



# Industrial IoT solution with sensors, platform and application to enhance manufacturing efficiency

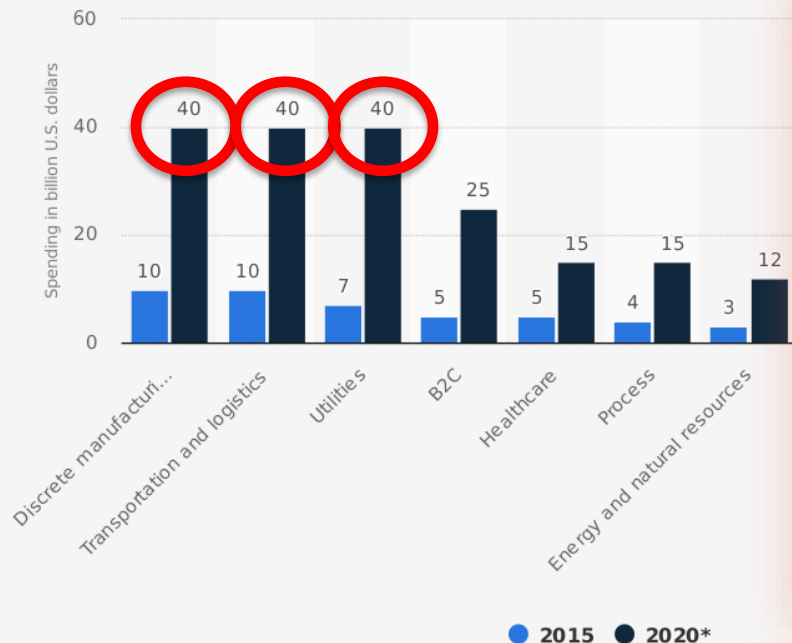
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CEO of Daviteq

Sept - 2019  
[www.daviteq.vn](http://www.daviteq.vn)

1. Spending of IoT in various vertical markets;
2. Benefits of IIoT for Manufacturing;
3. Connectivity in Manufacturing and Why is cellular preferred?
4. Proven IIoT applications has been done by Daviteq;
5. Key Components in IIoT Solutions;
6. About Daviteq & Contact information.

# 1. Spending of IoT in Vertical markets

Spending on Internet of Things worldwide by vertical in 2015 and 2020  
(in billion U.S. dollars)



