

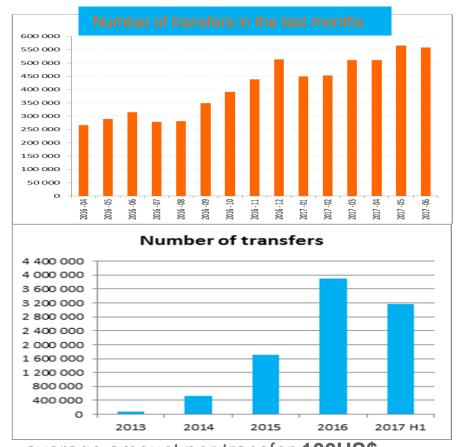
Insights from Orange



Orange is a key player in mobile money. 32 millions Orange Money customers at the end of June in 17 countries in Africa. Orange was a pioneer in international remittance by opening some corridors in 2013

Key messages:

- ✓ remittance through mobile wallet is by far the most convenient: real time, at any time, in any place ...
- ✓ price remains significantly lower than the competition, 2.7% of the transaction value on average for Orange Money customers
- all transactions can be checked, screened and stored
- Orange is ready to work with financial sector regulators to enable international transfers via Orange Money across more corridors and accelerate financial inclusion



average amount per transfer 100US\$