p>
14.40 – 15.00	<p><b>Certified messaging services</b></p> <ul style="list-style-type: none"> <li>• Need and rationale of the service</li> <li>• Experiences cases and learnings from customers</li> </ul> <p><b>Enrique Lobato</b>, Country Manager LLEIDA.net</p>
15.00 – 16.00	Networking Break

<p>16.00 – 16.30</p>	<p><b>Blockchain Mobile Roaming – Operator cases</b></p> <ul style="list-style-type: none"> <li>• Validation of new wholesale billing and charging processes services</li> <li>• “Smart contracts” between mobile operators</li> </ul> <p><b>Pablo Mlikota</b>, President - AMERICAS REGION, SYNIVERSE <b>Carlo Santos</b>, Sr. Director Sales – SYNIVERSE</p>
<p>16.30 – 17.00</p>	<p><b>VEON’s experience in building security for SS7/Diameter core networks</b></p> <ul style="list-style-type: none"> <li>• Security in roaming protocols</li> <li>• Strategies of a global operator</li> </ul> <p><b>Melvin de Jonge</b>, Project &amp; Product Manager New Mobile Services TELECOM ITALIA SPARKLE</p>
<p>17.00 – 17.30</p>	<p><b>Voice Roaming in the data era</b></p> <ul style="list-style-type: none"> <li>• Change in landscape of voice due to emergence of smartphone and OTT apps</li> <li>• Challenges of Voice roaming</li> <li>• How to solve voice roaming problem using data</li> </ul> <p><b>Dr. Inderpal Singh Mumick</b>, CEO- KIRUSA INC.</p>

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