IoT network connections – 2016 vs. 2017 % growth

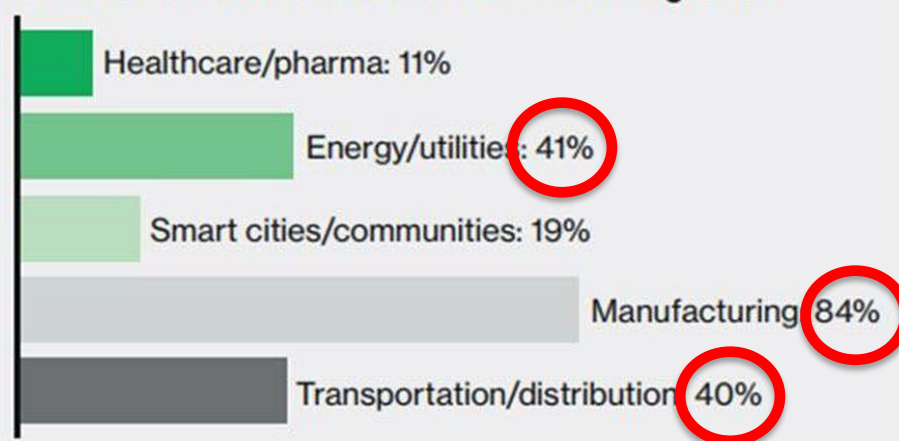
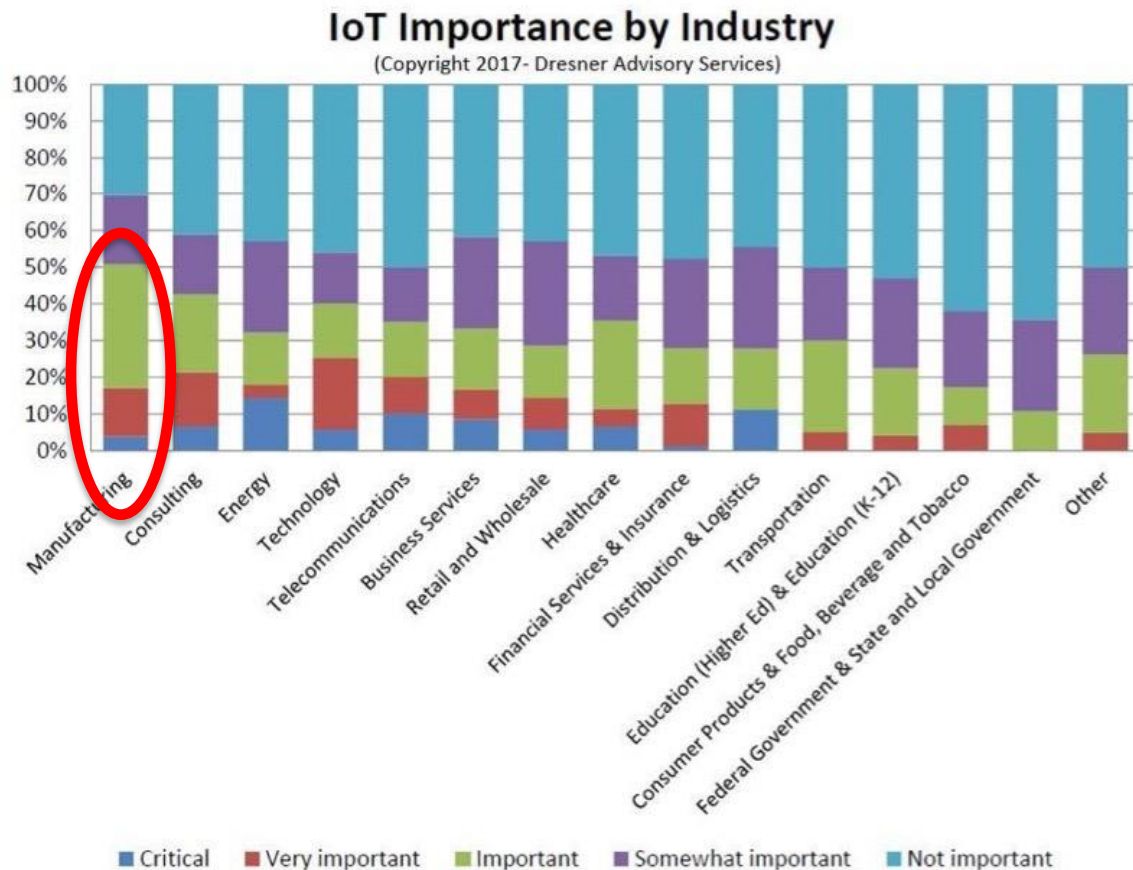


