

## 5G IoT Summit

How eSIM for IoT Applications is Shaping the Future of the IoT Ecosystem



Sam Brown, Valid's Business Development Manager for OEMs  
Jan Lattunen, Simplex Wireless' CCO



**Valid**

# Valid

Your trusted partner for secure and interoperable mobile services

eSIM

IoT

Orchestration

iSE

SM-DP+

SIMs



**+900M**

Connected devices use Valid's technology



**5th**

SIM card producer worldwide



**+100**

Subscription Management Platforms implemented around the world

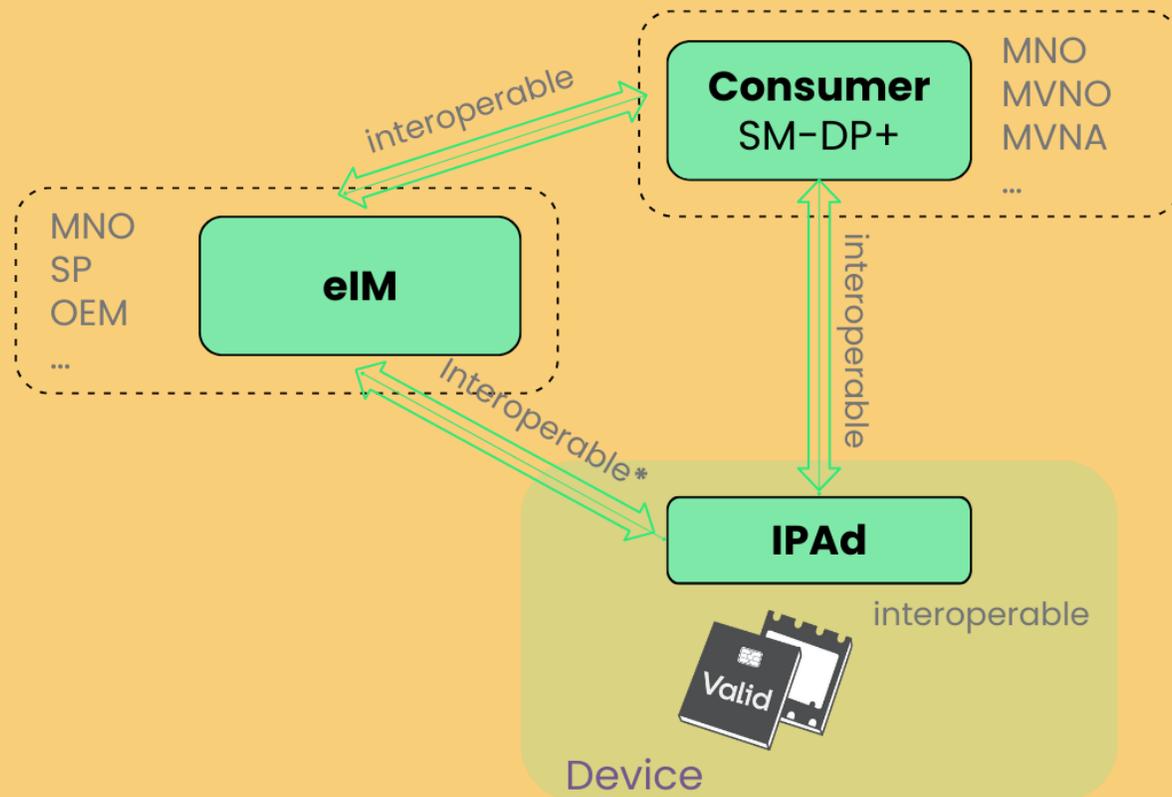
## Current Problem: The Fragmented Ecosystem

The IoT market has witnessed remarkable growth, but its landscape is characterized by fragmentation and complexity.

This complexity arises due to several factors, including:

- Diverse applications
- Increasing requirements
- Control of the connectivity

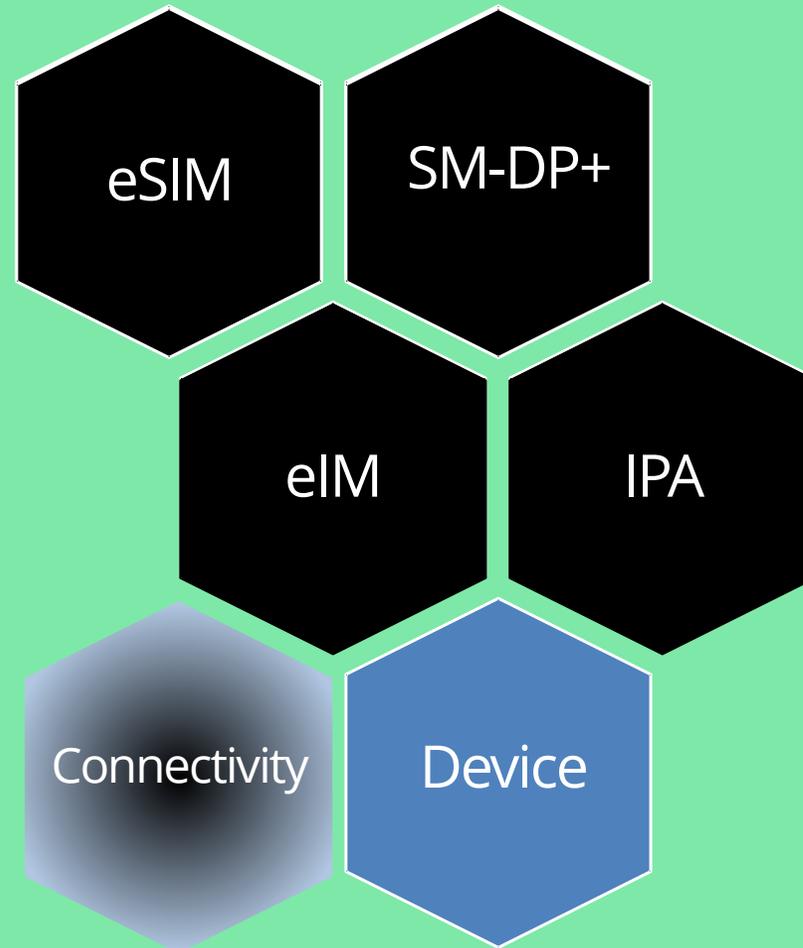
## GSMA IoT SGP 32 Specification has been designed for IoT devices



eIM: eSIM IoT remote Manager  
IPA: IoT Profile Assistant

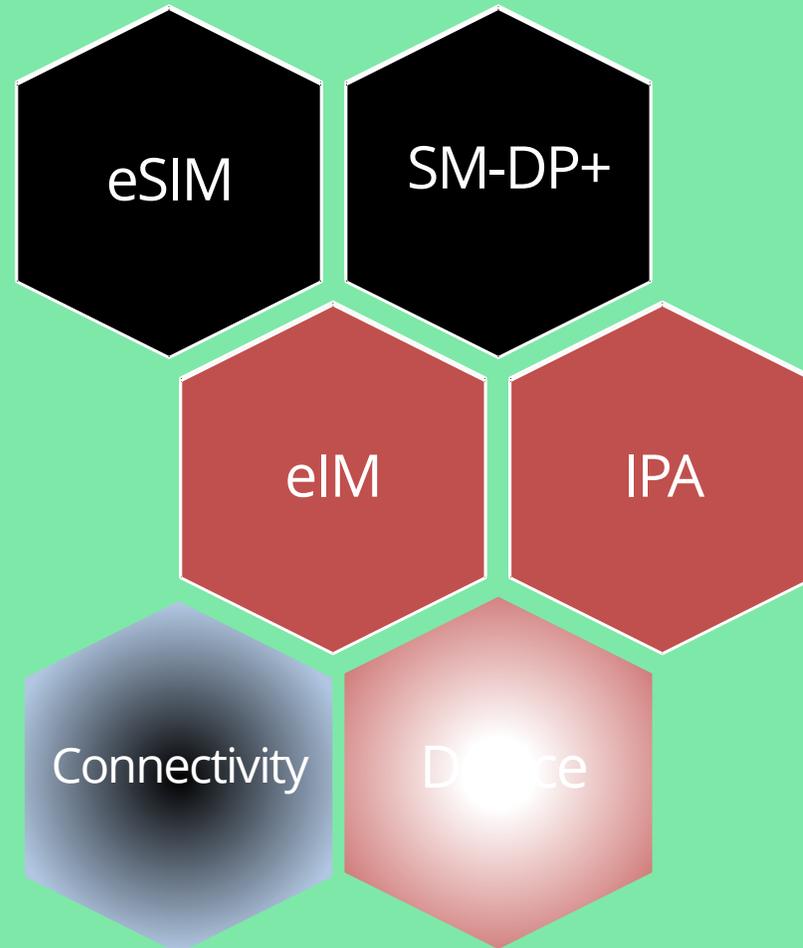
\*For a first communication, IPA needs to have certain information about the eIM. Also, the IPA needs to send certain information from the eSIM to the IPA

