

## WASL Working Group Agenda

Thursday, 6 June 2019	
08.00 – 09.00	Registration
09.00 – 09.30	<b>Kick off WASL Sessions: Introductions with all participants and agenda revision</b>
09.30 – 10.00	<p><b>VoLTE Advance Globally</b></p> <ul style="list-style-type: none"> <li>• Follow up on activities developed by GSMA</li> <li>• Summary of global activities carried out by the Network Group</li> </ul> <p><b>Javier Sendin</b>, Network Group Director GSMA</p>
10.00 – 10.30	<p><b>Russian market, Wholesale &amp; Retail Convergence – MEGAFON case</b></p> <ul style="list-style-type: none"> <li>• Roaming business situation and competitive model</li> <li>• Roam Like Home propositions</li> </ul> <p><b>Evgeny Kalinovskiy</b>, Senior Account Manager, International Roaming MEGAFON</p>
10.30 - 11.30	Networking Break
11.30 – 12.10	<p><b>Mobile Business' Billing and Charging Evolution</b></p> <ul style="list-style-type: none"> <li>• Why a new Solution is Required?</li> <li>• New Standard, Discount and Regulated tariffs</li> <li>• BCE Tariff Exchange process changes</li> </ul> <p><b>Randall Peterson</b>, Software and Roaming Standards Architect UNION WIRELESS</p>
12.10 – 12.35	<p><b>Efficiencies from roaming business Digitization – TELEFONICA case</b></p> <ul style="list-style-type: none"> <li>• Digitization of business processes</li> <li>• Costs reductions implicancies</li> </ul> <p><b>Natalie Sanchez</b>, International Roaming Manager TELEFONICA Mexico</p>

12.35 – 13.00	<p><b>Data roaming offer implementation in roaming – ANTEL Case</b></p> <ul style="list-style-type: none"> <li>• Main approach to segmentation</li> <li>• Incentives for usage</li> </ul> <p><b>Claudio Reyes</b>, Global Agreements Head ANTEL <b>Agustin Hierro</b>, Vice President Sales – South America &amp; Brazil Syniverse</p>
13.00 – 14.00	Networking Lunch
14.00 – 14.30	<p><b>eSIM &amp; IoT Platform business implementation - TELNA Case</b></p> <ul style="list-style-type: none"> <li>• Monetization key variables</li> <li>• Challenges to operators’ traditional business</li> </ul> <p><b>Iván Ramos</b>, Roaming Manager TELECOM NORTH AMERICA</p>
14.30 – 15.00	<p><b>Certified messaging services</b></p> <ul style="list-style-type: none"> <li>• Need and rationale of the service</li> <li>• Experiences cases and learnings from customers</li> </ul> <p><b>Ricardo Campos</b>, Carrier Relations &amp; Account Manager Americas Region LLEIDA.net</p>
15.00 – 16.00	Networking Break
16.00 – 16.30	<p><b>SAP IoT Application Enablement - operators customers services</b></p> <ul style="list-style-type: none"> <li>• Scalable IoT applications models</li> <li>• Management capabilities needed for massive volumes of IoT data</li> </ul> <p><b>Rohit Tripathi</b>, Global VP Marketing &amp; Products SAP</p>
16.30 – 17.00	<p><b>VEON’s experience in building security for SS7/Diameter core networks</b></p> <ul style="list-style-type: none"> <li>• Security in roaming protocols</li> <li>• Strategies of a global operator</li> </ul> <p><b>Massimo Chiavacci</b>, Sr. Key Account Executive – Mobility Services</p>

17.00 – 17.30	<p><b>Voice Roaming in the data era</b></p> <ul style="list-style-type: none"><li>• Change in landscape of voice due to emergence of smartphone and OTT apps</li><li>• Challenges of Voice roaming</li><li>• How to solve voice roaming problem using data</li></ul> <p><b>Dr. Inderpal Singh Mumick, CEO- Kirusa Inc.</b></p>
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