Figure 1: Year-on-year growth in Verizon IoT network connections

# 1. Spending of IoT in Vertical markets



## 2. Benefits of IIoT for Manufacturing

Improve operational efficiency

Reduce downtime

Increase Productivity

Maximize asset Utilization

Increase Worker Skills & Productivity

Reduce Cost

Improve Product Quality

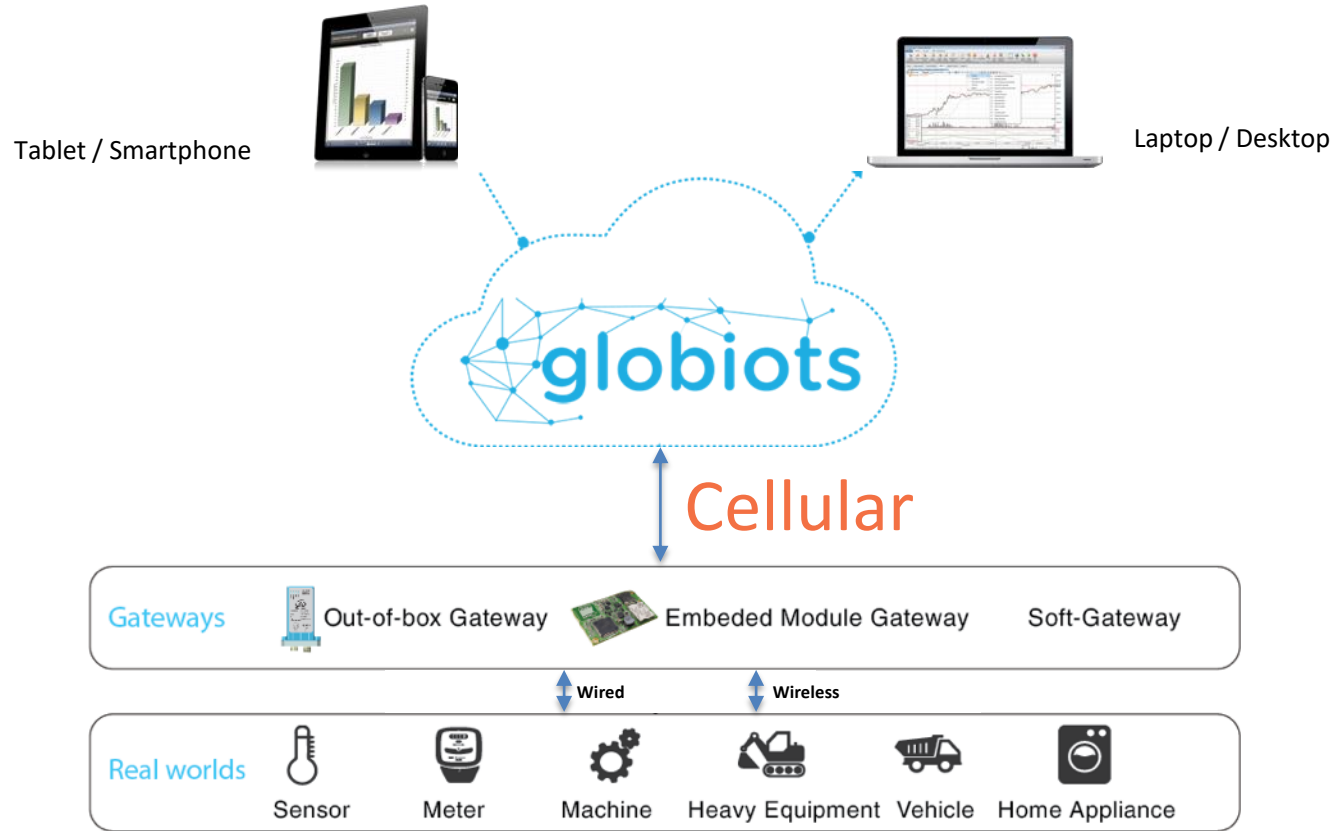
Sources: Morgan Stanley-Automation World Industrial Automation Survey, AlphaWise

# 3. Connectivity in Manufacturing and Why Cellular is preferred



Connectivity Type	WiFi/Ethernet	Cellular
Advantage	<ul style="list-style-type: none"><li>• Data transmit internally;</li><li>• High transmission rate (only for few applications);</li></ul>	<ul style="list-style-type: none"><li>• Low investment and operation cost;</li><li>• Quick deployment;</li><li>• High reliability by cellular supplier</li><li>• High mobility;</li></ul>
Disadvantage	<ul style="list-style-type: none"><li>• High investment and operation cost;</li><li>• Time-consumed deployment;</li><li>• Less mobility;</li><li>• Low reliability;</li></ul>	<ul style="list-style-type: none"><li>• Data transmit outside factory (but data is encrypted );</li><li>• Low transmission rate (only few applications need high rate)</li></ul>

# 3. IIoT system architecture with Cellular network



4.

