

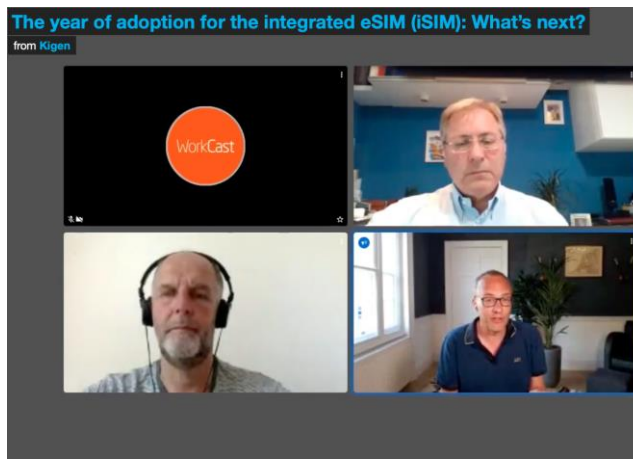
Pushing the envelope for 5G IoT Cellular growth

5G IoT Summit Keynote

Vincent Korstanje
2 Mar 2022



Hola!





Global manufacturers' challenge



- Battery life
- Data volume
- Connectivity
- SKU management



Seamless
connectivity

Intelligence at
the IoT Edge

Supply chain
flexibility

Security $\propto$ value of data
(smart data)

Integrated security for innovation with data



Integrated
SIM

From root of trust to
unlocking new use cases

End to end
security

At source, in flight and in
cloud, built on standards

5G
pathways

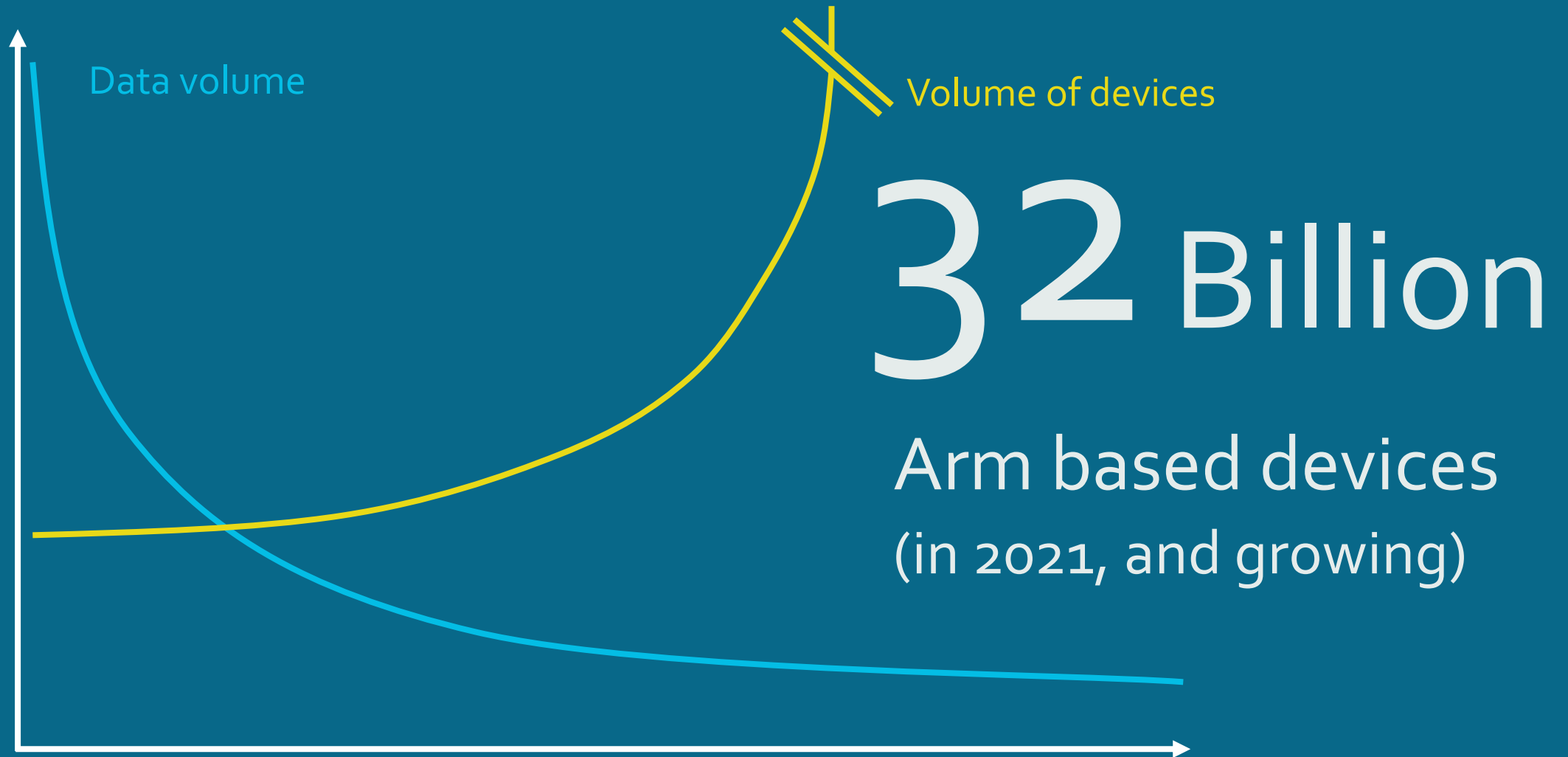
Support enterprise needs
for future without waste