# Valid + SimpleX PoC



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# Valid + SimpleX PoC

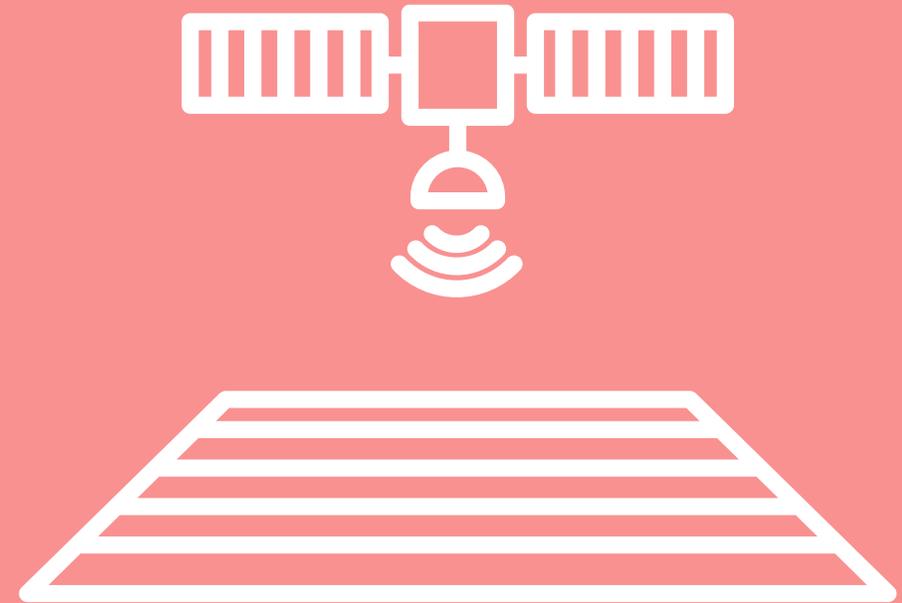


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# Valid + SimpleX PoC

With these flexible options, you can seamlessly assemble the components that best suit your IoT project's requirements, all while benefiting from the expertise of your chosen partners.

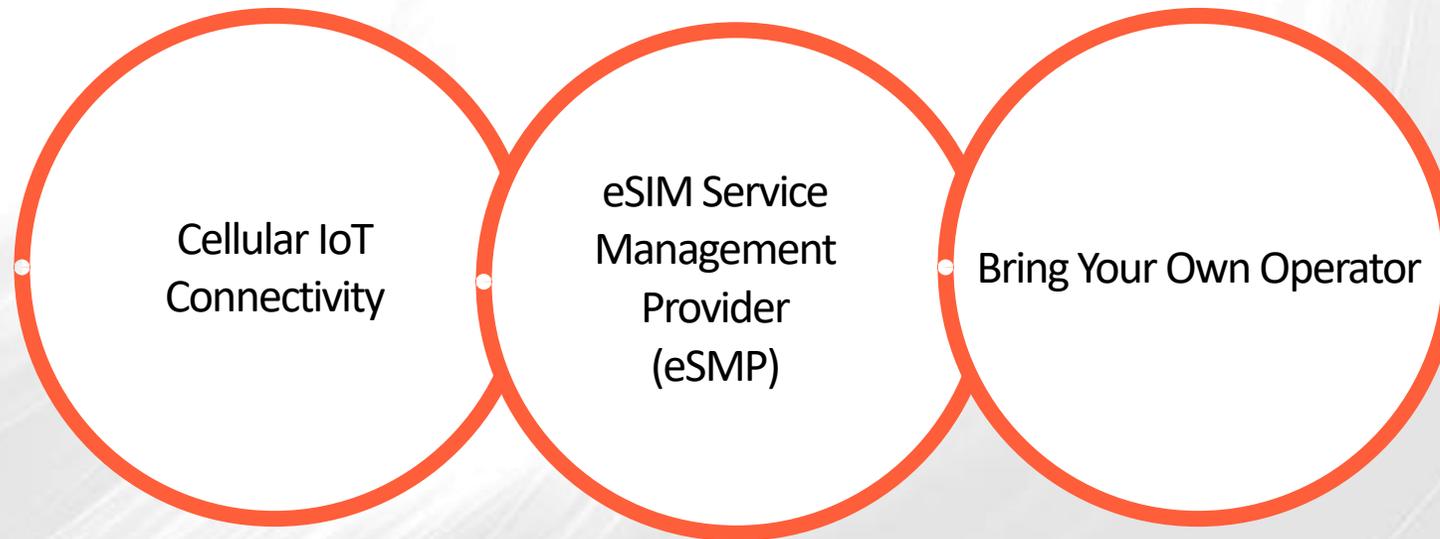
This approach empowers you to tailor your IoT solution precisely to your needs and ensures a smooth, hassle-free experience.