Proven IIoT applications that  
Daviteq has done in  
MANUFACTURING



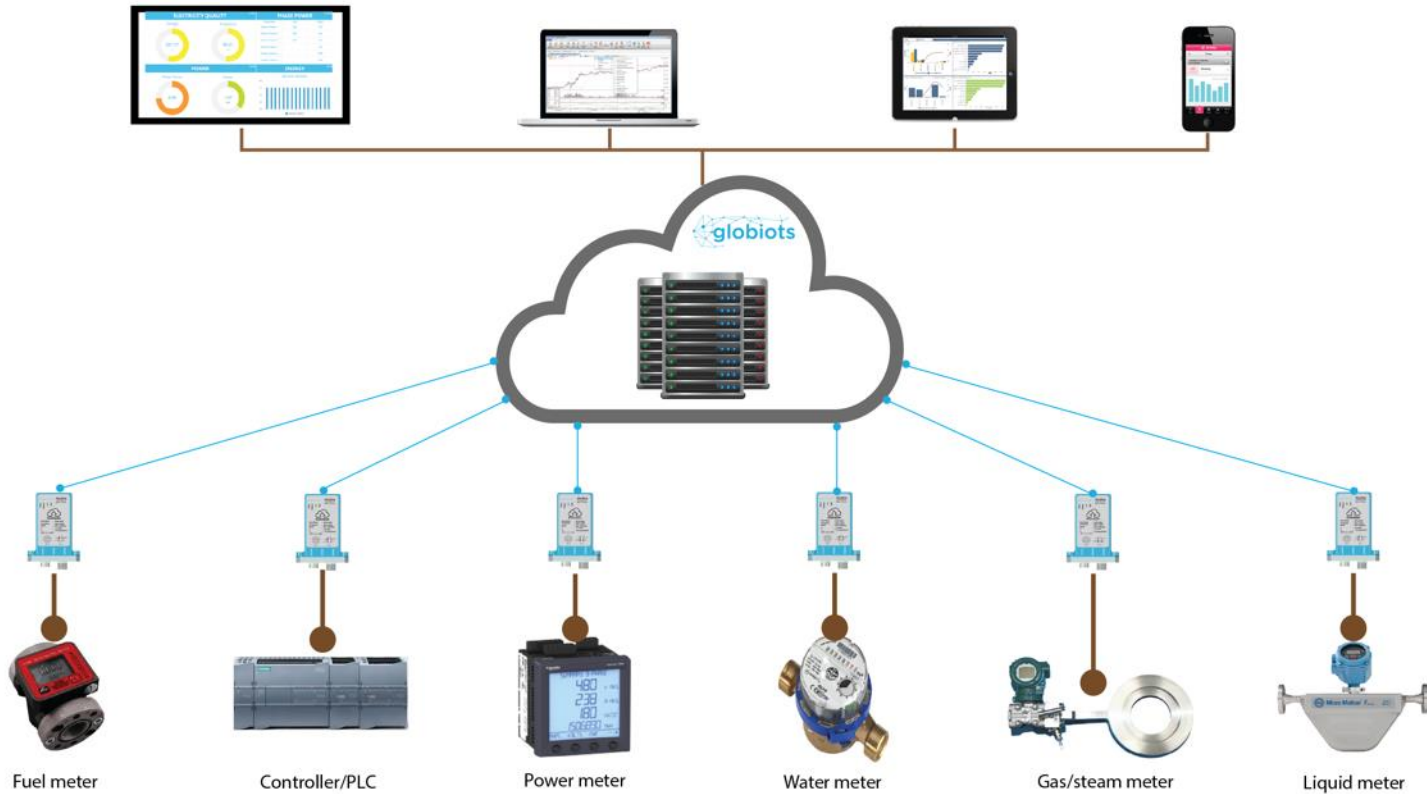
# Energy Management Solution for Manufacturing



## Key Benefits

- Reduce production downtime
- Improve operational efficiency
- Reduce cost
- Enhance worker safety
- Comply to authority regulations and customer requirements