iSIM and eSIM technology: markers of momentum



Growing support for iSIM globally

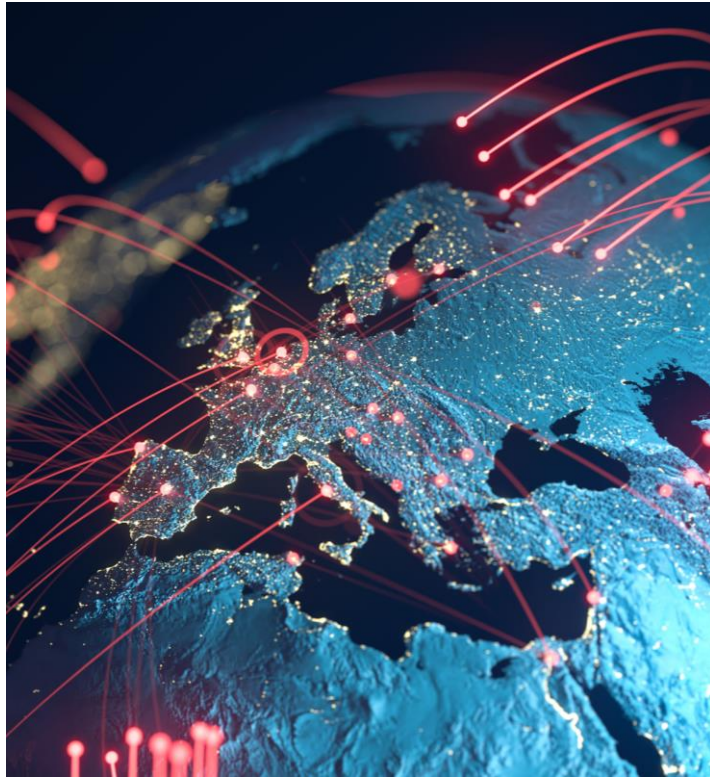
Little data is key to unlocking data value



The massive IoT opportunity

LPWAN and global connectivity helps enterprises meet their smart data goals addressing