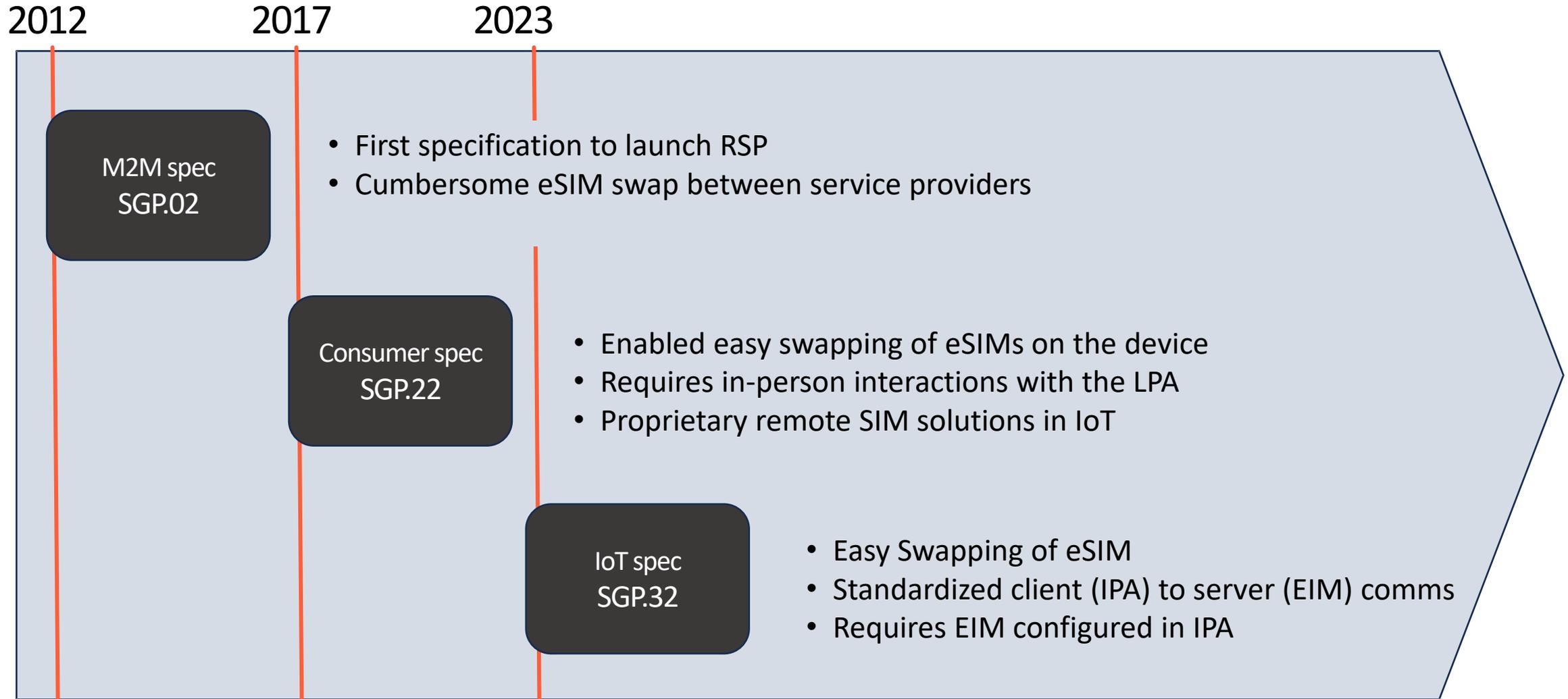
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# Simplex Wireless

