

ADB

ENERGY FOR ALL

PROVIDING MODERN ENERGY TO THE POOR

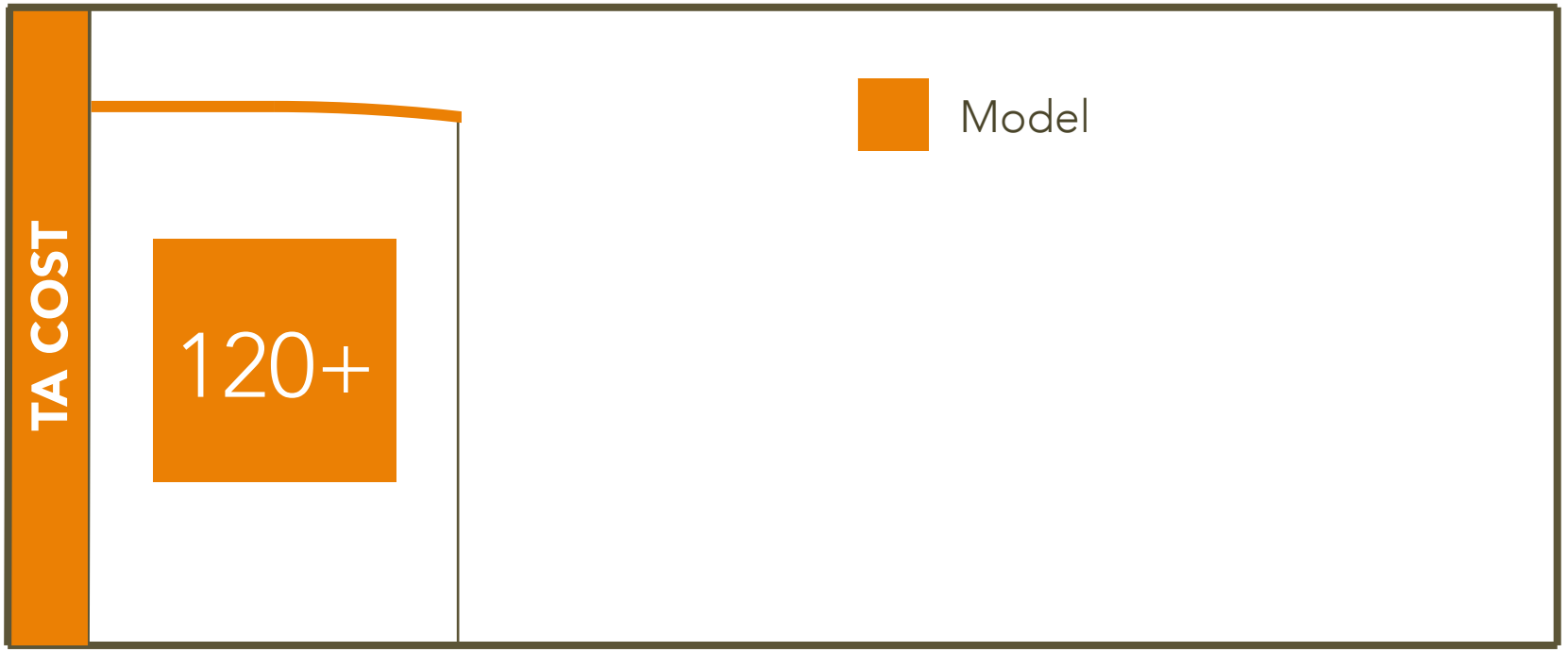
Coy Navarro

Insights from Investors and the role that mobile can play in raising money

1. Introduce your organization and the type of investments it makes?
2. What are the key criteria that you look for?
3. If your organization has already invested in mobile-enabled energy and water services, why or why not was the mobile component important?
4. For new organizations trying to graduate from grants to commercial funds regardless of sector (energy or water) what advice would you give them?