# Energy Management Solution for Manufacturing



# Machine / Equipment Monitoring Solution



Production line



Production machine

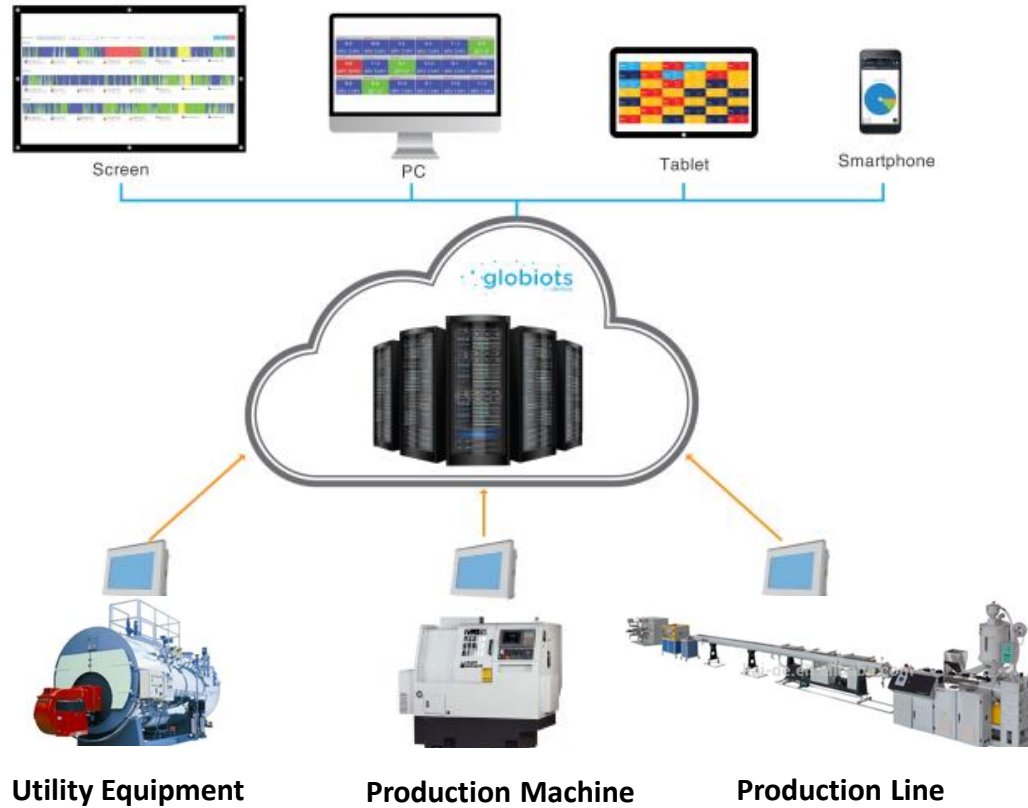


Utility Equipment

## Key Benefits

- Increase productivity
- Reduce cost
- Increase worker productivity
- Maximize asset utilization
- Reduce downtime
- Improve product quality