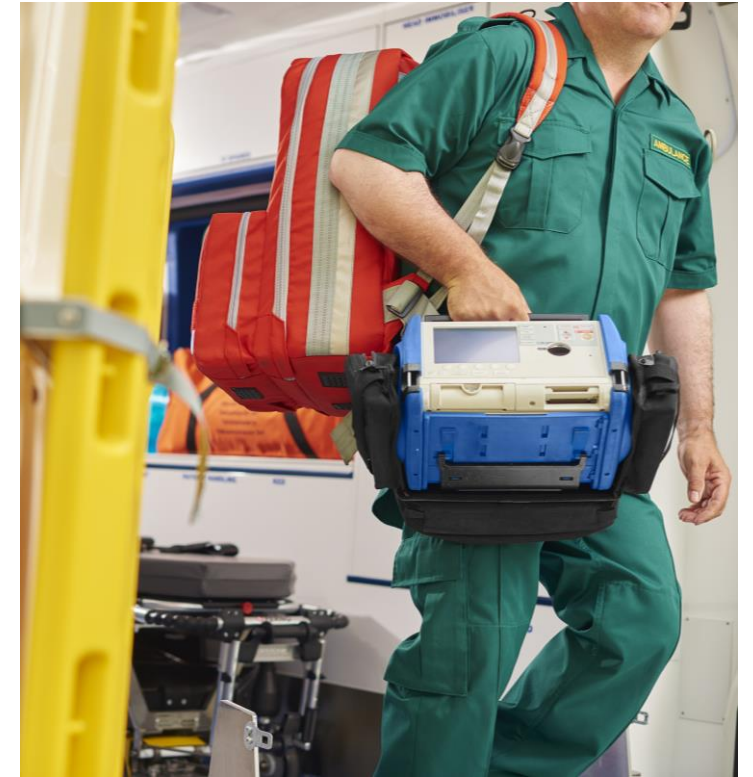
Cost effectiveness



Grey field transitions



Energy efficiency



An open exchange of trusted data and services for innovation that powers the zero-carbon economy



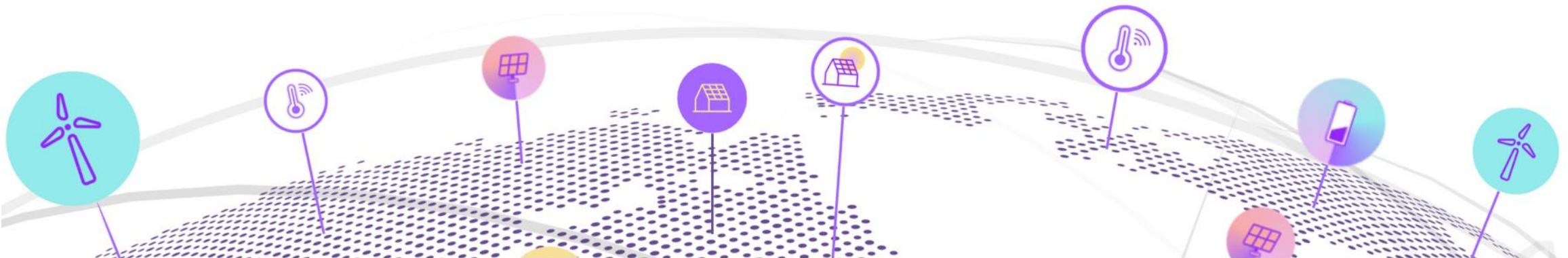
OPEN IoT SAFE secured
device and data



Global eSIM
connectivity



Decentralized OS
for energy grids



Smart IoT data is mission critical

Energy

IoT assets offer data back on renewables and smart grid

Agriculture

IoT data streams across soil, equipment, crop health and weather

Healthcare

Data from local IoT assets, healthcare infrastructure with AI + ML edge

Without these...