SERVICES OFFERED

• Roadshows • Forums • Networks	• Biz Model Workshop • 1-on- 1 Mentoring	• 3rd party validation • Deal flow sessions



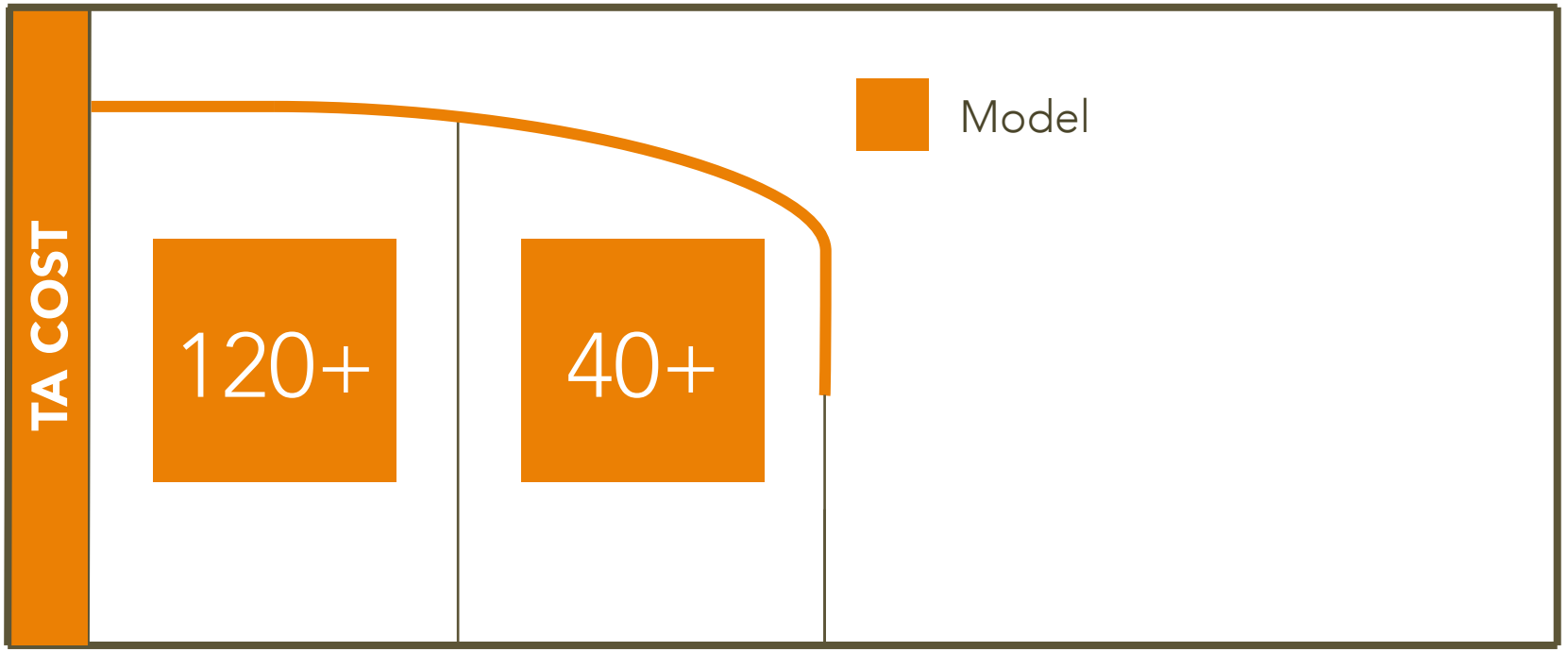
PHASES OF THE PDF

Project Sourcing	Project Development	Investment Facilitation