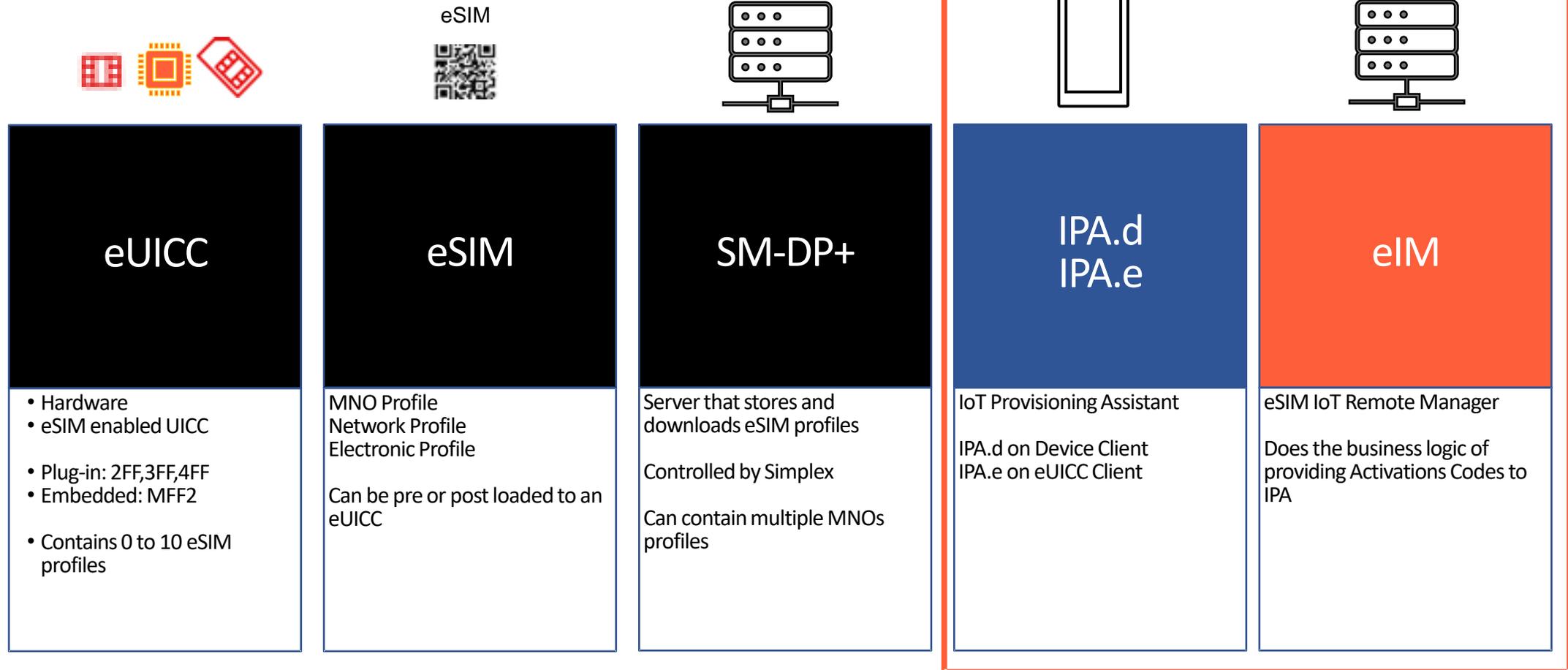
- Independent Connectivity Service Provider
- Looking to simplify cellular adoption for IoT devices
- Full-service organization out of Atlanta



# Why is the new IoT for eSIM specification key



# Building a PoC with Valid



# Case Study



A software platform enabling massive remote area radio network design, deployment, maintenance.

## Problem: Remote area wireless coverage

- 200,000+ farms greater than 1,000 acres (USA)
- Very sporadic network coverage, not affordable

## Solution: Enabling affordable deployments at scale

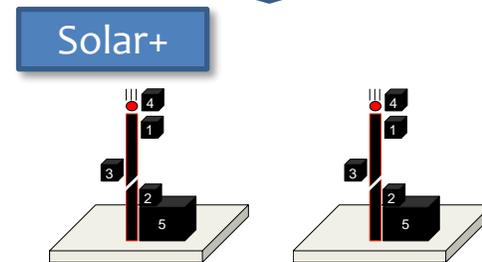
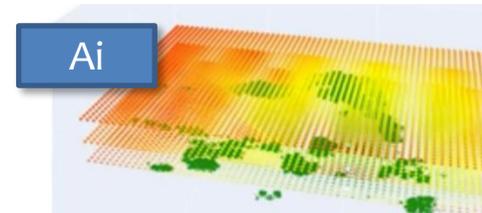
- Automated network design using autonomous flight, ai, s/w
- Makes 5G affordable and simple for complex open areas

## eSIM for IoT: enables

- Service choice flexibility by region and country
- eSMP enables further flexibility for the long run

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Patent-Pending - U.S Patent Application No. 171566,612





Thank you!

Meet us inside the exhibition: Meeting room #1374



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