# Machine / Equipment Monitoring Solution



# Factory Environment Monitoring Solution



Temperature



Humidity



Differential Pressure



Air Quality



Light Condition

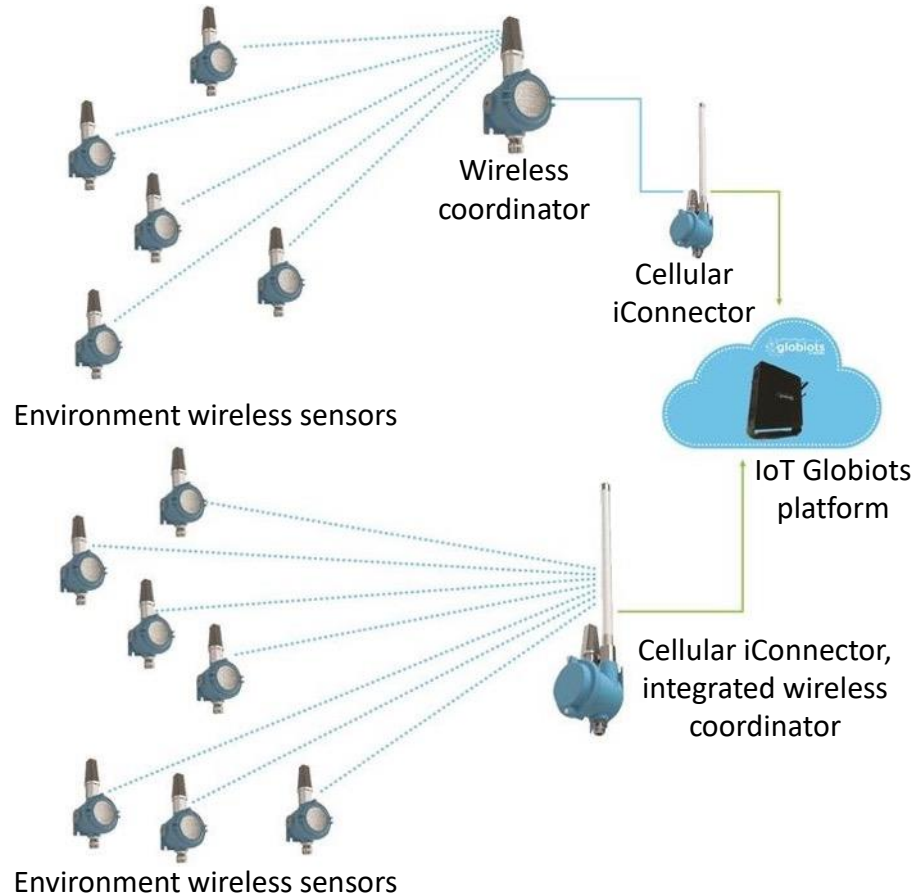


Water Quality

## Key Benefits

- Improve product quality
- Enhance staff satisfaction
- Improve worker productivity
- Comply to authority regulations and industry standards

# Proven IIoT factory environment monitoring solution



# 5. Highlight Features of key components in IIoT

## Smart IoT Gateway

### iConnector



Product link:

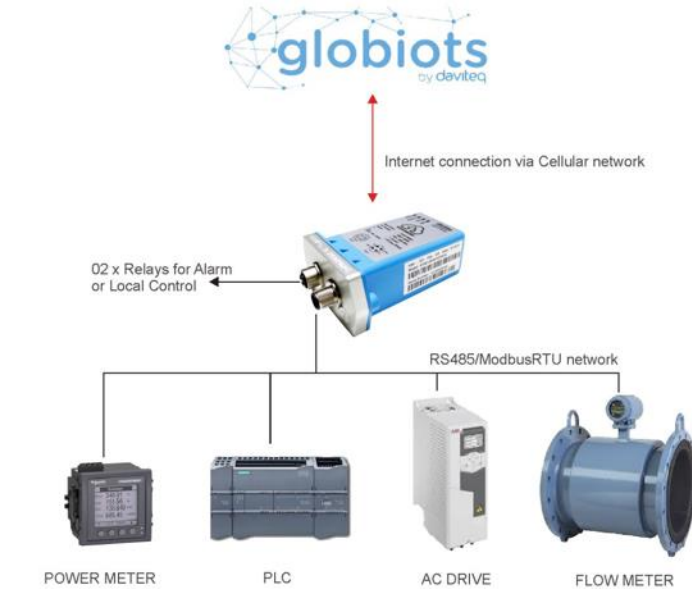
[http://www.daviteq.vn/en/?prd=iot-products-2\\_STHC\\_smart-iot-gateway---iconnector](http://www.daviteq.vn/en/?prd=iot-products-2_STHC_smart-iot-gateway---iconnector)

## Highlight Features

- Support 3G/4G/NB-IoT
- **Data logging** Function with on-chip memory
- Local **Event Processor**
- **Fieldbus** connectivity: Modbus, EthernetIP, Cclick, Profinet...wireless sensor (Lora/Sub-Ghz)
- Ultra-low power design;
- Proven since 2014 by Industrial customers;