Large gaps in data fail to capture innovative local, city-level grid and innovations

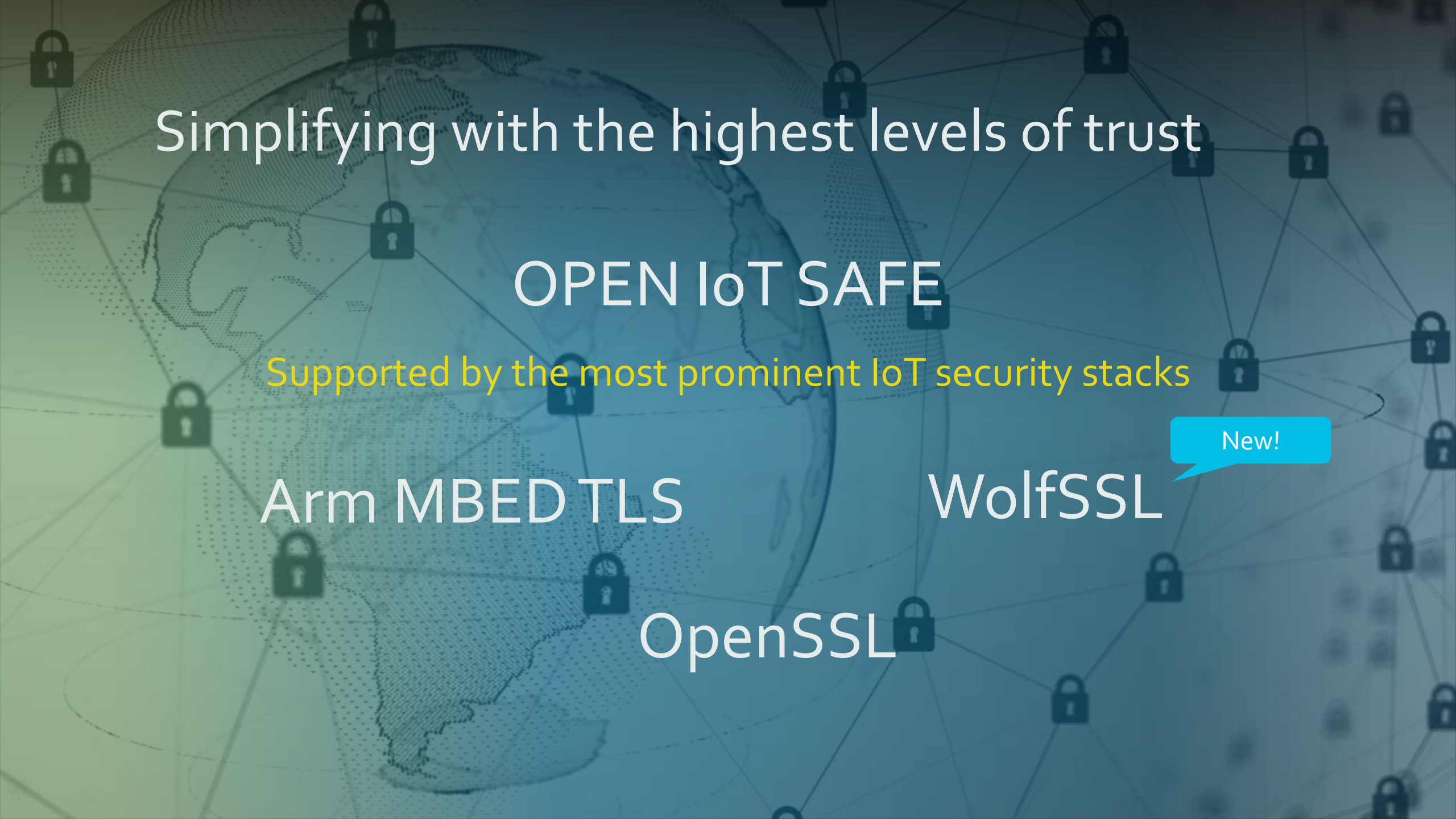
Overall outcomes cannot be designed by farmer, farming suppliers or insurers

Backlogs of care needs holds back decentralized innovations in care giving

Security and authentication of device and data to protect privacy and ensure data is exchanged securely.