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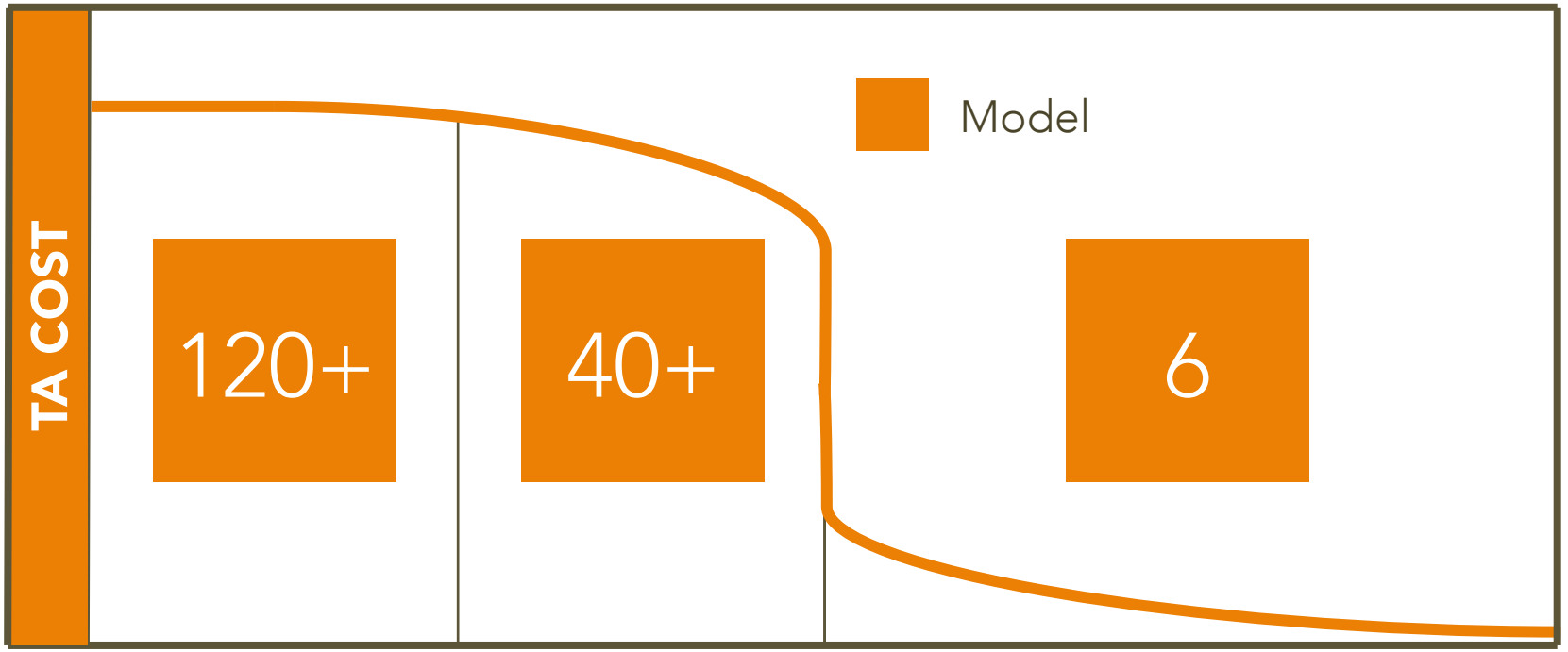
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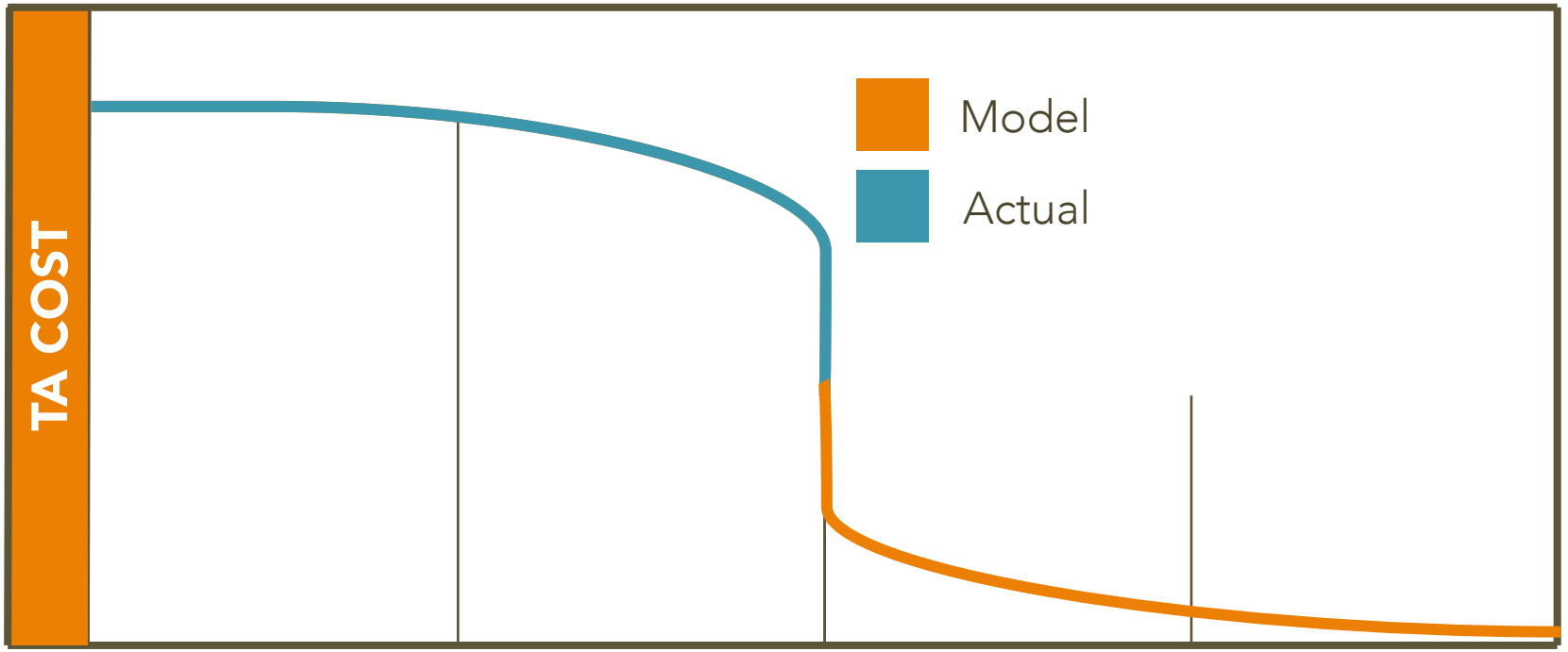
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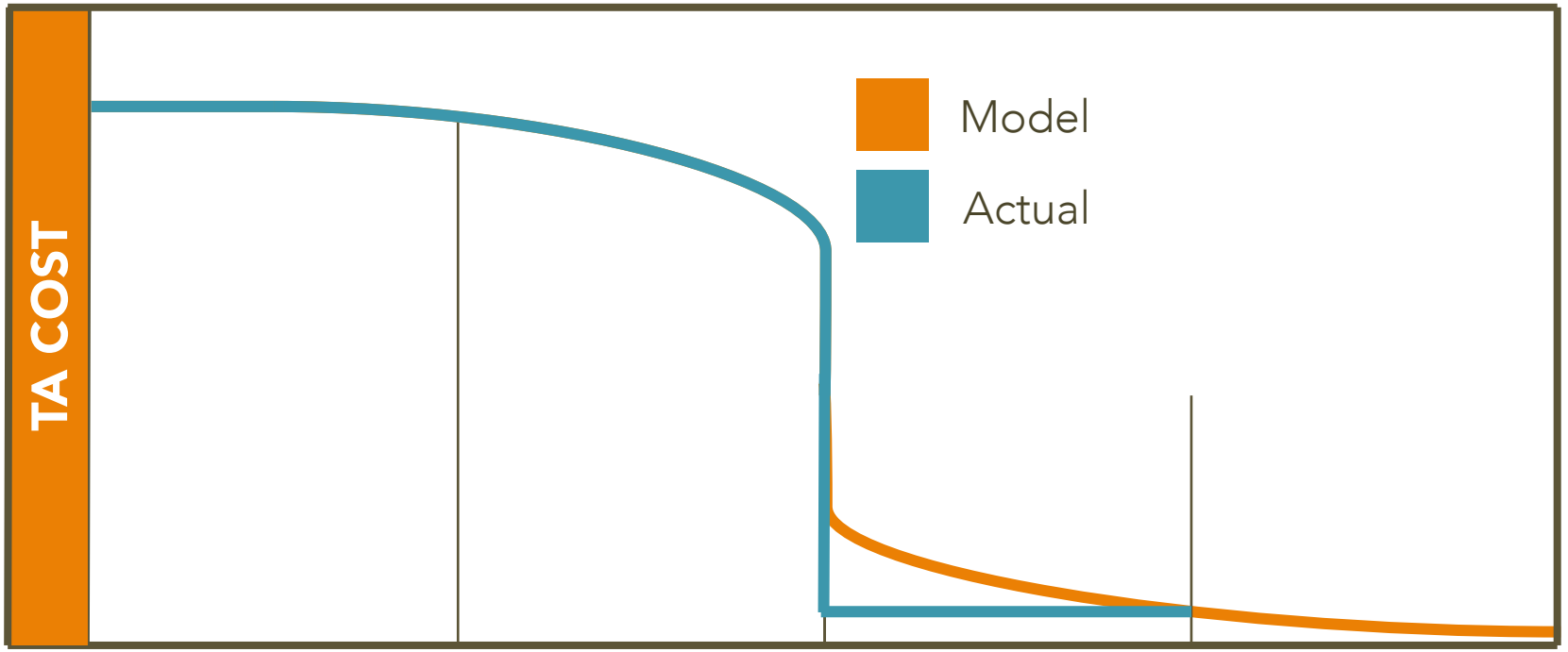