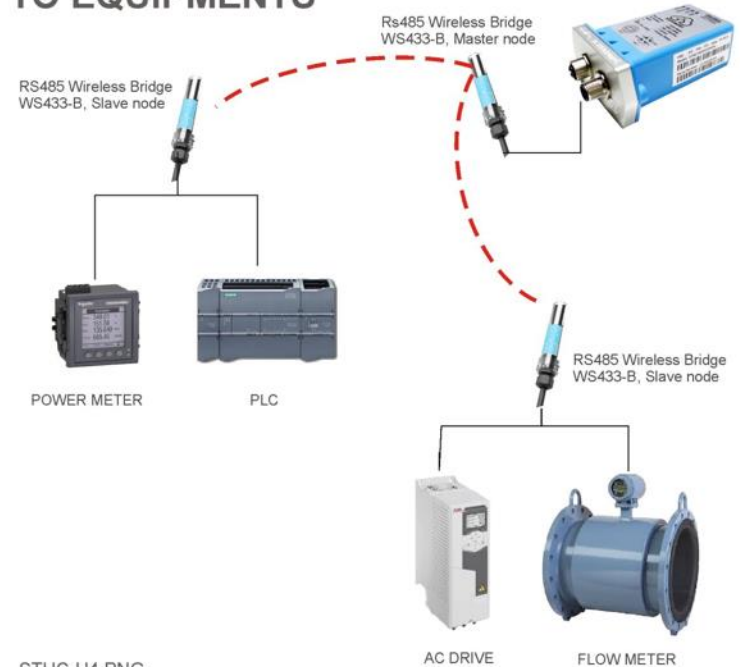
# 5. Highlight Features of key components in IIoT

## TYPICAL APPLICATION



STHC-H3.PNG

## WIRELESS CONNECTION TO EQUIPMENTS



STHC-H4.PNG



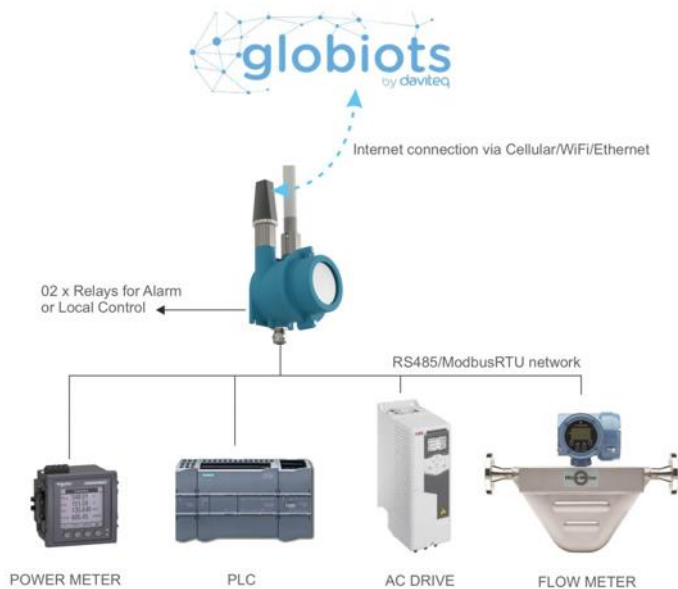
# 5. Highlight Features of key components in IIoT

## ZONE 1/2 EXPLOSION-PROOF IOT GATEWAY Ex d iConnector STHC-X



STHC-X-H1.PNG

## IOT SOLUTIONS BY CONNECTING TO GLOBIOTS PLATFORM or ANY IOT PLATFORM



STHC-X-H2.PNG

# 5. Highlight Features of key components in IIoT

## Wireless Sensors & Actuators

**WIRELESS SENSOR WS433-M12F**



Icons: Wireless, 55 Year, IIoT

CE FC

WS433-M12F-H1-PHG

**Wireless Sensor Transmitter**

**TEMPERATURE SENSOR FITTED WITH WS433-M12F**



COMPACT SENSOR  
ATE-11

CABLE TYPE SENSOR  
ATE-12

ATE-11-PHG

**Wireless Ambient Temperature Sensor**

**AMBIENT HUMIDITY / TEMPERATURE SENSORS  
FITTED WITH WS433-M12F**



HUMIDITY SENSOR - COMPACT TYPE

HUMIDITY SENSOR - EXTENSION CABLE TYPE

ATH-11-PHG

**Wireless Ambient Humidity Sensor**

**WIRELESS SENSOR WS433-M12F  
FITTED WITH PRESSURE SENSOR**



WS433-M12F-H2-PHG

**Wireless Process Pressure Sensor**

**AMBIENT TEMPERATURE SENSORS**



ATE-11

ATE-12-XXX

-40 ... + 85 °C    +/- 0.5 °C Accuracy  
IP67 Protection

ATE-11-PHG

**Ambient Temperature Sensor Module**

**AMBIENT HUMIDITY / TEMPERATURE SENSORS**



ATH-11

ATH-12-XXX

0 ... 100% RH    +/- 2.0% Accuracy

ATH-11-PHG

**Ambient Humidity & Temperature Sensor Module**

# 5. Highlight Features of key components in IIoT



Product link:

[http://www.daviteq.vn/en/?prd=iot-products-2\\_ISV\\_industrial-globiots-servers](http://www.daviteq.vn/en/?prd=iot-products-2_ISV_industrial-globiots-servers)

## Highlight Features

### Plug & Play

Pre-loaded Globiots software inside the server allows it to run automatically upon power up and connected

### Heavy Duty

Industrial design with Fanless allows the server can work in extreme conditions like high temperature, high vibration, dust...

### Powerfull IoT Functions

Pre-loaded of full functions of Globiots platform like Big Data storage, Data analytic, Visualization. It can be upgraded easily in future.

### 3-Year warranty

Warranty for both Hardware & Software

### Artificial Intelligent

Optional software package utilize the Machine Learning technique to detect Anomaly and Prediction for Machine or Equipment healths.

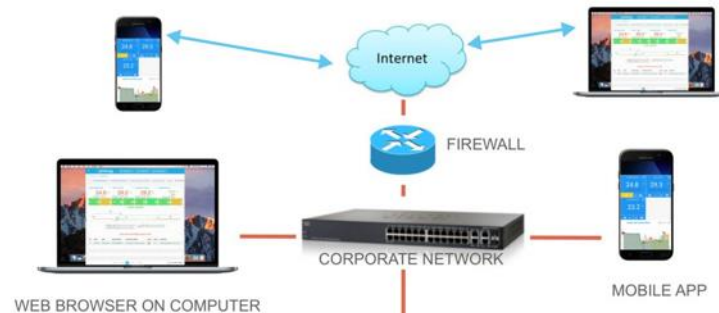
### Self-service Reporting

Optional software package allows user can build a report in minutes by drag & drop

# 5. Highlight Features of key components in IIoT

## LOCAL AREA NETWORK USE CASE

## WIDE AREA NETWORK USE CASE



ISV-H3.PNG

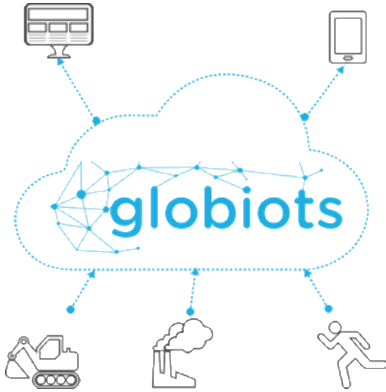
iConnector (IoT GATEWAY)

ISV-H4.PNG

iConnector (IoT GATEWAY)

# 5. Highlight Features of key components in IIoT

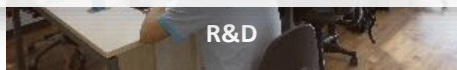
## Industrial IoT Platform



- Globiots is an Global Industrial Internet of Things Platform, developed by Daviteq since 2012, gained from 10-year experiences in Measurement & Controls;
- Globiots platform allows customers easily connect their machine, process & people for Remote Management and Business Intelligent.
- Globiots can be deployed and installed everywhere in the World. All Globiots clusters can be connected worldwide to form a distributed world-wide IoT system.

*We are EXPERT in:*

- ✓ Sensor & Wireless Sensor
- ✓ IIoT Gateway
- ✓ IIoT Platform
- ✓ End-to-End IIoT Solutions



R&D

Launch PulseCAP 10 in

Vietnam

Start Develop IoT Platform

Start Export

First IoT Product  
launched

Develop Wireless  
Sensors

2004

2004

2006

2008

2010

2012

2014

2016

2018

2019

Continuous Product Development

Market leader Vietnam  
for Wireless Sensors & IIoT Solutions

# Contact information



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# THANK YOU!



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