The @ Company





Simplifying with the highest levels of trust

OPEN IoT SAFE

Supported by the most prominent IoT security stacks

Arm MBED TLS

WolfSSL

New!

OpenSSL

Trust that is fit for purpose empowers

New consumer
IoT use cases



Turn key
solutions for
new markets

QUECTEL

 **SEQUANS**

EAL5+

 **TRUPHONE**

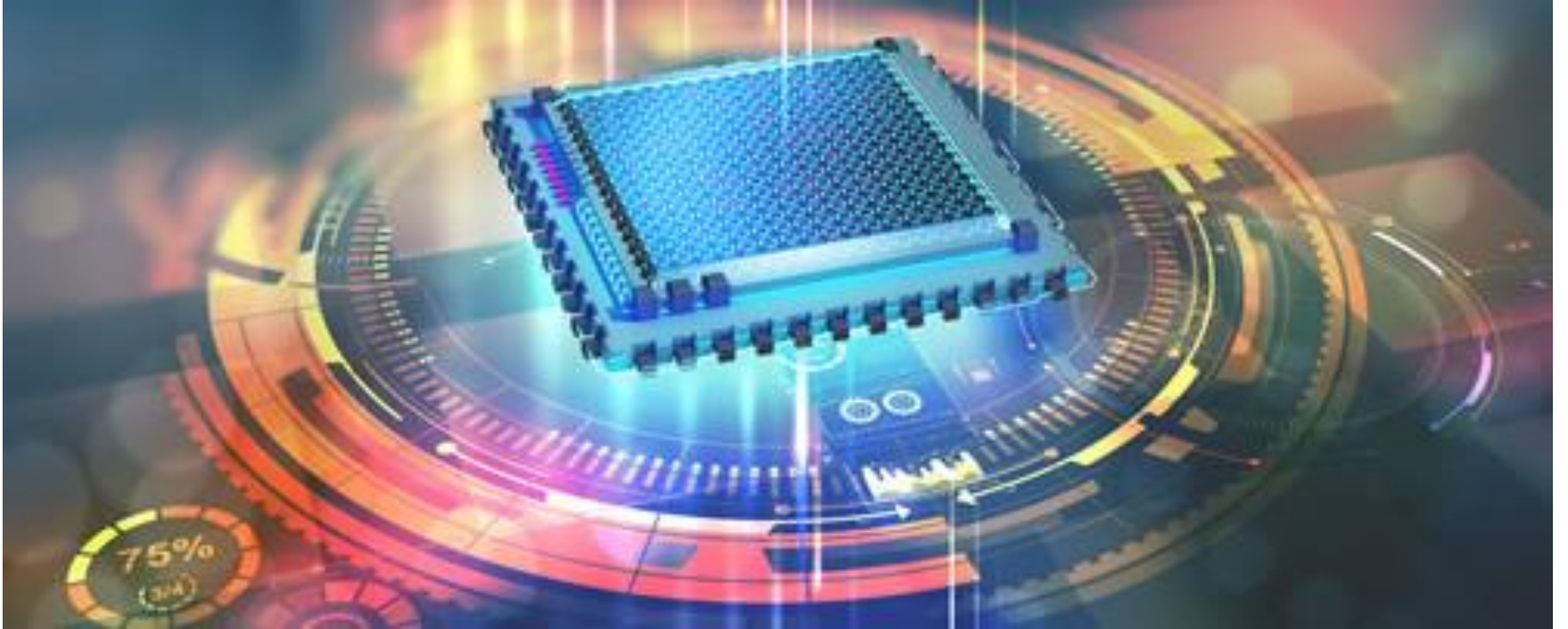
 **vodafone**
business

...and more!

New
ecosystems

Scale, trust and outcomes must come together

Through ecosystems, for IoT in the 5G era





Thank You
Go raibh maith agaibh

Merci

Dank u wel

谢谢

ありがとう

Diolch

Dziękuję

Tak

감사합니다

धन्यवाद

شكراً

Paldies