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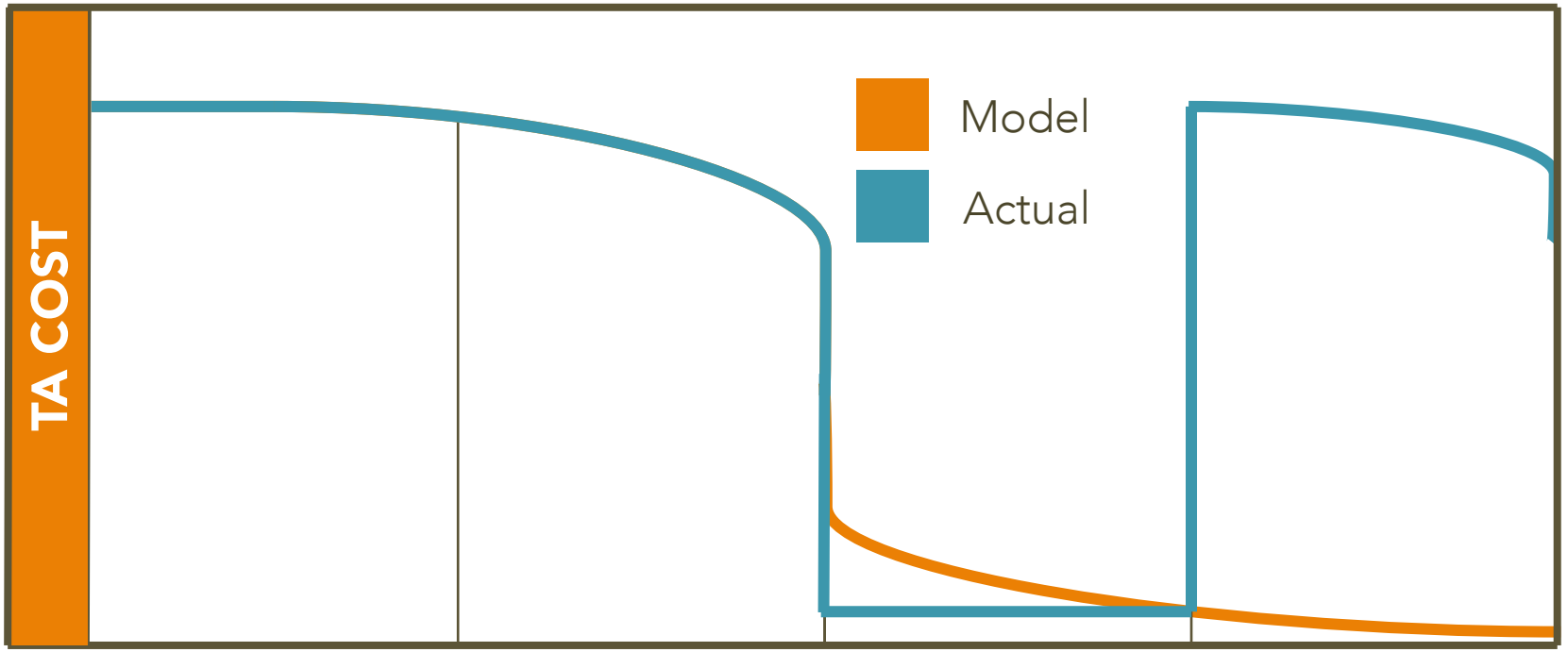
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• Roadshows • Forums • Networks	• Biz Model Workshop • 1-on- 1 Mentoring	• 3rd party validation • Dealflow sessions	• HR System • Recruitment



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Project Sourcing	Project Development	Investment Facilitation	Post-Investment Support

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