

GSMA/MECS

d.light

CONFIDENTIAL

2 Billion Market Demand



1.2 billion people in the world have no electricity
Another 1 billion have unreliable access

d.light







- **>400,000** units/month
- **4** Products
- **>12,000** Retail Outlets
- **>60** Countries
- **>30 million** people empowered
- **>$875M** kerosene savings

d.light Created a Large New Market







Now We're Revolutionizing Solar Home Systems

- 3 years of development
- 3 years of field testing
- Over 125,000 units sold
- Upgradeable, maintenance-free and easy-to-install
- Flexible with various payment platforms;
  - mobile money, scratch cards, micro-finance, self help groups, utility models



